From: Luther Lowe [mailto:luther@yelp.com]
Sent: Wednesday, September 24, 2014 1:44 PM
To: Jay Riestenberg
Subject: Re: Yelp's membership in ALEC

Here's the statement:

Yelp allowed its membership in ALEC to expire months ago and we did not join Google in Dallas at the meeting in July. When we joined in 2013 we<u>were very specific and</u> <u>transparent about our goals</u>: to encourage the adoption of model anti-SLAPP legislation. Anti-SLAPP laws make it tough to bring meritless lawsuits against individuals that have shared their honest opinions online. It should be no surprise that at Yelp, we're highly supportive of any effort to promote and protect free speech online; we advocate for free speech on both sides of the aisle. We found ALEC provided a unique forum to bring a good idea to the table. <u>Our approach was not without irony and it invited a backlash</u>, yet to ALEC's credit, our model bill passed unanimously: the Public Participation Protection Act -a model bill we advanced to protect consumers from bullying --<u>is live on ALEC.org today</u>, and we hope lawmakers in states across the country are able to draw inspiration from it for years to come. Given that our very specific goal was achieved, we allowed our membership to expire.

Amidst the backlash to our joining, we had a direct conversation with the ALEC leadership and encouraged more transparency within the organization. Specifically, we suggested ALEC invite C-SPAN to fully cover their meetings. Such sunlight on the organization would exert important pressure on ALEC to steer clear of controversial issues it has taken up in the past, while revealing to the broader public that providing a forum for policy makers and industry leaders to collaborate can result in consumer benefit (as was our experience).

Luther Lowe Director of Public Policy Yelp +1-415.848.8277 (office) +1-202.460.8098 (mobile)

<u>@lutherlowe</u>



Atiba D. Adams Chief Governance Course Pfizer Inc. 235 East 42nd Street, New York, NY 10017 Tel +1 212 733 2782 Fax +1 212 338 1579 aliba d adams@pfizer.com

October 20, 2014

Mr. Timothy Smith Senior Vice President, Director Of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith:

Thank you for your letter and for sharing your views concerning Pfizer's relationships with external organizations, including the American Legislative Exchange Council (ALEC). I am pleased that we were able to speak recently on this issue.

To recap our discussion, let me begin by addressing your request that our Board of Directors engage in a high level review of our relationship with ALEC. Our Corporate Governance Committee of the Board is responsible for maintaining an informed status on public policy and corporate political spending matters. In the Committee's oversight capacity, it looks to leaders in Government Affairs, who are experts in the public policy and political space, to evaluate annually our relationships with outside organizations. This review takes into consideration our business objectives and priorities as well as Pfizer's "Third Party Funding Criteria", which includes:

- The organization ought to have an interest and expertise in health care policy/advocacy and engage on issues that impact the life science industry (intellectual property/tax/trade);
- The interactions between Pfizer and the organizations should support key issues of importance to Pfizer including advancing biomedical research, health care innovation, advocating for protecting intellectual property rights and access to care;
- The organization ought to have a strong presence nationally and/or statewide in priority states with unique capabilities to reach priority constituencies;

www.pflaer.com

Mr. Timothy Smith October 20, 2014 Page 2

- Organizations requesting funds must confirm that Pfizer has not provided more than 50% of the organization's funding in the calendar year;
- Organizations will be required to sign a Letter of Agreement (LOA) or other appropriate agreement acknowledging Pfizer's funding for the purposes outlined in the Agreement.

In addition, other factors taken into consideration include the views of our stakeholders, and an assessment of the risks/benefits to Pfizer for its association with any particular organization.

With respect to ALEC, we are aware that the organization is under scrutiny for its support of legislation in some states that choose to block certain renewable energy standards as well as greenhouse gas reduction initiatives established by the EPA. It is important to keep in mind that a majority of the trade associations, think tanks and other organizations with whom we work also focus on a broad range of other issues that extend beyond the scope of the key issues of importance to Pfizer.

At times, our views may differ from those held by these organizations or their members. Because of this, we state on our corporate website that our participation as a member of various industry and trade groups comes with the understanding that we may not always agree with the positions of the organization and/or its members. If concerns arise about a particular issue, it remains our preference to share our concerns through our company representatives who actively serve on the boards and committees of these organizations. For example, in April 2013, with Pfizer's counsel and that of other members, ALEC closed its task force on public safety and election issues. Earlier this year, Steve Brooks, Vice President, Environmental Health Solutions, agreed to serve on ALEC's Environment and Energy Committees to represent Pfizer's position on climate change issues.

In closing, I thought it would be helpful to reiterate some of the benefits to Pfizer and its stakeholders from our continued association with ALEC. In 2014, Pfizer chose to continue this relationship because our Company and its stakeholders have benefitted directly from the organization's model legislation and resolutions to support the repeal of the Independent Payment Advisory Board in addition to its efforts to combat the production and distribution of counterfeit pharmaceuticals, promote innovation and intellectual property protection, assist with the PhRMA Code and Self-Regulation, and to model bills in the area of tax policy. These initiatives are of high importance to Pfizer and essential to advancing our business objectives and increasing shareholder value. Mr. Timothy Smith October 20, 2014 Page 3

We appreciate your continued commitment to good governance practices, and believe that our discussions have provided meaningful insights about a variety of issues, including our relationships with outside trade and legislative organizations. I have shared your letter with the Corporate Governance Committee of the Board. We look forward to further discussions with you on this, and other governance topics of interest.

Sincerely,

Atiba D. Adams



Stacey Maris Senior Vice President and Secretary AT&T Inc. 208 S. Akard Street Room 3241 Dallas, TX 75202

August 29, 2014

Mr. Timothy Smith Senior Vice President, Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith:

Thank you for your August 19, 2014 letter to Randall Stephenson regarding the American Legislative Exchange Council (ALEC). I have been asked by Mr. Stephenson to respond to your letter. As you are no doubt aware, AT&T supports a wide variety of organizations across the political spectrum, including many whose policy views diverge sharply from our own. This support is designed not just to give us a voice in political debates, but also to foster civil political dialogue in the hope that it will result in better and wiser governmental policies.

We have faced pressure from many groups over the years for our support of, or positions on, issues and entities as disparate as the U.S. Chamber of Commerce, our Chairman's support of the Boy Scouts' decision to open its membership to gays, and our support for comprehensive immigration reform. We have been attacked for supporting liberal causes and for opposing them, for supporting conservative causes and for opposing them. While we carefully consider views of stakeholders who may disagree with our decisions, we do so with an eye towards what is fair, balanced, consistent with our corporate values, and in the best interest of our shareholders.

We do not agree with all of the positions of the various organizations we support, including ALEC. We believe, however, that it is better to work from within these organizations rather than from the outside looking in. Our support of ALEC over the years has rested on the fact that its broad membership consists of a significant number of elected state legislators across the country. ALEC is run by legislators, and any model legislation proposed by ALEC comes from legislators themselves and is approved for adoption only by legislators. Our main focus within ALEC has been on state legislation aimed at achieving and maintaining a favorable business climate. AT&T participates in the Communications & Technology and Tax & Fiscal Policy task forces, and our focus has been limited to those issues that may impact our company.

In recent years, at the urging of AT&T and other like-minded participants, ALEC has moved away from social and other non-economic legislation. Instead, it has refocused on economic issues. We believe ALEC can continue to make valuable contributions toward helping businesses like AT&T achieve the sort of government reforms that are good for the economy and for society.

Mr. Timothy Smith Page 2 August 29, 2014

In light of the fact that more than a quarter of all of the nation's state legislators are engaged at ALEC, AT&T views our relationship with the group to be an important part of our public policy outreach.

We hope you will find this information helpful. Thank you for your interest in AT&T

Sincerely, Stacy Marine



**Craig L. Silliman** Senior Vice President Public Policy One Verizon Way Basking Ridge, NJ 07920

Phone 908.559.1358 Fax 908.696.2136 craig.sillman@verizon.com

August 28, 2014

Mr. Timothy Smith Senior Vice President Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith:

I am in receipt of your August 19, 2014 letter to Verizon CEO Lowell McAdam regarding the company's participation in the American Legislative Exchange Council (ALEC).

As a nationwide communications company that provides wireless and wireline video, voice and data services throughout the country, Verizon routinely engages with elected officials at the federal, state and local levels. We also participate in organizations that allow us to constructively engage with these policymakers on issues of importance to our company and our customers. These organizations span the political spectrum, and we do not agree with their policies on all issues. When we engage with elected officials individually or as members of a group, we advocate for positions on certain issues, primarily those related to communications and tax policy.

ALEC is made up of almost 200 members of state legislatures, and it provides input on a wide range of state legislative issues. Our involvement with ALEC has been focused on legislative issues of direct importance to Verizon, such as consumer-oriented policies on telecommunications and taxation issues. Our engagement with ALEC does not involve other efforts. In particular, we were not involved with ALEC in its legislative efforts on environmental issues.

Verizon is proud of its commitment to the environment and sustainability. We have reported on our energy usage and efficiency goals for more than a decade. All of our energy-efficiency strategies support our voluntary goal of cutting in half the amount of carbon emissions produced per terabyte of data flowing through our global wired and domestic wireless networks by 2020. We are making significant progress toward that goal, aided by energy efficiency measures and a significant investment in renewable energy. Just this week we announced an additional \$40 million investment to install 10.2 megawatts (MW) of new solar power systems at eight Verizon network facilities in five states: California, Maryland, Massachusetts, New Jersey and New York. With the 2014 solar investment, we will have invested nearly \$140 million to deploy 25 MW of on-site green energy. Verizon was named as an ENERGY STAR Partner of the Year in 2013—the first and only wireless company to win this award. In addition, we are included on the following socially responsible investment lists: Calvert Equity Income Fund, FTSE4Good Index, and Vigeo ESI Excellence Global Index.

If you would like more information about Verizon's ongoing environmental sustainability efforts, please do not hesitate to contact me.

Sincerely,



David L. Cohen Executive Vice President

September 12, 2014

Mr. Timothy Smith Senior Vice President, Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street, 33rd Floor Boston, MA 02108

Dear Mr. Smith,

On behalf of Comcast, I am writing in response to your recent correspondence to Brian Roberts regarding our involvement with the American Legislative Exchange Council (ALEC). Thank you for expressing your concerns.

In general, Comcast tends to support non-profit organizations that add to the quality of the public debate on issues – particularly communications policy issues – that are important to our company. We support organizations from many different perspectives and our support for an organization is not tied to any particular position on a public policy issue, nor can it be reasonably construed to be an endorsement of every position or action a particular organization may take. I'm sure you know that this is a very common approach for businesses who are asked to support non-profit and civic organizations.

Specifically, we participate as a member of the ALEC Communications and Technology and the Tax and Fiscal Policy Task Forces, which address a range of communications and technology related policy matters impacting our business, including VoIP deregulation, increased spectrum in the 5GHz band, and extending the Internet Tax Freedom Act. We do not participate in or support other ALEC positions and committees. Comcast has not participated in or been privy to any conversation or debate on immigration reform and environmental policies at ALEC, and therefore was not a part of the dialogue nor any advocacy related to the model legislation you referenced. In fact, it is our understanding that ALEC maintains no model policy on immigration.

With respect to your concerns about reputational issues, we agree that the issue of political transparency and accountability, as well as reputational risk associated with political activity, is an important one. On an annual basis, management reports to the Board of Directors on our political activities, including all political contributions. Additionally, we are committed to complying with all applicable laws and regulations concerning political contributions. Finally, as a company we are committed to leveraging our global assets in ways that go beyond creating value for our customers and shareholders to connecting and strengthening communities. To see the exhaustive list of our corporate endeavors, please visit Comcast.com/csr2013 to read our Corporate Social Responsibility Report.

Thank you again for your correspondence.

1/ Sincerely

/Devid L. Cohen, Executive Vice President

Jeffrey N. Neuman Vice President and Corporate Secretary Honeywell International Inc. 101 Columbia Road Morristown, NJ 07962-2245

Phone: (973) 455-2945 Fax: (973) 455-3222 Email: jeffrcy.neuman@honeywell.com

September 8, 2014

Mr. Timothy Smith Senior Vice President Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith,

Mr. Cote passed along to me your letter dated August 20, 2014 concerning Honeywell's involvement in the American Legislative Exchange Council (ALEC). We very much appreciate Boston Trust Investment Management, Inc's. ownership of Honeywell shares and want to make sure that the matters raised in your letter are satisfactorily addressed.

Honeywell is extremely thoughtful about engagement in the political process, and due to the types of products and services we offer, deems engagement in the political process as critical to our success. Our future growth depends on forward-thinking legislation and regulation that makes society safer and more energy efficient and improves public infrastructure. For example, nearly 50% of Honeywell's products are linked to energy efficiency. In fact, if our existing technologies were widely adopted today, energy demand in the U.S. could be reduced by 20-25%.

Honeywell also believes that engagement in the political process requires careful oversight, from both the Board of Directors and management. With respect to Board of Directors oversight, our public policy efforts, including all lobbying activities, political contributions and payments to trade associations and other tax-exempt organizations, is the responsibility of the Corporate Governance and Responsibility Committee (CGRC), which consists entirely of independent, non-employee directors. Each year the Senior Vice President of Global Government Relations reports to the CGRC on Honeywell's policies and practices regarding political contributions. The CGRC's oversight of our political activities ensures compliance with applicable law and alignment with our policies and our Code of Business Conduct. In addition, each year the Senior Vice President, Global Government Relations reports to the full Board of Directors on our global lobbying and government relations program.

With respect to management oversight, our Senior Vice President of Global Government Relations reports to the General Counsel and also works closely with the Vice President, Global Compliance whose organization ensures compliance with our political spending policy. The General Counsel, Senior Vice President, Global Government Relations and Vice President, Global Compliance meet regularly with the Chairman and Chief Executive Officer and his leadership team about legislative, regulatory and political developments.

Our policies do not contemplate use of shareholders' cash for political contributions. And, we have not made any political contributions using corporate funds since at least 2009 and have no intention of making such political contributions in the near future. Even before 2009, any such contributions were extremely rare and for *de minimis* amounts of less than \$5,000.

In a limited number of circumstances, Honeywell does participate in trade associations and organizations such as ALEC who may engage in political activity. The organizations to which we belong represent a broad range of perspectives on public policy issues, not all of which we support. Our membership in these organizations is intended to accomplish a wide of range of objectives:

- Support our commercial growth initiatives where we believe engaging in coalitions with other industry participants is likely to enable growth of end markets;
- Promote development of our internal technical and regulatory expertise as well as enable us to share with other companies our technical and regulatory expertise;
- Provide us with valuable information and research in various policy areas that complement our priorities at the state level; and
- Assist in political advocacy and outreach, particularly related to public education efforts regarding major issues common to our industries.

With respect to the specific concerns voiced in your letter, ALEC in 2012 announced it is committed to maintaining a focus solely on economic issues and disbanded the Public Safety and Elections Task Force that generated the concern over its posture on social issues, including gun control and immigration. We have and will continue to closely monitor ALEC's adherence to their focus on economic issues and its alignment with our policy objectives.

Public policy organizations and trade associations such as ALEC often take a wide variety of positions on various matters, not all of which Honeywell supports and not all of which are relevant to our business. In instances where trade associations or public policy organizations that we're associated with take positions or promote policies that are detrimental to Honeywell, we work independently to advocate for the position that is in our best interest.

Again, we appreciate the trust placed in Honeywell and its management as evidenced by your ownership of our stock. Hopefully this letter addressed your concerns about our membership in ALEC, and I would be more than happy to discuss with you directly any remaining questions you may have. My direct dial telephone is 973-455-2945.

Sincerely.

léffréy N. Néuman

From: Suzanne Philion [mailto:sphilion@yahoo-inc.com]
Sent: Tuesday, September 23, 2014 5:00 PM
To: Jay Riestenberg
Cc: Elisa Shyu
Subject: Re: Yahoo's membership in the American Legislative Exchange Council (ALEC)

Hi Jay -- thanks for your patience. Not sure if you've published yet? Here's our statement, attributable to a Yahoo spokesperson:

At Yahoo, we engage in the political process in a variety of ways to promote and to protect the long-term interests of our users and our company. One of the ways we do so is is through memberships in organizations that help advance our business objectives. We may not agree with all the positions of an organization, its leaders or its supporters. At this time, we are members of ALEC and limit our engagement to their Communications and Technology Task Force. We periodically review the organizations in which we participate to ensure that they continue to promote and protect the long term interests of our users and our company. More information on our corporate governance policies is available <u>here</u>.

From: "Smith, Abby" <<u>abismith@ebay.com</u>> Date: December 5, 2014 at 5:26:10 PM EST To: "<u>JRiestenberg@commoncause.org</u>" <<u>JRiestenberg@commoncause.org</u>> Subject: FW: eBay's membership in the American Legislative Exchange Council (ALEC)

Hi Jay,

In follow up to your question to John Donahoe, below is eBay's response.

"As a global company, with broad business and public policy interests worldwide, we engage with a diverse range of trade associations and public policy advocacy groups. We only work with ALEC on one area and that is to support small businesses and help to protect them from threats including unfair tax legislation and state and local legislative issues. This helps enable our sellers' voices to be heard just as loudly as those with vast resources and assets that no small business can match on their own. While we do not agree with ALEC on other issues, including climate change, we believe we can still work collaboratively on this specific area. We review our membership on an annual basis and are doing so currently for 2015.

eBay believes strongly in environmental leadership and stewardship. We are proud of our leadership on climate change, and we intend to continue being a strong voice for both climate change and small business. More details can be found at <u>http://www.ebayinc.com/social-innovation/enabling-greener-commerce.</u>"

Best,

Abby

Abby Smith

Senior Director, Corporate Communications

abismith@eBay.com

cell: 408-839-6028



**Eli Lilly and Company** 

James B. Lootens Direct Dial: 317.276.5835 E-mail: lootens.j.b@lilly.com

Lilly Corporate Center Indianapolis, Indiana 46285 U.S.A. +1.317.276.2000 www.lilly.com

November 3, 2014

Mr. Timothy Smith Walden Asset Management One Beacon Street Boston, Massachusetts 02108

Dear Tim:

Our CEO, Dr. John Lechleiter, has asked me to respond to your recent correspondence regarding Eli Lilly and Company's connection with the American Legislative Exchange Council (ALEC). As always, we appreciate you sharing your concerns. I apologize for the delay in the response.

Lilly is committed to discovering and developing life-saving medicines and to ensuring that patients have access to our medicines. Accordingly, we work with a number of think tanks and policy groups, specifically because of their policy work in areas that affect medical innovation, health care, biopharmaceuticals, and fiscal policy. These organizations have a wide range of political and ideological positions on multiple topics, many of which are not at all related to our business. Therefore, it is not surprising that these groups sometimes take positions that we do not align with or support, particularly in areas outside of health care policy.

In the case of ALEC, our involvement is limited to the Health and Human Services Task Force, which works to promote free-market, pro-patient health care reforms at the state level. Access to health care is obviously very important to our business, and we believe that our active participation in the health care debate benefits both the patients we serve and our shareholders. We do not participate in other ALEC task forces, and thus have no involvement in ALEC initiatives on other topics, including those referenced in your letter.

As you know, our board's Public Policy and Compliance Committee oversees the company's public policy and political involvement. The committee is aware of Lilly's ongoing work the ALEC Health and Human Services Task Force. We will continue to keep them apprised of our work with ALEC and other policy organizations and will incorporate their input and feedback as we establish our priorities for our policy involvement in the future.

If you have any questions or would like to arrange a phone call to discuss this or any other issues, please don't hesitate to contact me.

Very truly yours,

James B. Lootens Secretary and Deputy General Counsel

JBL/mat



Julie S. Janson Executive Vice President, Chief Legal Officer and Corporate Secretary

> Duke Energy Corporation 550 South Tryon Street Mail Code: DEC 48H Charlotte, NC 28202

Mailing Address: DEC 48H / P.O. Box 1321 Charlotte, NC 28201

> o: 704.382.3025 f: 980.373.1368

julie.janson@duke-energy.com

December 19, 2014

Mr. Timothy Smith Senior Vice President Walden Asset Management One Beacon Street Boston, MA 0210B

Dear Mr. Smith,

Thank you for your inquiries regarding our company's engagement with the American Legislative Exchange Council (ALEC) and our management's review of membership in various associations. We share your goal of making sure our participation supports the long-term interests of our customers, company and its shareholders.

Duke Energy works with a wide array of groups or associations because we believe it is important to have a seat at many tables. Our intent is to represent the interests of our customers and shareholders with these groups, monitor their developments and provide input into their approach to and advocacy for issues at the state and federal policy levels.

We continually monitor the activities and review our engagement with all the various groups with which we are associated. This review and assessment includes evaluating how they help us accomplish our long-term goals of providing safe, reliable, clean and cost-effective energy for our customers and provide a competitive of return for our shareholders.

As always, we appreciate your interest and investment in Duke Energy

Sincerely,

Julie S. Janson



Bruce A. Gates Senior Vice President, External Affairs

September 23, 2014

Mr. Timothy Smith Senior Vice President, Director of ESG Shareholder Engagement Walden Asset Management One Beacon Street Boston, MA 0210B

Dear Mr. Smith:

Thank you for your recent letter to Mr. Barrington regarding the American Legislative Exchange Council (ALEC). We appreciate you reaching out to us on this topic.

Our approach to the issues you've raised starts with Altria's Mission and Values--which set direction for all our companies' activities. Among other things, we try to understand our stakeholders' perspectives, align our business practices where appropriate, and measure and communicate our progress. Since 2011, we have published an annual corporate responsibility report, available at <u>www.altria.com</u>. This report describes our responsibility approach, focus areas, programs and progress against our goals. We are proud that our results have been recognized by a number of outside organizations. For example, for the past several years, *Corporote Responsibility Magozine* has included Altria in its "100 Best Corporate Citizens List." The "100 Best Corporate Citizens List" evaluates the largest U.S. publicly-traded companies in the Russell 1000 on their performance in environmental management, climate change, employee relations, human rights, governance, finance and philanthropy.

We agree with your observation that a company should thoughtfully consider how a public policy organization serves the company's objectives before providing financial support. Thus, we regularly assess whether our participation in these organizations is consistent with Altria's Mission and Values. Of course, giving to an organization does not mean we agree with every position it takes. If an organization we support adopts a public policy position we disagree with, we may voice our objection and not participate in advocacy on that position. Our participation in an organization also is an opportunity to positively influence how it operates, and we actively pursue those opportunities.

As we disclose on our website, Altria Client Services has contributed to ALEC and one of our representatives serves on the ALEC Private Enterprise Advisory Council. We have done so because ALEC is a forum for sharing views on issues important to us – mainly, tax policies that are pro-business and fair to consumers. We regularly evaluate our support of ALEC and other public policy organizations to assess whether the organization effectively addresses our issues,

and on balance, serves the long-term interests of our companies and shareholders. The specific review you have suggested is consistent with our current processes, which we also regularly evaluate. In doing so, we will consider your perspective and determine whether there are opportunities to enhance our processes.

Again, thank you for your letter. If you have questions, please let me know.

With kind regards,

Junel. Hates

Bruce A. Gates Senior Vice President, External Affairs

cc: Martin J. Barrington Brandt Surgner



American Electric Power 1 Riverside Plaza Columit Is: OH 43218 AEP com

Nicholas K. Akins Oldarinun, President & CEO

634-716-2010

October 17, 2014

Timothy Smith Senior Vice President, Director of ESG Shareholder Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith:

Thank you for your letter of August 20, 2014 regarding American Electric Power's involvement with American Legislative Exchange Council (ALEC). The Board's Committee on Directors and Corporate Governance monitors and oversees the preparation of the Company's annual Corporate Accountability Report, which includes a section on political and lobbying activities. Our Board fully understands and discharges its oversight role with respect to these expenditures and American Electric Power's membership in various organizations. As stated in the Lobbying and Political Activity portion of our report regarding the Company's participation in these organizations:

We believe, as a general rule, that it is more beneficial to AEP to remain involved in these organizations, even if we occasionally disagree, than to withdraw. We believe we can be far more effective in shaping the policies of the organizations from within rather than sitting on the sidelines.

From time to time, many, if not most, of the organizations to which we belong reach conclusions or take positions on issues with which we disagree. If we feel strongly enough, we voice our disagreement and work to change the organization's position. Sometimes our views prevail, sometimes they do not. Many times we are able to reach some sort of compromise.

AEP also publicly discloses its policies for lobbying and corporate political contributions as well as the portion of dues/membership fees paid to trade organizations that is used for lobbying activities. These policies clearly state the process for oversight, which we believe to be sufficient. Here are the links to the information on our websites:

Lobbying and political activity annual overview http://www.aepsustainability.com/business/governance/politics.aspx

Lobbying and political disclosure, including policies http://www.aep.com/investors/CorporateLeadersAndGovernance/PoliticalContributionsLobbyingActivities.aspx

Again, I appreciate your interest in American Electric Power.

Sincerely,

Anthon Kliller

From: Kerley, Beth [mailto:Elizabeth.Kerley@anheuser-busch.com]
Sent: Tuesday, October 14, 2014 4:07 PM
To: Jay Riestenberg
Subject: RE: Anheuser-Busch's membership in the American Legislative Exchange Council (ALEC)

Jay – Good afternoon. Please see the following response.

#### For attribution to an Anheuser-Busch spokesperson:

Anheuser-Busch believes participation is key to the democratic process, a view consistent with Common Cause's stated objective: "This is our democracy, it's up to all of us to make it work." It's why we support groups and organizations across the political spectrum. This involvement ensures that the voices of our employees and the consumers we serve are heard in important public policy debates that affect our business.

Thanks,

Beth Kerley Direct 314.765.2329 | Mobile 214.876.9907

From: Dean, Scott D [mailto:Scott.Dean@bp.com] Sent: Monday, October 13, 2014 4:59 PM To: Jay Riestenberg Subject: FW: BP's membership in ALEC

Yes, ALEC is one of several organizations that BP participates in to <mark>help educate policy-makers about</mark> energy and natural resource issues that affect our business.

From: Jay Riestenberg [mailto:JRiestenberg@commoncause.org]
Sent: Monday, October 13, 2014 1:24 PM
To: USPRESS
Subject: BP's membership in ALEC

Hello,

I'm updating public records on the companies that are members and funders of the American Legislative Exchange Council (ALEC). BP America is currently listed as member of ALEC.

Could you please confirm that BP is currently a member and/or funder of ALEC?

Thank you.

#### JAY RIESTENBERG | Research Analyst Common Cause - Holding Power Accountable 202-736-5741 (office) 513-607-9343 (cell) jriestenberg@commoncause.org @JayRiestenberg



Lydia I. Beebe Corporate Secretary and Chief Governance Officer Corporate Governance Department 6001 Bollinger Canyon Road San Ramon, CA 94583 Tel 925 842 3232 Fax 925 842 2846 Iydia.beebe@chevron.com

October 6, 2014

Mr. Timothy Smith Senior Vice President Walden Asset Management One Beacon Street Boston, MA 02108

Dear Tim,

Thank you for your letter dated August 19, 2014 regarding Chevron's involvement with the American Legislative Exchange Council (ALEC). We appreciate receiving your views on ALEC and assure you that the Public Policy Committee of the Board annually reviews the policies and expenditures for Chevron's political activities, including political contributions, and direct and indirect lobbying. Chevron participates in a large number of outside organizations and associations in order to support our global and diverse portfolio of operations and activities and to engage in policy discussions on the breadth of policy and regulatory matters that affect our business. Our participation is not intended to suggest that we agree with every opinion of each organization.

ALEC is one of many organizations with which we engage on climate change issues. Our approach to climate change issues, as expressed in our letter to you dated April 17, 2014, includes our effort to have responsible and constructive contributions to policy discussions with governments, think tanks, trade associations and academia across the globe. On the subject of climate change, we have recently posted on our website our refreshed Policy Principles for Addressing Climate Change. You can find this at <a href="https://www.chevron.com/globalissues/climatechange/principles/">www.chevron.com/globalissues/climatechange/principles/</a>

Please let us know if you have any further questions.

Best regards,

Lydra

Lydia

cc: Mr. Christopher A. Butner Ms. Silvia Garrigo
# EXHIBIT 45

From: Smith, Todd C. (CCI-Atlanta) [mailto:Todd.Smith@cox.com]
Sent: Tuesday, September 30, 2014 4:08 PM
To: Jay Riestenberg
Subject: FW: Cox's ALEC Membership

Jay:

I can confirm that Cox Communications is a member of the American Legislative Exchange Council (ALEC), the National Conference of State Legislatures Foundation and other intergovernmental public policy organizations. We participate in ALEC through the Communications and Technology Task Force. This task force strictly works on issues that have a direct impact on our company and our industry. We have not and will not participate in discussions or debates within ALEC about other issues.

Todd C. Smith Director, Media Relations Cox Communications office: 404-269-3124 mobile: 678-362-8346 email: tsmith@cox.com Twitter Facebook LinkedIn

From: Jay Riestenberg [mailto:JRiestenberg@commoncause.org]
Sent: Tuesday, September 30, 2014 11:01 AM
To: Holliday, Mallard (CCI-Atlanta)
Cc: Smith, Todd C. (CCI-Atlanta)
Subject: RE: Cox's ALEC Membership

Just following up on this request. Thank you.

### JAY RIESTENBERG | Research Analyst

Common Cause - Holding Power Accountable 202-736-5741 (office) 513-607-9343 (cell) jriestenberg@commoncause.org @JayRiestenberg

From: Jay Riestenberg Sent: Wednesday, September 24, 2014 2:22 PM To: '<u>Mallard.Holliday@cox.com</u>' Cc: '<u>tsmith@cox.com</u>' Subject: Cox's ALEC Membership

I'm writing a press release on the numerous companies announcing this week that they are dropping or have dropped their membership in the American Legislative Exchange Council (ALEC). Given Google, Facebook, Yelp, and Microsoft's recent departure from ALEC, has Cox Communications reconsidered its position or membership in the organization?

## JAY RIESTENBERG | Research Analyst

Common Cause - Holding Power Accountable 202-736-5741 (office) 513-607-9343 (cell) jriestenberg@commoncause.org @JayRiestenberg

## EXHIBIT 46



500 Water Street, J420 Jacksonville, FL 32202 Quintin\_Kendall@csx.com T: 904-359-2485

Quintin C. Kendall Vice President State Government and Community Affairs

September 10, 2014

Mr. Timothy Smith, Senior Vice President Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, Massachusetts 02108

Dear Mr. Smith:

I am writing in response to your letter to Michael Ward regarding CSX Corporation's involvement with the American Legislative Exchange Council (ALEC).

Your correspondence states that CSX "continues to maintain a relationship with ALEC." Please note that CSX is not a member of any national organization composed of state and local officials, such as the National Association of Counties, the National Conference of State Legislatures, the United States Conference of Mayors or ALEC. However, we will on occasion sponsor events hosted by these organizations. These interactions are generally intended to address specific and timely policy issues of direct bearing on the railroad industry, and sponsorship of these organizations' annual or regional conferences does not constitute an endorsement of the often wide-ranging policy platforms adopted by these bodies.

Thank you for your letter and your insight on this matter.

incerely. ntin Kendall

# EXHIBIT 47

Kenneth P. Cohen Vice President Public and Government Affairs

## **E**‰onMobil

August 29, 2014

Mr. Timothy Smith Senior Vice President Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Tim,

Thank you for your letter regarding ExxonMobil's support for the American Legislative Exchange Council.

As you know from your ongoing engagement with ExxonMobil, we take our corporate responsibilities seriously, particularly responsibilities to our shareholders. We consider many factors when making decisions about how best to steward shareholder dollars, both in our operations and in public affairs.

ExxonMobil promotes discussion on issues relevant to the company through contributions to organizations that conduct research and facilitate dialogue on domestic and foreign policy. As is true of all non-profits we support, we conduct an annual evaluation of the merits of each organization and reserve the right to initiate, sustain, or withdraw support at any time.

While our support is consistent with our longstanding commitment to engage multiple perspectives on issues facing our business, I would note that our contributions do not constitute an endorsement of every policy position or point of view expressed by a recipient organization.

As you can see from our annual disclosure of donations to 501(c)(3) organizations on our web site, ExxonMobil support for ALEC in 2013 totaled \$49,000. These funds supported its annual conference and dialogue around energy and taxes, both important areas for our company.

While ExxonMobil may not agree with some of the views of ALEC's 2,000 state legislator members on certain issues, we do not believe that is sufficient grounds to withdraw our current modest support. A robust civil society requires the airing of different voices and perspectives as part of the nation's ongoing public policy debate.

Sincerely,

## EXHIBIT 48

From: Mark Griffin <<u>mgriffin@overstock.com</u>> To: Adrianne Psarras <<u>apsarras@overstock.com</u>>, Nick Surgey <<u>nick@prwatch.org</u>>, PR <<u>pr@overstock.com</u>> Cc: Board – Mark Griffin <<u>boardofdirectors@overstock.com</u>>, Mark Harden <<u>mharden@overstock.com</u>> Subject: RE: Question from reporter about Overstock.com funding of ALEC

Date: September 26, 2014 at 2:52:21 PM CDT

#### Suggested response:

Nick, your assertion is incorrect: Overstock.com had a previous one-year association with ALEC, but no more.

Our association concerned a state sales tax issue, and we joined to allow better contact with state legislatures on our issue. However, at the end of that one-year association, we determined not to renew membership for business reasons, unrelated to any position ALEC had taken. It would be misleading to say otherwise. I believe our membership terminated sometime in 2013.

From: Judd Bagley <<u>jbagley@overstock.com</u>> To: Nick Surgey <<u>nick@prwatch.org</u>> Cc: Mark Griffin <<u>mgriffin@overstock.com</u>>, PR <<u>pr@overstock.com</u>>, Board – Mark Griffin <<u>boardofdirectors@overstock.com</u>>, Mark Harden <<u>mharden@overstock.com</u>> Subject: RE: Question from reporter about Overstock.com funding of ALEC Date: December 19, 2014 at 12:39:30 PM CST

I've just learned that, because the internet sales tax issue is back under consideration, it's necessary for us to communicate with policy makers involved in deliberations over future legislative actions on the subject.

That being the case, we've recently renewed our membership with ALEC.

## EXHIBIT 49



PEABODY ENERGY Peabody Plaza 701 Market Street St. Louis, MO 63101-1826 Direct : 314.342.7994 Fax : 314.342.3419 kwagner@peabodyenergy.com

KENNETH L. WAGNER Vice President, General Counsel -Corporate and Assistant Secretary Chief Compliance Officer

October 8, 2014

Mr. Timothy Smith Senior Vice President, Director of ESG Shareowner Engagement Walden Asset Management One Beacon Street Boston, MA 02108

Dear Mr. Smith:

Thank you for your letter dated August 22, 2014, to Gregory H. Boyce regarding Peabody Energy Corporation's membership with the American Legislative Exchange Council (ALEC), and thank you for taking the time to share with us your views on ALEC.

Peabody Energy's Board of Directors is well aware of and supports the company's continued participation in ALEC, and strongly disagrees with your contention that Peabody Energy's relationship with ALEC presents significant reputational and business risks. ALEC's association with bipartisan legislative leaders throughout every state makes it a leader in public policy and an effective forum for policy debate. Given Peabody Energy's global role as a leader in the coal industry, the company believes that it is cssential for us to participate constructively and responsibly in helping to shape the debate around global energy, environmental and economic policies. The Board of Directors believes that ALEC's objectives are consistent with our own and are deserving of our continuing support.

As noted in our 2014 Corporate and Social Responsibility Report, Peabody's participation in organizations such as ALEC is directed by our executive leadership team, with oversight from the Board of Directors. Management reports to the Board's Nominating and Corporate Governance Committee at least annually with respect to these matters. We believe that the Board and its Nominating and Corporate Governance Committee have the appropriate governance processes in place to properly evaluate Peabody Energy's participation in trade associations and other organizations such as ALEC.

Best regards,

Kenneth L. Wagner

cc: Gregory H. Boyce Henry E. Lentz

# EXHIBIT 50



#### BOARD/PEAC COMMITTEE MEETINGS August 6, 2013 Finance Committee: 8:00 am – 10:00 am – Buckingham Membership Committee: 8:00 am – 10:00 am – Price Task Force Committee: 10:00 am – 12:00 pm – Buckingham Public Affairs Committee: 10:00 am – 12:00 pm – Price

## AGENDA ALEC Board Meeting August 6, 2013 Chicago, Illinois

#### ALEC's Mission

"To advance free markets, limited government and federalism"

Strategic Plan Overriding Objective All key objectives and strategic initiatives of the strategic plan will be measured against one overriding objective:

"Support state legislators to be more effective in their role to advance public policy mitiatives consistent ALEC's principles "

Call to Order

Chairman Piscopo

1:00 pm

II. Changes to Agenda

III. Chairs' Report

Chairman Piscopo

Additional conflict of interest disclosures per agenda items

Introduction of new Board members

Chairs items since last Board meeting

Chairman Seale

Ron Scheberle

Introduction of new Board members

Chairs items since last Board meeting

IV. Executive Director's Report.

ALEC update

Office move update

Governance update

Congressional hearing

v	Consent Agenda Approval of Minutes from May 3, 2013 B	Chairman Piscopo loard Meeting	1:30 pm
VI.	Finance Committee Report	Rep. Leah Vukmir Lisa Bowen	1:35 pm
•	Approve the Financial Statements ending	May/June 2013	
VIL •	Strategic Plan Key Objective IV Organizational Capacity - Initiative 3 Approve Bylaw Changes for State Chairs	Rep. Dave Frizzell Jeff Lambert	2:10 pm
VIII.	Strategic Plan Key Objective 1 Membership – Initiative 2	Chairman Piscopo Ron Scheberle Michael Bowman	2:30 pm
٠	Discussion and Approval of Jefferson Pro	ject Operating Procedures	
	DISCUSSION AGENDA		
ıx.	Strategic Plan Objective IV Organizational Capacity - Initiatives 1 and Job Descriptions for State Chairs	Rep. Dave Frizzell 2 Jeff Lambert	3:15 pm
	INFORM	TATION AGENDA	
x.	Public Affairs Committee Update	Rep. Phil King Bill Meierling	3:45 pm
XL	Membership Committee Update	Dave Frizzeli Jeff Lambert	4:15 pm
XII.	Task Force Committee/Policy Update	Rep. Jim Buck Michael Bowman	4:45 pm
XIII	Other business	Chairman Piscopo	5:00 pm

## ACTION AGENDA

## Next Board Meeting December 4, 2013 - Washington DC

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#### Action/Consent

## Approval of Minutes from May 3, 2013 Board Meeting

#### Recommendation

That the Board of Directors approves the minutes from the May 3, 2013 ALEC Board of Directors meeting.

#### Background

Ron Scheberle and ALEC staff have reviewed and approved the minutes from the Board of Directors meeting on May 3, 2013. They are now before the Board of Directors for approval.

#### Fiscal Impact

There is no fiscal impact associated with approving the minutes.

Minutes American Legislative Exchange Council Joint Board of Directors and Private Enterprise Advisory Council Meeting May 3, 2013 Oklahoma City, OK

In Attendance:

Board of Directors: Representative Gary Banz Representative Liston Barfield Senator James Buck Senator Barbara Cegavske Representative David Frizzell Senator Michael Lamoureux Representative Ray Merrick Representative Tim Moffitt Senator Wayne Niederhauser Representative John Piscopo Senator William Seitz Representative Thom Tillis Representative Curry Todd Senator Leah Vukmir Senator Susan Wagle

Private Enterprise Advisory Council: Mr. Jeffery Bond Mr. Bill Carmichael Mr. Kelly Mader Mr. Michael Morgan Mr. David Powers Mr. Steve Seale Mr. Daniel Smith Mr. Russell Smoldon Mr. Patrick Thomas Mr. Bob Williams

Others:

Mr. Michael Bowman Ms. Lisa Bowen Mr. Jim Dunlap Mr. Alan Dye Mr. Jeff Lambert Mr. Bill Meierling Ms. Briana Mulder

#### Mr. Tom Nelson Mr. Colin Rorrie Mr. Ron Scheberle

Call to Order: Chairman John Piscopo called the meeting to order at 9:30 AM CST.

II. Changes to Agenda: There were no changes to the agenda.

III. Conflict of Interest Declaration: There were no conflicts disclosed.

#### IV. Executive Director's Report:

 New Staff Hires: Executive Director Ron Scheberle reported on Executive Director Ron Scheberle introduced ALEC's new Senior Director of Public Affairs Bill Meierling and new Senior Director of Membership and Development Jeff Lambert.

 Office Move: He also provided an overview of ALEC's office relocation from Washington, D.C. to Arlington, VA.

 Governance Changes Based on Legal Audit: Ron Scheberle provided an update on the changes to ALEC bylaws previously approved by the ALEC Board of Directors via conference call.

#### ACTION AGENDA

#### V. Consent Agenda:

 Approval of the minutes from the November 2012 Board Meeting: The Board approved the minutes of the November 12<sup>th</sup>, 2012 Board meeting.

 Approval of the minutes from the March 2013 telephonic Board Meeting: The Board approved the minutes of the March 13<sup>th</sup> telephonic Board meeting.

 Approval of the proposed changes in Task Force Operating Procedures: The Board approved that only public sector task force members would be permitted to introduce proposed model legislation.

#### VL Finance Committee Report:

- Accept the Financial Statements ending February 2013: Lisa Bowen presented on the financial statements. The Board accepted the Financial Statements ending February 2013.
- Approve 2013 Operating Budget: Lisa Bowen presented on the 2013 Operating Budget. The Board approved the 2013 Operating Budget.
- Approval of Legislative Expense Reimbursement: The Board delayed discussion of changes to the Legislative Expense Reimbursement until the 2013 Annual Meeting Board Meeting.

#### DISCUSSION AGENDA

VII. Strategic Plan Objective IV: Items 1&2 - Communication/Public Affairs:

 Framework and Components of an Effective Public Affairs Program: Bill Meierling provided an update on the Public Affairs staff and strategy.

VIII. Strategic Plan Objective I: Item 1 – Membership: - Identify Gaps in Membership Areas and Discuss Strategies to Engage/Increase Private and Public Sector Membership: Jeff Lambert gave an overview of the Membership Department strategies.

#### INFORMATION AGENDA

- IX. Policy Report: Michael Bowman provided an update on the Policy Department activities.
- X. Adjourn: The meeting adjourned.

## Next Board Meeting August 2013, Chicago

## TAB 2

#### Action/Consent

#### Acceptance of Financial Report ending June 2013

#### Recommendation

That the Board of Directors accept the financial report for the period ending June 30, 2013.

#### Background

Finance Committee Chair Senator Leah Vukmir has reviewed the financial statements for the period ending June 30, 2013 They are now before the Board of Directors for acceptance.

#### Fiscal Impact

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There is no fiscal impact associated with accepting the financial report for June 30, 2013.

Financial Statements for the period ending June 2013 will be distributed at the August 6, 2013 ALEC Board Meeting. the second second

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## TAB 3

#### Action/Consent

### Approve Bylaw Changes for State Chairs

#### Recommendation

That the Board of Directors accept proposed changes to the bylaws for the State Chair job descriptions.

#### Background

The proposed changes to the Bylaws aim to bring clarity to the state chair position. They are now before the Board of Directors for acceptance.

#### Fiscal Impact

There is no fiscal impact associated with accepting the proposed changes to the Bylaws.

#### ARTICLE X STATE CHAIRS AND STEERING COMMITTEE

Section 10.01 Appointment. A State Chair that accepts the terms of the office and training in roles and responsibilities shall be appointed by the national chairman. All State Chairs are appointed by the National Chair. When possible Co-Chairs shall be appointed representing with one Co-Chair from each chamber. All Private Sector State Chairs are appointed by the respective ALEC State Chair, and confirmed by the, the National Chair. Each respective ALEC State Chair shall appoint a Private Sector State Chair to serve concurrently with the respective State Chair.

Section 19.02 Term. State Chairs serve for a two- (2) year term, and shall be appointed heappointed by December 1<sup>st</sup> of an election year with the term beginning January 1<sup>st</sup> the following year. The State Chair may be reappointed by the National Chair if the respective State Chair is performing his/her duties in a satisfactory manner.

Section 10.03 Duties. Chair

Legislative State Chairs duties shall include recruiting new legislative and private sector members, suggesting legislative task force membership, establishing a state steering committee, planning issue events, and working with the Private Sector State Chair.

The Private Sector State Chairs duties shall include recruiting new private sector members, planning an annual membership event, and assisting the Public Sector State Chair.

Section 10.04 Training. Training and orientation: The State Chair shall participate in a training program consisting of an orientation at the States and Nation Policy Summit in Washington, DC that will include a peer-to-peer orientation and overview of roles and responsibilities.

Section 10.05 State Chair Agreement. The State Chair Agreement will include a job description that will define roles and responsibilities. Roles and responsibilities will define duties related to membership recruitment, both public and private, and travel reimbursement fund responsibilities. For appointment consideration by the National Chair the State Chair must agree to the terms set forth in the State Chair Agreement. The National Chair and executive committee will perform an initial evaluation of the State Chair at 90 days and annually thereafter.

Section 10.06 Termination of Term. Should the terms of the State Chair Agreement not be met by the State Chair the National Chair can remove the State Chair at his or her discretion.

Section 10.07 Meetings. State Chairs shall meet at least three (3) times a year in conjunction with the scheduled meetings of the Legislative National Board of Directors as outlined in Article IV Section 4.

Section 10.06 Elections. The Chair of the State Chairs and the Private Sector Chair of the State Chairs shall meet at the ALEC Arrual Meeting to separately elect a Chair of the State Chairs and a Private Sector -Chair of the State Chairs from their respective members whose duties shall be to preside at their State Chairs meetings. Pursuant to Article V, Section 5.02, the State Chairs shall nominate six members, one of whom shall be the Chair of the State Chairs, whose names shall be submitted to the ALEC Legislative Board of Directors Nominating Committee for consideration as ALEC Legislative Board of Directors. The duty of the Private Sector -Chair of the State Chairs is to assist the Chair of the State Chairs in fundraising and private/public sector recruitment and retention. The Chair of the State Chairs and the Private Sector Chair of the State Chairs shall establish an Executive Committee composed of the following: the Chair of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the

three designated public sector State Chairs currently serving on the ALEC Legislative Board of Directors, and three Private Sector State Chairs selected by the Private Sector State Chair of the State Chairs. The Executive Committee shall meet at the States and Nation Policy Summit, and at the Annual Moeting.

Section 10.09 Steering Committee. State Steering Committees shall consist of a Legislative State Chair, a Vice Chair from the opposite party, if appropriate, Senate and House Membership Coordinators, and such other members as set forth in ALEC'S strategic plan.

Section 10.10 State Expense Reimbursement Funds . All funds for ALEC State Reimbursement Funds shall be deposited in accounts designated by the ALEC Legislative Board of Directors. State Chains are prohibited from establishing, maintaining, or utilizing the accounts. Account expenses can be for ALEC only. Violation of this section shall constitute grounds for (1) immediate removal from a leadership position, and (2) dismissal from membership in accordance with these bylaws.

## TAB 4

#### Action/Consent

## Establish Leadership and Rules for the Jeffersonian Project

#### Recommendation

The Board should adopt the following as operating rules for the Jeffersonian Project:

- All of the Jeffersonian Project's Board members will be chosen by ALEC's Board of Directors.
- No action can be taken by the Jeffersonian Project unless it is supported by a current ALEC policy.
- All ALEC Issue Alerts and testimony will be done by the Jeffersonian project.
- Any activity that could be done by ALEC may be done by Jeffersonian Project if legal counsel advises it would provide greater legal protection or lessen ethics concerns.

#### Background

Due to ever- changing state ethic rules a 501(c)(4) provides better legal protection for the parent ALEC organization, which is a 501(c)(3) Upon the recommendation from ALEC's legal counsel, ALEC's Board voted to establish a 501(c)(4). Today's vote is to approve the Jeffersonian Project's standard operating procedures as they relate to ALEC.

#### Fiscal Impact

The Jeffersonian Project will be a new revenue source for ALEC and will lead to increased funding.

## THE JEFFERSONIAN PROJECT ALEC's 501(c)(4)

#### Purpose:

- Due to ever- changing state ethics rules a §501(c)(4) organization provides better legal protection for the parent ALEC organization, which is a 501(c)(3).
- Allows ALEC to communicate a strong and consistent message to our members as we have since our founding.
- Removes questions of othical violations made by our critics and state othics boards and provides further legal protection.

#### Benefits:

- Increases ALEC's funding by providing a new revenue source.
- All ALEC Policy Briefs can be sent out as Issue Alerts by the Jeffersonian Project, which can
  include legislative bill numbers and Support or Oppose positions.
- ALEC can again freely provide testimony on pending legislation.
- Lessens restrictions on our Public Affairs Department by allowing increased communications to the public.
- Allows ALEC to aggressively and effectively respond to false and misleading attacks.
- Allows ALEC to defend our members who are under attack, both public and private, by
  organizing grassroots support.

#### Protections:

- Jeffersonian Project is created and controlled by ALEC as an organization.
- All of the Jeffersonian Project's Board members will be chosen by ALEC's Board of Directors.
- All of the Jeffersonian Project's staff will also be ALEC staff.

ARTHON L. HEIMOLD RUMER, DYE EDMINICIS, COLUMNIE IEDMINICIS, COLUMNIE IEDMINICIS, COLUMNIE JOHNICH INZIANO, JR. HIGH K. HEIMITTIR CHARD F. BOOK, JR. DYMELIE M. WICKNE HEIDI K. ARDING COMPLET M. ADDRAWED JOHN R. STINIAUED JOHN R. STINIAUED LAW OPFICES WEBSTER, CHAMBERLAIN & BEAN, LLP 1747 PENNSYLVANIA AVENUE, N.W. WASHINGTON, DC 20006

> (202) 785-9500 FAX: (202) 835-0243

GEORGE D. WERSTER (THET-SONE) CHARLES E. CHARGENLAN (THET-SOLE)

> OF COUNSEL 2. COLUMNS BEAN RENT AND TEASON AND/WAY MICHAEL P. PWINE

\* NOT ADMITTED TO GLO, BAR

#### MEMORANDUM

TO:	American Legislative Exchange Council
FROM:	Alan P. Dyo
RE:	Jeffersonian Project
DATE:	Jane 4, 2013

The Jeffersonian Project, Inc., has been established as an organization exempt from tax under section 501(c)(4) of the Internal Revenue Code. As such, its activities must be primarily devoted to the promotion of social welfare. This includes educational activity such as that carried on by ALEC, but it also includes activity that the Internal Revenue Service would consider to be direct or grassroots lobbying.

As I understand it, the Project is intended to fulfill three needs.

First, these are states which use a definition of lobbying for purposes of their lobbying registration statutes that is far breader than the definition used by the IRS. In those states, some communications that would not be considered lobbying by the IRS are considered lobbying for purposes of state law and require registration of the lobbyist with the state. ALEC does not wish to be perceived as a lobbying organization and therefore does not wish to register as a lobbyist in any state. The Jeffersonian Project can be used to distribute communications in states that have bread lobbying definitions. The Project would be required to register as a lobbyist in some of these states, but ALEC would not.

Secondly, it is possible that at some point the Internal Revenue Service will audit ALEC. Though we do not believe that any activity carried on by ALEC is lobbying, the IRS could disagree. If that is the case, it would be possible to resolve any such issue with the IRS by agreeing to transfer the activity in question from ALEC to the Jeffersonian Project.

There are also gray areas in the IRS definitions, and, when a proposed ALEC communication approaches such a gray area, it could be placed in the Jeffersonian Project to avoid any argument that ALEC has suggged in lobbying.

Third, ALEC has been approached by donors who are willing to make sizable donations, but insist that the donations go to a section 501(c)(4) organization. Jeffersonian Project would provide a vehicle to accept such contributions.

- No action can be taken by the Jeffersonian Project unless it is supported by a current ALEC policy.
- ALEC will not lobby, but will communicate its positions like we did in the past, which may
  result in registering a few employees as lobbyists, because of the over expansive definitions of
  "lobbying" in some states.

#### Perception

Many conservative nonprofit organizations have 501(c)(4)'s

- Heritage Foundation/Heritage Action
- Americans For Prosperity Foundation/Americans for Prosperity
- · Americans for Tax Reform Foundation/Americana for Tax Reform
- American Builders Contractors -- Trimmer Education Foundation/Free Enterprise Alliance

#### Opposition

A number of our left-wing opponents use 501(c)(4)'s

- Color of Change 501(c)(4)
- Common Cause 501 (c)(4)
- Sierra Club Foundation 501(c)(3)/Sierra Club 501(c)(4)

The Jeffersonian Project is indirectly controlled by ALEC through a provision in its bylaws requiring that its board of directors be appointed (or removed) by ALEC. Though under District of Columbia law, the Board of Directors of the Jeffersonian Project manages its activities, the ability to remove and reappoint directors should give ALEC confidence that no future Jeffersonian Project board will cause the Jeffersonian Project to diverge from ALEC's principles.

In order to ensure the Project's alignment with ALEC's principles, the board of directors of the Jeffersonian Project could adopt a resolution allowing it to take a position on an issue or legislation only if the position taken is consistent with ALEC model legislation or policies that have undergone ALEC's rigorous adoption procedures.

#### Action/Consent

## Approval of Job Descriptions for State Chairs

### Recommendation

The Board should approve the following job descriptions for State Chairs.

#### Background

ALEC's State Chair program is one of the best membership recruitment and retention tools. The following job description and agreement form has been developed to improve State Chair training and accountability.

### Fiscal Impact

There is no fiscal impact to approving job descriptions for State Chairs.



## The American Legislative Exchange Council (ALEC) State Chair Job Description and

#### Agreement

Adopted [INSERT DATE]

#### Position Title: State Chair

As a State Chair of ALEC I, [ENTER NAME], understand that my duties and responsibilities include the following:

#### Time Required:

Attend State Chair meeting at ALEC Annual Meeting Attend ALEC State Chair Training at States and Nation Policy Summit Attend all ALEC in state events Serve two year term(s) as State Chair As time permits, attend monthly State Chair meetings conducted via conference call

General Oescription: As a State Chair of ALEC I shall attend all monthly meetings, serve an active role in all discussions concerning the organization, and represent my state at all national and local events.

#### Specific Responsibilities:

- Support ALEC's membership by efforts to increase my state delegation by at least ten percent a year.
- Attend all ALEC State Chair and membership events.
- Chair the ALEC Delegation. The chair is the primary POC for all ALEC members in the state. The chair coordinates all in-state events focused on legislative membership, state development support and the development of the annual ALEC state strategic plan.
- The Private Sector Chair, along with the Public Sector Chair monitors both contributions and expenditures from State Reimbursement Find Account. The purpose of the State Reimbursement Fund Account is to provide funding for state lawmakers to attend ALEC conferences, state focus events, and membership events. In those states which allow the establishment of a State Reimbursement Fund Account, it will be administered by ALEC in Arlington, VA. All expenditures from the fund where applicable must be approved by the State Chair. No expenditures shall be approved for State Reimbursement Fund Accounts with negative balances. Likewise, no expenditures shall be approved if such will result in the State Reimbursement Fund Account having a negative balance. No disbursement will be approved if it violates any applicable law, including but not limited to, ethics rules.
- Membership Events. The Public Sector Chair has the duty to plan, fund, and conduct a state Public and Private Sector Membership Event. As permitted by law, the Chair can use State Travel Reimbursement Account funds for this purpose. This event can be held in conjunction with Private Sector membership drives, as permitted by law. Its purpose is to attract and recruit new ALEC members. Each state should have at least one event a year. The chair should send a list of new candidates to the Senior Director of Membership and Development for follow-up.
- Membership Recruitment. The key to developing the public-private sector partnership is the recruitment of members from both sectors. The Public Sector Chair should work with the Private Sector Chair to recruit members, with particular focus on legislative members.
- Meeting Attendance. Key to membership retention is meeting attendance. Members who attend meetings and
  are involved in Task Forces continue their membership. The Public Sector Chair should work with the Private
  Sector Chair and ALEC staff to encourage legislative member attendance and private sector member attendance.
  Significant gaps in meeting attendance, that are not financially related, may result in removal as State Chair.



- Task Force Appointments. The Public Sector Chair is responsible for appointing legislative members in their state to the nine Task Forces. Appointments occur every two years in January of years following national elections. Be informed about the organization's mission, services, policies and programs
- Term. Shall be appointed/reappointed by December 1st of a national election year with the term beginning January 1st the following year.
- Public Sector State Chairs duties shall include recruiting new legislative and private sector members, suggesting
  legislative task force membership, establishing a state steering committee, planning issue events and working
  with the Private Sector State Chair.
- The Private Sector State Chairs duties shall include working with ALEC staff to recruit new private sector members, planning an annual membership event and assisting the Public Sector State Chair.
- The State Chair shall participate in a training program consisting of an orientation at States and Nation Policy Summit in Washington, DC., that will include a peer-to-peer orientation and overview of roles and responsibilities.
- Report quarterly to the ALEC regional representatives the progress of the duties that have been assigned.
- Give a report to ALEC membership at the Annual Meeting regarding the progress of the state's goals.
- I am morally responsible for the health and well-being of this organization. As a State Chair, I have pledged
  myself to help realize the mission, which is: To advance free markets, limited government, and federalism.
- I understand if I am absent without excuse from regularly scheduled national meetings, I will be asked to resign as State Chair.
- I will act with care and loyalty and put the interests of the organization first.
- Comply with all applicable laws, including ethics laws, and seek relevant opinions where necessary.
- I promise to preserve the investment of time and money made over years by all the volunteers who created this
  organization and brought it to this point. Every State Chair is making a statement of faith to carry out the above
  agreements to the best of our ability, each in our own way, with knowledge, approval and support of all.
- Legislators must inform ALEC of any public records/FOIA requests that include ALEC documents.

#### In its turn, ALEC is responsible to me in a number of ways:

- I will be sent from my regional representative, without request, monthly membership and travel reimbursement reports that allow me to review my state's current position.
- The Coordinator of Corporate and Nonprofit Affairs maintains the State Reimbursement Fund account and issues monthly reports of State Reimbursement Fund activity to the regional representatives at ALEC.
- I can call on ALEC staff to discuss program and policy goals and objectives.
- Staff will provide public sector and private sector membership packets, a list of public and private sector members in your state and a list of potential private sector members (if available).
- The Membership Department will work with the State Chairs to have a representative from ALEC at a
  membership event. A Membership Department staff person will primarily represent ALEC at these events.
  However, ALEC's Executive Director, National Chair, or Private Enterprise Advisory Council Chair may be
  available as well.
- Staff will respond in a straightforward and thorough fashion to any questions I have that I feel are necessary to carry out my responsibilities to this organization.
- ALEC will provide legal assistance on an as needed basis.



#### Qualifications:

- Has been nominated to serve and duly appointed by the National Chair.
- An active member of ALEC

Signature of State Chair

Date [ENTER YEAR]

For State Chair term beginning January 1" of [ENTER YEAR] and ending January 1" of [ENTER YEAR]

Signature of National Chair

Date [ENTER YEAR]



## 2014 MEMBERSHIP GOAL for Click here to enter text. STATE

Tell us about your membership plan for 2014. (Please fill in the information in the gray bases)

## 1. What is your estimate for 2013 membership retention?

Your total membership on December 31, 2013

What is your anticipated retention rate for 2014?

Total number of renewals anticipated for 2014

How many new members will you recruit in 2014?

Anticipated new members to be recruited monthly (Always include National & Chapter-Only members.)

Total new members anticipated for 2014 =

Complete your 2014 Membership Goal (Include all members)

Total Renewals from section one:

Total New Members from section two:

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\*YOUR 2014 Membership Goal

"We always encourage you to establish goals of at least 10% growth for the year. If possible, provide a number greater than your 2013 end of year number.

Please e-mail this report to <u>ilambert@alec.org</u> or fax # to (703) 373-0927on or before January 31, 2014 Thank you!

State Chair Initials: Click here to enter text.

Senior Membership Oir. Initials: Click here to enter text.

American Legislative Exchange Council Joint Board of Directors Meeting August 6, 2013

Public Affairs Update

The American Legislative Exchange Council Strategic Plan calls for robust engagement and support of state legislators to empower their effectiveness. Key objective three also calls for an aggressive public affairs and communications program to effectively promote the organization and its policies. During the first half of 2013, American Legislative Exchange Council members and staff have engaged in an aggressive, proactive media campaign to promote research and issue-based communication as well as correct inaccuracies in the media.

The American Legislative Exchange Council has a defined, leadership position as the largest voluntary membership organization of state elected officials in the country. While this leadership position made the organization a target for big-government and activist groups, it also created an opportunity to grow and elevate the profile of the membership.

As members and staff continue communication and earned media outreach on issues, research and model policy, the organization is increasingly recognized as a conservative, free-market think tank, rather than a "corporate bill mill that socretly manipulates thousands of legislators." Members of the media and third party groups are increasingly contacting public affairs staff for comment and inclusion in the story. Whereas one year ago stories about the organization contained little factual information, today the media and public are more interested in the facts.

Coordinated outreach across all external channels provided lift to the organization and developed opportunities to cultivate understanding and develop credibility. Report releases and proactive media and member outreach led to record-setting earned media, third-party support, online/social conversations and website traffic throughout May and June.

While the State of Florida vs. George Zimmerman verdict presented an opportunity for opposition groups to cast ALEC in a negative light based on model policies no longer endorsed by the organization, public affairs staff successfully redirected the discussion and remained largely out of the story.

The following report clearly illustrates coordinated outreach regarding issues that matter to the membership and public created the opportunity for the media and coalition partners to focus

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attention on the positive elements of the organization and the value provided to society by the American Legislative Exchange Council.

During Q2 and Q3 (partial) 2013, public affairs staff worked closely with task force staff, leadership and membership to promote the organization through:

- 1. Report releases
- 2. Proactive media engagement
- 3. Member relations and support
- 4. Online community management
- 5. Coalition and third-party outreach
- 1. Report Releases

On May 23, 2013, the release of the sixth edition of *Rich States*, *Poor States* garnered more than 100 positive articles, nearly 12,000 webpage visits, and more than 17,000 downloads from ALEC and partner websites.

Media mentions include broadcast and feature articles in print and online from sources including Investor's Business Daily, USA Today, The Dallas Morning News, The Washington Examiner, and The Washington Times, among others. Top website referrals came from Facebook (2,144), Investor's Business Daily (1,693), Twitter (1,335), PRNewswire, PolicyMic and ArsTechnica.com.



2



On June 26, 2013, the third report on Environmental Protection Agency over-regulation was released and garnered more than two dozen positive articles including coverage from The Washington Times, Investor's Business Daily, and the Daily Caller.

In both cases, traffic and attention was driven by a coordinated outreach approach which included

cross platform promotion of the reports via the website, social media and blog posts. In addition, advance work was conducted with media, and coalition calls, Capitol Hill briefings and third-party roundtables were hosted to continue report promotion.
#### 2. Proactive Media Engagement

Proactive media engagement has continued to increase. Staff members are being positioned as policy experts and are becoming a resource for media rather than a target of media. Issuesbased communication is at the forefront of media engagement. Successful media outreach activities include:

#### Earned Media

- Investor's Business Daily (5/23/13) Texas, Red States Beat Blue States on Jobs, Growth
- Washington Examiner (5/23/13) Report: Texas leadsnation in growth and job creation, Michigan dead last
- Washington Times (5/23/13) Red states hold the edge in growth
- Fox Nation (5/23/13) Report: Texas Leads Nation in Growth and Job Creation, Michigan Dead Last
- Breitbart (5/23/13) California ranks 47th in Economic Opportunity
- The Dallas Morning News (5/23/13) Texas ranks 12th in competitiveness, conservative group's report says
- The Dallas Morning News (5/23/13) ALEC report: Why Texas ranks 12th in state competitiveness
- Salt Lake Tribune (5/23/13) Utah is tops for 2013 economic outlook, ALEC says
- Deservet News (5/23/13) Utah ranks No. 1 for economic outlook 6th year in a row
- The Waterbury Republican (5/23/13) Time to open Connecticut for Business
- Fox 13 News Salt Lake City (5/23/13) Utah ranks #1 for economic outlook.
- Chicago Business Journal (5/23/13) What a new report has to say about Illinois' economic outlook.
- Sunshine State News (5/23/13) ALEC Economists: florida in Top 10 for Economic Outlook
- Orlando Business Journal (5/23/13) Florida ranks high in economic outlook.
- Tampa Bay Business Journal (5/23/13) Florida ranks high in economic outlook.
- The Washington Times (6/26/13) Obama administration pumps unprecedented power into EPA.
- The Daily Caller (6/26/13) Report: Obama's EPA power balloons
- Science and Public Policy Institute (6/26/13) ALEC Report: The U.S. Environmental Protection Agency's Assault on State Sovereignty.
- Georgia Public Policy Foundation (6/26/13) New Report Highlights How EPA's Stepping on State Toes.
- Investor's Business Daily (6/25/13) Obama's Climate Change Plans Include a War on Coal.

3

- Hawaii Reporter (6/28) Report: Hawaii Worst State in the Country to do Business
- Washington Post (7/1) Business Interests Influencing Education Laws in Virginia, Report Says, Lindsay Russell
- The American Spectator (7/5) EPA Growth Knows No Limits, Todd Wynn
- KGAB AM Cheyenne News (7/16) Wyoming a Top Five State for Business
- YourWestValley (7/21) Ariz's Low Spending, Taxes Get High Marks on National Economic Ranking

#### Op-ed Campaign

- The Clarion Ledger (4/26/13) Exchanging ideas produces positive results for Mississippi - C. Steve Seale
- Rapid City Journal (5/4/13) FORUM: Membership in legislative group helps me make better decisions - Rep. Hal Wick, SD
- The Capital Journal (5/6/13) Attacks on lawmaker participation in educational group shows closed-mindedness - Rep. Hal Wick, SD
- The Argue Leader (5/7/2013) My Voice. Attacks on lawmaker group unjust -Rep. Hal Wick, SD
- News and Observer (5/9/13) ALEC chief: Group provides lawmakers a chance to share, learn and grow - Ron Scheberle
- Deservet News (5/28/13) My view: Utah's economic advantage continues, Sen. Wayne Niederhauser, UT and Jonathan Williams
- Kansas City Star (6/25/13) Kansas tax reform is a good model for Missouri, Rep. Tim Jones, MO
- Real Clear Politics (7/30/13) California's Non-Comeback, Ben Wilterdink

#### 3. Member Relations and Support

Momber engagement in public affairs and communications activities has increased dramatically. With an increase in regular communication and an eye toward issue tracking, rapid response to member inquiries and process development, the American Legislative Exchange Council is poised to better engage and support both public and private members.

Regular communications with membership include:

- Daily trend report identifies trends relevant to public policy in specific task force areas
- Weekly news highlights report provides reporting on feature stories and threats
- Weekly newsletter provides a weekly update on events, membership activities, blog posts and other important membership information

- Monthly strategy email shares information with leadership on accomplishments from the past month and strategy for the month ahead
- Bimonthly Inside ALEC magazine shares public policy trends and issues related to state policy
- 4. Online Community Management

A welcome increase in followers and supporters has come from robust engagement in the online community as well as a redesign of the organization's online presence. Year to date, website traffic has increased by more than 30%, Facebook "likes" have increased by 13.2% and Twitter follows have increased by 39.6%. Each online property continues to grow at a rate of between one and five percent per week.

5. Coalition and Third-party Outreach

Outreach to third-party organizations is beginning to generate increased understanding about the American Legislative Exchange Council. Q2/3 has welcomed a dramatic increase in third party engagement by the American Legislative Exchange Council with both supportive and opposition organizations.

5

To-date, outreach and meetings have been conducted with:

- American Majority
- Competitive Enterprise Institute
- Common Cause
- Empowerment Temple AME Church
- The Franklin Center for Government and Public Integrity
- The Heritage Foundation
- · The Joint Center for Political and Economic Studies
- National Association of Latino Elected Officials
- National Black Fellowship of the Assemblies of God
- National Republican Campaign Committee
- Univision Communications, Inc.

# Membership Committee Packet

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# 2013 AM

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American Legislative Exchange Council Agenda, Documentation and Resources

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Membership Committee Chicago, 1L August 8, 2013, 8:00 a.m. – 9:50 a.m. Room: Price

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Time	Subject	Resources
8.00 a.m 8.05 a.m.	Welcome: Objectives for 2014 Rep. Dave Fritzell, Chair	
8.65 a.m 8:15 a.m.	Bylaws Changes: Bylaws overview Rep. Dave Frizzell, Chair and Jeff Lambert, Senior Director of Membership and Development	1. Bylaws changes
8:15 a.m. = 8:25 a.m.	Fundraising: Program Overview and objectives Planned Giving Alumni Program State Dinners Major Donors	2. Major donor sheet
8:25 a.m 8:30 a.m. H	Regional Map and State Chair Contacts: Overview of the new regions and philosophy behind the new structure. Rep. Dave Frizzeli, Chair and Jeff Lambert, Senior Director of Membership and Development	
8:30 o.m 8:40 o.m.	State Chair Job Description: Review proposed operating procedures and logistics. Rep. Dove Frizzell, Chair and Jeff Lambert, Senior Director of Membership and Development • Engaging the state chair in BOTH public and private member recruitment • Membership drives? • Contests? • Feedback from committee?	agreement
8:40 o.m 8:50 o.m. 8:50 o.m 9:00 o.m.	Prospect List: The group will review the current prospect list and provide key contacts to staff. Jeff Lombert, Senior Director of Membership and Development	5. Prospect list
9:00 o.m 9:10 o.m.	Break Prodigal Son Project: The group will review the former members and provide key contacts to staff. Rep. Dave Frizzell, Chair and Jeff Lambert, Senior Director of Membership and Development	
9:20 a.m. – 9:40 a.m.	State Reimbursement Funds: The group will review the proposed templates, propose a time frame and approve the final documents. Uso Bowen, Senior Director of Finance and Jeff Lombert, Senior Director of Membership and Development • Template Letter • Template Letter • Template Invoice • Who signs? Public or private? Both? • Time frame? • Amendment to job descriptions	<ol> <li>Template letter</li> <li>Template involce</li> <li>Template reimbursement form</li> <li>Job description and agreement</li> </ol>
9:40 а.т. – 9:50 а.т.	Wrap-up/Questions and Answers: Comments from Rep. Dave Frizzell, Chair	
9:50 a.m.	Adjourn	

### 2013 AM Membership Committee Packet

Agenda	
Bylaws	
Major donor sheet	
Region map	
Job description and agreement	
Prospect list	
Former members	
Template letter	
Template invoice	
Template reimbursement form	
DThe American Legislative Exchange Council, 2013	

#### ARTICLE X. STATE CHARS AND STEERING COMMITTEE

Bection 18.21 Appointment. A State Chair that accepts the torms of the office and burring in roles andtorpornibilities shall be accollited by the rollionic chairman. All State Chairs are appointed by the National Chair, When possible Co-Chairs shall be received representating with one Co-Chair from each charter. All Private Sector State Chairs are appointed by the respective ALEC State Chair, and confirmed by the, the National Chair. Each respective ALEC State Chair shall appoint a Private Sector State Chair to serve concurrently with the respective State Chairs.

Section 10.02 Term. State Chains serve for a two- (2) year term, and shall be accounted/beaccounted by December: <u>In of an election your with the term beginning January 1<sup>er</sup> the following year. The State Chained may be responded</u> by the National Chair If the respective State Chair is performing his/her duties in a sate/factory manuer.

#### Section 18.65 Duties, Chair

Logislative State. Chairs duties shall include recruiting new legislative and polyage anctor, members, suggesting legislative task force membership, establishing a state steering committee, planning issue events, and working with the Private Sector State. Chair.

The Private Sector State Choirs duties shall include recruiting new private sector members, planning an annual membership-event, and assisting the Public Sector State Chair.

Section 19.04 Training Training and extentation. The State Chair shall participate in a training program consisting of an orientation at the States and Nation Policy Summit in Washington. DC phat will include a peer-to-petri prioritation and overview of roles and responsibilities.

Section 10.05 State Grait Agreement. The State Chait Agreement will induste a job description that will defen yoins and maporabilities. Holes and responsibilities will define duties instand to membership seculariset, both public and private, and travel reinformement fund responsibilities. For aportiement consideration by the National Chair the State Chair must agree to the terms set forth in the State Chair Agreement. The National Chair and executive convolutes will perform an initial evaluation of the State Chair at 80 days and annuals thereafter.

Section 19.06 Termination of Term. Should the terms of the State Chair Agreement on be met by the State Chair+ the Netional Chair can remove the State Chair at his or her depretion.

Section 10.8114 Meetings. State Chairs shall meet at least three (3) times a year in conjunction with the scheduled meetings of the Legislative National Board of Directors as outlined in Article IV Section 4.

Section 10.050 Elections. The Chair of the State Chairs and the Private Sector Chair of the State Chairs shall meet at the ALEC Annual Meeting to separately elect a Chair of the State Chairs and a Private Sector -Chair of the State Chairs from their trapective members whose duties shall be to preside at their State Chairs riverings. Pursuant to Article V, Section 5.00, the State Chairs shall noninvale six members, one of whom shall be the Chair of the State Chairs, whose names shall be submitted in the ALEC Legislative Board of Directors Nominating Committee for consideration as ALEC Legislative Board of Directors. The duty of the Private Sector -Chair of the State Chairs of the State Chairs in fundately and private/public sector more than ted (2) consecutive teo-(2) year terms, in addition, the State Chairs shall establish an Executive Committee composed of the Islate Chairs, the Chair of the State Chairs (will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the State Chairs and the Private Sector Chair of the State Chairs may not serve more than ted (2) consecutive teo-(2) year terms, in addition, the State Chairs shall establish an Executive Committee composed of the Islate Chairs, the Chair of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the Chair of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the Chair of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the Chair of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the State Chairs of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the State Chairs of the State Chairs (who will Chair the Executive Committee) the Private Sector Chair of the State Chairs, the State Chairs of the State Chairs (who will Chair the Executive Committee) th

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Byten designated public sector State Chains ownertly serving on the ALEC Legislative Board of Directors, and three Private Sector State Chains selected by the Private Sector State. Chain of the State Chains. The Executive Concretees shall meet at the States and Nation Policy Summit, and at the Annual Meeting.

Section 10.096 Steering Committee. State Steering Committees shuff-consist of a Legislative State Chair, a Vice Chair from the opposite party, if appropriate, Senate and House Membership Coordinators, and such other members as set forth in ALEC'S strategic plan.

Bection 18.5507 Date Express Reinburgament Funds - All Auda for ALEC Date Reinburgament Funds also be described in accounts designated by the ALEC Logistative Board of Directors. State Chairs are prohibited intermitabletary, maintenies, or utilizing the account. Account expression can be for ALEC serie. Westfort of this section that constitute grounds for (1) immediate removal from a loadership position, and (2) dominant form membership in accounts designated by the ALEC Logistative Roard of Directors. State Chairs are prohibited in recounts designated by the ALEC Logistative Roard of Directors. State Chairs are prohibited from establishing, maintables, or utilizing only other such accounts for ALEC purposes. Violation of the exciting the provide Rev (1) immediate removal from a inclosely position, and (2) dominant of the excitance with these Rev (1) immediate removal from a inclosely position, and (2) dominant form membership is accountance with these Reveals. Major Donor Program - Membership Board Committee

Identify 3 or more major individual contributors per state

- Arizona (Smoldon)
- Arkansas (Lamoureux, Faris, Hogue)
- Nevada (Cegavske)
- Oklahoma (Banz, Dunlap)
- Indiana (Frizzell, Buck)
- Texas (King, Craddick, Blocker, )
- Kansas (Wagle, Merrick, Morgan)
- lows (Upmeyer, Mertz)
- South Carolina (Barfield)
- Louisiana (Harrison, Ellington)
- Wisconsin (Vukmir)
- North Carolina (Tillis, Moffitt, Brubaker)
- Virginia (Howell, Smith)
- Utah (Niederhauser)
- Tennessee (McDaniel, Todd)
- North Dakota (Thoreson)
- Ohio (Seitz)
- Connecticut (Piscopo)
- Colorado (Cadman)

2013 Prospects

- 1. HP (dropped)
- 2. Boeing
- 3. Home Depot
- Alistate
- 5. BGR Group
- 6. Eric Group
- 7. Cassidy & Associates
- 8. The Duberstein Group
- 9. Akin Gump
- 10. Holland & Knight
- 11. Slade Gorton, LLC
- 12. Law Offices of Frederick H, Graefe
- 13. Williams & Jensen
- 14. Lugar Hellmann Group
- 15. Hogan & Lovells
- 16. Flerce, isakowitz & Blalock
- 17. DowLohnes Government Strategies
- 18. Federal Policy Group
- 19. Brownstein Hyatt Farber Schreck, LLP (member)
- 20. Peck, Madigan, Jones & Stewart
- 21. Dutko Grayling
- 22. Navigators Global
- 23. Quinn, Gillespie & Associates
- 24. Business Roundtable
- 25. Aircraft Owners and Pilots Association
- 26. Information Technology Industry Council
- 27. Association of American Railroads
- 28. National Association of Home Builders
- 29. America's Health Insurance Plans
- 30. Federation of American Hospitals
- 31. USTelecom
- Independent Insurance Agents and Brokers of America
- 33. Portland Cement Association
- 34. Consumer Electronics Association
- 35. Natural Products Association
- 36. Financial Services Roundtable
- 37. National Association of Wholesaler-Distributors
- 38. Advanced Correctional Healthcare
- 39. NADCP (Nat'l Assoc of Drug Court Professionals)
- 40. National Association of Surety Bond Producers
- 41. Institute for Legal Reform (Chamber)
- 42. Motorola
- 43. Energi
- 44. BNSF Rail
- 45. TIA (Transporation Intermediaries Alliance)
- 46. Surety Financial Association of America
- 47. American Trucking Association
- 48. Alliance of Auto Manufacturers
- 49. International Sign Association
- 50. Academic Partnerships
- 51. Altair Management Inc. (IQIty)

- 52. American Association of Community Colleges
  - 53. American Public Education, Inc.
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  - 54. Amplify Insight
  - 55. Canvas (Online learning)
  - 56. Capella Education Co.
  - 57. Career Education Corporation
  - 58. Center for Education Reform
  - 59. DeVry
  - 60. Edison Learning
  - 61. Education Management Corporation
  - 62. Microsoft
  - 63. Pearson Higher Education
  - 64. White Hat Management
  - 65. Business Higher Education Forum
  - 66. John Wiley & Sons, Inc.
  - 67. Texas Instruments
  - 68. American Council of Trustees & Alumni
  - 69. JWP Civitas
  - 70. Manhattan Institute
  - 71. Federalist Society
  - 72. Washington Legal Foundation
  - 73. National Restaurant Association
  - 74, Canadian Pacific
  - 75. CSX
  - 76. Watco
  - 77. Union Pacific
  - 78. Motion Pictures Association of America
  - 79. Comcast
  - 80. Consumer Energy Alliance
  - Association for Unstanned Vehicle Systems International
  - 82. National Association of Manufactuers
  - 83. Windstream Communications
  - 84. Frontier Communications
  - 85. Uni-Vision
  - 86. Sprint
  - 87. Trac-Phone
  - 88. Dish Network
  - 89. Apple
  - 90. NTCA The Rural Broadband Association
  - 91. Expedia
  - 92. Orbitz
  - 93. Airbnb
  - 94. Uber

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- 95. Enbridge
- 96. Retail Industry Leaders Association

Jim Clark

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97. Devon Energy

99. ConocoPhillips

98. Organization for International Investment

CenterPoint Energy

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#### Prodicol Son Project

Company	Key Contract	Staff Contact	Task Force	Action Rems	Follow-up/Result
Geca-Cola Company					
Aepsii				-	
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McDonald's					
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Scantron Corporation					
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MillerCoors					
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ALEC American Legislative Exchange

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Date:

Dear,

I am writing to ask for your support of the State Reimbursement Fund of the American Legislative Exchange Council (ALEC). ALEC is the nation's largest nonpartisan, individual membership association of state legislators, with over 2,000 members. In addition, with over 200 corporate, non-profit, and private foundation members, ALEC is one of America's most dynamic public-private partnerships.

We have consistent participation by legislators in ALEC. Members participate in one of the eight Task Forces ranging from: Energy, Environment and Agriculture to International Relations to Tax and Fiscal Policy to Communications and Technology. These Task Forces commission research, publish issue papers, convene workshops, and serve as clearinghouses of information on free market policies in the states. The Task Forces identify issues and then respond with common sense policies.

I believe participation in this helps legislators understand the impact that state and national policies have on our businesses. Given the tough competitive environment that businesses operate in, the tegislative membership needs this knowledge more than ever.

Your support of the State Reimbursement Fund is critical, enabling legislators to join and attend the annual meetings. Please note that 100% of the raised funds are tax-deductible and are for ALEC expenses directly related to education efforts for legislators.

Your generous contribution of \$500, \$1,000 or \$2,000 is much appreciated. As a member of the business community, we hope you support these common goals to enhance a common vision of sound state policies, highlight our region's interests and flourishing economy, and promote the free flowing exchange of ideas between the public and private sectors. Please fill out and fax the attached form to ALEC at (703) 373-0927. For more information about ALEC membership, please contact the Membership Department at (571) 482-5051 or you can contact me at (Phone/Email).

Sincerely,

(INSERT PUBLIC SECTOR STATE CHAIR) (INSERT TITLE)

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American Legislative Exchange Council Attn: Brendan Barber 2900 Crystal Drive, Suite 600 Arlington, VA 22202 bbarber@alec.org Office. (571) 482-5013 Fax: (703) 373-0927

#### ALEC - Membership Statisctics

	Private	Public	Total	
Overall				<b>Retention Rote</b>
2009	224	1,661	1,885	77%
2010	228	1,760	1,988	75%
2011	280	2,200	2,480	71%
2012	241	2,010	2,251	85%
2013	214	1,810	2,032	75%

Dropped/Term				Attrition Rate
2009	45	94	139	23%
2010	31	232	263	25%
2011	20	76	96	29%
2012	68	173	241	15%
2013	38	482	521	2.5%

New				Growth Rote
2009	25	262	287	n/a
2010	35	199	234	5%
2011	72	516	588	179
2012	29	88	317	-3%
2013	15	264	275	-99

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#### ALEC Membership Totals and Percentages

#### Lost Over 40%

% of ALEC Membership in # of ALEC Members Legislature # of Legislators State AK 60 9 15% 21 140 15% AL. 135 61 38% AR AZ. 90 44 49% CA 120 11 9% 25 25% CO 100 2 62 3% DE: - 52 29 18% FI. 160 GA. 236 90 38% 150 100% 150 IA. 105 21 20% 1D 177 31 18% π. 165 69 42% KS 144 42 LA 28% MA 200 4 2% 22 12% MD 188 ME 185 118 4% 100 148 30 20% MI MO 197 57 29% MS 174 29% 51 36 24% MT 150 NS. ND 147 45 31% 17-02.5% 35% MG: NE 記録の 6% 24 NH 424 120 2% NJ 11.20 2 2.00 112 35% NM 39 NV 14 22% 63 2 212 NY 1% Xa i 47% OK. 149 70 17 19% OR 90 PA 253 31 12% 113 12 115 RI 10.985 8C 170 66 38% 80 105 105 100% TN 132 38 29% 181 81 45% TX UT 104 34 33% 31 22% VA 140 VT. 7 4% 180 150 WA. 147 32 22% WI 132 43 33% WV 134 13 10% 90 32 36% WY 7388 Total:

Total:

1810

Total:

24%

# 2013 Foundation Support

Organization	Date	Answert Granted	Perpase	Status
Gleason Family Foundation	Apr. 2013	\$45,000	Education Reform	Pending
Searts Freedom Trust	May 2013	\$175,000	Alch Statist Poor States	Pending
Koch/Claude Lamb	June 2013	\$150,000	Alich States Poor States	Punding
Lynde and Harry Bradley Foundation	14hy 2013	\$75,000	Center for State Recei Reform	Pending
Alleghary	July 2013	\$45,000	Education Reform	Panding
New Prospects		\$75,000	General	Panding
	ROM	00075955		
GRANTS RECEIVED				
Organization	Outo	Amount Granted	Purpose	Status
Denor Capitol Fund	February 2013	\$15,500	General Support	Received
	A/R	\$15,500		
OPIDORALS MANUED				
Organization	Date	Requested	Purpase	Stenus
Donor Capitol Fund	February 2013	\$25,500	General Support.	Received
Summark Foundation	Mar. 2013	\$12,500	<b>General Operations</b>	Denled
lacquelin Hume Foundation	Mar, 2013	\$59,000	Education Alaforn	Denied - Immigration
Addiph Cooni Foundation	Mar. 2013	\$100,000	Center for State Fiscal Reform	Pending
Gleason Family Foundation	Apr. 7013	\$75,000	Education Reform	Panding
Searle Freedom Trust	May 2013	\$135,000	Alich Stotes Poor States	Pending
Searle Freedom Trust	May 2013	\$100,000	Center for State Fiscal Reform	Pending
Vernon K. Krieble Fouridation	May 2013	\$26,000	520,000 Agendetile Energy Under Amock	Pending
W. David Stedman and Sarah White				
Stedman Foundation	May 2013	\$10,000	General Operations	Pending
Dickson Foundation	May 2013	\$10,000	General Operations	Pending
Edward A. and Catherine L. Lotick	1100 miles	44, 2005	Rental Pandetions	Dandina
Anterhate feature	May 2013		General Operations	Pendine
Armstrong Foundation	May 2013	-	General Operations	Pending
Lynde and Harry Bradley Foundation	E102 400	\$125,000	Center for State Focal Reform	Pending
Koch/Claude Lamb	June 2013	\$200,000	Rich Stones Poor Stones	Pending
Alleghany	MAY 2013	\$50,000	550,000 Education Reform	
	TUTAL	0401,000		
	The second	nowlease		

# CASE STUDY

#### ALEC Office Space Case Study

ALEC was occupying 14,206 square feet of space at 1101 Vermont Avenue in the heart of Washington, DC. The ALEC board determined the office space did not meet the design and functionality needs of the organization.

#### PROCESS

ALEC successfully secured a subtenant,IMPAQ International,headquartered in Columbia, Maryland.IMPAQ is a public policy firm that applies state-of-the-art quantitative and qualitative research methods to evaluate and research the effectiveness of domestic and international programs and policies.



The sublease with IMPAQ runs through the remainder of the original prime lease term of December 31, 2017.

#### RELOCATION PROCESS

ALEC initiated the search for new office space in December of 2012 and after evaluating multiple search criteria, ALEC determined 2900 Crystal Drive (Crystal City) as the best possible relocation alternative to meet all its' requirements.

After extensive negotiations with the ownership of 2900 Crystal Drive, ALEC secured a per square foot rate of \$32.00. Simultaneously, ALEC worked closely with its architect in planning the new space design and configuration. ALEC was able to obtain a 16% reduction in total space occupied through the implementation of an efficient and creative design process. Financially, the terms negotiated have allowed the organization to successfully reduce the annual occupancy expense by more than 21% for the remaining lease term through December 31, 2017 at Vermont Avenue. Thereafter, the overall reduction in occupancy expense will increase to more than 48% for the life of the new lease at 2900 Crystal Drive.

The total concession package negotiated was far more than \$1 million. Concessions included 10 months of free rent valued at approximately \$320,000 along with a tenant improvement allowance of approximately \$850,000. This allowance enabled ALEC to fully construct/build new space as well as purchase new furniture for the entire staff.

ALEC was also able to reduce square footageby designing and laying out space specifically to meet the organization's needs. ALEC is very proud of its new home and its ability to maximize space efficiencies increasing space utilization and dramatically minimizing overall occupancy cost.

#### American Legislative Exchange Council Statement of Financial Position As of June 30, 2013

	2013
ASSETS Cash and cash equivalents Contributions receivable, net Other receivables	\$ 2,276,144.40 1,622,756.32 8.80
Prepaid expenses Deposits Property and equipment, net	187,685.98 31,810,67 1,106,311.50
TOTAL ASSETS	\$ 5,224,717.67
LIABILITIES & NET ASSETS LIABILITIES	
Accounts payable and accrued expenses Deferred program revenue Deferred member dues/registrations Deferred Legacy dues Capital lease obligations	\$ 346,629,79 96,109,09 79,315.07 174,964.84 46,990.30
Deposit - sublease Deferred rent liability and improvement allowance	44,985.66
TOTAL LIABILITIES	\$ 2,267,795.18
NET ASSETS Unrestricted State Reimbursement Accounts	\$ 2,447,267.85 996,420.68
Change in Net Assets	(438,769.04)
TOTAL NET ASSETS	\$ 2,956,919.49
TOTAL LIABILITIES AND NET ASSETS	\$ 5,224,717.67

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#### American Logislative Excitange Council Blatement of Activities For the Six Months Ending June 30, 2013

		0110 06/30/13	June 1813 Budget	Ad	Actual vs. Budget Variance		2013 Annual Budget		96/30/12	
evenue, Gains and Other Support								_		
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Direct Mall		\$4,994.00	\$5,000.00		18,006.005		125,000-00		102.841.00	
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Puture general support	2222	7,080.00	7,000.00				448,899,89	_	14,000.00	
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interest		1,942.98	1,300.00		(3, 117,840	_	6,600.00		2,255.87	
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Physical Income		78,458.54	83,000.00		(8,541,48)		312,000.00			
Publications	_	943.10	1,201.00		917.08	_	2,500.00	-	1,635.20	
Total revenue, gains, and other support	5	2,863,385.17	\$ 3,996,285.00	\$	(1,132,801.83)	6 7	,822,854.00	8	1,895,083.35	
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Experieses Satisfree PICA Employeer DC Unsemptoyment taxes Employees benafts Mapon annexes Employees benafts Mapon annexes Computer services Arlands, prophece Computer services Computer services Computer services Dans & Memberships Process & estimation Process		1.8442.674.28 03.500.87 5.905.74 7.431.04 108.338.14 108.338.14 108.338.14 108.358.00 1.556.00 1.576.44 120.297.85 2.348.00	8 C108.094.30 86.032.83 8.346.00 8.346.00 8.346.00 9.22400.00 9.22400.00 9.22400.00 15.000.00 15.000.00 75.000.00 151.000.00 6.150.00 6.150.00 1.300.00 1.300.00 1.300.00		4122, 194, 116 (2, 129, 21) 635, 74 (245, 34) (13, 311, 196) (13, 311, 196) (1, 340, 325 (744, 36) 94, 760, 17 (1, 44, 36) 94, 760, 17 (1, 90, 30) (1, 150, 30) (1, 150, 30) (1, 300, 90) (1, 300, 90)		171,221,46 8,346,20 67,806,00 543,400,00 564,400,00 60,205,00 100,205,00 40,110,20 36,201,20 146,700,20 146,700,20 14,000,00 8,150,20 1,300,20		82,208,54 8,208,31 8,080,56 106,363,20 106,363,20 106,363,20 10,364,20 10,725,40 10,726,56 10,756,5656,5656,5656,5656,5656,5656,5656	
Experience Satisfree PICA Employer DC Unemployment Lease Employee benafts Kapog annowers Kapog annowers Kapog annowers Kapog annowers Computer services Arleook graphics Computer services Arleook graphics Computer services Computer services Comput		1.8442674.28 83.503.87 5.985.74 7.431.04 108.338.16 316.105.81 141.840.37 6.102.49 16.254.89 1.536.84 15.256.84 15.256.84 15.256.84 15.256.80 35.540.04	<ul> <li>C105,254,35</li> <li>85,632,83</li> <li>8,546,03</li> <li>8,546,03</li> <li>8,546,03</li> <li>8,546,03</li> <li>8,546,03</li> <li>8,525,60,00</li> <li>45,850,00</li> <li>45,850,00</li> <li>15,000,00</li> <li>15,000,00</li> <li>15,100,00</li> <li>15,100,00</li> <li>15,100,00</li> <li>16,100,00</li> <li>16,100,00&lt;</li></ul>		4122, 184, 116 (2, 129, 21) 635, 21) (245, 341 (244, 36) (1, 341, 166) (1, 340, 825 (1, 44, 36) 94, 790, 17 (1, 44, 36) 94, 790, 17 (1, 40, 341) (1,		171,221,48 8,346,20 67,806,00 543,400,00 544,400,00 667,205,00 100,205,00 40,110,00 36,020,00 210,800,00 8,100,00 8,100,00 8,100,00 56,285,00 56,285,00		82,208,54 8,208,37 8,568,56 156,365,26 156,365,27 8,376,85 34,722,46 94,722,46 94,722,46 94,722,46 94,722,46 94,722,46 94,722,26 94,724,724,724,724,724,724,724,724,724,72	
Expenses Satanes PECA Employer DC Unsemptoyment laware Employee barrants Kappy Emacanes Carpolitud Sees Temporary Services Carpolitud Sees Temporary Services Anteorit, prophico Conference Nes Drues & Mericantolips Services & estima See Protegie Protegie Protegie Protegie Protegie Protegie Protegie Security Subscriptions & messarch cata Savet		1.8442674.28 63.503.67 5.865.74 7.431.04 108.338.16 216.378.16 141.848.37 6.102.49 16.354.60 1.536.64 43.786.44 103.297.85 2.316.00 35.540.04 87.545.38	<ul> <li>C168,256,35</li> <li>86,632,83</li> <li>8,546,00</li> <li>8,546,00</li> <li>9,546,00</li> <li>9,22,600,00</li> <li>9,22,600,00</li> <li>45,250,00</li> <li>45,250,00</li> <li>15,000,00</li> <li>75,500,00</li> <li>8,150,00</li> <li>10,000,00</li> <li>15,150,00</li> <li>10,000,00</li> <li>15,150,00</li> <li>10,000,00</li> </ul>		-01222, 5584, 215 (2, 129, 21) 030, 21) 030, 241 (244, 30) 01, 340, 825 (744, 30) 94, 700, 15 (9, 910, 20) (1, 500, 50) (1, 500, 50) (1, 500, 50) (1, 500, 50) (1, 500, 50) (1, 500, 50) 03, 504, 504		171,221,48 8,346,20 67,806,00 543,400,00 544,400,00 667,205,00 107,205,00 40,110,00 34,020,00 217,800,00 8,100,20 1,300,00 54,285,00 54,285,00 54,285,00 54,285,00		82,208,54 8,208,37 8,568,56 156,363,27 156,363,27 168,2334,27 34,722,46 94,722,46 94,722,46 94,722,46 94,722,46 94,722,46 10,724,24 10,744,24 10,744,24 10,744,24 10,744,24 10,744,2410,744,24 10,7	
Expenses Satanes PICA Employer DC Unemployment laware Employers benantis Rappy Bruce accel Carpolities benantis Computer services Arteorit, graphics Conference Ness Drues & Meritaentolips Process & Meritaentolips		1.8442674.28 63.503.67 5.865.74 7.451.04 108.358.56 246.278.18 46.105.81 1412.840.37 6.102.49 16.254.69 15.256.60 43.796.60 43.796.60 43.796.80 35.840.04 87.845.38 10.442.99	<ul> <li>CHRA.2568.356</li> <li>86,632.83</li> <li>8,546.00</li> <li>8,440.30</li> <li>9,22,860.00</li> <li>9,22,860.00</li> <li>45,850.20</li> <li>45,850.20</li> <li>45,850.20</li> <li>11,000.20</li> <li>15,000.20</li> <li>15,000.20</li> <li>15,100.20</li> <li>151,200.20</li> <li>150,200.20</li> <li></li></ul>		4022, 184, 116 (2, 129, 21) 635, 24 (965, 96) (15, 311, 365 61, 960, 825 (744, 36) 96, 700, 17 (1, 501, 60) (1, 502, 60) (1, 502, 50) (1, 502, 50) (		171,221,48 8,346,20 67,806,00 543,400,00 544,400,00 644,400,00 694,400,00 40,205,00 41,110,20 310,800,00 81,40,20 510,800,00 8,100,20 58,216,20 58,216,20 58,216,20 59,738,20		82,208,04 8,208,31 8,088,06 108,363,22 108,363,22 108,363,22 108,363,22 10,356,20 10,750,34 10,724,24 1,820,20 10,750,34 10,724,24 1,820,20 10,550,65 10,550,65 10,520,20 14,053,27 10,820,20	
Expension Satures PECA Employer DC Unemployment laware Employee lawarts Rappy anucesson Carpolities Computer vervices Arteorit, proprior Contenence frees Drues & Membershops Provense & entities free Provense Provense Rees Provense		1.842,624,28 61,508,57 5.865,74 7,435,04 198,358,54 198,358,56 198,258,57 6,112,49 16,256,57 6,112,49 16,256,50 42,796,60 42,796,60 42,796,60 43,796,50 36,840,04 87,845,38 10,442,99 43,504,59	<ul> <li>CHER.2008.305 86,602.80 8,400.00 9,21500.00 9,21500.00 9,22500.00 9,25500.00 9,25500.00 9,555.00 15,100.00 9,555.00 9,555.00 9,555.00 41,740.00</li> </ul>		-0122, 1884, 116 (2, 128, 21) 039, 24 (968, 96) (153, 911, 966 03, 960, 825 (744, 36) 96, 760, 12 (1, 910, 31) (1, 910, 31) (1, 910, 31) (1, 910, 31) (1, 900, 96) (2, 843, 96) (1, 800, 96) (1, 800, 96) (1, 800, 96) (1, 800, 96) (1, 794, 80)		171,221,48 8,346,20 67,806,00 343,400,00 584,400,00 694,400,00 40,205,00 41,110,20 34,000,00 210,800,00 8,100,20 1,300,00 34,216,00 36,216,00 36,216,00 36,216,00 36,216,00		82,208,04 8,208,31 8,088,06 108,363,225 (0,750,334,327 3,376,30 34,722,46 1,025,30 13,774,24 1,025,30 14,025,30 14,025,31 14,025,31 14,025,31 14,025,31 14,025,31 163,845,56 15,845,56 15,845,56 15,845,50 31,775,23	
Expension Satisfree PECA Employer DC Unemployment bears Employee benantits Risping: Interaction Completer very Services Arteck, graphics Completer very test Contensions fees Dues & Membersholps Strenger Protes & Werkbersholps Strenger Protes & Services Protection Protections, advertising Beolumity Subservices & messarch ceta Survet Detivery cents Telephone Equipment base/serta/s		1.8442576.28 01.508.67 5.865.74 7.435.04 168.358.56 168.358.56 168.268.37 6.1122.49 16.256.00 43.798.48 10.257.50 2.356.00 35.840.04 87.845.38 10.442.99 43.504.59 2.500.03	<ul> <li>C166,056,356</li> <li>86,652,85</li> <li>8,546,00</li> <li>8,460,20</li> <li>9,156,00</li> <li>9,155,000</li> <li>9,155,000</li> <li>9,155,000</li> <li>9,155,000</li> <li>15,1500,00</li> <li>15,050,00</li> <li>15,050,00</li></ul>		-0122, 1848, 110 (2, 128, 21) 039, 74 (968, 96) (15, 311, 196) 01, 349, 362 (744, 36) 94, 769, 17 (1, 910, 31) (1, 900, 90) (1, 794, 80) 90, 90		171,221,48 8,346,20 87,806,00 343,400,00 584,400,00 402,205,00 40,110,20 376,700,00 41,110,20 376,700,00 210,800,00 8,100,20 38,216,00 38,216,00 38,216,00 38,216,00 38,216,00 39,720,00 9,720,00		82,208,04 8,208,07 8,060,06 106,962,225 106,962,225 106,962,227 106,962,227 107,724,24 1,620,207 107,724,24 1,620,207 106,926,05 10,620,27 10	
Expension Satisfree PECA Employer DC Unemployment bears Employee benantts Storgsteresteren Completer vervices Arlanck, graphics Computer vervices Arlanck, graphics Computer vervices Computer v		1.844.604.28 83.508.57 5.865.74 7.435.04 1.83.502.56 1.62.67 6.1102.49 1.556.80 43.706.44 1.556.80 43.706.44 1.556.80 43.706.44 1.556.80 43.706.44 1.556.50 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 43.504.59 10.442.99 10.4	<ul> <li>C166,056,356</li> <li>86,652,85</li> <li>8,546,070</li> <li>8,440,700</li> <li>9,21,590,080</li> <li>9,22,590,080</li> <li>9,22,590,080</li> <li>15,000,080</li> <li>15,000,080</li> <li>15,000,080</li> <li>15,000,080</li> <li>15,1,000,080</li> <li>15,0,000,080</li> <li>15,0,000,080</li></ul>		-0122, 1848, 110 (2, 128, 21) 038, 74 (968, 96) (15, 311, 196) 01, 340, 882 (744, 36) 94, 760, 12 (1, 910, 31) (1, 910, 31		171,221,48 8,346,20 67,800,00 543,480,00 544,480,00 544,480,00 544,480,00 1020,500,00 47,110,20 340,225,000 1020,500,00 47,110,20 340,225,00 13,000,00 34,216,00 34,00 34,000 34,000 34,000 34,000 34,00		82,208,04 8,208,01 8,068,06 106,962,221 106,962,221 106,962,221 10 34,722,45 10,720,04 10,724,24 1,962,20 10,750,04 10,724,24 1,962,20 14,052,27 14,052,27 14,052,27 14,052,27 15,525,20 24,775,23 2,001,84 8,865,58	
Expension Satisfree PECA Employer DC Unamployment bases Employee banantits Storgic invariants Storgic invariants Component Sees Temporary Services Arlance, graphics Conference free Conference free Dues & Membersholpe Provide		1.844.624.29 83.508.87 5.965.74 7.435.04 198.332.14 3.46.078.89 45.105.81 141.840.37 6.162.49 16.254.89 1.536.00 43.795.44 120.297.85 2.318.00 55.545.38 10.442.99 43.504.59 2.500.03 87.545.39 10.442.99 43.504.59 2.500.03 87.545.39 10.442.99 43.504.59 2.500.03 87.545.39 10.442.99 43.504.59 10.442.99	<ul> <li>CHER.2008.355</li> <li>86,622.85</li> <li>8,546.07</li> <li>8,546.07</li> <li>8,440.70</li> <li>9,21590.08</li> <li>9,22,600.09</li> <li>9,22,600.09</li> <li>9,22,600.00</li> <li>15,000.00</li> <li>16,000.00</li> <li>16,000.00</li> <li>16,000.00</li> <li>160,000.00</li> <li>160,000</li> <li>160,000</li> <li>160,000</li> <li>160,000</li> <li>160,000</li> <li>100,000</li> <li>100,000</li></ul>		4022, 198, 110 (2,128,21) 036,74 (968,96) (18,311,96) 01,340,860 (19,910,31) (1,910,31) (1,910,31) (1,910,31) (1,910,31) (1,910,31) (1,910,31) (1,910,31) (1,900,91) 6,305,94 (1,900,90) 6,305,94 (1,794,50 20,00 1,342,79 (1,735,30)		171,221,48 8,346,20 67,800,00 543,900,00 544,900,00 544,900,00 400,255,90 120,255,90 120,255,90 120,255,90 120,255,90 120,255,90 120,255,90 120,255,90 120,255,90 121,255,9		8,208,91 8,568,56 106,363,221 94,722,46 34,722,46 94,722,46 94,722,46 94,722,46 94,726,26 11,724,24 11,744,2411,744,24 11,744,2411,744,24 11,744,2411,744,24 11,744,2411,744,24 11,744,2411,744	
Expenses Satanes FICA Employer DC Unamployment bases Employee banantis Complexes Employee banantis Complexes Employee banantis Complexes Complexes Aniaroli, prophics Complexes Complexes Employee Employ		1.844.624.29 83.508.87 5.965.74 7.435.04 198.332.14 3.46,078.87 45,105.81 141.840.37 6,1102.49 142,54.89 1,556.80 43.792.44 120,277.85 2,316.00 85,546.39 10,442.99 43,504.59 2,506.00 85,546.39 10,442.99 43,504.59 2,500.03 87,22.79 644.79 86,904.47	<ul> <li>C166,056,356</li> <li>86,632,85</li> <li>8,546,07</li> <li>8,546,07</li> <li>8,400,70</li> <li>1,21,590,08</li> <li>15,22,590,08</li> <li>15,000,86</li> <li>15,000,86</li> <li>15,000,86</li> <li>15,000,86</li> <li>15,100,86</li> <li>15,100,96</li> <li>160,250,86</li> <li>160,250,86</li></ul>		-0122, 1848, 110 (2, 128, 21) 038, 74 (968, 96) (15, 311, 196) 01, 340, 882 (744, 36) 94, 760, 12 (1, 910, 31) (1, 910, 31		171,221,48 8,346,20 67,800,00 543,480,00 544,480,00 544,480,00 544,480,00 1020,500,00 47,110,20 340,225,000 1020,500,00 47,110,20 340,225,00 13,000,00 34,216,00 34,00 34,000 34,000 34,000 34,000 34,00		82,208,04 8,208,07 8,568,08 106,962,22 106,962,22 106,962,27 10,722,40 10,722,40 10,724,24 1,965,20 10,724,24 1,965,20 14,052,27 15,527,20 14,052,27 14,052,27 14,052,27 14,052,27 15,527,20 14,052,27 15,527,20 14,052,27 15,527,20 14,052,27 15,527,20 15,527,527,527,527,527,527,527,527,527,52	
Satisfiers Satisfiers FICA Employer DC Unsemployment laware Employee lawarits Kapaga Envanismen Campolitaid Sees Tamperary Services Arlanck graphics Conference Sees Dues & Membersholpe Fremerica & membersholpe Fremerica & membersholpe Fremerica & membersholpe Fremerica & membersholpe Environ Detivery cents Tampionent maintenance Instrument maintenance Instrument maintenance Instrument maintenance Instrument maintenance Instrument Septembers		1.8442674.28 03.500.87 5.905.74 7.431.04 100.338.146 316.105.87 1412.840.37 6.102.49 16.254.09 1.556.00 43.792.44 10.297.85 2.318.00 55.540.04 87.5463.30 10.442.99 43.504.69 2.503.09 87.527.79 644.70 56.504.47	<ul> <li>CHER.2008.355</li> <li>86,622.85</li> <li>8,546.07</li> <li>8,440.70</li> <li>9,21590.08</li> <li>9,22,500.09</li> <li>9,22,500.09</li> <li>9,22,500.09</li> <li>9,555.00</li> <li>15,000.00</li> <li>755.000.00</li> <li>755.000</li> <l< td=""><td></td><td>4022, 484, 110 (2,128,21) 038,74 (248,24) 038,74 (248,34) 01,341,260 01,340,860 (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,710,3</td><td></td><td>171,221,48 8,346,20 87,800,00 543,400,00 544,400,00 544,400,00 100,205,00 100,00 1</td><td></td><td>82,208,04 8,208,07 8,008,08 106,962,20 106,962,20 34,722,40 94,022,07 10,774,24 10,776,94 10,776,94 10,774,24 10,776,96 10,776,90 14,025,25 10,207,50 14,025,25 10,207,50 31,775,23 10,207,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775</td></l<></ul>		4022, 484, 110 (2,128,21) 038,74 (248,24) 038,74 (248,34) 01,341,260 01,340,860 (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,910,34) (1,710,3		171,221,48 8,346,20 87,800,00 543,400,00 544,400,00 544,400,00 100,205,00 100,00 1		82,208,04 8,208,07 8,008,08 106,962,20 106,962,20 34,722,40 94,022,07 10,774,24 10,776,94 10,776,94 10,774,24 10,776,96 10,776,90 14,025,25 10,207,50 14,025,25 10,207,50 31,775,23 10,207,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775,23 31,075,50 31,775	
Satisfies Satisfies PECA Employer DC Unsemployment laware Employee lawarits Carposited frees Temporary Services Carposited frees Temporary Services Comparter services Comparter services Conference free Conference frees Dues & Memberships Provents Anteology Solutions Public relations, advertising Solutions Fublic relations, advertising Solutions Environ Env		1.844.6074.28 03.500.87 5.905.74 7.431.04 100.338.146 316.105.87 141.840.37 6.102.49 14.254.89 1.556.00 43.798.44 100.287 85 2.318.00 55.540.04 87.5463.38 10.442.99 43.504.69 2.500.04 87.5463.38 10.442.99 43.504.69 2.500.04 87.5463.38 10.442.99 43.504.69 2.500.04 87.527.79 644.70 86.504.47 558.008.75	<ul> <li>C108.094.35</li> <li>86.032.83</li> <li>8.346.00</li> <li>8.346.00</li> <li>8.346.00</li> <li>9.22560.00</li> <li>9.22560.00</li> <li>45.900.00</li> <li>9.22560.00</li> <li>45.900.00</li> <li>75.900.00</li> <li>75.900.00</li> <li>75.900.00</li> <li>8.160.00</li> <li>8.160.00</li></ul>		4122, 184, 116 (2, 129, 21) (3, 129, 21) (3, 129, 21) (3, 129, 21) (1, 129, 21) (1, 1, 100) (1, 100, 12) (1, 100, 12) (1, 100, 10) (1,		171,221,48 8,346,20 67,800,00 543,400,00 544,400,00 664,400,00 40,205,00 40,205,00 40,205,00 36,201,00 26,700,00 81,265,00 96,265,00 96,720,00 97,720,00 97,720,00 97,720,00 97,720,00 91,750,000 91,750,000 91,750,000 91,750,000		82,208,04 8,208,31 8,088,30 108,362,20 108,363,20 108,363,20 34,722,40 94,022,41 10,724,24 10,726,26 10,726,26 10,724,24 10,724,24 10,726,20 10,725,20 14,025,25 10,207,20 24,775,23 24,775,24 27,775,25 24,775,25 27,77	
Satisfies Satisfies PECA Employer DC Unsemptoyment laware Employee lawarits Capage investment Capage Capage investment C		1.8442674.28 03.500.87 5.905.74 7.431.04 100.338.146 316.105.87 1412.840.37 6.102.49 16.254.09 1.556.00 43.792.44 10.297.85 2.318.00 55.540.04 87.5463.30 10.442.99 43.504.69 2.503.09 87.527.79 644.70 56.504.47	<ul> <li>C1005.004.35</li> <li>85.002.83</li> <li>8.346.00</li> <li>8.346.00</li> <li>8.346.00</li> <li>9.225400.00</li> <li>9.225400.00</li> <li>45.900.00</li> <li>15.000.00</li> <li>15.000.00</li> <li>15.000.00</li> <li>15.1000.00</li> <li>15.1000.00</li> <li>15.1000.00</li> <li>15.1000.00</li> <li>16.000.00</li> <li></li></ul>		4122, 184, 116 (2, 129, 21) (3, 129, 21) (3, 129, 21) (3, 121, 100) (1, 13, 111, 100) (1, 14, 100) (1, 14, 100) (1, 14, 100) (1, 14, 140) (1, 140, 140) (1,		171,221,48 8,346,20 87,806,00 343,405,00 343,405,00 344,400,00 454,400,00 45,500,00 45,500,00 34,500,00 34,500,00 34,500,00 34,500,00 36,726,50 30,726,50 36,700,50 36,726,50 36,700,50 36,726,50 36,700,50 36,726,50 36,700,50 36,726,50 36,700,500,50 36,700,500,500,500,500,500,500,500,500,500		82,208,04 8,208,07 8,068,06 106,962,20 106,962,20 106,962,20 107,705,96 107,705,96 107,705,96 107,705,96 107,705,96 107,705,96 107,705,96 107,705,96 107,905,005,005,000 107,905,000 107,905,000	
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Depreciation expense Interest Crest cert discounts Staff Development Staff Development Getrifices be disposed of equipment	econologi e	90,160.82 2,051.82 34,185.01 5,676.03	-	59,495.00 2,435.00 27,505.05 1,501.00 1,505.00		(3.32), 04) 591,32 (3.314,30) 4,375,03 (1.500,07) 60,039,97	116,000,00 4,610,00 87,500,00 8,800,00 1,500,00	 89,405.45 8,005.56 34,065.79 1,613.34 398.00
Total Expenses		3,006,793.21		5,378,728.14		(368,832.50) \$	7,917,076.06	3,651,890.25
PLUS Expenses Outstanding Amex Amex - June		8,100.00 26,108.00	ŝ.		1	8,100.00	25,509,00	26,109.50
Total Expenses	1	3,043,002.21	•	3,379,726.14	5	(226,723.80) 5	7,917,079.06	3,681,880.25
Net Profiti(Loss)	1	0486,819.040	1	517,558,84	5	(1,044,177.80) 8	5,874.54	238,113.00

(1) Conterence sponsorship -

3

Total Assual Meeting spectronhips relationsized for 2013 is \$453,553 + \$167,000 PV = \$558,500. As of June 2012, Total Annual Meeting sponsoring relationsites/wate \$777,502 + \$587,502 PV = \$1,164,502. Total \$5975 Sponsoring relationsities for 2012 was \$25,000.

(2) Conference reglatestions -

Registrations CNE week prior to maeting:

2713 Chiarge - 1,358 2712 Ball Later - 1,254 2011 New Orleans - 1,454 2710 San Diege - 1,458 2029 Georgia - 1,371

(2) Conference Exhibitors-

Turiel exhibitions (2013 - 42 Turiel exhibitions (2012 - 44

#### (4) Demend support-

an a	Budget as of 6/0013	Actual as of \$00013	Variance	Accuse as of \$130'12
faneseds (seal all-four)	79	46	-24	127 No. 42 Logo 63
Non-Profit Retaineds	18	13	-4	100001000000000000000000000000000000000
Hoard	1	4		- COLUMN STRUCTURE
New MattGara	- 20		-29	Contraction of the local states

Titlel members up/(down)

(03)

ANYBON as of June 30, 3013 + 36 vs. 28 in 3012.

(R) Legislative Dues -

Legislative Reveals were also to renew the first two conducts of the plan as renewal nations were not mailed lenely. Nations were malled in May and are currently being followed so in by staff. Total Legislative members as of MO2010 were approximately 1,315.

(R) Task Ronsie -

Consumming.

#### Total Estipated for Tank Porce ang Tax dam = \$198,050

Tend analysis (F) (12)

# Total Budgeted from June = 5557.500 Total received = 1090.500

Mandaratur.

Net calculation of attrition leads to a total loss of approx \$144,500

#### (7) Task Force Summit -

Table Investment televice for Spring Table Force 2015 - \$511,000 (50,500 transferred to OK Bote Relmo Acct) vs. \$225,000 Table registration \$107,275 vs. Studget of \$100,000

Tatal revenue reasol for Spring Task Forms 2012 - \$215,000 Tatal registration \$140,100 vs. Budget of \$80,000

Registration -20113-525 2012-515 2011-515 2011-515

(8) Substantilip contributions -

tial a builgeled liters.

[2] Advartining -

Lask of development department has sourced sales to be low.

(10) Miscellateous revenue :

Includes Datacy minth for CPK Assoc program and \$5k tiseard Cycle House

(PD Balarian -

Turnever in Development department, Positions Illied in April/Nay 2013, "Intid of 12 new lines in 2013.

(12) Consultant fore -

Alteindicand - \$15,363,21 Contenenzaris - \$63,334,74 Fundrazing - \$82,345,40 Orienta - \$25,080,31 Programming - \$13,376,40 Public Affaire - \$1116,000

(10) Computer services -

Transition to new detailorse (60x for Sceners for the year plus 15k to do the transition)

(14) Humoraria & writers fees

ALEC continues to look for ways to reduce costs.

(12) Postage -

Tirring, Multiple projects have also faller befor budget.

(18) Printing & publications -

Taning, Multiple projects are in process and have not yet been completed.

(17) TravelMauls and Loliping -

Did not altered as many membership events as articipated during the first part of the year due to insufficient staffing. Also did not have Education Academy as projected (Noc, Remainder is Taking,

(14) Office Supplies & expense-

Taning, Indiates 12,600 combibution to Danar's Trust, Sk Combibution to COBC and 266 Minuing expresses.

(10) Legal Nee -

Need to readucate Jefferson Propril, Multiple states tao's tao addin the states that have required extra attention (W. M. MN)

#### (18) Rent -

Budget was prepared with next alcoated for whole year to both spears. Divult have only least of year of year.

#### Tribal Affairs

#### Issue Areas:

State-Tribal relations and cooperation

#### Groups that work on: NCSL

Pros: 33 states have Native American tribes and a majority of states have standing committees and commissions on Indian affairs.

Cons: There may be little to no private sector funding for this issue. In addition there has been scandal in the past with individuals like Jack Abramoff who lobbied on behalf of Indian Tribes.

Ways to Startup: This could easily be added as an issue area to International Relations Task Force.

#### Potential Members:

Individual Native American Tribes

#### Science, Technology, Education, & Mathematics (STEM)

#### Issue Areas:

- Education Reform
- Public-Private Partnerships
- Advancing the United States economy by creating science, technology, engineering, and mathematics jobs

#### Groups that work on: AAES, CGI America, StemEd Coalition, STEMx

#### Pros:

- This Task Force would have a strong potential for new membership opportunities and stakeholders, including legislators and education leaders
- This Task Force would expand the bandwidth of ALEC's work on education policy and create a greater sagacity for entrepreneurial and innovative model legislation
- ALEC membership is already comprised of public and private members who are involved and/or already doing work on STEM
- Would create discussion between the public sector, private sector, and state legislators to meet the needs
  of the people and the businesses who will employ them

#### Cons:

ALEC might face challenges drafting model legislation that is appealing to both schools and students

Ways to Startup: This project will be run through the Education Task Force and may start as a subcommittee as there are many interested current and prospective ALEC members.

#### Potential Members:

#### > Energy

- o Exxon\*
  - o 8P\*
  - Dow AgroSciences\*
  - o Shell Oil Company\*
  - Devon Energy Corporation\*
  - o American Chemical Society
- > Technology
  - o Microsoft\*
  - Texas Instruments
- Education
  - o Business Higher Education Forum
  - o John Wiley & Sons, Inc.
  - o Afterschool Alliance

\*Denotes current ALEC member

#### Hospitality & Tourism

#### Issue Areas:

- Hotel taxes and wage & labor laws
- Cruise line laws and regulations
- State and local tourism promotion
- Passenger rail and Bus Issues

Groups that work on: ALEC had a Trade & Tourism Task Force from 1999-2004.

Pros: The travel and tourism industry in the United States generated nearly \$1.4 trillion in economic output in 2011. This activity supported 7.5 million U.S. jobs, and accounted for 7 percent of all U.S. exports. One out of every 18 Americans works, either directly or indirectly, in a travel or tourism-related industry. In 2010, revenues from U.S. travel and tourism represented 2.6 percent of gross domestic product.

Cons: Individual companies that join will be very susceptible to dropping ALEC if there is public pressure. Also many of these groups have little or no history with ALEC.

Ways to Startup: Either startup as a separate initiative or task force. It could be added to International Relations Task Force. The Commerce Task Force currently has too many separate initiatives to add a new one.

#### Potential Members:

Expedia

#### Hospitality trade associations

American Hotel & Lodging Association (AH&LA) Council of Hotel and Restaurant Trainers (CHART) Hospitality Financial & Technology Professionals (HFTP) Hospitality Sales and Marketing Association International (HSMAI) International Society of Hospitality Purchasers (ISHP) National Tourism Association

Individual hotel companies, Hyatt

Airlines and their trade association

Individual cruise lines and their trade association

Rail and Bus Companies

#### **Financial Services**

#### Issue Areas:

- Banks and Credit Unions
- Credit Card laws
- Payday Lending

#### Groups that work on: NCSL, CSG

Pros: The Securities and Financial Markets Association is for example one of the largest trade associations in the nation and is not a member of ALEC. Many states have finance committees that deal with banking and loan issues.

<u>Cons</u>: Many of these companies failed to renew at ALEC due to controversy. Removing financial services may also threaten the funding of the CIED task force. Finally, these groups are a threat to leave if we have another financial recession.

Ways to Startup: The CIED Task Force currently has a Financial Services subcommittee, which could be expanded into a Task Force.

#### Potential Members:

Current Financial subcommittee members: Visa, American Bankers Association, CUNA, Mortgage Bankers Association, CFSA

New members: American Express, MasterCard, SFMA, Bank of America, Wells Fargo

#### Gaming

#### Issue Areas:

- Online gambling
- Sports Betting
- Gambling addiction programs
- State gaming and casino laws

Groups that work on: CSG, NCSL, Competitive Enterprise Institute, Rstreet,

Pros: In 2012 gaming revenue exceeded \$37 billion. This industry is very large and regulated by the states. We believe they would have a strong Interest in ALEC. In addition, a number of groups including CSG and NSCL currently work on this issue.

Cons: According to Opensecrets.org, the gaming industry contributed directly over \$64 million in the 2012 elections and \$32 million in lobbying expenses. Casinos spent over \$87 million in Maryland last year on a gambling ballot amendment. This industry could potentially out fund other industries at ALEC. Also for many people this will appear like a social issue, which ALEC has in the past avoided.

Ways to Startup: This could be made a separate task force or initiative. It could also be started in a limited way by allowing a task force like Communications and Technology to work on Internet gambling.

#### Potential Members:

Casinos

Las Vegas Sands, MGM, Caesars, Penn National Gaming, Wynn Resorts.

Trade Association

American Gaming Association

National Indian Gaming Association

Horseracing Industry

Current Transportation subcommittee members are Macquarie Capital, UP5, FedEx, Reason Foundation, National Association of Water Companies

Members that could rejoin: American Trucking Association, BNSF Rail, American Rail Association, Aircraft Owners and Pilot Association, Cintra, Transurban, and International Air Transport Association.

New members: The American Road and Transportation Building Association, American Petroleum Institute and Individual airline and rall companies.

## Commercial, Residential, Industrial Development and Transportation

#### Issue Areas:

- Landuse and Environmental Law
- Zoning
- Real estate laws
- Transportation Funding
- Rail Issues
- Infrastructure
- Aviation Issues
- Public Private Partnerships

#### Groups that work on: CSG, NCSL, Heritage Foundation

#### Pros:

- Many liberal policies like smart growth are harming the housing industry. ALEC
  previously had a task force in the mid-1990's that focused in part on real estate.
- Many of their issues align ideologically with ALEC.
- ALEC previously had a Trade and Transportation Task Force and currently has several transportation members. Future member growth may be dependent on ALEC investing more time and resources on this issue.

#### Cons:

- Many zoning and land-use decisions are decided locally and not by state governments
- The housing industry is still recovering from the recession and may not have money to join ALEC.
- ALEC does not currently have a great deal of transportation members.

Ways to Startup: This could be added to either the EEA Task Force which does land use issues or the CIED Task Force which handles economic development.

#### Potential Members:

National Realtors Association, National Association of Homebuilders, American Builders and Contractors, large national home builders like Ryan homes, Beezer, Centex, and Buzzuto, and commercial development companies. Halliburton, Southern Companies, Zachry, Skanska, Miller and Long, Starcon, Clanbro, and Bovis Lend Lease.

#### Agriculture, Forestry and Land Use Task Force

#### Issue Areas:

- Farming
- Livestock
- Forestry
- Land use

#### Groups that work on: NCSL, CSG

#### Pros:

- A lot of our public sector members are from rural districts and work in agriculture
- A lot of our public sector members would like to see more agriculture work done at ALEC
- A larger more focused task force could draw more agriculture private sector members to participate
- This Task Force would seem to have a good chance to be financially successful

#### Cons:

- ALEC shies away from animal welfare issues due to PR reasons. This means a huge untapped private sector prospect base is untapped and will remain so.
- Agriculture is often not free market oriented and is dependent on subsidies and the Farm Bill. This makes advancing policy difficult. Not impossible but difficult.

Ways to Startup: The EEA Task Force currently works on agriculture issues. This could be split into a new Task Force. The current EEA Task Force Director could manage both for the time being.

#### Potential Members:

Current Members: JR Simplot, BIO, CropLife America, DowAgro Sciences, Forestry Related members, American Forest and Paper Association, and International Paper

New members: Farming equipment companies, Fertilizer Companies, Pesticide Companies, Meat producers like Tyson Chicken, National Milk Producers Federation, and American Feed Industry.

# EXHIBIT 51

#### STATE OF MINNESOTA CAMPAIGN FINANCE AND PUBLIC DISCLOSURE BOARD

#### Findings of Fact, Conclusions of Law, and Order In the Matter of the Complaint of Common Cause Minnesota Regarding the American Legislative Exchange Council

#### I. The complaint

On May 15, 2012, the Campaign Finance and Public Disclosure Board received a complaint from Common Cause Minnesota (Complainant) alleging violations by the American Legislative Exchange Council (ALEC) and an individual named Amy Kjose of certain of Minnesota's statutes related to lobbying.

The complaint alleges that as the director of an ALEC task force in 2011, Ms. Kjose was required to register as a lobbyist in Minnesota, but failed to do so or to file the required reports. The complaint further alleges that in 2011 ALEC was a "principal" as defined in Minnesota Statutes section 10A.01, subdivision 33, either by virtue of employing Ms. Kjose as a lobbyist, or by virtue of spending more than \$50,000 in a year on activities to influence Minnesota legislative action. The complaint alleges that ALEC failed to provide the annual report of expenditures required of every principal.

The Board notes that the complaint includes a significant amount of legal citation and argument with regard to ALEC's nonprofit tax status and its lobbying reporting obligation under federal law. Additionally, although the complaint specifically notes certain issue alerts sent to Minnesota legislators and identifies expenses reported by three Minnesota legislators to attend ALEC events, most of the allegations of the complaint are of a more general nature applicable to ALEC's activities to influence legislation in the various 50 states rather than only to ALEC's Minnesota activities. Apparently the Minnesota complaint is a derivation of a complaint on the same subject that Common Cause filed with the Internal Revenue Service. The Board has not considered any of the federal questions raised by the complaint.

During the course of the investigation the Board obtained and considered ALEC documents beyond those submitted by Complainant. These documents include internal ALEC documents that were initially disclosed in connection with a news report in *The Guardian* newspaper as well as additional documents from ALEC's public website and documents from other sources that are deemed reliable.

#### II. The response

On May 22, 2012, Board staff notified ALEC of the complaint and offered ALEC an opportunity to provide a general response.

Because of other Board matters more closely related to the 2012 election, in which two constitutional amendment questions were on the ballot, the Board laid the matter over at its June and July meetings. At its August meeting the Board directed the Executive Director to use staff resources on matters related to the upcoming election and to defer further work on the ALEC matter until resources were available. ALEC was notified of this approach in a letter dated August 8, 2012, and expressed no objection.

On March 13, 2013, the Board notified ALEC by letter that staff resources were now available to undertake investigation of the Common Cause complaint. The letter asked ALEC to provide comprehensive information that would allow the Board to make a determination of the legal status of ALEC under Minnesota's lobbying statutes. On April 12, 2013, ALEC responded through its legal counsel, Mike Wittenwyler. Mr. Wittenwyler provided general information about ALEC and its structure and operations, but did not address the Board's specific requests for information.

Board staff compared the information provided in ALEC's April 12 letter to the Board's March 13 request and concluded that the letter was almost entirely nonresponsive. Staff sent this analysis to ALEC on July 11, 2013, and asked ALEC to respond to the Board's specific requests. In a letter dated July 26, 2013, Mr. Wittenwyler provided an additional response that consisted of an explanation of why ALEC was not required to respond to the Board's requests.

The matter was subsequently laid over at successive Board meetings as staff researched the issues raised by the complaint and ALEC's response and sought additional documentary evidence from the internet and other sources. At its November 2013 meeting the Board reviewed in detail the status of the investigation and the difficulties posed by the continued refusal of ALEC to provide anything but the most basic information about its operations. At that time, the Executive Director explained that staff planned to make a request for information from ALEC that would be more limited than previous requests and would not require ALEC to identify any of its members; an approach that would address one of ALEC's key objections.

On February 13, 2014, staff sent ALEC the narrower request for information. On March 10, 2014, ALEC responded and once again declined to provide any information beyond that which was included in its initial response.

In general, the substance of ALEC's response is that it is an educational organization that does not engage in lobbying as that term is defined by the Internal Revenue Code. ALEC also claims that it cannot be required to disclose either its members or its communications with its members under constitutional law principles.

ALEC also argues that it is not a principal under Minnesota law because it employs no lobbyists and because it has never spent more than \$50,000 in a year to influence Minnesota officials; which is the financial trigger that makes an association a principal even if it does not employ lobbyists.

#### III. Further background

At its meeting of April 1, 2014, the Board reviewed ALEC's reasons for declining to provide information and its contention that it did not fall under Minnesota's lobbying disclosure laws. The Board also reviewed the options available to compel ALEC to provide additional information. After discussion, the Board directed the Executive Director to develop a detailed legal and factual analysis that would allow the Board to evaluate whether the matter could be decided based on information provided by Complainant and assembled by staff from public sources.

The Board discussed staff's detailed analysis at its meeting of July 8, 2014. Mr. Wittenwyler also appeared at the meeting to urge the Board to dismiss the complaint. At its meeting of August 13, the Board further discussed the status of the matter, voted to set the scope of the investigation to include the years 2011 through 2014, and again laid the matter over.

At its meeting of September 2, 2014, the Board directed the Executive Director to continue the investigation by taking sworn testimony from individuals named as the public sector state cochairs and the private sector state chair of ALEC. Sworn testimony was taken in November 2014 from Senator Mary Kiffmeyer and Representative Pat Garafalo, the ALEC public sector co-chairs, and from John Gibbs, the ALEC private sector state chair.

The Board discussed this matter at its November 2014 and January 2015 meetings. The Board considered draft findings, conclusions, and order at its February 2015 meeting.

#### IV. Analysis

ALEC argues that neither it nor its employees engage in lobbying under the Internal Revenue Code definition. That definition is, of course, not relevant in Minnesota. The Board's analysis considers whether Amy Kjose is a lobbyist under Minnesota Statutes section 10A.01, subdivision 21, and whether ALEC is a principal under section 10A.01, subdivision 33.

#### Is Amy Kjose a Minnesota lobbyist?

The complaint alleges that Amy Kjose is a lobbyist because she is paid by ALEC for activities that constitute lobbying. In Minnesota, a lobbyist is defined as follows:

[A]n individual engaged for pay or other consideration of more than \$3,000 from all sources in any year for the purpose of attempting to influence legislative or administrative action, or the official action of a metropolitan governmental unit, by communicating or urging others to communicate with public or local officials, or

who spends more than \$250, not including the individual's own traveling expenses and membership dues, in any year for the purpose of attempting to influence legislative or administrative action, or the official action of a metropolitan governmental unit, by communicating or urging others to communicate with public or local officials.

Minn. Stat. § 10A.01, subd. 21.

The complaint alleges, and ALEC does not dispute, that Ms. Kjose was the director of ALEC's Civil Justice Task Force during the time relevant to this matter. The complaint further alleges that Ms. Kjose's responsibilities require drafting and lobbying on model legislation and that Ms. Kjose has spent more than \$250 in a calendar year on lobbying. The complaint also alleges that the cost of the email system used to send issue alerts and the cost of ALEC conferences should be included when determining if Ms. Kjose spent more than \$250 on lobbying.

However, the Board interprets the \$250 spending trigger to apply only to individuals spending their own money, not to persons authorized by an association to spend the association's money.<sup>1</sup> The complaint does not allege that Ms. Kjose spent any of her own money to communicate with officials and the materials reviewed for this investigation do not suggest that she did so. Thus, Ms. Kjose is a lobbyist only if she was paid more than \$3,000 in a calendar year to communicate with Minnesota legislators or to urge others to do so.

<sup>&</sup>lt;sup>1</sup> The position that the \$250 threshold applies to spending personal funds is of longstanding application. The interpretation is in part based on the statutory language in the same provision that excludes costs of the subject individual's own travel expenses. This principle was recently restated in the Matter of the Complaint Regarding the Coalition for Sensible Siting and others, where the Board said that "An individual who spends more than \$250 of their personal funds in a calendar year on lobbying" is required to register as a lobbyist. (Emphasis added.)

The Board notes that the complaint does not allege that Ms. Kjose communicated with others to urge them to communicate with Minnesota legislators to influence legislative action and the Board has found no evidence that she did so. Thus, if a determination is to be made that Ms. Kjose is a lobbyist, it must be based on actions taken by her that constitute communication with Minnesota legislators to influence legislative action.

The evidence submitted by the Complainant includes four issue alerts that Ms. Kjose sent to certain Minnesota legislators in 2011.<sup>2</sup> The complaint also alleges that as a task force director, Ms. Kjose drafted model legislation and lobbied to get it passed.

In its response to the complaint, ALEC indicates that the value of staff time to prepare and send each issue alert is approximately \$30. The issue alerts provided by Complainant and those provided by ALEC indicate that issue alerts were sent by various ALEC staff members. The response confirms that four of the alerts sent in 2011 were from Ms. Kjose. Even assuming that the full cost of staff time for drafting the alert is included in the compensation paid to the staff member, and assuming a reasonable amount of time to draft the alert and a reasonable salary for the staff member, Ms. Kiose would not become a lobbyist based on the drafting and sending of issue alerts alone.

In its purest sense, communicating with an official takes the form of a direct interaction. However, such direct communication is not required and actions beyond the actual exchange of words between the individual and the official are included in the communication. If a person is paid to write a letter to officials to influence official action, the time spent writing the letter is a part of the communication.<sup>3</sup> Similarly, the Board has concluded that the creation of a website urging others to communicate with officials for the purpose of influencing a specific Minnesota administrative action is a communication that is included in the amount spent that can make an individual a lobbvist.<sup>4</sup>

Complainant is apparently arguing that all of the time Ms. Kjose spends drafting and editing model bills, researching and writing supporting papers and talking points, and preparing other materials<sup>5</sup> that *might* be used later in support of a direct communication with a Minnesota legislator should be counted as time spent communicating with Minnesota officials. However, these activities, undertaken with no particular Minnesota purpose, are significantly broader in scope than the activities the Board has previously included when deciding if an individual is a lobbyist.

The problem with this approach is that although it can be assumed that all of the work of an ALEC task force director is undertaken in furtherance of ALEC's overall mission. ALEC's overall mission is not to influence legislative action in Minnesota. It is to influence public attitudes and legislative action in the nation as a whole. With the exception of the Minnesota issue alerts,

<sup>&</sup>lt;sup>2</sup> ALEC's response also shows that Ms. Kjose sent one issue alert to Minnesota legislators in 2009 and no alerts in 2010. Although these years are outside the scope of the investigation, they demonstrate that Ms. Kjose's direct communication with Minnesota legislators over the years has been limited.<sup>3</sup> In the Matter of a Complaint Regarding the Minnesota Licensed Beverage Association and others.

http://www.cfboard.state.mn.us/bdinfo/investigation/06\_03\_2014\_Findings\_Griffith\_Ball\_MLBA.pdf. Last visited January 27, 2015 <sup>4</sup> In the Matter of the Complaint Regarding Coalition for Sensible Siting, and others.

http://www.cfboard.state.mn.us/bdinfo/investigation/04 03 2012 CSS GWT.pdf. Last visited January 27, 2015. <sup>5</sup> For the purpose of this analysis, the Board assumes that these activities actually took place. Because the Board concludes that they are not within the scope of activities that constitute communicating with a Minnesota official, it is not necessary to determine the exact scope of an ALEC task force director's duties.

virtually all of a task force director's work is done in the abstract, without any specific Minnesota connection.

While some part of a task force director's work may eventually support a communication with a Minnesota legislator (if a legislator happens to attend a task force meeting or otherwise interacts with the task force director), most of the work of a task force director will never be used to support any communication with a Minnesota legislator. The nexus between the task force director's work and some future hypothetical communication with a Minnesota legislator therefore is insufficient to justify its inclusion in the scope of activities that would make a task force director a lobbyist.<sup>6</sup>

For the reasons discussed above, the Board does not adopt such a broad scope of activities to be included when determining if an individual meets the threshold of compensation to become a lobbyist. As a result, the Board concludes that Amy Kjose does not meet the compensation threshold to be a lobbyist in Minnesota.<sup>7</sup>

#### The criteria for determining whether an association is a principal

An association that pays a lobbyist more than \$500 in a calendar year or that spends more than \$50,000 in a year on specified activities is a principal. Minn. Stat. § 10A.01, subd. 33. The Board concluded above that ALEC task force directors are not lobbyists. As a result, ALEC is a principal only if it spends more than \$50,000 in a year on the statutorily specified activities

The types of activities that are included to determine if the \$50,000 threshold is met are specified in Minnesota Statutes section 10A.04, subdivision 6, as follows:

all expenditures for advertising, mailing, research, analysis, compilation and dissemination of information, and public relations campaigns related to legislative action, administrative action, or the official action of metropolitan governmental units in this state

and

all salaries and administrative expenses attributable to activities of the principal relating to efforts to influence legislative action, administrative action, or the official action of metropolitan governmental units in this state.

In addition to listing the types of activities that can make an association a principal, the statute includes another important requirement. The activities must be "related to legislative action . . . in this state" or "to influence legislative action . . . in this state." *Ibid.* 

To clarify the statute and to ensure that its application does not extend to communications in which the state may not have a substantially significant disclosure interest, the Board interprets the phrases "related to legislative action" and "to influence legislative action" to mean "for the purpose of influencing legislative action." This narrowing construction ensures that

<sup>&</sup>lt;sup>6</sup> Because the relationship between bill drafting or similar activities and communication with Minnesota legislators is so tentative in the immediate matter, the Board need not determine here exactly how close the nexus must be before an individual's actions are a part of the individual's communication with officials.

<sup>&</sup>lt;sup>7</sup> The Board recognizes that Complainant has provided evidence that three Minnesota legislators attended ALEC events in 2010 and that this investigation has disclosed other instances of Minnesota legislators attending ALEC events. However, neither the information provided by Complainant nor the evidence disclosed by this investigation suggests that any single task force director had sufficient contact with Minnesota legislators to support a conclusion that the task force director was paid more than \$3,000 in a calendar year for that Minnesota communication.

communication that is merely *about* legislation or legislative action, but does not try to influence official action will not make an association a principal.

Equally important is the limiting clause "in this state," which the Board interprets as modifying the legislative action under examination. In other words, the association's activities need not occur "in this state," but those activities must be for the purpose of influencing Minnesota legislative action.

#### Is ALEC a principal?

ALEC's mission is to work "to advance limited government, free markets, and federalism at the state level. . .." In advancing that mission, ALEC task forces have "considered, written and approved hundreds of model bills on a wide range of issues;" bills that ALEC considers to be "model legislation that will frame the debate today and far into the future."<sup>8</sup>

Beyond drafting legislation, "ALEC staff provides research, policy analysis, scholarly articles, reference materials, and expert testimony on a wide spectrum of issues."<sup>9</sup> ALEC's website and its publications make it clear that ALEC's mission is national rather than uniquely targeted to any particular state. As a result, ALEC bears many similarities to any number of associations operating as so-called "think tanks" whose overall mission is to change public opinion and to support those who want to advance the principles espoused by the association. Likewise, ALEC bears similarities to other associations that create and urge the adoption of model legislation.

If a distinction is to be made between ALEC and other national "think tanks" or model-lawwriting organizations, that distinction must be based on the association's purpose with respect to influencing Minnesota legislative action, not on the question of *who* develops the policies advanced by the association.

Clearly, ALEC spends more than \$50,000 per calendar year to advance its mission. The types of activities that ALEC undertakes to advance this mission include the same activities that can make an association a principal. However, to decide that ALEC is a principal, it is also necessary to conclude that ALEC's activities are for the purpose of influencing legislative action *in this state*.

ALEC itself acknowledges that part of its goal is "to ensure that each of its legislative members is fully armed with the information, research, and ideas they need to be an ally of the free-market system."<sup>10</sup> Ultimately, the only way for legislators to be such an ally is by passing legislation that advances ALEC's principles. In fact, ALEC's bylaws *require* it to work to influence legislative action. One of ALEC's stated purposes is "to disseminate model legislation and promote the introduction of companion bills in Congress and state legislatures."<sup>11</sup>

Although the evidence supports a conclusion that ALEC's primary purpose is the passage of state legislation in the various states and that all of its wide-ranging activities are in support of this primary purpose, such a conclusion is not sufficient to further conclude that ALEC's activities are for the purpose of influencing legislative action *in this state* as the definition of principal requires.

<sup>&</sup>lt;sup>8</sup> The quotes in this paragraph are from the ALEC website at http://www.alec.org/about-alec/history/ and http://www.alec.org/about-alec/history/ last visited January 27, 2015.

<sup>&</sup>lt;sup>9</sup> ALEC Private Sector Membership brochure, Exhibit 2 to the complaint. <sup>10</sup> *ibid.* 

<sup>&</sup>lt;sup>11</sup> ALEC Bylaws, Exhibit 3 to the complaint.
The Board concludes that an activity directed at all 50 states in the abstract does not constitute an activity conducted for the purpose of influencing legislation *in this state* even though it may in some instances have that effect. Before an association's activity will be included in the activities that may make the association a principal, there must be some specific connection to Minnesota. With ALEC, that nexus is insufficient.

The Board reaches this conclusion based on its construction of Chapter 10A and the requirement that it give meaning to all of the words of each statute. In this case, the phrase "in this state" will be meaningless if all the activities of every national advocacy association are included when deciding if that association is a principal. Under such an approach, national associations whose activities never actually influence specific Minnesota legislative action might still be found to be principals in Minnesota.

The Board recognizes that over the years a small number of Minnesota legislators have attended ALEC conferences. As noted, it is possible that the communication by individual ALEC employees with Minnesota legislators at such conferences would be included when deciding if an ALEC employee is a lobbyist. However, the fact that ALEC offers conferences which Minnesota legislators may attend does not result in the cost of each conference being an expenditure "to influence legislation in this state."

Based on the same analysis, the Board concludes that the creation by an association of a public website and of content published on that website does not make the association a principal when the site has no specific Minnesota nexus. To conclude otherwise would result in principal status being determined based on who visits the site, rather than on a determination of whether the site and its content were produced for the purpose of influencing legislative action in Minnesota.

For these reasons, the Board concludes that ALEC has not reached the \$50,000 threshold necessary to be a principal in Minnesota.

### Based on the investigation and the record in this matter, the Board makes the following:

#### Findings of Fact

- 1. ALEC is an association organized as a nonprofit corporation.
- 2. ALEC's primary purpose is to promote its "free market" principles throughout the United States. It does this in various ways, including by producing model state legislation that, if adopted, would incorporate its principles into state law.
- 3. ALEC's activities are conducted on a national platform. Although ALEC attempts to be active in every state, its programs and activities have no specific Minnesota connection.
- 4. Much of ALEC's efforts are directed toward advancing its principles through changing public perceptions and through advocacy of legislative action in the various states.
- 5. ALEC spends more than \$50,000 in each calendar year on communications in the form of publications, model legislation, conferences, and other activities to advance its principles.

- 6. ALEC's efforts have no particular nexus with Minnesota. Rather, they are directed at all of the states generally.
- 7. In at least some cases, Minnesota legislators have attended ALEC conferences and introduced legislation that is based on ALEC model legislation.
- 8. Amy Kjose had minimal communication with Minnesota legislators in 2009 and 2011 in the form of issue alerts she sent by email.
- 9. It is possible that Amy Kjose may have had additional minimal communications with Minnesota legislators at one or more ALEC events.
- 10. Amy Kjose did not spend any of her own money to influence Minnesota legislative action.
- 11. The total compensation paid to Amy Kjose in any calendar year for communications with Minnesota legislators did not exceed \$3,000.

### Conclusions of Law

- 1. To become a lobbyist based on spending \$250 or more under Minnesota Statutes section 10A.01, subdivision 21(a)(2), only the spending of the individual's own money is considered.
- Amy Kjose is not a lobbyist under section 10A.02, subdivision 21(a)(2) because she did not spend any of her own money for communications to influence legislative action in Minnesota.
- 3. Amy Kjose is not a lobbyist under section 10A.01, subdivision 21(a)(1) because she was not paid more than \$3,000 in a calendar year for communications to influence legislative action in Minnesota.
- 4. Because Amy Kjose is not a lobbyist, ALEC is not a principal based on spending more than \$500 in a calendar year to compensate a lobbyist.
- 5. Although ALEC spends more than \$50,000 per year to advance its principles through activities that include promotion of model legislation in the various states, ALEC does not specifically target Minnesota in such a way that its general spending constitutes spending for activities conducted for the purpose of influencing legislation in this state.
- 6. ALEC is not a principal based on its spending to advance its principles or to influence legislation in the fifty states generally.

#### Order

The investigation of this matter is concluded and the complaint is dismissed.

<u>/s/ George A. Beck</u> George A. Beck, Chair <u>February 3, 2015</u> Date

#### Documents incorporated into these Findings by reference:

Complaint of Common Cause Minnesota Regarding the American Legislative Exchange Council Exhibits to the complaint May 22, 2012, letter advising ALEC of the complaint March 13, 2013, letter requesting information from ALEC Response from ALEC, April 12, 2013 July 11, 2013, letter requesting information from ALEC Response from ALEC, July 26, 2013 Letter to ALEC February 13, 2014 Response from ALEC March 10, 2014

#### **Referenced statutes**

#### **10A.01 Definitions**

. . .

Subd. 21. Lobbyist. (a) "Lobbyist" means an individual:

(1) engaged for pay or other consideration of more than \$3,000 from all sources in any year for the purpose of attempting to influence legislative or administrative action, or the official action of a metropolitan governmental unit, by communicating or urging others to communicate with public or local officials;

. . .

Subd. 33. **Principal.** "Principal" means an individual or association that:

(1) spends more than \$500 in the aggregate in any calendar year to engage a lobbyist, compensate a lobbyist, or authorize the expenditure of money by a lobbyist; or

(2) is not included in clause (1) and spends a total of at least \$50,000 in any calendar year on efforts to influence legislative action, administrative action, or the official action of metropolitan governmental units, as described in section 10A.04, subdivision 6.

#### 10A.04 Lobbyist reports.

Subd. 6. **Principal reports.** (a) A principal must report to the board as required in this subdivision by March 15 for the preceding calendar year.

(b) Except as provided in paragraph (d), the principal must report the total amount, rounded to the nearest \$20,000, spent by the principal during the preceding calendar year to influence legislative action, administrative action, and the official action of metropolitan governmental units.

(c) Except as provided in paragraph (d), the principal must report under this subdivision a total amount that includes:

(1) all direct payments by the principal to lobbyists in this state;

(2) all expenditures for advertising, mailing, research, analysis, compilation and dissemination of information, and public relations campaigns related to legislative action, administrative action, or the official action of metropolitan governmental units in this state; and

(3) all salaries and administrative expenses attributable to activities of the principal relating to efforts to influence legislative action, administrative action, or the official action of metropolitan governmental units in this state.

(d) A principal that must report spending to influence administrative action in cases of rate setting, power plant and powerline siting, and granting of certificates of need under section 216B.243 must report those amounts as provided in this subdivision, except that they must be reported separately and not included in the totals required under paragraphs (b) and (c).

# EXHIBIT 52

From:	Christie Herrera [christie@florida/ga.org]
Sent	Friday, April 19, 2013 5:35 PM
To:	sue allen @house.mo.gov; david@oksenate.gov; Nancy Barto; Leah Vukmir
Ce:	sean.grove@house.mo.gov; dave@ocpathink.org; Jonathan Small; Christina Corlor; Jonathan Ingram; Kathleon O'Hoam
Subject:	IMPORTANT: Talking Points: ALEC Resolution Opposing PPACA Medicaid Expansion
Attachments:	Talking Points - ALEC Resolution Opposing PPACA Medicaid Expansion.door; ALEC
	Medicaid Resolution.docx
Importance:	High
Flag Status:	Flagged

Representative Allen, Senator David, Senator Barto, and Senator Vukmin:

Thank you for agreeing to sponsor the Resolution Opposing PPACA Medicaid Expansion at ALEC's 2013 Spring Task Force Summit. I have attached the resolution to this e-mail.

As a reminder, the HHS Task Force Meeting will take place on Friday, May 3, from 2:00-5:00 p.m. I believe that the resolution will be the second of three model bills slated for consideration. There also may be a discussion of Medicaid expansion, generally, at the Task Force Luncheon that immediately precedes the meeting.

Each of you will need to introduce the bill. As such, I have written opening remarks that are also attached to this e-mail. ALEC had a (ridiculous) concern that the task force debate would be "one-sided," so I have focused each of your remarks on addressing at least one pro-expansion talking point. Once the three of you are done with your opening remarks, then you will stand for questions. After questions, the public sector will vote on the resolution, then the private sector will vote on the resolution. The resolution will need to pass both the public and private sectors before going to the ALEC 80ard for final approval.

Please remember to print both of these documents, and take them with you to Oklahoma City (or, in Senator David's case, to the Renalissance Downtown @]. Should you have any questions, please feel free to call me (202-725-7127) or e-mail me (christle@fiftoridafga.org) at any time. I will arrive in OKC on Thursday moming.

Looking forward to seeing you very soon!

Best Regards, Christie

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Christie Herrera Vice President of Policy Foundation for Government Accountability (202) 725-7127 christle@floridafga.org

Discover how to bring pro-patient, pro-taxpayer Medicaid reform to your state at MedicaidCure.org!

#### Talking Points: ALLC Resolution Opposing PPACA Medicaid Expansion

#### Sponsers

Missouri Representative Sue Allen Oklahoma Senator Kim David Arizona Senator Nancy Barto Wisconsin Senator Leah Vukmir (note: Leah will not be in attendance at the task force meeting)

#### Suggested Introductory Remarks

#### Missouri Representative Sue Allen

- I am Representative Sue Allen, and I am cosponsoring the model language before you today the Resolution Opposing PPACA Medicald Expansion. My fellow cosponsors are Oldahoma Senator Kim David, Arizona Senator Nancy Barto, and Wisconsin Senator Leah Vukmir, who had to fly back to Wisconsin and could not be here this afternoon.
- This resolution urges states to reject the Medicaid expansion that is permitted, but not required, in the federal Patient Protection and Affordable Care Act, and it encourages states to instead strengthen the existing Medicaid safety net and ensure that all citizens have access to highguality, affordable private health coverage.
- Some of you may be asking, "Why is this resolution necessary for ALEC to consider?" The answer is that just 22 states have governors and legislatures in agreement to expand Medicaid. This means that, today, more than half of the states have rejected the PPACA Medicaid expansion or are formally undecided.
- Just as we're doing in Missouri, states will continue to grapple with these Medicaid expansion questions. My cosponsors and I hope that this resolution can serve as a template for other lawmakers who choose to oppose Medicaid expansion with a formal resolution. In the 2013 session, 14 states filed formal resolutions either supporting or opposing aspects of the Medicaid expansion.<sup>1</sup>
- In closing, let me tell you about why I care about this issue. In my state, I serve as Chairman of
  the House Health Appropriations Subcommittee. And I can tell you that, as our Medicaid budget
  grows, it becomes harder to fund other critical health programs. As the resolution says, in
  Missouri and nationwide, Medicaid has now eclipsed K-12 education as the largest single share
  of state spending, and the PPACA Medicaid expansion will only make our budget problems
  worse. I am also a licensed physical therapist, and as a healthcare provider I worry about the
  negative effect that Medicaid expansion has on our already-strained provider community.
- With that, I'd like to turn it over to Oklahoma Senator Kim David for her comments.

<sup>&</sup>lt;sup>1</sup> State resolutions supporting Medicald expansion (9): Alaska HCR 8; Alabama HJR 176; Georgia HR 280; Hawaii HCR 147; Louisiana HCR 4; Michigan HR 17; Montana LC 779; New Jersey ACR 170; Pennsylvania HR 115. State resolutions opposing Medicald expansion (5): Arkansas SR 12; Kansas HCR 5011; Missouri HCR 5011; Montana SI 18; Utah HCR 10.

#### Oklahama Senator Kim David

- Thank you, Representative Allen. I am Oklahoma Senator Kim Oavid, and I am also cosponsoring the resolution before you today. I would like to share with you some of the reasons I support this resolution.
- I share all of the same budget concerns that Representative Allen Just discussed. In my state, I serve as Chairman of the Senate Health Appropriations Subcommittee. Since the year 2000, Oklahoma's Medicaid costs have nearly doubled, and enrollment in our Medicaid program has nearly tripled. Oklahoma's taxpayers are having trouble sustaining the current program—let alone adding more than 200,000 Oklahomans to our Medicaid rolls.
- I also worry about the effect that the Medicaid expansion has on our provider community. The Oklahoma State Medical Association worries that the Medicaid expansion would crater any ability to care for patients, poor or otherwise, in an unsustainable way. And here in Oklahoma, our physician-to-patient ratio ranks near the bottom compared with other states.
- Eve spoken to many constituents about whether our state should expand Medicaid. Some of
  them worry that, if we don't expand Medicaid, then we'll be sending all of our tax dollars to
  other states that will expand Medicaid. I don't believe that's the case.
- If only two states expand Medicaid, those two states do not get to spend the tax dollars from the other 48 states. The fewer states that expand Medicaid, the less the federal government spends. As the resolution points out, the CBO estimates that federal funding for Medicaid represents 1 in 4 federal deficit dollars this year, and will grow to 1 in 2 federal deficit dollars by 2015.
- Others have said that our hospitals will suffer if we don't expand Medicaid. The argument is
  that hospitals need Medicaid expansion dollars to make up for scheduled OSH cuts in the federal
  health law. No one wants to see our hospitals close their doors. That's why i was heartened to
  see that, in his most recent budget, President Obama delayed the hospital OSH cuts for one
  year.
- I would also add that these 0SH outs will happen at the sole discretion of HHS Secretary Kathleen Sebelius, who has already issued more than 1,000 PPACA waivers to businesses and other entities. We urge her to issue those same waivers to our hospitals by delaying or eliminating the 0SH cuts altogether. I think I speak for many of my legislative colleagues when I say that, in the states, we want to help our healthcare providers—but we shouldn't have to expand Medicaid to do it.
- I'd now like to turn things over to Arizona Senator Nancy Barto before we open it up for questions.

#### Arizona Senator Noncy Barto

- Thank you, Senator David. Before we have questions, I wanted to add a few final points on why
  I support this resolution. In Arizona, I serve as Chairman of the Senate Health Committee. And II
  can tell you that we've already experimented with Medicaid expansion, to disastrous results.
- In the year 2000, Arizona expanded Medicaid to everyone below 100% of the federal poverty level. Advocates promised that it would reduce the number of uninsured; reduce uncompensated care and its "hidden tax" on private insurance, and save Arizona taxpayers \$30 million a year. These are the same promises that we're hearing in our state capitols right now.
- None of these promises came true. In fact, the opposite happened. Enrollment of parents was
  more than triple what we predicted, while enrollment of childless adults was more than double.
  As a result, costs skyrocketed. By 2008, we spent \$8.4 billion on Medicaid expansion—more
  than four times what we had anticipated. And the uninsured rate has actually increased in
  Arizona, with more people on Medicaid and less people with private insurance.
- I want to make it clear that this resolution opposes PPACA Medicaid expansion, but it does not
  oppose other ways that we can help the poor gain access to high-quality, private health
  coverage. Medicaid is a broken system for both patients and taxpayers. And the PPACA
  Medicaid expansion doesn't give states any flexibility except to expand that broken system.
- If states expand Medicaid, they must adhere to all of the requirements contained within PPACA and other federal laws. Medicaid coverage must be extended up to 138% of the federal poverty level. The benefits and cost-sharing must look exactly like Old Medicaid. And states cannot impose TANF work requirements to childless adults in the expansion population.
- Legislators can and should explore ways to offer limited, targeted premium assistance to our most vulnerable citizens. This healthcare commitment from taxpayers should be matched with a commitment from beneficiaries to pay premiums, copays, and have a job (or look for work). None of this is possible within the PPACA Medicald expansion.
- Thank you for your time. At this time, Representative Allen, Senator David, and I would be happy to take your questions.

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#### Resolution Opposing PPACA Medicaid Expansion

#### SUMMARY

This resolution urges states to reject the Medicaid expansion that is permitted, but not required, in the federal Potient Protection and Affordable Core Act, and instead strengthen the existing Medicaid safety net and ensure that all citizens have access to high-quality, affordable private health coverage.

WHEREAS, Only twenty one states have governors and legislatures in agreement to optionally expand Medicaid up to all persons earning up to 138% of the federal poverty level beginning January 1, 2014, as outlined in the Potient Protection and Affordable Core Act (PPACA); and

WHEREAS, The PPACA Medicaid expansion is largely funded with federal tax dollars, estimated by the Kalser Commission on Medicaid and the Uninsured to total \$654 billion over the next ten years; and

WHEREAS, The Congressional Budget Office estimates that federal funding for Medicald represents X of the federal budget deficit this year, and will grow to X of the federal budget deficit by 2015; and

WHEREAS. The federal debt currently totals \$16 trillion, and is rising by more than \$1 trillion per year; and

WHEREAS, The PPACA Medicaid expansion will place enormous pressure on state budgets, and according to the National Association of State Budget Officers, Medicaid has eclipsed K-12 education as the largest single share of state spending; and

WHEREAS, Adding new enrollees to the Medicaid program will crowd out other state funding priorities like building schools, hiring teachers, fixing roads, supporting law enforcement, and relieving struggling businesses and families of high tax burdens; and

WHEREAS, Despite federal funding promises to cover at least 90% of Medicaid expansion costs in future years, President Obama's FY 2012 and FY 2013 federal budgets proposed a "blended rate" that would dramatically increase states' share of Medicaid expansion costs over time; and

WHEREAS, House Budget Chairman Paul Ryan's FY 2014 budget eliminates most spending outlined within PPACA, including the enhanced federal match to states that expand Medicaid under PPACA; and

WHEREAS, Experiences from states that have already expanded Medicaid, such as Maine and Arizona, demonstrate that projected per-person costs and participation rates for the Medicaid expansion population are often dramatically underestimated, forcing policymakers to make up for these unexpected cost increases by capping Medicaid enrollment, eliminating Medicaid services, or reducing Medicaid provider rates; and

WHEREAS, the PPACA Medicaid expansion does little to address the chronic access and health outcomes associated with Medicaid, with *Health Affairs* reporting that 1/3 of doctors refuse to accept to new Medicaid patients, and studies published in numerous peer-reviewed journals, including Pediatrics, the *Journal of the American Medical Association*, the Annois of Emergency Medicine, the Annols of Surgery, and others suggesting that Medicaid patients have worse access and health outcomes than the privately-insured, and in some cases, fare worse than the uninsured; and WHEREAS, Experiences from other states illustrate that expanding coverage will increase demand for medical services without substantially increasing supply, which in turn will exacerbate provider shortages, lengthen wait times, and increase use of emergency rooms for preventable conditions; and

WHEREAS, Provider shortages will disproportionately affect seniors, the group most likely to have one or more chronic conditions in need of more frequent care and the group the Centers for Medicare and Medicaid Services' actuaries predict will "almost certainly face increasingly severe problems with access to care" as a result of PPACA.

THEREFORE BE IT RESOLVED THAT (Insert state legislative body) rejects the PPACA Medicaid expansion in order to protect patients and taxpayers, and instead supports patient-centered reforms to strengthen the existing Medicaid safety net and to increase access to affordable, high-quality private health insurance.

# EXHIBIT 53

From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:50 PM
To:	Lundregan, Scott
Subject:	fer: re: Resolution on Binding Arbitration

Scott: More

- Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "amtilibirdwatchersdigest.com" <amtilibirdwatchersdigest.com> Sent: Monday, April 07, 2014 6:06 PM To: "Paul Kersey" <pkersey@illinoispolicy.org> Subject: re: Resolution on Binding Arbitration

Paul: Nice to hear from you. I like that idea. Like the Krauthammer quote too. His book was excellent.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone

- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "Paul Kersey" <<u>pkerseyiBillinoispolicy.org</u>> Sent: Monday, April 07, 2014 5:21 PM To: "Paul Kersey" <<u>pkerseyiBillinoispolicy.org</u>> Subject: Resolution on Binding Arbitration

Attached is a copy of a resolution that I would like to have introduced at the ALEC policy summit in May. It has to do with the practice of having arbitrators resolve impasses in collective bargaining between local governments and unions.

Binding arbitration simply does not work well in labor relations -- arbitrators can force bad contract terms on local taxpayers, but do not have to live with the consequences. They drive up costs and take control over local finances away from elected officials. One can actually make a case that a particularly bad police arbitration ruling played a pivotal role in Detroit's collapse.

I would like to have ALEC take a stand against this practice, and propose that be abolished or at least placed under strict. Timits (a proposal for that is in the works) but need a sponsor for the proposals.

If you have any questions, I'd be happy to discuss this with you further.

--Paul Kersey Director of Labor Policy Illinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago IL 60603 312-346-5700 pkerseyiBillinoispolicy.org

I don't believe in teachable moments. I don't think anyone in the end really learns. - Charles Krauthammer

 From:
 amt@birdwatchersdigest.com

 Sent:
 Tuesday, July 22, 2014 1:50 PM

 To:
 Lundregan, Scott

 Subject:
 fw: Resolution

 Attachments:
 Draft\_Resolution on Binding Arbitration for Public Employees (1).docx

Nore

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "ant@birdwatchensdigest.com" <ant@birdwatchensdigest.com> Sent: Tuesday, April 15, 2014 4:05 PM To: "Khadine L. Ritter" <<u>ritter@theisenbrock.com</u>> Subject: fw: Resolution

Any reason why I shouldn't be the sponsor of this resolution at ALEC? I like it.

- Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "Paul Kersey" <<u>pkersey@filinoispolicy.org</u>> Sent: Tuesday, April 15, 2014 3:35 PM To: andy.atfo@gmail.com Subject: Resolution

Thanks for calling back. Here's the resolution -- I'll call you in a few minutes.

Paul Kersey Director of Labor Policy Illinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago IL 60603 312-346-5700 pkersey@Hilinoispolicy.org I don't believe in teachable moments. I don't think anyone in the end really learns. - Charles Krauthammer

## 1

## **DRAFT Resolution on Binding Arbitration for Public Employees**

2

## 3 Summary

- 4 Binding arbitration of labor disputes hampers the ability of local officials to make their own
- 5 personnel decisions by allowing a third party, accountable to neither local officials nor taxpayers,
- 6 to unilaterally decide the terms of a union contract. [Insert state] believes that this practice should
- 7 no longer be used as a means of resolving impasses in collective bargaining.

# 8 Model Resolution

- 9 WHEREAS, binding arbitration is commonly used to resolve impasses in collective bargaining
- 10 between local governments and unions, especially those representing police and fire personnel;
- 11 WHEREAS, binding arbitration commonly allows a third party to impose contract terms on
- 12 local governments that local officials might not otherwise agree to;
- 13 WHEREAS, arbitrators are neither accountable to the public, nor subject to the consequences of 14 their decisions;
- 15 WHEREAS, binding arbitration is facely used to resolve collective bargaining impasses outside 16 of government;
- 17 WHEREAS, the arbitration process has been shown to be slow and cumbersome, frequently
- 18 resulting in back-pay awards that must be borne by local taxpayers;
- 19 WHEREAS, the criteria that arbitrators are called upon to use to resolve contract disputes are
- 20 prone to be vague and contradictory;
- 21 WHEREAS, arbitratoes cannot be relied upon to give due consideration to the cost of
- 22 government, or to the burdens that imposed terms can pose for taxpayers;
- 23 WHEREAS, an arbitrator's decision, even if poorly reasoned, typically cannot be rejected or
- 24 reviewed by any elected authority or oburt;
- 25 WHEREAS, the management and compensation of government employees is central to the
- 26 operation of government, and makes up a large portion of its costs; and
- 27 WHEREAS, binding arbitration commonly removes the management and compensation of
- 28 government employees from the authority of officials elected by the people of the community,
- 29 and leaves communities subject to a process that has been rejected by nearly all labor relations 30 practitioners;
- 31 NOW THEREFORE BE IT RESOLVED, that the [insert state here] opposes the use of
- 32 binding arbitration to resolve impasses in collective bargaining; and
- 33 BE IT FURTHER RESOLVED, that [insert state here] supports the repeal of laws that impose
- 34 the binding arbitration of impasses in collective bargaining; and

- 35 BE IT FURTHER RESOLVED, that if arbitration is used, strict limits should be placed on the
- 36 authority and discretion of arbitrators, and measures taken to ensure that the interests of residents
- 37 and taxpayers be given due weight.



From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:52 PM
To:	Lundregan, Scott
Subject:	fw: Re: Notes on the Resolution

More

- Andrew M. Thompson >Publisher > Bird Watcher's Digest
- > PO Box 110
- > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "amtilibindwatchersdigest.com" <amtilibindwatchersdigest.com> Sent: Tuesday, April 29, 2014 7:36 PM To: "Paul Kersey" <pkersey@illinobpolicy.org> Subject: Re: Notes on the Resolution

Do I need a speech to go with this or just some scattered remarks?

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax

> http://www.birdwatchersdigest.com

From: "Paul Kersey" <pkersey@illinoispolicy.org> Sent: Tuesday, April 29, 2014 6:11 PM To: amtibioindwatchersdigest.com Subject: Re: Notes on the Resolution

You should probably discuss that with Cara -- she'd be the expert on ALEC's rules.

On Tue, Apr 29, 2014 at 5:07 PM, amtibilindwatchersdigest.com <amtibilindwatchersdigest.com> wrote: Paul: I don't arrive until 2:30 into KC. I'm sorry—I didn't have that earlier committee on my kinerary. Do I need to change my flight?

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> 740-373-8443 fax

> http://www.birdwatchersdigest.com

From: "Paul Kersey" <<u>pkersey@llinoispolicy.org</u>> Sent: Tuesday, April 29, 2014 5:21 PM To: andy.atfo@gmail.com Subject: Notes on the Resolution

Andy,

Someone suggested an amendment to the binding arbitration resolution -- nothing dramatic, just a matter of clarifying that we don't want arbitrators writing contracts. We don't mind alternative dispute resolution for existing contracts. I'll send it over in a little bit.

Also, Cara asked me to remind you to be at the labor subcommittee meeting on thursday morning.

Paul Kersey Director of Labor Policy Ellinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago IL 60603 312-346-5700 pktrstyt@illinoispolicy.org

I don't believe in teachable moments. I don't think anyone in the end really learns. -- Charles Krauthammer

Paul Kersey Director of Labor Policy Ellinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago II. 60603 312-346-5700 ptersevtiHilinoispolicy.org

I don't believe in teachable moments. I don't think anyone in the end really learns. -- Charles Krauthammer

From: Sent: To: Subject: amt@birdwatchersdigest.com Tuesday, July 22, 2014 1:52 PM Lundregan, Scott fw: Re: Possible Revisions to Binding Arb Resolution

Andrew M. Thompson

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- > Bird Watcher's Digest
- > PO Box 110
- > Marietta, OH 45750
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- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "ambiblicdwatchersdigest.com" <ambiblicdwatchersdigest.com> Sent: Wednesday, April 30, 2014 1:26 PM To: "Cara Sullivan" <<u>csullivanilialec.org</u>> Subject: Re: Possible Revisions to Binding Arb Resolution

Cara: I can modify my ticket if I need to scramble. When is the labor meeting?

Andrew M. Thompson

- >Publisher
- > Bird Watcher's Digest
- > PO Box 110
- > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "Cara Sullivan" <<u>csullivan@alec.org</u>> Sent: Wednesday, April 30, 2014 8:47 AM To: "Paul Kersey" <<u>pkersey@illinoispolicy.org</u>> Cc: "andy.atfo@gmail.com" <<u>andy.atfo@gmail.com</u>> Subject: Re: Possible Revisions to Binding Arb Resolution

Paul-

Thank you for sending these along. To clarify, do you and Rep. Thompson want to make these changes now, or do you want me to keep these in our back pocket if someone brings the concern up?

Thanks, Cara

Cara Sullivan American Legislative Exchange Council 202-302-3428 On Apr 29, 2014, at 6:03 PM, "Paul Kersey" pkerseyElillinoispolicy.org> wrote:

Attached are revisions to the binding arbitration resolution. The point of these changes is to make it clear that our concern is the practice of having arbitrators writing contracts when collective bargaining reaches an impasse.

We have no major beef with arbitrators in their traditional alternative dispute resolution role of resolving disputes over existing agreements.

I think the original resolution was okay, but the issue of ADR has been raised and it's a fair one, so I put this together just in case.

--Paul Kersey Director of Labor Policy Illinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago II. 60603 312-346-5700 pkersey@illinoispolicy.org

I don't believe in teachable moments. I don't think anyone in the end really learns. -- Charles Krauthammer

<Arb Resolution (amended).docx>

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From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:53 PM
To:	Lundregan, Scott
Subject:	fw: re: Revisions to Binding Arbitration Resolution

Scott: Here's more.

- Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "amt@birdwatchersdigest.com" <amt@birdwatchersdigest.com> Sent: Monday, May 05, 2014 1:09 PM To: "Paul Kersey" cpicesey@illinoispolicy.org> Subject: re: Revisions to Binding Arbitration Resolution

Paul: It was my pleasure working with you on the interest arbitration resolution.

- Andrew M. Thompson
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- > Bird Watcher's Digest
- > PO Box 110
- > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "Paul Kersey" sent: Friday, May 02, 2014 1:24 PM
To: andy.atfoligmail.com, "Cara Sullvan" <csullvan@alec.org>
Subject: Revisions to Binding Arbitration Resolution

Cara, please check these to make sure 1 have the revisions right -- here's how your notes read:

1. add public to whereas clauses (this is probably a mixup -- meant to refer to therefore clauses)

2. line 38 "and interests" (probably "and rights")

3. strike 32-33 (done)

4. 25 and 38 "binding" before arbitration (done)

PK2 is just the amendments that were agreed to in the subcommittee. PK3 includes additional amendments meant to clarify that our concern is arbitrators being used to settle impasses. I'll be down in a few minutes.

--Paul Kersey Director of Labor Policy Dilinois Policy Institute

190 S. LaSalle St., Suite 1630 Chicago IL 60603 312-346-5700 pitersey@hillnoispolicy.org

I don't believe in teachable moments. I don't think anyone in the end really learns. -- Charles Krauthammer

# EXHIBIT 54

From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:46 PM
To:	Lundregan, Scott
Subject:	fw: RE: ALEC resolution

Scott: Another one.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marletta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "amt@birdwatchersdigest.com" <amt@birdwatchersdigest.com> Sent: Monday, December 02, 2013 1:13 PM To: "Marc Scribner" <<u>MScribner@cel.org</u>> Subject: RE: ALEC resolution

My apologies. I must have overlooked the slides and cannot locate them. Can you resend them before we talk?

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@coi.org</u>> Sent: Monday, December 02, 2013 9:56 AM To: amt@birdwatchersdigest.com Subject: RE: ALEC resolution

Hope you had a great Thanksgiving, Andy. I'm available most of this afternoon for a call. Basically, I just wanted to get your thoughts on the slides I sent (whether things should be added or subtracted) and discuss briefly how you want to deliver the presentation.

-Marc

From: amt8birdwatchersdigest.com [mailto:amt8birdwatchersdigest.com] Sent: Monday, November 25, 2013 7:18 PM To: Marc Scribner Subject: Re: ALEC resolution

Call me at your convenience.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@cei.org</u>> Sent: Monday, November 25, 2013 6:48 PM To: <u>amt@birdwatchersdigest.com</u> Subject: Re: ALEC resolution

Yes, I'll be here Wednesday and am available most of the day.

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

On Nov 25, 2013, at 6:09 PM, "amt@birdwatchersdigest.com" <amt@birdwatchersdigest.com> wrote:

Are you in on Wednesday? I'll be in my BWD office then, so that could work.

Andrew M, Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@cel.org</u>> Sent: Monday, November 25, 2013 5:45 PM To: <u>ant@birdwatchersdigest.com</u> Subject: ALEC resolution

Hi Andy,

I know it's busy with Thanksgiving this week, but do you have any time before the ALEC meeting next week to discuss the presentation of the resolution? I've attached a PowerPoint presentation with a few slides that breaks down and explains the clauses. Not sure if this is necessary, but it might help some task force members connect the dots.

--Marc

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:47 PM
To:	Lundregan, Scott
Subject:	fw: RE: ALEC resolution

Next.

- Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "amt@birdwatchersdigest.com" <amt@birdwatchersdigest.com> Sent: Monday, December 02, 2013 2:01 PM To: "Marc Scribner" < MScribner@cei.org> Subject: RE: ALEC resolution

Mark: It looks good. Will the committee run the PowerPoint, or do I need to bring equipment? Is there something else you want me to know before we present? Is there likely to be any strong opposition, or merely some technical tweaks that will be suggested?

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> http://www.birdwatchersdigest.com

From: "Marc Scribner" < MScribner@osi.org> Sent: Monday, December 02, 2013 1:16 PM To: ant@birdwatchersdigest.com Subject: RE: ALEC resolution

Sure. Here's the PowerPoint file. Nothing fancy, Just slides meant to go along with the line-by-line reading at the subcommittee and full task force.

From: antiBbirdwatchersdigest.com [mailto:amt@birdwatchersdigest.com] Sent: Monday, December 2, 2013 1:14 PM To: Marc Scribner Subject: RE: ALEC resolution

My apologies. I must have overlooked the slides and cannot locate them. Can you resend them before we talk?

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@csi.org</u>> Sent: Monday, December 02, 2013 9:56 AM To: amtibbirdwatchersdigest.com Subject: RE: ALEC resolution

Hope you had a great Thanksgiving, Andy. I'm available most of this afternoon for a call. Basically, I just wanted to get your thoughts on the slides I sent (whether things should be added or subtracted) and discuss briefly how you want to deliver the presentation.

-Marc

From: antibbirdwatchersdigest.com [maiRocambiBbirdwatchersdigest.com] Sent: Monday, November 25, 2013 7:18 PM To: Marc Scribner Subject: Re: ALEC resolution

Call me at your convenience.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax

> http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@icel.org</u>> Sent: Monday, November 25, 2013 6:48 PM To: amt@birdwatchersdigest.com Subject: Re: ALEC resolution

Yes, I'll be here Wednesday and am available most of the day.

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288 On Nov 25, 2013, at 6:09 PM, "amtilibirdwatchersdigest.com" <amtilibirdwatchersdigest.com> wrote:

Are you in on Wednesday? I'll be in my BWD office then, so that could work.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <<u>MScribner@cel.org</u>> Sent: Monday, November 25, 2013 5:45 PM To: amtilibindwatchersdigest.com Subject: ALEC resolution

Hi Andy,

I know it's buty with Thanksgiving this week, but do you have any time before the ALEC meeting next week to discuss the presentation of the resolution? I've attached a PowerPoint presentation with a few slides that breaks down and explains the clauses. Not sure if this is necessary, but it might help some task force members connect the dots.

-Marc

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:47 PM
To:	Lundregan, Scott
Subject:	fw: RE: Fred meeting

Another

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone

- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "antibitidwatchersdigest.com" <antibitidwatchersdigest.com> Sent: Sunday, December 08, 2013 8:27 PM To: "Marc Scribner" <<u>MScribner@cei.org</u>> Subject: RE: Fred meeting

Marc: Yes, I plan to be at the spring meeting. Will know more about Obamacare and a bunch of other issues by then.

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From: "Marc Scribner' <<u>MScribner@cei.org</u>> Sent: Sunday, December 08, 2013 11:21 AM To: amt@birdwatchendigest.com Subject: RE: Fred meeting

It was great working with you too, Andy. Thank you for introducing the resolution, which I think is a great way to begin ALEC's involvement in autonomous vehicle public policy. Are you planning to attend the spring meeting?

Hope you, Jade, and the kids had a good time in DC. The next time you're in DC, hopefully there's a bit more time to talk with CEI folks on ways we can help in Ohio. I know energy and natural resources is big. Will Yeatman at CEI does a lot of good work at the intersection of state and federal energy and environmental policy.

Thanks again and hope to see you soon.

-Marc

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

From: amtibindwatchersdigest.com [mailto:amtibindwatchersdigest.com] Sent: Saturday, December 07, 2013 9:32 PM To: Marc Scribner Subject: re: Fred meeting

Marc: Sorry I missed this earlier. Working with you was great. I could have been more help, I'm sure, but it was a pleasure to see the good work CEI continues to do, and to spend time with you, Fred and Michelle. Very proud of my old employer. ALEC was especially enjoyable this session.

Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110 > Marietta, OH 45750 > 800-879-2473 phone > 740-373-8443 fax > http://www.birdwatchersdigest.com

From: "Marc Scribner" <MScribner@cei.org> Sent: Wednesday, December 04, 2013 4:15 PM To: antiBbirdwatchersdigest.com Subject: Fred meeting

Spoke with Fred. He says Friday morning or Friday at lunch following his panel (and before the task force meeting) both work. Which works best for you?

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

From:	amt@birdwatchersdigest.com
Sent:	Tuesday, July 22, 2014 1:48 PM
To:	Lundregan, Scott
Subject:	fw: RE: AV resolution

More

- Andrew M. Thompson >Publisher > Bird Watcher's Digest > PO Box 110
- > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "amtilibirdwatchersdigest.com" <amtilibirdwatchersdigest.com> Sent: Friday, January 17, 2014 10:42 AM To: "Cara Sullivan" <<u>csullivan@alec.org</u>>, "Marc Scribner" <<u>MScribner@cel.org</u>> Subject: RE: AV resolution

Pleased to hear that. Thank you for your help, Cara & Mark!

Andrew M. Thompson >Publisher

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- > PO Box 110
- > Marietta, OH 45750
- > 800-879-2473 phone
- > 740-373-8443 fax
- > http://www.birdwatchersdigest.com

From: "Cara Sullivan" <gsullivan@alec.org> Sent: Thursday, January 16, 2014 4:32 PM To: "Marc Scribner" <MScribner@scl.org> Cc: "ant@birdwatchersdigest.com" <ambiblirdwatchersdigest.com> Subject: RE: AV resolution

Rep. Thompson and Marc,

The Resolution on Autonomous Vehicles is now official model policy. Congratulations! A copy is attached. An email will go out to the Task Force tomorrow and it will go on ALEC's website, but I wanted to give you a heads up. Thanks for your work on this issue and I look forward to working together on it in the future.

All the best, Cara

-----Original Message-----From: Marc Scribner [mailto:MScribner@cei.org] Sent: Friday, January 03, 2014 7:37 PM To: Cara Sullivan Subject: AV resolution

Hi Cara,

Happy new year! Just wondering when the board is likely to approve the AV resolution and for it to be publicly available. The Transportation Research Board meeting is coming up in two weeks and would like to distribute it there if possible.

-Marc

Marc Scribner Research Fellow Competitive Enterprise Institute 1899 L Street, N.W., Floor 12 Washington, D.C. 20036 Main: (202) 331-1010 Direct: (202) 331-2761 Mobile: (202) 256-9288

# EXHIBIT 55
---- 990

\*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(o)(1) of the Internal Revenue Code (except black lung

bonefit trust or private loundation)



Department of the Treasury Internal Revenue Service	bonefit trust or privation may have to use a copy of the		ecorfino requiremente.	Opens to Padalo Imprection				
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presentation of the second sec	or and amount (or P.O. box it reall is not detivered to street add	rest) Facedale	the second se					
Annual Contract of	0 Crystal Drive, 6th Floor			73-0933				
and the second se	own, or post office, state, and 21P code		G Grossmangto S	8,425,051.				
kgas Arl	ington, VA 22202		Hist is this a group retu					
F Narso	and address of precipation Mr . Ron Sche	eberle	for affliators?	Yes X No				
	as C above		HON AN AR ARTING A DOLL	Wee No				
Taxeoversul status	X 6010003 50100 ( ) 4 (restau)	49470x(1) or \$20	it "No," attach a le	t. (see instructions)				
J Website: > WWW			High Group seargings a	writer 🕨				
C Form plorpanisation:	the second	ther 🕨 🗼 L. Your	of fermilier; 1975 M B	tak of age corrects, II				
Part I Summar								
	the the organization's mission or most significant activity							
	ss & the public by sharing a							
	ios 🕨 🛄 if the organization discontinued its operat	tions or disposed of new	e than 25% of its net ages					
	oling members of the governing body (Part VI, line 1s)			23				
	dependent voting members of the governing body (Pa			2.				
8 Titla rumbe	r of individuals amployed in calondar year 2012 (Part V			4				
	Total number of volunteers (extinuite if necessary)							
	ted businese revenue from Part VIII, outures (C), line 12		Te	4,128				
to Not unnelable	b Net anniated business tarable income from 500 T, line 34							
		-	Price Year	Carneri Year				
8 Contribution	e and grants (Farrith), fire thi		7,759,834.	7,216,208				
9 Program sar 10 bioathront i	vice revenue (*art VIII, tire 2g)		1,451,501,	1,200,481				
10 konstrent	ncome (Part VII, column (A), lines 3, 4, and 7d)		6,541.	4,264				
	us (Part VII, column JA, incs 5, 6d, 6c, 9c, 10c, and 11		193.	4,098				
	<ul> <li>add lines 8 through 11 (must equal Part VII), column</li> </ul>			8,425,051				
	sinišar amountia pulić (Part IX, column (A), imen 1-3)			10,000				
	E to or far members (Part IX, octures (A), line 4)		2,594,108.	2,757,422.				
15 Saiates, off	er compensation, employee benefits (Pert X, solarm (/ Hundraleing frees (Pert X, column (/0, line 11n)	A, anas 5 A)	109,250.	110,923				
	ising expenses Part IX, colume DI, Ine 28	776,947.		AAXIEAE				
a manara	early experience y and vi, countril (2), the cos		4,402,167.	5,764,302.				
	ets. Add Into 12-17 (must equal Part X, outure (A), Int		7,105,525.	8,642,647				
10 Response for	a expenses. Subtract live 18 from line 12		2,112,544.	<217,596				
a di la constante sen	a representation consider and the test and the		iginning of Cannot Year	End of Year				
20 Trial assets	Part X, lice 10	1	6,638,621.	4,855,087				
21 Touriability	os (Part X, line 28)		3,033,837.	1,467,899.				
	or fund balances. Subtract line 21 from line 20		3,604.784.	3,387,188				
Part II Signatu								
Dallar genation of purjary	, taketer that there commonlithe relars, inducing accorde	orying astrobulos and statur	sients, and he the local of ray is	incoded and boliet, it is				
	er trader for at prepare ligher thap officer) is based on all in							
K	Culot + Astabul		12/30	113				
Sign Siglin	are of a Biasi		Date / /	2				
Here Mr.	Ron Scheberle, Executive p	irector						
	r privt rame and ble	- 14						
The set of the set			Differ / Cont /	FIR:				

nut.	Thomas J. Raffa	0 20 200 P00916458
Preparer .	finisters . Raffa, P.C.	Firsts Elt 52-1511275
Uka Only	Hashington, DC 20036	Phone ms. 202-822-5000
May the I	R5 dacues this return with the preparer shaven alcore? (see instructional	Xeffina No.
1000CT 10	n = LHA. For Paparwork Reduction Act Notico, see the separate instruction	COPY or 990 ports

-	H II Statement of Program Service Accomplishments Check If Schudule 0 contains a response to any question in this Part II	[X]
4	Entry describe the organization's relation	Additional States
	The American Legislative Exchange Council is a think-tank f	or
	state-based public policy issues and potential solutions.	The
	Organization's mission is to assist State Legislators, Memb	bers of
	Congress, and the general and business public by sharing re	search and
2	Old the organization undertake any significant program assists during the year which were not listed on	
	the prior Form 960 or 960/629	Yes X No
	If "riss," describe these new services on Bohedule D.	
8	Did the organization cause conducting, or make significant changes in how it conducts, any program services?	X Yes Wo
4	Describe the organization's program service accomplishments for each of its three brgest program vervices, as measu	
	Section 501(c)(5) and 501(c)(4) organizations are required to report the amount of grants and ellocations to others, the	total expension, and
-	mentaus if any, for each program services reported.	164 385 4
44	(com) (norms3, 450, 803, insidepretents) (norms)	154,380.1
	Task Porces - ALEC's policy Task Forces provide a forum for	logislators
	and the private sector to discuss issues, develop policies,	
	model bills and resolutions which serves as a public policy	
	The Task Forces include the following: Civil Justice: Com	
	Insurance and Economic Development; Education; Energy, Envi	founeat and
	Agriculture, Health and Human Services; International Relat	LORBI Tax
	and Fiscal Policy and Communications and Technology.	101111101111111
65	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012	acted 2 were the
60	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and ele	orkshops on acted 2 were the
65	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat	orkshops on acted 2 were the
65	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat	orkshops on acted 2 were the
65	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat	orkshops on acted 2 were the
6	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat	orkshops on acted 2 were the
60	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	orkshops on acted 2 were the tional Policy
fb fb	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	ected were the tional Policy 86,236.1
40 40	Conferences - ALBC holds national conferences, providing we current issues with leading experts, public figures and else officials. The three national conferences held during 2012 Spring Task Porce Summit, Annual Meeting and States and Nat Summit.	86,235.
40 41	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and els officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,236.1 linent and liaison with
40 40	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and els officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,236.1 linent and liaison with addition,
45 45	Conferences - ALEC holds national conferences, providing wi current issues with leading experts, public figures and also officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit. <u>Summit.</u> <u>Nembership - Membership manages the programs for the recru- retention of ALEC State Legislator members. This includes the ALEC State Chairs and Private Sector State Chairs. In Membership provides assistance to ALEC State Chairs in ensu</u>	86,235. itnent and liaison with addition, uring that
65	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
65	Conferences - ALEC holds national conferences, providing wi current issues with leading experts, public figures and also officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit. <u>Summit.</u> <u>Nembership - Membership manages the programs for the recru- retention of ALEC State Legislator members. This includes the ALEC State Chairs and Private Sector State Chairs. In Membership provides assistance to ALEC State Chairs in ensu</u>	86,235. itnent and liaison with addition, uring that
65	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
65 62	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
65	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
65 62	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
65	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and als officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
40 41	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,235. itnent and liaison with addition, uring that
42	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,236.1 Itment and liaison with addition, uring that ith ALEC's
2	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2013 Spring Task Force Summit, Annual Meeting and States and Nat Summit. box	86,235. itnent and liaison with addition, uring that
2	Conferences - ALEC holds national conferences, providing we current issues with leading experts, public figures and ele officials. The three national conferences held during 2012 Spring Task Force Summit, Annual Meeting and States and Nat Summit.	86,236.) Itnent and liaison with addition, uring that ith ALEC's

Fam 960 p	with .	Ameri	loan	Legi	slative	Exchange	Council	52
Part IV	Checklist of	Required	Sched	lules				

-0140979 Page 3

	In the second-active decodered to contract Photon as desired where there is a shart the second set?	-	Yes	No.
1	ie the organization described in social SE160(3) or 4947(3)/7) (other than a private foundation)? // "Yes," complete Schedule A	1	х	-
2	Is the organization required to complete Schedule IP, Schedule of Garteburger	2	х	-
\$	Old the organization engage in direct or indirect political comparise activities on behalf of an in opposition to candidates for public office? If "Nex," complete Schedule C, Part /	3		x
4	Section 501(2)(3) organizations. Did the organization organization organization solution and the section solution in effect during the tax year? If "Yee," complete Solidule C. Part 8		x	
*	In the experimeter a worker 501(a)(4, 501(a)(5), or 501(a)(5) organization that receives monitorship duos, accessments, or similar amounts as defined in Revenue Procedure S8-197 If "Yes," complete Schedule C, Part M	5	-	x
e	Old the organization maintain any denor advised funds or any similar funds of accounts for which denors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?? If "Ne," complete Schedule D, Part /			x
7	Did the organization receive or hold a concentration opperant, including executority to preserve open space, the environment, historic land areas, or Historic structures? If "Not," complete Schechde D, Part D	,		x
*	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Nee," complete Schools D, Fort IV			x
	Did the organization report an amount in Part X, line 21, for ascrow or custodial account lability; serve as a custodian for amounts not lated is Part X; or provide credit causeling, debt management, credit repair; or debt regotiation services? // "Yes," complete Schedule D; Part //		x	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent andowments, or quasi-andowments? If "Nos," complete Scheekule D, Pert V	10		x
=	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, UI, U, or X as applicable.	200		
*	Did the organization report an amount for band, buildings, and equipment in Part X, line 101 If "Yes," complete Schedule D, Part VI	154	x	
b	Clid the organization report an ensure for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part XV	th		x
*	Did the organization report an emount for involutments - program related in Part X, inor 13 that is 5% or more of its total assure reported in Part X, line 167 If "Viec," complete Schedule D, Part VM	132		x
đ	Did the organization report an amount for other assets in Plat X, line 15 that a 5% or more of its total assets reported in Plat X, line 181 // "Net," complete Schedule D, Plat M	154		x
	Dol the organization report an amount for other labelities in Part X, line 257 // "Viss," complete Schedule D, Part X	154	X	
*	Did the organization's separate or consolitated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tex positions under FIN 45 (ABC 740)? // "Yes," complete Schoolse D, Part X	117	x	
120	Did the organization obtain separate, independent malitud translat elaterseria for the last year? A "Yea," complete Schoolde D, Parts XI and XX		x	
. 8	Was the organization included in consolidated, independent autilied financial statements for the law year? If "Yes," and if the organization assessed "No" to line 12s, then completing Schedule D. Parts XI and XV is optional	120		x
12	is the organization a school described in section 17083(1)/4(R1 # "Yes," complete Schedule #	13	-	x
	Del fra organization maintain an offica, amployasa, or agents outails of the United States?	744	-	X
	Did the organization have appropriate revenues or expenses of more than \$10,000 from grantmaking, fundsiolog, business, investment, and program service activities outside the United Balace, or oppropriationally investments valued at \$100,000			
15	ormoni? if "Fee," complete Schedule F, Parte / and // Did the organization report on Part D, column (H), line 3, more than \$5,000 of grants or sustailation to any organization	549		×
18	or write located outside the United Status? If "Nes," complete Schedule F, Parts II and N Dol the organization report on Part DL column (4), line 5, more than \$5,000 of appropriate grants or assistance to individuals.	15	F	x
17	Isolated putside the United States? # "Vies." complete Scheenule 7, Parts // and IV Did the organization report a total of more than \$15,000 of aspenses for professional fundralising services on Part DC	16	x	ŕ
18	cellarm (P), lines 0 and 11e7 // "Visa," complete Scheckele G, Pet1 Did the organization report more than \$15,000 total of fundholoing event proce income and contributions on Part VII, lines 1c and 8x7 // "Visa," complete Scheckele G, Pert F	18	1	x
19	Did the organization report more than \$15,000 of gross income from gaming activities on Plant VIII, \$14 Del7 V "Hes,"			
	complete Schedule G, Part M	19	-	XX
	Did the organization operate one or more heaptid facilities? If "Nee," complete Schedule H	224	-	+4
	If "Yes" to line 20a, did the organization attach a copy of its auclited Shandai statements to this return?	200	-	1

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Form 990 (2013)	American Legislative Exchange Cou	ncil 52-0140979 Page 4
Part IV Checklin	American Legislative Exchange Cou t of Required Schedules gornwad	
-		Yes No

P-20	List Longound on Listing accurate With rold	-	and a	100
	Out the organization report mans than \$1,000 of grants and other ossilutance to pre government or experimation in the	-	Yes:	100
21	United States on Part IX, solumn (A), line 17 // "firs," complete Schedule C, Piets Lettel //	21	х	1.1
	Did the organization report more than \$5,000 of grants and other oppicitance to individuals in the Linked States on Part IX.	-		-
22	odums (A), the 27 # "Kes," complete Schedule (, Parts / and W	22		x
an i	Did the organization answar "Yes" to Part VII, Section A, ine 3, 4, or 5 about companization of the organization's current	-		
25	and formar offician, directory, humania, log ampleyees, and highest compensated employees? If "Tex," complete			
		23	x	
	Schedule J DMI the organisation have a terraceorph bond issue with an extension principal areaust of more than \$100,000 as of the			-
254	Institute of the year, that was insued after December 31, 2002? # "Yes," answer does 24b through 2Nd and complete			1.1
		24a		x
1	Schooble X. # "No", go to-lice 25	245		
	Old the organization maintain an encrow account other than a refunding encrow at any firm during the year to defease	and.	-	
. 9	그는 아님께 이에 집에 가지 않는 것이다. 이는 것이 있는 것이 같은 것이 같은 것이 있는 것이 같은 것이 집에 있는 것이 같은 것이 같은 것이 같은 것이다. 이는 것이 같은 것이 같은 것이 같은 것이 같이 없다.	244		
	any taxonarright bonds?	244		-
_4	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	0.0	-	-
204	Beation 001(c(3) and 601(c3)4) organizations. Chill be impirization angage in an oxycele benefit transation with a	254		x
	disqualited person during the year? of "Yes," complete Schedule 1, Part I	800	-	ha.
. 8	In the organization awars that it engaged in an excess benefit transaction with a disqualited person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forme 890 or 990-627 # "Net," complete	-		x
	Schedule L, Fart /	356	-	-
24	Huss a beer to or by a summer or human officer, structor, buttee, key orgitoyee, highest companiested employee, or discussified	10 Contractor 10		x
	person outstanding as of the end of the organization's tax year? # "Kes," complete Schedule L. Part II	26	-	10.
27	Did the organization provide a grant or other insistance to an officer, director, trustee, key employee, substantial	1		
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or bandy member		L	
	of any of these persons? if "Yes," complete Schoolde L, Part IV	27	-	
94	ithes the organization a party to a business transaction with one of the following parties (see Schodule L, Part IV	123		183
	instructions for applicable filing threaholds, conditions, and anoig00/rigit	100	1000	12
	A cumunit or formal official, director, trustee, or key employee? If "Yes," complete Schoolule 2, Part D	284	-	١.
. 0	Alternity member of a current or former officer, director, trustee, or key employee? If "Yes," complete Bolledule L, Part M	290	-	X
c		12		
	director, trustee, or direct or indirect owner? If "Res," complete Schedule 1, Plet N	290	-	LX.
29	Did the organization receive more than \$25,000 in non-cent contributions? # "Ves," complete Schedule M	29	-	х
30	Did the organization readers contributions of an, Natorical Insurunas, or other similar asserts, or qualified contentration			
	contributional? V "Nes," complete Schedule M	30	-	X
34	Cité the organization liquidate, terrateira, ar dissolve and come coordition?			
	If 'Yes,' complete Schedule N, Part I	.21	-	X
22	Ebd the organization sell, exchange, dispose of, or transfer more than 20% of its net assets?# "Yos," complete			
	Schedule K, Part 8	.32	-	X
20	Did the organization own 100% of an entity designified as separate from the organization under Regulations			l
	septions 201,7701 2 and 201,7701 57 // 1/us," complete Schedule A, Part I	1,99.	-	X
54	Was the organization related to any tax-emerget or taxeful entity? If "Yeo," complete Schedule R, Part A, B, or M, and			1.2
	Pat V, Ite 1	34	-	X
264		360	-	X
h				
	within the meaning of eaction S12(b)(13() // 'Vie,' complete Schedule IV, Part V, line 2	16b	-	
38	Section 501(a)(2) organizations. Did the organization make any transiers to an exempt non charitable visited organization?			1
	# "Yos," complete Schodulo R. Pert V, Inv 2	.38	-	<u>х</u> ,
92	Did the organization conduct more than 9% of its activities through an entity that is not a related organization			12
· .	and that is treated as a partnership for faderal income tax purposes? // "Yes," complete Schedule R, Part W	32	-	1.2
33	Did the organization complete Schedule O and provide explanations in Schedule O for Part M. lines 11b and 197	1.1	1.2	1
	Nate, All Form 990 flars are required to constitue Schedule ()	38	X	1

Form/990 (2012)

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10.00 m

_	Check if Schedule C contains a response to any question in this Part V				dana.	1
		1.1			Yes	N)
	Enter the number reported in Bax 3 of Form 1096. Enter -0-3 not applicable	10	21	2.5	P.,	
	Enter the number of Forms WOO Included in Ime Tal Enter & If not applicable	1.5%	0		10	10
۰	Did the organization comply with backup withholding rules for reportable payments to vendors and gambling winnings to pilos winners?	about	ble gening	16	x	Ľ
	Enter the member of amployees reported on Form W.S. Transmittel of Wage and Tax Statemosts,	1		100		
	fied for the calendar year ending with or within the year covered by this ratum	23	43	10	0.1	12
b,	If at least one is reported on line 2a, old the organization file attroquired federal employment ten whi	ens?		10	х	
	Note. If the sum of lines 1a and 2a is greater than 255, you may be required to e-the (see instruction	14		22.	2.00	10
a,	Did the organization have unrelated business prove income of \$1,000 or more during the year?			-20	X	
ь	If "Yes," has it filed a Form 990 T for this year? If "No," provide an exploration in Schedule O			50	Х	_
а.	At any time during the calendar year, did the organization have an interest in, or a signature or other					Ι.
	Essencial account in a foreign country (such as s trank account, excuritios account, or reter Resented	d detects a	e67	.44.	-	13
ь	If "Yes," enter the name of the foreign country: >				23	P
	See Instructions for Singrospatieneents for Form TD 7 30 22.1, Report of Possign Bank and Pinancial		PTA.	20	1031	10
ie.	Was the organization a party to a prehibited tax sheller transaction at any time during the tax year?	and the second		50	_	1.2
ь	Did any taxable party nonly the organization that it was or is a party to a prohibited tax shefter trans	action	l	60	-	3
e.	If "Yee," to line Se or Sb, did the organization file Form \$555 77			.50	-	-
la i	Does the organization have arroual gross receipts that are normally greater than \$100,000, and did	the org	windon solicit	1.1		
	any opertributions that were not tax deductible as charitable contributions?			69		3
b	If "Yee," did the organization include with every solicitation an express statement that such contrills	vions-o	or gifts	1.1		
	were not tax and uction?		110-00000000000000000000000000000000000	63	-	L
٢.	Organizations that may receive deductible contributions under section 170(c).	1.23	221 S 3/2	100.2	100	12
	Did the organization receive a projectent in excess of \$75 made parts as a contribution and partly for goods and o	81/3025	buokgesith pik bekasi,	30.	-	1
	If "Yas," did the organization notify the donor of the value of the goods or anykies provided?	in entry	a programme in the second second	70.	-	⊢
	Did the organization rell, exchange, or otherwise dispose of tangble personal property for which it to to to to form 02027	was rec	1.1995	74		4
	If "Yes," indicate the number of Ponts 8282 field during the year	70		1622	102	P
٠	Did the organization receive any funds, directly or indirectly, to pay premium on a perional benefit			.74.	-	2
۲	Did the organisation, during the year, pay premiume, directly or indirectly, on a personal benefit con			71.	-	2
	If the organization received a contribution of qualified intollocitual property, did the organization file			78	-	-
ħ	If the organization secsion a contribution of own, boets, sitularies, or other whiches, did the organi			25	-	-
8	Spensoring organizations maintaining dator obvised fands and section \$39(a)(3) supporting arganizations.			P.C	1257	P
1	organization, as a doesn advised tund real-bland by a sponsoring organization, have excess tooleres holdings of	caryo	on grand per Anny.		1.00	-
٩.	Sponsoring organizations maintaining donor advised funds.			100	100	P.
٠	Did the organization make any toxable distributions under section 49697			30	-	+-
b	Did the organization make a statebulizer to a donor, donor advisor, or rolated period?	******		.90	100	t-
٩.	Section 601(c)(7) organizations. Etter:	1	1	12:51	640	E
	Initiation fees and capital contributions instuded on Part VII, inte 12	408		12.2	133	E5
٩.	Gross receipte, included on Form 390, Plant VB, line 12, for public use of olds facilities	130		100	1357	E
1	Bectice 601(c)(12) organizations. Enter:	112		5.2	100	te.
	Gross income from members or shareholders Gross income from other sources (Do not reit emounts due or paid to other sources against	1.00		12	12	Ŀ
	amounts due or localized from them.)	115		13	122	83
	Section 4947(a)(1) non-exempt charitable trusts, is the organization fling Form 960 in feu of For			124	1	
	If "/ne," order the propert of teconomyl intervel received or accound during the year		8. ··	122	770	15
~	Section 50 %;()(20) qualified nonprofit health insurance issuers.	1.140		123	15	£5
	to the organization loansed to save-qualified health plans in more than one statio?			134	-	Γ.
٦.	Nate, See the instructions for additional information the organization must report on Schedule O.			1.19	TT.	
6	Enter the amount of reserves the organization is required to maintain by the states in which the			22.	23	15
۰.	organization in licensed is insue qualified health plans	138	1	122		
4	Enter the arrount of reserves on hand	13c			1.54	1
i.	Did the organization receive any payments for indoor tarving services during the law year?			544		3
-	If "Yes," has it fied a Form 720 to report these payments? # "Wo," provide an application in School	0.0		140		
	A REAL PROPERTY AND A REAL	the second	and the second se		990	-

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Part VI Governance, Management, and Disclosure Pareach "Part International Council S2-0140979 Page Part VI Governance, Management, and Disclosure Pareach "Part International Council S2-0140979 Page Part VI Governance, Management, and Disclosure Pareach "Part International Council S2-0140979 Page to line As, &b, or 10b balanc, describe the origomutances, processes, or charges in Schedule D. See instructions.

_	Check # Schwolule O contains a response to privigueition in this Part Vt				<b>X</b>
Sec	tion A. Governing Body and Management				-
				Yes	No.
54	Exter the number of voting members of the governing body at the end of the tax year	10 23	12	100	
	There are material differences in roling rights among members of the governing body, or if the governing			1.1.1	1
	holy delegated broad authority to an executive conneither or similar converties, explain in Schedule 0.	1 1 2 3		1.54	10
. 0	Etter the number of softing members included in line 1a, above, who are independent	15 23			Ref.
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship		1.44	10.1	152
	officer, director, brudee, or key employee?	and a state of the second state of the	2		х
	Did the organization dolegate control over management dulies customarily performed by or under the	direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?				x
4	Old the organization make any significant changes to its governing documents since the prior Form it		4	X	1
	Did the organization become aware during the year of a significant diversion of the organization's area			100	x
	Did the organization have members or stockholders?		0	х	
74	Chi the organization have members, elocit-bibles, or other persons who had the power to elast or spa	acited containing		2.2	-
	incremembers of the governing body?		70	x	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, sh			1.1.1	
100	persons other than the governing body?		76		x
	Diffe ingestation enterporanemesty document the manings held or written actions undertaken during the year		100	1.1	1655
	The preaming body?		de.	x	
h	Each committee with authority to act on behalf of the governing body?		80		х
	is there any officer, director, trustee, or key employee loted in Part VI, dection A, who cannot be reed				
	experiention's mailing address? If "Nes," provide the names and addresses in Schedule D		9		x
Sec	tion B. Policies (This Section B isquests information about polities not required by the internal fer	aanue Code J	_		100
_		and a start a		Yes	No
100	Dd the organization have local chapters, branches, or affiliates?		tida		X
	If "Yes," did the organization havo written policies and procedures governing the activities of such ch	untern, orfiliators.	-		-
	and branches to shaure their operations are constationd with the organization's exempt purposes?		100	1	
11a	Has the organization provided a complete copy of this Form SBC to all members of its governing body		114		X
	Desorbe in Schedule O the process, if any, used by the organization to review this Form 990.		1	335	23
tža			124	x	
b		s conflicted?	120	X	
	Did the organization regularly and consistantly monitor and enforce compliance with the policy? If "No		-		_
-	in Schedule O have this was done		124		x
13	The second		13	X	-
54	Od the organization have a written document intention and destruction policy?		14	x	_
15	Did the process for determining compensation of the following persons include a malew and approval	by independent	12.2	100	208
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		685	6.5	133
	The organization/s CED, Executive Director, or top management official		154	х	
h	Other afficets or key employees of the organization		150	X	
100	If "Yes" to live 16a or 15b, desorbe the process in Dchedule O (see Instructions).		112	1000	0.5
160	Did the organization invest in, contribute samita to, or participate in a birti verture or similar anargem	art with a	1.62		
	tauble write during the year?		164		х
ъ	If "Yes," did the organization follow a written policy or procedure requiring the organization to evoluate	its participation	1.00	6.8	-
23	in joint vertices amongements under applicable indensities izw, and take steps to saleguard the organ		1.01	22	12.
	Entremograms dout of togeth the regrams		1000		-
Sec	tion C. Disclosure			1.000	1
17	Last the states with which a copy of this Form 200 is required to be first PAK, AL, AR, AZ, CJ	L, CO, CT, FL, GA	TL	. XS	, KY
18	Section 6104 requires an organization to make its Forms 1029 (or 1024 if applicable), 990, and 990 T				
	for public impection, indicate how you made these analative. Onece all that apply.				
	X Dyn website Another's velocite X Upon request Other pupples	h Sichedule (2)			
16		flict of interest police, an	d fines	wint .	

statements analiable to the public during the las year.

20 Role the name, 2	hysical address, and telephon	re number of the person who possesses the books and re	pands of the a	A:restaution:
		Finance - 703-373-0933	a	D D D D
2900 Crys	tal Drive, 6th	Floor, Arlington, VA 22202	11	APY
2-10-2 10.004	See Schedule	O for full list of states	G	Fore 900 (2012)

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Form 180 (2012)

American Legislative Exchange Council

52-0140579 Page 7

Part VII	Compensation of	Officers, Director	s, Trustees,	Key Employees,	Highest Compensated
	Employees, and I	independent Cont	ractors		
	man and a set and a	and all surveyed a serie			

Check # Cohestva C contains a regioner to any question in the Part 10

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.

14. Complete this table for all persons reported to be lighted. Report comparisation for the calandar year unaling with or within the organization's tax year.

 List all of the organization's pure est officers, directors, trustees (whether individuals or organizations), regardless of encure of empirication, Enter & in columns (D), E), and (P) it no compensation was paid.

List of the organization's current key employees, if any. See instructions for definition of "key employees."

 List Ter segarization's two surrest highest companisated employees (other East an officer, director, instee, or key employee) who resisted repetiate companisation (Bos 5 of Form W-2 ansite Box 7 of Form 1985-WISC) of more than \$106,000 from the organization and any related organization.

Last at of the organization's termer offices, buy employees, and highest compensated employees who received more than \$105,000 at recordable compensation from the organization and any related organizations.

 Cast of the organization's farmer directors or trustees that received, in the repeating as a former director or trustee of the organization, more than \$10,000 of reportable componentiation from the organization and any related organizations.

Lat parsons in the following order: Individual invetees or directors; institutional invalues, officers; losy employees; highest compensated employees; and former such persons.

Check this box if reliber the organization nor say related organization compensated any summit officer, Credit, or Nutlies.

(A) Name and Title	(B) Averuga heura par week	1.00	1.001	Pois rank	cont.	then the	in the second	(D) Reportable compensation from	(E) Reportable pumpersafion from related	(F) Extinated anount of other
	(list any tears for related organizations bolow line)	NUMBER TOTAL POINTS	e-distriction in the	and a	adapter of	Manual Companying	Denie I	Ena inganization (W2/1099-WESC)	organizations (webmotelewebC)	oompensation from the organization and related organizations
<ol> <li>Representative Devid Princell, 19, thely</li> </ol>	1.00	x		x				0.	0.	0.
(3) Representative John Placepo, 07 First Vice Chair	1,00	x		x				0.	0.	0.
<ol> <li>topresentative Linia Spanyer, IA, Second Vice Chair</li> </ol>	1.00	x		x				0.	0.	0.
(4) Senator Chip Regers, GK Transferr	1,00	x	L	x	L			0.	0.	α.
<li>(5) Representative Liston Berfield, 00, Becystory</li>	1.00	x	1	x	L			0.	0.	0.
<li>(6) Sensior Cirtle Brosble, WT Scentar</li>	1.00	x	-		1			0.	٥.	0.
(7) Representative don D, Brien, RE Director	1.00	x			L			0.	0.	0.
<li>(5) Improventative Harold Breboker, BC, Director</li>	1.00	x	-	L	ŀ	-		0.	0.	0.
(1) Second Career Back, IN (drector	1.00	x	-	-	ŀ	-	_	0.	0.	0.
1101 Penator Bill L. Delass, CD. Director	1.00	x	L	L	L	-	_	0.	0.	0.
(11) Representative Fhilip A. Dunn. 88. Disester 10. Disector	1.00	x	-	-	L	-	_	0.	0.	Q,
[12] Representative Jue Herrison GA, Dismotor (13) Delegate William Bowell, VA	1.00	x	-	-	ŀ	-	-	.0.	0.	0.
(14) tepresentative this flog. Th	1.00	x	-	-	ŀ	-		0.	0.	0.
list Augeneenselve Hurt King, is list Augeneer Hickart Langurage, AB	1.00	x	-	ŀ	ŀ	-		0.	0.	0.
list Representative Steve McGaniel.	1.00	X	-	-	-	-	-	0.	0.	0.
1171 Senetur Bay Berrick, 35	1.00	x	-	-	-	-	_	0.	0.	0.
Director Bay Berrisk, Sh Director Skaur D-8-8		x						0.	CO	D 0

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	Aseroge frours per week	line	1011	Post		(bold	1.00	(D) Reportable compensation from	(E) Repartable companiestor from misted		Salin anca	nated art of htt
	(but any hours for related organizations bolow Rw0	Addance officers of the	MPA ( Institute of the second s		approximation of the second se	NUMBER OF STREET	kew.	tte organization (WE2/1099-MIBC)	organizations (W-2/1009-MIBC		Store organi and i	instation In the loadion existent contorne
ilêi Senetor Dwan Rhoads, MF Niresler	1,00	x						0.		,.		0
(13) feaster William Belts, GR Director	1.00	x						0.		۱.		0
(11) Representative Fred Steen, 80 Mignotor	1.00	x						0.		).		0
(11) Representative Durry Told, 50 Sciences	1.00	x				_		0.		,.		0
(13) Senavior Leak Vakair, WT Reserve	1.00	x				_		0.		2.		0
(33) Senator Susan Wagle, ES Mixeotor (34) Representative Roble Ellington	1.00	x				_	4	0.		24	-	0
A. Intediate Past Chair (15) Sin Schuberle	37.50	X		x	-	_	-	o.		۶.	_	0
Descutive Director (16) Size Romen	37.50	Ŀ.,	_	x	-	_	-	389,307.	(	۱.		132
tr. Dir Finence/Admin. 15 Bub-tetal c Total from continuation sheets to Port 1 d Total jetd lines 16 and 30				x		**		125,100. 514,407. 384,374. 898,781.		). ).	21	994
<ol> <li>Total number of individuals (inducting but comparation transition experimention)</li> <li>Did the organization list any former office line 1 of # "Vie," complete Schedule J for</li> <li>For any individual listed on line 1a, is the s and related organizations greater than \$15</li> <li>Did any person listed on line 1s receive or rendered to the organization? # "Vie," confidential to the organization?</li> </ol>	r, dinactor, or tri sysh individual sum of reportab s0,0007 if "Nec, aconue comper	ante le os feat	n, ha impi repă	y en ense ale 5	iploy tion lister any i	and sub	ar bi l othi	gheat companiated an in companiation from t rauch instruction	rplayee on Ne organization		9 4 5	ee No X X
<ol> <li>Complete this table for your five highest on the organization, Report compensation for (A)</li> </ol>	the calendary							te organization's tax y (B)	ow.		(C3)	-
Name and bailed Bielman 21992 Network Place, Chi Doner Fundraising		6.6	506	573	í		2	Ownerspilon of w ublic relat		Di	430	000
815 Brazos, Suite 701, Austin, TX 78701 Blue Mave 3008 North 161st Terrace, Omaha, NE 68116						15	vent plannin trategic nitiatives				22.1	
Vox P.O. Box 598, St. Louis, MO 63188							P	ublic relati	lons	112,500.		

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Part VII Bection A. Officers, Directors (4) Nerne and Sto	(R) Avenage bours	(C) Postion (check all that epply)						(3) Reportablo compensation	(K) Reportable companiation	(F) Estimated amount of
	per vestik (fet any hours for rolated organizations before final)	No Decr	Indidited hole	Ofter .	Ruwalayee	Number of Street, or other states of the sta	Protect	from the organization (M-0/1099-MESC)	fram wiated organizations (wid/10aa-MIDC)	other compensation from the organization and related organizations
(27) Bichesl Sownes	37.50		Г	Г	Г			10000		
Br. Bir Polley/Strategy	37 50	Ŀ	-	1	-	Х		148,240.	0.	21,920
(28) Chas Cirese	37.50					x		127,596.	0.	52,106
Dr. Dir. Hosbership/Weetings (29) Japathan Williams	37.50	H	+	H	t	÷	$\vdash$	A6/13381		241420
Inak Factor Olgaster	311.50	-	-	┝	┝	x	-	108,538.	0.	12,234
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Intel to Part VI, Section A, Itee To		-	-	-	-	-	-	384.374.		86,260

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	Check II Schedule O cost	taling is supported	A REAL PROPERTY AND A REAL PROPERTY AND A	and the second states			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1	Cred Hoometre Crane	ara i estire	E D with drawnon	(A) Total revenue	HO Related or exertpt function revenue	Universitied business revenue	Anven 2 Column from the column methods 117. Still, 21 Star
it parts	1 a Federated campaigns	10		1000	and the second second		1000
쿀	b Mambership dues	16		Patricial			31 27
2)	e Fundahing events	32		126. 1. 1.			200 million
and Other Smear	d Related organizations	10		MARCE NO.			-265-C 772
릚	e Government plants (contribut			178404-0			2.200
21	f. All-other contributions, gifts, prori		Side Contract	1000			103 - U
5	where provide wat included upon		,216,208.	12. 11			Else Providence
2	Schaatsectbalten tetetet in Inc.	16-11.8		PT01523	1.1.1.1.1.1.1	1.00	C65. 1/P
4	h Total, Add lines 1a-11			7,216,208.	1. 1. Call 1.	0.000 00	12174
1		a	Eveneers Code	Solution and the	KOPS IV THE P	2	The second s
	z. Conferences/sen	inars	900099	1,106,837. 86,236,	1,106,837.		
5	a Mambarship Dues		900099	86,236,	86,236.		
PROPORTING	<ul> <li>Advertising</li> <li>Jublications</li> </ul>		541800	4,128.		4,128.	
ž	a Fublications		900099	3,280.	3,280.		
	f All other program service reve		-				
1	a Tatal Add from 25-27	nus	-	1,200,481.	A.D.171		
1	<ol> <li>Insection income (including)</li> </ol>	distinguist inter		41450.484.	States of the second state		
	other similar amountal	Cardonal rise		4,264.			4 364
ł	4 Income from involutional of tax	and transmit	enoreda P	914291			4,264
	\$ Royalting	(teach) pana)	poorent P				
		E Real	IR Parsonal	Ving Strategill	Contraction of the local division of the loc	- 15 mill rate	THE PARTY AND
	6 a Gross serts	ALCONG.	- mrasten	50,785,549,5		A. Sealer	E.H.456.0
	B Lass: notal openasis			State - 12			and the second
1	e Fental income or (kom)			9.000 23		E 16 - 21	
1	d Net rented income or (cost)						A Park Store Co
1	7 a Gross amount from sales of	() Securities	@Other	1997 2 2 2 2 2 2 2	Carlos and	CONFUSION STOC	1000
	assets other then inventory			2012-1-021	The state of the state	MAN COLUMN	1000
1	b Lees: cost or other basis			Carlos Carlo		12	DULTERS
1	and sales organises			1. A. B. C. C.	13 2 4 4	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	1.000
L	e flain ordona)	-		V-Y-BI-	1		-31-31 8
L	d Net gain or (loss)	1					
L	# # Orosa income from fundmaking	and street and		WALKS WORKS	COLUMN TO STATE	1000	101015200
	including.8	of		States 1	1111111111		
	contributions reported on line	1cl. See	1 1	CERT N.B.	143 G		HERE THE
	Pat IV, Boo 18			(HE) 70 / 183	USELF-RIVE		12560 741
L	b Least direct expenses			Contraction of the	ENEX# PLAT		TO CHERCOL
L	<ul> <li>Net income or jossij from fund</li> </ul>		(		2-12-12-54		
	B a Gross keens from gaming act	Wites. See		25-14 Call	a of states	1000	
L			-	And State		244 2.4	
	b Less direct expanses		1	11/ J. 201	10210038	111111111	C. C. C. C.
	a 144 incone or (loss) from gerni		P				
F	10 a Gross sales of investory, loss a			19.19.19	1919	CONTENT A	TAS 5
Ľ	end allowances			1221 -251	11233 N	学家主任从	
E	b Level cent of goods sold			100 million (100 million)	DAUGO CONTRACT	2	
h	g. Net income or loss from sales Miscelaneous Reserva		E shared Code				
h.	11. Nigcellaneous		Sushess Code 900099	4 000	4 000	1	
E	A RANAWA AND OUR		300033	4,098.	4,098.	-	-
Ľ						PAR	AGAB
	d Al other revenue		-			11 . 11	
	e Tetal, Addines 11a11d		-	4,098.		120	×u u
10.0	The second rest includes 1 to 1 to 1			S. 0.20 .	the second s	and the second se	

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# Part IX Statement of Functional Expenses

52-0140979 Page 10

Section 501(3)(5) and 501(5)(4) organizations must complete all columns. All other organizations must complete ophres (4),

				The second se	
78,	not include amounts reported on lines 6b, 8b, 8b, and 10b of Pert VM.	Total-expenses	Program service experience	Management and general experience	Rundhalong
1	Distributed other assistance to governments and argunizations is the United States. See Part IV, ine 21	10,000.	10,000.	Same	
2	Charits and offset availations to includuals in the United States. See Part IV, line 32			16 F. 1	and S
•	Grants and other pasteriance to-governments, organizations, and individuals subside the United States, See Part IV, Innes 15 and 16			a series and	
٤.	Benefits paid to or for members		-	- 12 COST 1 2 CM	2,601,225
5	Compensation of current officers, directors, trustees, and key employees.	535,533,	276,990.	219,599.	38,944
8	Compression not included above, to dispatified persons (as defeed under section 4058(5)(10) and persons described in section 4958(c)(2)(7)				
7	Other salaries and wages	1,814,678.	1,533,243.	137,149.	144,286.
	Persion plan accruals and centributions (include		0010100000	1	
	sector 431(3) and 403(b) employer portstbutions)	53,051.	41,217.	7,661.	4,173.
	Other employee benefits	195,909.	167,895.	10,953.	17,060.
10	Payrolitases	158,251.	122,948.	22,854.	12,449.
18	Free for constant inter employeed:				1.
	Management				
n	Lagal	674,412.	524,358.	97,121.	52,933.
	Accounting	56,116.	43,596.	8,104.	4,416.
d					
	Professional funktions pendows, See Port IV, Inst 17	110,923.	Contraction of the second	F-1-15-110011	110,923.
	Investment management less				
÷.,	Other. If the 11g answell incests 10% of Ira 25,				
	column (4) amount, let live 11p expenses on Sch (0.)	1,188,716.	970,662.	74,048.	144,006
t2	Advertising and promotion				
13	CPice expenses	582,924.	370,108.	41,384.	171,432
14	information technology	109,280.	84,900.	15,780.	8,600
15	Repairie	49214999			
14	Оссиренку	651,242.	505.950.	94,039.	51,253
ir i		240,568.	220,001.	20,567.	241 MAX
10	Titivel Payments of inseel or entertainment expenses	240129904	********		
	for any federal, state, or local public officials	120,293.	44,670.	75,623.	
15	Conferences, conventions, and meetings	1,508,458.	1,407,129.	101,085.	244
20	ittered	4,902.	3,808.	708.	386.
5	We want to be a set of the set of	415541	210091	149.6	224
12	Depreciation, depirtion, and amortization	112,739.	87,586.	16,280.	8,873.
20	Insurante	31,115.	25,380,	3,712.	2,023
24	Other expenses. Remite expenses not covered above, Exit microliumous expension to the 2%L IF inst 24x area at exceeds 10% of the 25, column (8) annount, hid fire 26s expenses on Schodale C)				
. 0	Bad debt	240,000.	240,000.		
h	Artwork/graphics	68,796.	65,146.	3,650.	
.6	Dues/membership	66,356.	64,588.	1,712.	56
18	Honoraria & writers fee	48,000.	48,000.	L	
	Al other operans	60,385,	51,383.	4,112.	4,890
26	Total Instituted expenses. Add lines 5 through 24a	8,642,547.	6,909,559.	956,141.	776,947.
20	Asiat casts. Dergilets this line only if the organization reported is column (2) joint costs from a contributed extensional company, and functioning solicitation. Ones have the processing later to a point rate rate.		-	CC	DV

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		Check # Schedulo D contains a supprise to any question	in this Part Y			
				(A) Beginning of year		(R) End of year
1	1	Gash - renvintment bearing	1.01100001000000	3,497,168.		1,780,906
	2	Savings and temporary cash investments		1,566,782.		1,576,250
	8	Pedges and grants receivable, not		990,521.	31	1,024,329
	4	Accounts monivatile, net		19,442,		3,916
	-	Loans and other receivables from oursent and former office	en directore			Friday.
Γ		trustees, key amployees, and highest companisated amplo Part II of Schedule L			-	Constant of
		Loans and other receivables from other disqualified person	to be defined under	10 10 PC	1	The second second
T		tection 4968(\$(1)), persons described in section 4958(c)(3) employees and sponsoring organizations of section 501(c)	(E), and contributing		E.	
		employees' beneficiary organizations (see instr). Complete		and the second	1	
£					21	
		Notes and loans receivable, net			7	
	1	brenetterien for salo or case		141.030		167 650
		Prepaid expenses and deferred charges		141,039.	2.1	157,628
12	**	Land, buildings, and equipment: cost or other	1 020 301	E 19 95 41		
	4	hasis. Careplete Part VI of Scheckile D 10a	1,057,381.	122 550	100.000	333 659
1.		Less: accumulated depreciation10b	745,323,	423,669.		312,058
	1	Investments - publicly traded securities			41	
1.5	2	Investments - other securities. See Part N, 8ne 11			12	
1.0		Investments - programmilated. Bee Part Ri, line 11			12	
1.0	н.	Intangible asserts			14	
1.0	5	Other assets. See Part N, Ins 11			16	
-13	٤.,	Total assets. Add lives 1 through 15 (must equal live 34)		6,638,621.	15	4.855.087
1	τ.	Accounts payable and accrued expenses		722,035.	17	531,336
12		Gov/la payable	anterer construction of the		40	
13		Deferred revenue		327,029.	19	268,767
12		Tax-onampt borst Batzitties			20	
2	ŧ.,	Encrow or outodial account liability. Complete Part IV of 5		1,243,846.	21	
2	2	Livens and other payables to ourrent and former officers, o key employees, highest companiated amployees, and dis			1	
10		Complete Part II of Schedule L	mother contraction of		22	
1	9	Becured montgages and moteo payable to unwelated third p	and the second s		.81	
2	N.	Unsecured notes and loans psysble to unrelated third part			24	
- 2	٩.,	Other liabilities (including federal income tax, payables to r				
		parties, and other liabilities not included on lines 17-29, O	ompilote Plan X of			
		Schedule D		740,927.		667,796
2	٤	Tetal liabilities. Add lines 17 frequip 25		3,033,837.	26	1,467,899
		Organizations that follow SFAS 117 (ASC 258), check h	aro 🕨 🔣 and	10.22 - 135 - 135 - 13	83	80.060323
		complete lines 27 through 29, and lines 33 and 34.		PEIBLIK C. C. C. L.	25	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
2	9	Unrestricted net assets		1,610,818.	27	528,614
2	2	Temporarily restricted net assets		1,993,966.	20	2,858,574
2	9	Parmanently restricted net assets	and a second second		29	
1		Organizations that do not follow SIFAS 117 (ASC 956), o	theck here 🕨 🛄 👔	2324 N 1925	2.5	an offer states of
		and complete lines 30 through 34.		ALCON LINES	105	Der Albert and and a story
3	σ.	Capital stock or trust principal, or current lunds			- 20	
222 0220	1	Paid-in-er capital surplus, or tand, building, or equipment 8	ed		31	
12	2	Retained earrings, andownent, scournulated income, or o	thar funda	Contraction of the	32	C. LSTSDICZ-NI
			and the second se	3,604,784.	-56	3,387,188
-8	а.	Tatal net assets or hand balances	Contraction of the statement of the statement		-	

Farm 990 (2112)

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orm 960 (2013)	American Legislative Exchange Council	52-01	40979	Pa	p 12
Part XI Reconcil	istion of Net Assets				_
Check # Sci	hidule O contains a response to any question is this Part M				
	and the second	1.1			
	at equal Part VII, column (V), ine 12)		8,42		
	unt equal Part IX, column (A), and 250	2	8,64	412	9/2
	enses. Bubtraci line 2 Herri line 1		<21		
	I balances at beginning of year (must equal Part X, line 30, column (A)		3,60	\$,1	59.
Feet unrealized go	he (losses) on investments				_
	end use of holities		_		
insuteart upor				_	
<ul> <li>Plar period adjus</li> </ul>	efnera	8			-0
	nit assets or fund tolaross (optain in Schadula O)		-		0.
	I belances at end of year. Contoine lines 3 through 9-(must equal Part X, line 33,				
column-Hit		10	3,38	1.1	221
	Statements and Reporting				-
Check P Sc	reclule O contains a response to any quertion in this Part NI			Visi	No
If the organization	et used to prepare the Porm 990: Cash X Acoust Coher dranged its method of accounting from a plice year or checked "Other," explain in ficte for 's financial statements compiled or reviewed by an independent accountant?	due 0.	20	22	x
If "Yes," check all expensite basis, co	to below to indicate whether the financial statements for the year were complied or real- mediated basis, or both:	eved on a		12	
	eis Consolidated basis Both consolidated and separate basis		10000		941
If "Yes," check a f	don's then one storements audited by as independent accountant? sos below to indicate whether the financial statements for the year were audited on a seg		- 20	î	135
Consolidated base	and the second se		20		
	or 2b, does the organization have a committee that assumes responsibility for oversight fairs of its financial statements and estection of an independent accountant?		20	32	x
	changed other its ownight process or asisction process during the tax year, explain in			11.2	100
	knol award, was the organization required to undergo an audit or audits as set forth in T		0.061	24	
Ait and OVB Circ		a anglo rota.	30	-	х
	The PT Labor				
	with consistent two bits control percent # Colling to Eluce best per eff consistent and	three besident	-		•
	genization undergo the required audit or audits? If the organization did not undergo the etu in Boheshala Q and describe are shaps taken to undergo such oudin.	fibus beiuper	- 20		^

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SCHEDULE A (Form 980 at 990-62) Department of the Yapanar Internal Parence Service	Compl	blic Charity Si eta il the organization to 4047(a)(1) m titach to Farm 990 or Fo	a section	50 %(c)(3) sharitoki	organizati e trust.	ion or a s	ection		2012 Open to Public Inspection
None of the organizatio	America	an Legislativ rity Status program					Ľ		itert@cation number 2-0140979
A school data     Ancaphal or a     Solution     Ancaphal     Solution     Ancaphal     Solution     Ancaphal     Solution     Ancaphal     Solution     So	bod in eaction to cooperative hore arch arganization is operated for the (10)(4)(H), Comp (10)(4)(H), Comp (10)(H), Comp (10)	ment or governmental and colves a autostantial part late Part 8 ( acction 170(b)(10A)(v), colver (1) more than 30 unotions - subject to dart faceline income from sort to Part 81) sponted exclusively to te sponted exclusively t	holdo E) cleanifold in with a hump niversity or it described of its exapt (Complete t described of its exapt (Complete t 1256 of its she exapt to the 111 tak she exapt to the 111 tak she the 111 tak she the 111 tak tak she the 111 tak she the 1	n section obsidence medior op in social or burn a Part IL) mappert it me, and ( presidence) ( frem bur is safety it ( frem bur ( frem bur))))))))))))))))))))))))))))))))))))	170(k)(1)) bed in ear erated by a 170(k)(1) governme governme in control in more aircoust o in more aircoust o in the fun in SCI(Q)(2) i 11h magnated i satiswith dians desi pe 1, Type from any persona d	AGEN). ction 170 a governi gA(H). etal unit o butters, m than 30 f anguined to a 6096400 totions of 5, Gee aas d by erre or 5, Gee aas d by erre or 5, Gee aas d by erre or 5, Gee aas	(Ligit 18 Age mental uni r Som the werebenahl (286 of its y the orga () or to cert stem 500 () r mens dis ection 500 () () () () () () () () () () () () ()	t describ general o fives, a support misation y out the al(28, Ch o EI - No qualified Hot I or sore 1 R) below	ed in public described in and prova receipts from thom grows investment after June 90, 1975. In purposes of one or ack the box that infunctionally integrated persons other than ascilon 5039(s)(2).
(§Name of supported	(4) ER	a about the supported or (dil) Type of organization	helathco	rparticidion			(H) S		gáig Amount of menetary
adaviation		(described or lines 1-8 above or IRC arction	in ook dij te geverning d				(1) or parts (1.5)	and to the	8.0901
		(see instructions())	Yes	No	Yea	No	Yes	No	
					1				
	and the second s	and the second se							

Total LHA For Paperwork Reduction Act Notice, see the Instructions for Ferm 940 or 990-EZ.

Schedule A (Form 960 or 960-EZ) 2012

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Part I Support Schedule for Organizations Described in Sections 170(b)(1)(A)(v) and 170(b)(1)(A)(v)

(Complete only if you checked the box on line 6, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization failed to qualify under Part III. If the organization faile to gasify under the texts listed below, please complete Part III.)

Section A. Public Support						
Calendar ynar jar faaid pier beginning is 🕨	00.2008	(0.) 2009	MR 2010	100 2011	062012	(6 Total
1 Gifts, gistrits, contributions, and membraship lies received. (Donot inducto any "unusual grams.")	5626129.	5187554.	5997347.	7759834.	7344297	31915161.
2 Tax reversus livited for the organ- litation's benefit and either peid to or expended on its behalf			_			
The value of services or facilities furnished by a governmental unit to the organization without dwargs						
4 Total Add lines 1 through 3	5626129.	5187554.	5997347.	7759834.	7344297	31915161.
5 The parties of total contributions by each person jother then a governmental unit or publicly supported organization) included on line 1 that accords 2% of the amount shows on line 11, owners #						1956229.
6 Public support, support to a car liss 4.		Contraction of	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.	2 2 2 2 2 2	29958932.
Section B. Total Support						ALL
Celender year for fixed year beginning in) 🕨	\$H 2000	Int 2009	0032010	000/2011	\$105.94	an Total
T. Anounts from Ine 4	5626129.	5187554.	5997347.	7759834.		31915161.
Gross Income from Interest, dividentitis, payments received on occurrition loans, nonto, noyaillion						
<ul> <li>and income from similar sources</li> <li>Net income from simplated business activities, whether or not the business is regularly carried or;</li> </ul>	39,325.	7,750.	6,889.	6,541.	4,264	64,769.
13 Other income. Do not include gain or ices from the sale of capital search (Explain in Part IV)			317.	193.	4.098	4,608.
11 Tetal support Addition 7 through 10	1.62		Real Providence	El cient de las	12200	31984538.
12 Gross receipts from related activities,	etc. (see instruct)	orna)			12 (	5,180,163.
13 First five years. If the Form 990 is for		fint, second, this	d, tauth, or title b	ex year as a sector	e 9016931	
organization, sheck this box and also	i hara			(10) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1		· · · · · · · · · · · · · · · · · · ·
Section C. Computation of Publ	the second se	Construction of the local data and the local data a				0.9 / 9 ~
14 Public support percentage for 2012 ]					54	93.67 %
15 Public support percentage from 2011	Schedule A, Part	1,900 14	a firm \$10 send firm	4.8 in 00 4.600 area	15	91.46 %
15a 33 1/3% support test - 3019. Fitme stup here. The organization qualifies is 33 1/3% support test - 2011. Fitne	as a publicly supp	orted organization				• X3
and stop items. The organization qual						•
17a 10% -facto-and-oiroumstances tee						L or reona,
and if the organization mosts the "lar mests the "fasts-and-circumstances"	to and circumstan	ces" test, check #	his box and stop I	wre, Ekploin in Po	rt IV how the orga	mittation
b 10% -facto-and-circumstances tes more, and if the organization meets it organization meets the "facto-and-circ	he 'facts-and circu	mailances' test, c	teck this low and	stop here, Eqlai	is Part IV how th	
18 Private Soundation. If the organization		the second s				a

Schedule A (Forre 900 or 900-EZ) 2012

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(Complete only If you checked if qualify under the traft Fitted bet			ganization failed t	o quality under Pr	NULTRA	ie organiza	man hide to
lection A. Public Support	OVE. Design Cont	Source Print Fill					
alandar year (ar flatal year baginning in) 🍽	141 2008	(\$0.2000)	642910	00 2011	60	2012	(6 Total
<ol> <li>Gitte, grante, contributions, and membership lose received. (Do not linebale any "unusual-grants.")</li> </ol>							
2 Gross receipts from admissions, memberstas and or services per- formed, or toolities turnished in any activity that is related to the organization's too search putpose							
<ol> <li>Grows receipts from activities that are not an unsisted trade or but- trass under section 213.</li> </ol>							
4 Tax revenues level for the organ- tration's benefit and either paid to or expended on its behalf							
5 The value of services or biolities furnished by a governmental unit to the organization without charge							
8 Total Add Inm 10magh 5							
Ta Amounts includied on lines 1, 5, and S succeived from disqualified persons							
B Average to the balance of the and a second						-	
e Add lines 7a and 7b							
8 Public mappert measure then in it	2010-2-01-0	ALC: NOT THE OWNER		Concerning of	-	1.00	
lection B. Total Support			Contract.	L COMPLE	1	-	
alcedar year (ar Racal year beginning in ) 🕨 🔤	141 2008	(h) 2000	640.2010	48 2011	- 00	30/12	git Total
2 Answerts from the time to the Grune income from interest, distands, payments received on securities losts, ranks, royaties and income frem similar sources.							
B-Unrelated Sustainas lavable treams							
(less sector 511 tune) from basismen acquired after June 30, 1975							
e And Inves 10a and 10b 11 Net income from unrelated business settivities not included in Ine 10b, whather or not the business is					1		
regularly carried on 2 Other incume. Do not include gain or loss from the sale of capital smells (Diplate in Part N)				1			
TA TOTAL SAUDORT, post lover 4, 101, 11, and 12.)					in the second	100 constant	and the second s
H First Nor years, If the Form 992 is for	Lie indoursaion	a rate, second, #o	o, titato, or task t	or here, so is sold	de antig	tol offers	
dwck this box and stop tere lection C. Computation of Public	Support Pe	epetreon					
B Public support percentage for 2012 (iii)			(th mukas	COLOR HOLE	15		
Public support percentage from 2011     Section D, Computation of Invest	Schedule A. Par	til, lite 15			56	-	
second in some hermonial or middle					177	_	
67 Investment increase an endpoint for the second secon					-03		
Ø Investment income percentage for 201 is investment income percentage for 201	DISTRICT OF A DESCRIPTION OF A DESCRIPTI	a manufacture in the		o SE in more then	- Incompany of the local division of the loc	and line 1	17 is not
\$8. Investment income percentage from 2	per conecute A	not check the box	on ine 14, and an	A 12-12 ENDER OF B	100 T 1 100 T		
	organization clid d alog bars, 7h	e organization que	ities into publicly	supported organi	uaton .		<b>&gt;</b>

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## Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Transport Internet Rowerus Sector

# Schedule of Contributors

Attach to Form 000, Form 000-EZ, or Form 000-PF.

CARLINE, THE OHF

Employer identification number

## Name of the organization

52-0140979

#### American Legislative Exchange Council Organization synothest cost

Fliers of	Section
Form 990 or 990-EZ	[X] d01(c)( 3 ) (enter number) organization
	4947(3)(1) removampt charitable trust not treated as a private foundation
	527 political organization
Fare 990PF	501(c)(2) warmpt private foundation
	49477(a)(1) nenoxompt charitable trust treated as a private foundation
	distribution advante fournetation

Deck If your organization is covered by the General Rule or a Special Rule. Note: Only a settion 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

For an organization filing Form 990, 990-EZ, or 990-PV that received, during the year, \$5,000 or more (in money or property) from any one obtilibuter. Complete Parts I and 8.

#### Special Rules

X For a socton Strig()(3) organization filing Form 990 or 990-E2 that mut the 35 1/0% support test of the regulations under sections 500(s)(1) and 170(s)(7(4%)/s) and received hern any one contributer, during the year, a contribution of the greater of (1)45,000 or (2) 2% of the amount on (1) Form 990, Part VII, line th, or (9) Form 990 E2, line 1. Complete Parts I and II.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990 62 litel received from any one contributor, during the year, 1014 contributions of more than 81,000 for use exclusionly formigious, charitable, eclentific, literary, or educational purposes, or the prevention of orusity to children or animals. Complete Parts 1, 8, and 8.

For a section 501(0)(7), (8), or (10) organization filing Form 990 or 990 EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is chacked, enter here the tatal contributions that were received during the year for an exclusively religious, charitable, etc., purpose. To not complete any of the parts unless the **General Rule** applies to this organization because it excessed nonsectuation, shartable, etc., contributions of \$2,000 or more during the year.

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not the Schedule B (Form 990, 900-EZ, or 990-PF), but it must answer "No" on Part IV, inve 2 of its Form 990, or check the box on line H of its Form 990-EZ at on Part II, line 2 of its Form 990-PF, to cartify that It does not must the Hing requirements of Schedule E (Form 990, 990-EZ, or 990-PF).

UVA: For Paper-work Reduction Act Nation, and the Instituctions for Parts 300, 900 82, or 300 PF. Schedule E (Ferm 306, 830 82, or 930 PT) (33 52)



iame el arg	enization	Emph	ger identification mataber
	an Legislative Exchange Council	5	2-0140979
Part I	Contributors (see instructions). Use duplicate copies of Part I if ad	ditional spece is needed.	
(4) Mo.	(b) Name, address, and ZIP + 4	(o) Total contributions	(d) Type of contribution
_1		s150,000.	Person X Payrol I Noncush I Complete Part I Fithere is a noncesh contribution)
jaj No.	(b) Name, oddross, and ZP + 4	(e) Total cartifications	(d) Type of contribution
2		ss	Person X Payrel Boroash (Complete Part II if Rem is a noncesh contribution)
ERI No.	(h) Nome, address, and ZP + 4	(c) Total contributions	(d) Type of contribution
2		ss	Person X Payrat I Noncesh I (Complete Puri II if there is a noncesh contribution,
0i0 No.	(k) Name, address, and ZP + 4	(v) Tatal contributions	(d) Type of contribution
4		ss	Person X Payral Noncash (Complete Part II If there is a noncash contribution.
(x) Ma	(00 Name, address, and ZP + 4	(c) Tetal centributions	(4) Type of contribution
_			Person Payrol Discontribution
(2) No.	(b) Name, address, and 21P = 6	ici Tetal centributione	(d) Type of contribution
		s@	Parson Payroll Nonceath (Controller Payroll (Controller Open Nonceath Part NR 11-999)

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	arizafas		ployer identification number
neri	can Legislative Exchange Council		52-0140979
Part III	Noncash Property (see instructions). Use duplicate copies of P	art 1 7 additional space is reached.	
ia) No. from Part I	(k) Description of noncash property given	(c) PMV (or estimate) (see instructions)	(il) Date received
_		s	
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Diộ No. from Parti	(b) Description of nuncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
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(31) No. from Part I	(b) Description of suncash property gives	(c) PMV (or satimate) (see instructions)	(4) Data received
_		s	
00 No. from Part I	(b) Description of nancash property given	(c) PHV (or extinuite) (see instructions)	(H) Date received
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ise duplicate copies of Part 18 # addition	to following lose-staty. Far argunizations c., contributions of \$1,800 or less for th al space is revealed.	52-0140979 (, (R), or (10) separatudana that tatal eases than \$1,368 har that sompleting Part II, enter PyNV, tate to remain uses) ► 8.
(b) Purpose of gift	jt] Use of gM	(d) Description of how gift is held
Transferoe's nome, address, a	(ie) Transfer of gift nd ZIP + 4	Relationable of transferor to transferes
bi Purpose of gift	it! Use of gift	(d) Description of how gift is held
		Relationship of transferor to transferse
bi redesse et Ber	(a) Transfer of gift	
Transbree's nome, address, a	nd ZIP + 4	Relationship of transferor to transferse
D) Purpose of gift	(b) Use of gift	Int Description of New gift is held
Transferan's name, address, a	(#) Transfer of gift nd 21P + 4	Patationation of Wanafarox to Instalance
	Di Purpose of gitt	Transferee's name, atthess, and ZP + 4  Di Puepose of git  (e) Transfer of git  (c) Use of git (c) Use

Form 990 or 990-EZ)		litical Campaign		-	2012
gament of the Teasury and Research Denice	Complete		ed below. ► Attach ate instructions.	to Form 990 or Form 990-82	Open to Public
the organization areas	ered "Yes," to I	the second se		ine 46 Political Campaign Ac	tivities), then
		slete Parts I-A and B. De not ce			
		(c)(3) organizations: Complete		w. Do not complete Part I-B.	
<ul> <li>Section 527 organization</li> </ul>					
the organization area	fered "Yes," to I	Form (400, Part IV, line 4, or Fo	one HIQ-EZ, Part VI,	Ine 47 (Lobitying Activities), 1	then:
<ul> <li>Section 501(c)(3) organization</li> </ul>	anizations that h	ave filed Form 5768 (election u	nder section 501(hi):	Complete Part II-A. Do not com	plete Part II-0.
<ul> <li>Section 501(c)(3) ong</li> </ul>	anizations that is	ive NOT fied Form \$758 (elect	fon under section 50	(你): Complete Part 9-8. Do no	Complete Part II A.
			y Tax), or Form 990-	EZ, Part V, line 35c (Proxy Ta	x), then
<ul> <li>Section 521(c)HL m.</li> </ul>	er (1) ergenizeti	ons: Complete Part II.		10.00	
are of organization	American te if the org	Legislative Ex	change Cour		ver identification number 52-0140979 panization.
		tion's direct and indirect politic	cal campaign activities	s in Part N.	
2 Political expensioner 8 Volunteer hours				·····	
· marian more					
art I-B Comple	te if the orga	anization is exempt und	ler section 501(c	ə(3).	
	the second s	curred by the organization unit	and the second second second second	F1	
Enter the amount of	any excise tax is	sourced by organization manag	ers under section 498	8	11122112 11121 1122
If the organization in	curred a section	4955 tax, did it file Form 4720	for this year?		Yes No
a Was a conscilion ma	ida?				Yes No
b # "Yes," describe in					Pos.
the state of the second se		the second of the second se		), except section 501(c)	(c)).
		by the filing organization for se	CONTRACTOR CONTRACTOR		
		cation's funds contributed to of	ther organizations for		
exampl function act		Add lines 1 and 2. Enter hero r	and on Frank 1100.007		
ine 17b	in expenditures.	Add lines 1 and 2, there have a	and on Form 1120PC		
the second se	miles the Same 1	120-POL for this year?			Yes No
5 Enter the names, ad made payments. For contributions working	dreases and em r each organizati ed that were pro	ployer identification number (D) on listed, enter the amount pel	d from the filing organ a separate political or	political organizations to which sization's funds. Also entor the rganization, such as a separate rt IV.	the filing organization amount of political
(a) Name		(b) Address	(c) EN	(d) Amount paid from filing organization's funds. If none, enter O.	(e) Amount of political promptly and directly delivered to a separate political organization. If none, enter O.
			-	-	
			E	1	

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Part II-A Complete if the organ (election under sectio	ization is exemp	islative Ex A under section	change Cou 501(c)(3) and fil		140979 Paper
A Check      Grade      Grade      Grade      Grade      Final State of the filling organization     B Check      Fill If the filling organization	f excess kitibying exp	penditures).		group meither's nav	e, addrose, IDN,
	ri Lobitying Expand	lures		(a) Filing experientions totale	(b) Attiliated group totals
Tal Tatal lobbying expenditures to influen b. Total lobbying expenditures to influen	os a legislative body	(shock labits/ing)		0.	
<ul> <li>Total bibliging appenditures (add lines)</li> </ul>	18 and 109			0.	
d. Other mempi purpose supenditures	and the second second second			8,525,896.	
<ul> <li>Tetal except purpose expenditures b</li> </ul>			*****************	8,525,896.	
f Labbying nonscodes amount. Enter th				576,295,	
Filte ammait an line fie, selsum 100 or di		ing replicable and a	ert ig:	1. 1. S. 1. S. 1. S.	La met
Not over \$500,000		arequist on line te.			ALL AL TEXTERS
Over \$500,000 bal not over \$1,000,00		plus 12% of the water	the second se		State and a
Over \$1,000,000 but not over \$1,605.		plus 12% of the exces			100000000
Over \$1,500,000 but not over \$17,000		plus 5% of the oxides	CARY \$1,200,000.		An art and a
Dvsr \$17,000,000	\$1,000,000	P		a destant	ECO AND
g Graseroots nortaxable amount jeriter	the office till			144.074.	Contraction of the state of the
h Subtract Ine 1g from Ine 1s. If zero or	the second se			0,	
) Bubtian ine 11 from line 16. If zero or	C			0.	
J If there is an amount other than zero o					
reporting auction 4911 tax for this year		e id no na biganna	an ran - part - par		Yes No
(Some organization	d-Year Avera ons that made a sec	ging Period Under S tion 501(h) election o ratriactions for Shes	is not have to comp		
	Lobitying Expend	itures During 4-Year	Averaging Period		
Colordar year (or focul your beginning in)	60 2000	(b) 2010	04 2011	009012	(e) Total
2a Labbying nontaxable amount	479,921.	441.740.	501,582.	576,295.	1,999,538.
b Labbying calling amount (150% of line 2a, columner)		S. States		States	2,999,307.
e Tatal költying expenditures	0.	0.	0.	0.	-
al Granerooto nontaxable procurt	119,980.	110,435.	125,396.	144,074.	499,885.
· Creations offing arount			E H S S		
(150% of the 2d, column 80)		白海道	1123	172.1	749,828,
f Connectoria isobying respenditures	0.	0.	0.	0.	

Schedule C Form 990 or 990-EZ) 2012

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### Schedus C drem SIG or 980-627 2012 American Legislative Exchange Council 52-0140979 Page a Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5758 [election under section 501(h)].

	or earch "Yes," response to lines 1a divolutin 1J before, provide in Part A/ a detailed description [9]		10	(9)	
at the Abdyorg activity.		No	Armount 4		
1	During the year, did the filing organization attempt to influence forsign, national, state or local legislation, including any attempt to trifuence public opinion on a legislative matter preferendum, through the use of. Veturineers?		19.24		
. 6	Paid staff or management (include compressation in expenses reported on lines 1c through 1(7	_	-	45.50	E.
-	Mailings to members, legislators, or the public? Publications, or published or broadcast statements?			_	
1		-		_	
1	Pathon, demonstrational, samplean, conventions, speeches, lectures, smarry similar means?			_	
1.1	Tathal. Add knas 1c through 1i	2.500	1.1.1.255		
20	Did the activities in line 1 cause the organization to be not described in section SOI(2)(2)?				
1	If "Yes," enter the emount of any tax incurred under section 4812	1000	1.0		
1.4	If "Yes," solar the amount of any tes incured by organization managers under saction 4912	12/11/2	200		
Pa	t II-A. Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c	((5), or se		
				West.	Parts -
	Many a feature of the state of		11	Yes	NO
1	Ware substantially all (90% or moni) duos recoixed rendeductible by members?		1	Yee	No
1 2 8	Det the organization make only in-house lobbying expenditures of \$2,000 or lets? Det the organization spray to conviouer lobbying and political expenditures from the prior year?		2	_	NO
1 2 Pa	Det the organization make only in-house köbying expenditures of \$2,000 or kes? Det the organization some to come wer köbying and collical expenditures from the prior year? (181-B) Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part IB-A, lines 1 and 2, are answered answered "Yes."	on 501(c I "No," O	2 3 (5), or se R (5) Par	ction	
1 2 8 Pa	Det the organization make only in-house lobbying expenditures of \$2,000 or less? Det the organization some to comy over lobbying and collical expenditures from the prior year? It III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(0) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, sussaarients and similar answere form members Bection 162(s) nondebuttible lobbying and political expenditures (do not include amounts of political	on 501(c I "No," O	2 3 (5), or se R (5) Par	ction	
1 2	Det the organization make only in-house lobbying expenditures of \$2,000 or less? Det the organization some to comy over lobbying and collical expenditures from the prior year? It III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(0) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Date, successments and similar answere from members Dection 162(6) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) fax was paid).	on 501(c I "No," O	2 3 (5), or se R (b) Par	ction	
1 2	Det the organization male only in-house lobbying expenditures of \$2,000 or less? Det the organization some to come over lobbying and collical expenditures from the prior year? It III-B Complete if the organization is exempt under section 501(c)(4), sect S01(c)(0) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar answere from members Eaction 162(a) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Carrent year	an 501(c 1 "No," O Ical	2 3 (5), or se R (b) Par	ction	
1 2	Det the organization make only in-house lobbying expenditures of \$2,000 or less? Det the organization agree to corry over lobbying and collical expenditures from the prior year? It III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Date, assessments and similar arounts from members Date, to examine and similar arounts from members Date, to examine and similar arounts from members Dates to which the section 527(f) tax was paid. Carrent year Carryover from last year	an 501(c 1 "No," O Ical	2 3 (5), or se R (b) Par 1 1 2b	ction	
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	Det the organization make only in-house lobbying expenditures of \$2,000 or less? Det the organization some to corry over lobbying and collical expenditures from the prior year? (************************************	an 501(c 1 "No," O kal	2 3 (5), or se R (b) Par 1 1 2b 20	ction	
1 2 2 2 2 3	Det the organization make only in-house lobbying expenditures of \$2,000 or less? Det the organization some to corry over lobbying and political expenditures from the prior year? It III-B Complete if the organization is exempt under section 501(c)(4), sector S01(c)(0) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar arounds from members Bection 162(6) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(1) tax was paid). Carrent year Corryover from last year Table Aggregate smount reported in sector 6023(a)(1)(4) reduces of nondeductible section 162(6) over It notices were cert and the anount on line 3c exceeds the amount on line 3, what portices of the an draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and the draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and draw the organization agree to carryover to the masonable estimate of nondeductible libbying and the sector of nondeductible libbying and the organization agree to carryover to the masonable estimate of nondeductible libbying and the sector of nondeduct	an 501(c 1 "No," O kal	2 3 (5), or se R (b) Par 1 2b 2b 20 3	ction	

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# (Form \$50)

Department of the Preparty ż

Supplemental Financial Statements Complete if the organization annovated "Yes," to Form 900, Part IV, line 4, 7, 4, 9, '10, 116, 116, 116, 116, 116, 116, 116, or 12b. Attack to Form 900 b fire organity instructions.



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_	American Legislat	ive Exchange Council		biyer identification number 52-0140979
Par			Accou	Into. Complete Ethe
_	arganization assessed "Yea" to Form 990, Part IV, 9		10.0 10.0	Access and an annual state
		(a) Contr advised funds	0.01-01	ds and other accounts
1	Tutal number at end of year			
2	VEBredrate contripctious to (gruind keet)			
3	Appropria grante from (during year)			
4	Approjuto volue of end of year			
*	Did the organization inform all donors and donor advisors is are the organization's property, subject to the organization	i's each size legal control?		
	Did the organization inform all premiese, donors, and donor	r welvlaara in welting that grant funds can be une	d only	
	for charitable purposes and not for the benefit of the dano	e or donor advisor, or for any other purpose oper	rening	
-	ripernisible physic benefit?	and the second		Yes No.
Pa	t II Conservation Easements, Complete # the		N, INA 7	
2	Purpose jej of conservation easements held by the organic Preservation of tend for public use je.g., recreation o Protection of natural helditet. Preservation of opex space Campigte lines 2a through 2d if the organization held a qui	r education) Preservation of an history Preservation of a certified	I hiatiarii:	atuctum
	day of the bar year.		100	Reld at the End of the Tao Year
1.0	Total number of conservation supervents		20	
	Total acreage contributed by concervation economiests			
12	Number of conservation assements on a cartified historio			
	Number of conservation easements included in (c) acquire			
0.7	Inted in the National Popister	Construction and the second	24	
3	Number of conservation examinents modified, transferred, year IP	released, extinguished, or terminated by the or	paninitio	n during the tax
4	Number of states where property subject to conservation	eusparrierit in Inscatad 🕨		
. 6	Does the organization have a written policy regarding the	periodic monitoring, inspection, handling of		
	violations, and enforcement of the conservation susament	ta k holds?		Yes No
	Stalf and volunteer hours devoted to monitoring, imprecia-	rg, and writercing conservation easemonts-durin	g the yea	**
7	Amount of supervise instanted in monitoring, inspecting, or	of onforcing conservation essenants during the	you 🕨	8
	Does such conservation easement reported on line 2(d) at	pows satisfy the requirements of eaction 120(50)	10.00	
	and section 1709(00800)?			Yes No
٠	In Part XII, describe how the regarization reports conserv- include, if applicable, the tost of the footivete to the imperi	vation exponential in its revenue and expense ato instant's financial atoxicitients that describes the	comant, organics	and beance shoot, and éterie executing for
THE	rt III Organizations Maintaining Collections	of Act. Mistorical Transmiss. or Othe	or Think	lar Assats
-	Complete if the organization answered "Yes" to Po	rm 990, Part IV, Ina 8.		
Ta	If the organization electral, as permitted under SFAS 116 historical treasures, or other similar seasts held for public the text of the footnoto to its financial statements that dep	whiteton, education, or research in furthermore		
0	If the organization elected, as permitted under SFAD 110 treasures, or other similar assets held for public schibiliton relating to these items:	(ADC 058), to report in its revenue utiliament an	d baland service,	e sheet works of art, Haterical provide the following arterunts
	(8) Revenues Included in Form 990, Part VII, Ene 1			8
	(#) Assats included in Farm 990, Part X			4
8	If the organization received or hold works of art, Netorical the following articular required to be reported under SFA	reasures, or other similar assets for financial go	in, provi	de
	Reverses included in Form 980, Part VII, Ine 1			
12	Annual State of the Property State of the			4

NA	Tor	Paperwork	Balactor	Art Notice,	see the i	instructions i	lar Form 996
ACCEPT							

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Schedule D Form 990 30 12

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	sion, and other records	, check any of the	topowing that	no a sprite	and use of R	a cosecto	CONTR.	
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the second se		a if Era organitadi	on answered "	Yea' to Pare	900, Part N	Cline 8, or	8	
is the organization an agent, trustee, custa	diat to other internedi	ary for contributio	ns or other as	iers notirolu	fed .	100		
an Parm 990, Part 97						Yes	X	Né
If "Yes," explain the anangement in Part 35	I and complete the foll	owing table:						
and a start of the start of the start of the		and the sta				Articla	ŧ	_
Deginning balance		in the local states of the		in the second second	50	200.0001		
Additions during the year					tul .			
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Did the separabulion include as amount on	Form 990, Part X, line 1	117		-		X Yes	13	Ne
			e providend in F	NOT YOU		S1224	100	
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		76						
Temporarily restricted endownwrit								
The percentages in lines 2a, 2b, and 2c sh	ould expand 100%.							
Are there endowment funds not in the pop	social of the organization	Son that are hold.	and administration	red for the or	rotestrag			_
by:						-	Yes 1	Kio,
di unselated-organizatione								
88 rolated organizations						10(0)		
						36		
Describe in Part XII the intended uses of it	he organization's endo	errent funds						
Description of presents	Int Cost or et	fear the Cos	t or other	64) Accuirt	ulated	146 Boo	a value	-
monthe to holy of						141-111		
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I am about here and an			10.254	120	187	20	2.06	7
Equipment			41.165.		,526.		2,63	
COLUMN TATI		- 2	*******		and the second se		2103	1.3
Other			35.962.		.610.		7.35	12
	till       Organization's sequestion, sees         Dang the organization's sequestion, sees         [::::::::::::::::::::::::::::::::::::	till       Organizations Maintaining Collections of Art         Using the organization's sequestion, and other records       (Dack at that appl.)	It       It organizations Maintaining Collections of Art, Historical Tr         Using the organization's sequestion, accession, and other records, check are of the (pack of that apply)       It is apply in the organization's sequestion and other records, check are of the image with the organization's collections and explain how they further Darks the sequestion of the organization's collections and explain how they further Darks the year, did the organization collect or new development of the organization's collections and explain how they further Darks the year, did the organization collect or new development of the organization's organization and explain how they further Darks the year, did the organization collect or new development of the organization's organization and explain how they further Darks the year and Countedial Arrangements, complete the fullowing tables.         In the organization an agent, trustee, countedian and complete the fullowing tables.         In the organization include an amount on Form 900, Part X, line 21?         If Yee, ' explain the arrangement in Part XB. Check here if the exclantion trustee and Part to the organization an agent, trustee, couplate if the organization trustee.         Inding balance       Additions during the year         Darks the organization include an amount on Form 900, Part X, line 21?       If Yee, ' explain the arrangement in Part XB. Check here if the exclantifien trustee and year to be the sequence include an amount on Form 900, Part X, line 21.         In the response       Image in the trustee include an amount on Form 900, Part X, line 21.       Image include include an amount on Form 900, Part X, line 21.         In the sequence include an amount on Form 900,	It III       Organizations Maintaining Collections of Art, Historical Treasures, o         Using the organization's socialization, socialization, and other records, check any of the following that (pack at that equil):       a       bears of the intention       a       bears of the intention         Protein addet attraction       a       bears of the organization's socialization's socialistics'socialization's socialististics's socialization	It       It organizations Maintaining Collections of Art, Historical Treasures, or Other Si         Using the cognitation's sequence, and other records, check any of the Meleoking that are a signific         (pack at that a specific         Public entibilities         (pack at that a specific in the cognituation's collections and explain how they further the organization's collections and explain how they further the organization and explain the theorem the organization and explain how they further the organization how they further the organization and explain the theorem the organization and explain the theorem the organization and explain the theorem the organization how they further the organization and explain the organization how they further the organization how they further the organization theorem the organization	It       It       Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Ass         Using the organization's sequences, and other records, check any of the Mowing that are a significant use of the organization's sequences.       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Include a data status         Include data statustatus         In	If III Corganizations Maintaining Collections of Art, Historical Treasures, or Other Senitar Assettation trees (pack of this specifier) as a significant use of its collection heres (pack of this specifier)         Include a status applid       a       Loss or exchange programs         Status (the applid)       a       Loss or exchange programs         Status (the applid)       a       Loss or exchange programs         Dring the year status (the application's collections and explain how they further the organization's exempt purpose in Part XII.         Dring the year and CostStatus (the application's collections or other theorem were the upper status exempt purpose in Part XII.         Dring the year and CostStatus (the Arrangement). Compare the upper status exempt purpose in Part XII.         The costStatus exemption or other technical as a status (the upper status exempt or the technical as an out or other technical as a status (the Arrangement). For the Arrangement (the application or other technical as a status (the Arrangement).         The costStatus and CostStatus are other intermediary for contributions or other assets not instatus or an appendix to application and appendix to application and appendix (the Arrangement).       Year (X)         Distributions and appendix to applications and excitations are applications and the technical and applications and the application or other technical and applications and the application or other assets not instatus and application and appendix to applications and application and application application application and applica

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Part VIII Investments - Other Securities. (a) (a) Description of security or polycity polycity area of security)	(b) Goos value		: Cost or end-of-year indrivet value
) Financial derivativas			
Clotely-held equity interests			
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nal. (Col. (1); emint annual Turey (00); Peret X, col. (0) (868-125)		1970 134 0 24 PM	CODI AND SCREEK
Part VIII Investments - Program Related. See becaution of investment type	form 990, Part X, Ine dd Dock veloe	13. (ii) Method of establish	re Cost or and of year market value
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(a) Description of faibility	91.62	(to) Rook value	Press and the second
		W mile care	A STATE OF THE STATE OF THE STATE
(1) Federal house taxes (3) Capital lease obligations		18,789.	
	mafit	649,007.	A Contra and the
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latal, Ecolumn (b) must equal Form 900; Plant X, col. 303 free			

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	italements With	A design of the second second second second		
1 Total revenue, gains, and other support per audited Snanoal statements			1	8,553,140.
<ol> <li>Arrowards instaladed on loss 1 lost not on Farm 200, Plan VD, loss 131.</li> </ol>	1 - 1			
a Net unrealized pairs on investments				
Ib Donated services and use of facilities			2.5	
c Recoveries of prior year grants		150 000	10.1	
d Other (Describe in Part XIII)	20	128,089.		120 000
Add Wes Da Through Dd			20	128,089
3 Subtract live 2e from line 1			3	8,425,051
4 Amounts instudied on Perm 990, Part VII, Snn 12, but not on line 1:			10.0	
Investment expenses not included on Form 990, Part VII, Inv 75			100	
& Other (Seachs in Part 201)				
s Add lives 4e and 4e			46	0 455 655
<ol> <li>Total movement. Add lines 3 and 4p. (This must equal from 800, Fart ), line 1</li> </ol>	T2J	. Forestate	8	8,425,051
Part XII   Reconciliation of Expenses per Audited Financial		n Expenses per		
1 Total expenses and losses per audited financial statements			1	8,770,736
2 Annuarts included on line 1 but not on Form 990, Part X, line 25:	1.1.1		23	
a Donated services and use of facilities			3.57	
b Prior year adjustments			63	
6 Offerlosans		128.089.	100	
d Other (Describe in Part XII.)			1215/9	
Add Into 2e through 2et			24	128,089
Subtract line 2e from line 1			3	8,642,647
4 Amounts included on Form 990, Hart DL, Ine 25, but not on item 1:	1		1.28	
# Invastment expanses net included on Form 890, Part VIII, Inv 70	40		1	
b Other (Describe in Part XII.)	46		2.2	
e Add into 4a and 4b	construction in the surface of		41	
<ol> <li>Tatel expenses. Add lines 3 and 4c. (This must equal Form 930, Part Like Part XIII: Supplemental Information</li> </ol>	e 28.)		5	8,642,647
umplete this part to provide the descriptions required for Part 8, lines 3, 5, and	5 9; Part III, Inves Tu	and 4; Part N, lines 1	b and 2	Br; Part V, Ina 4; Part
line 2: Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Ano complete th	No part to provide a	vy additional informati	ion.	
art IV, line 2b: ALHC was the recipient	t of funds	from vario	108	outside
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rganizations and individuals which were	e to be us	viaufoxe be	elv	for
Contraction of the second second second				
cholarships on behalf of State Legislat	tors. Sch	olarahips w	Nora	payable,
pon approval by the relevant State Cha:	ir, to Sta	te Legislat	ors	to
einburse them for travel expenses incus	rred atten	ding meetin	28	of ALBC.
he amounts received and disbursed by Al	LBC for su	ch nurnoses	we	re not
AND MADE AND A STATISTIC MADE NAME AND ADDRESS OF A DI		12.1		150
	as ALEC d	id not sele	ct_	the
considered revenue and expenses of ALEC		×14: 1103/2		

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the expenditures. The cash held and related liability were reported in the financial statements of ALEC as of December 31, 2011 and in 2012 until year-end when a change in the structure of the program was made effective by ALEC's Board of Directors and the various State Chairs as outlined in Part III, Question #3 of the Form 990. As of year-end, the program was restructured and brought under the full control and responsibility of ALEC and the net funds for this program were transferred to ALEC and recognized as revenue.

Fart I, Line 2: Management reviews and assesses all activities annually to identify any changes in the scope of the activities and revenue sources and the tax treatment thereof to identify any uncertain tax positions. For the year ended December 31, 2012, management did not identify any uncertain tax positions requiring recognition or disclosure in the financial statements.

Part XI, Line 2d - Other Adjustments:

Return of unused grant funds

Part XII.

Line 2 c. Other Losses, represents a return of restricted grant funds

received in a prior year.

Schodule D (Form 090) 2012

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SCHEDULE G Form 200 or 990-EZ	Generation of the approximation answered "Yes" to Form 990, Fact IV, lines 17, 19, or 19,						
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SCHEDULE I (Form SHE)		Grants and Grantmand	Greets and Other Assistance to Organizations. Occurrencia, and Individuals in the United States	to Organization in the United Stat			2012
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(Form 990)	For contain Officers, 0 Complete if the	ensation Information Prectors, Trusteen, Key Employees, and Highest Componiated Employees organization enswered "Yes" to Form 090, Part IV, Ene 20.		20	12	2
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Complete this provide the information, explanation, or descriptions required for Part I, lines 1a, 3b, 4b, 4b, 5b, 5b, 5b, 5b, 6b, 7, and 6, and for Part II. Also complete this part for any additional information.	the, d. 4a, 4b, 4c, 6a, 6b, 6a, 6b, 7, and 6, and for Part II. Also complete this part for any	
Part I, Line 4a: Chaz Cirane, Senior Director of Membership and	mbership and	
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Department of the Property

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Parm 000 or 000-02.



MATCHINE REVENUES. Name of the organization

American Legislative Exchange Council

Employer Mentilication number 52-0140979

# Form 990, Part III, Line 1, Description of Organization Mission:

educational information.

Form 990, Part III, Line 3, Changes in Program Services:

In 2012 and in prior years, ALEC was the recipient of funds from

various outside organizations and individuals which were to be used

exclusively for scholarships on behalf of State Legislators. The

scholarships were payable, upon approval by the relevant State Chair,

to State Legislators to reimburse them for travel expenses incurred.

attending meetings of ALEC. Under generally accepted accounting

principles, the amounts received and disbursed by ALMC for such

purposes were not considered revenue and expenses of ALEC as ALEC did

not select the individuals and the State Chair retained the exclusive

right to determine the expenditures.

As of December 31, 2012, ALEC's Board of Directors and the various State Chairs restructured this program to bring full control and responsibility for the solicitation of funds to support this program and the datermination and final approval of all expenditures related to this program under ALEC's control. The program was renamed the State Legislative Reinbursement Program. At the time of the approved restructuring, the various State Chairs approved the transfer of the net funds for this program to ALEC and ALEC recognized this gift as revenue. In future years, ALRC will recognize funds raised for this program as revenue and disbursements approved by ALEC as expenses.

Form 990, Part III, Line 4d, Other Program Services: LNA. For Paperwork Roduction Act Notice, see the Instructions for Form 200 or 200-EZ. Schedule O (Farm 990 or 990 62) (9042) 200211 81-84-15

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Schwidule (7 (Fasth 990 or 990 HZ) (2012)	Page
Name of the argonization	Employer Mertilitation number
American Legislative Exchange Council	52-0140979

Public Affairs

Expenses \$ 852,005. including grants of \$ 0. Revenue \$ 4,098.

Form 990, Part VI, Section A, line 4: ALEC adopted anended bylaws in July 2012. The immediate past mational chair was added as an officer of ALEC. Various other administrative changes were also made which, pursuant to IRS guidelines, do not meet the threshold for reporting disclosure in the Form 990.

Forn 990, Part VI, Section A, line 6: In accordance with the bylaws of ALEC, full membership shall be open to persons dedicated to the preservation of individual liberty, basic American values and institutions, productive free enterprise, and limited representative government, who support the purposes of ALEC, and who serve, or formerly served, as members of a state or territorial legislature, the United States Congress or similar bodies outside the United States.

Form 990, Part VI, Section A, line 7a: Directors are elected at each annual meeting. The Board shall consist of 23 members of which 18 directors are nominated and elected by the Board of Directors. Three Directors shall be nominated by the Board of Directors from a list of six nominees supplied by the State Chair, one of whom shall be the Chair of the State Chairs. Two Directors shall be elected by the Board of Directors from a list of four nominees supplied by the Task Force chairs, all four of whom shall be Task Force public sector chairs.

Form 990, Part VI. Section A. line Sb: Separate, formal written minutes for conference calls and informal discussions of the finance committee ware Schedue O Form 990 er 990 E2 (2012) 38

Norest be operation American Legislative Exchange Council	Engineer Identification number 52-0140979
not maintained in 2012. This committee did not hold an	y formalized
meetings in 2012 but rather informal discussions at var	ious times during
the year.	

Form 990, Part VI, Section B, line 11: The Senior Director of Pinance reviews ALEC's Form 990. Such review takes place upon receipt of the draft Form 990 received from the independent public accounting firm who conducts the financial statement audit of ALEC. The review involves comparison of financial data in the Form 990 with the audited financial statements and review of all narrative information for accuracy and completeness. The Executive Director of ALEC then reviews the Form 990. Prior to filing, the public disclosure copy of the Form 990 is provided to the full Board of ALEC.

Form 990, Part VI, Section B, line 12: ALEC has a written conflict of interest policy and existing procedures require all Board members to annually disclose all conflicts and sign this policy statement. While all Board members did not sign the policy statement in 2012, ALEC's management and Board are working on ways to best address conflicts of interest. Actual or perceived conflicts are addressed by the Board on a case by case basis.

Porm 990, Part VI, Section B, Line 15: ALEC comp	pares current salary rates
with other non-profits by reviewing various Fede	aral Form 990's to ensure
the rates are competitive. Once compensation is	a determined for top
management officials, officers, and key employee	es, the board of directors
reviews and approves the rates prior to any char	oce in compensation taking
offect.	Schedule 0 (Parts 990 ar \$90 EZ) (2013)

isteckie O Form 890 or 990 820 6212) Name of the importation	Ereptoyor identification number 52-0148979
American Legislative Exchange Council	54-01403/3
Form 990, Part VI, Line 17, List of States receiving co	py of Form 990:
AK, AL, AR, AZ, CA, CO, CT, FL, GA, IL, KS, KY, LA, MA, MD, ME, MI, MN, N	NY, NC, ND, NH, NJ, NM, NY
OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV	
Form 990, Part VI, Section C, Line 19: ALEC makes these	documents
available upon request.	
Form 990, Part IX, Line 11g, Other Fees:	
Other consultants:	
Frogram service expenses	970,662
Management and general expenses	74,048
Fundraising expenses	144,006
Total expenses	1,188,716
Total Other Fees on Form 990, Part IX, line 11g, Col &	1,108,716
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2012 DEFECTION AND ANORTIZATION REPORT FOUT 990 Page 10

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Favn 8868 Flav. January 2018

# Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1799

Department of the Treatment Theory Revenue Boryton

> file a separate application for each return.

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\* I you are ling for an Automatic S-Month Extension, complete only Part I and check this loce.

If you are Eing for an Add tional (Not Automatic) S-Month Extension, complete only Part II (on page 2 of this form).

Do not complete Perf // unless, you have already been granted an automatic 3-month extension on a previously file Form 8868. Electronic billing (e-file). You can electronically file Form (866) if you need a 3-month automatic extension of time to file (5-months for a corporation required to file Form 960-7), or as additional (solt automatic) 3-month extension of time. You can electronically lile Form 8960 to request an extension of timo to file any of the tories (sold automatic) 3-month extension of time. You can electronically lile Form 8960 to request an extension of timo to file any of the tories (sold in Part ) or Part II with the exception of Form-8870, information Return for Transfers Associated 19th Certain Parsonal Densit Contracts, which must be sent to the IRG in poper format (set instrumtione). For more details on the electronic Wing of the item.

visit www.ins.psycholie.prvf.click.on.e-Sle for Charlies & Noncoolity.

Part I Acceptors Fact Locky All other c	tion required to Se Form 990-T and requesting on	Time. Only submit original (no oc automatic 6-sonth-oderation - check this	a box and complete
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Ang pay man, San Astronomical	Div. town or post office, state, and 2P code, Fr Washington, DC 20005-35	or a foreign address, east instructions.	
Distant The	Return code for the return that this application is t	or file a aupurate application for each rol	um) [0]]
Applicati	en	Return Application	Return

to For	Optix	is for	Code
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Form 4720 (individual)	03	Form 4720	(79)
Form 990-FF	04	Form 5827	30
Form 990-T linec. 40100 or 40000 (num0	. 05	Form 6069	. 11
Form 990-7 (must other than above)	(05	Form BETD	12
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٠	If the organization does not have an office or place of business in the United States, check this box	· · · · · · · · · · · · · · · · · · ·
٠	If this is for a Group Patient, enter the organization's four digit Group Exercision Number (GEN)	. If this is for the whole group, check the

box 🕨 🛄 . If it is for part of the group, check this box 🐌 🛄 and attach a list with the menos and ENIs of all members the enterplor is for.

1 irrequest an automatic 5-month (6-months for a corporation sequired to the Porm 990-1) extension of time	undi .
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August 15, 2013	. to file the everyd organization return for the organization named above. The extension
is for the organization's return for.	

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Change in accounting period

. and ending

I the tax year entered in line 1 is for less than 12 months, check reason: 🗌 Initial return 🔲 Final return

34	If this application is for Form 093-BL, 999-PP, 993-T, 4720, or 5058, aniw the textative tax, leas any nonvelunitative coulds. See instructions.			
.0	I this application is for Farm 900-PF, 990 T, 4720, or 6069, enter any refundable credits and	-1**		-
	extinued to payments made. Include any prior year averyownent allowed as a creft. Response day, Subtract line 30 from line 30, include your payment with this form. I required.	- 8	8	-

by yorks 07175 (Destronic Pederal Tax Payment System), See mathematics.	00 5
Castlon, I you are going to make an electronic fund with they have 8808 a	as Form \$453.60 and Form 8875/60 kx payment instruc-

UNA For Privacy Act and Paparsvark Reduction Act Notice, see Instructions.

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Department of the Tissuery Informal Revenue Service Ophra L/F \$4351

For annistance, cull: 1-877-829-3500 FAX 801-620-5670

Notice Numbers CP311A Date: June 24, 2013

**Taxpayor Identification Number:** 52-0140979 Tex Form: 990. Tax Period: December 31, 2012

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AMERICAN LEGISLATIVE EXCHANGE COUNCIL 1101 VERMONT AVE My FL 11 MASRINGTON DC 20085-3515

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# APPLICATION FOR EXTENSION OF TIME TO FILE AN EXEMPT ORGANIZATION RETURN - APPROVED

We received and approved your Form \$868, Application for Extension of Time to File an Exempt. Organization Return, for the return (form) and tax period identified above. Your extended due date to file your return is August 15, 2013.

When it's time to file your Form 990, 990-EZ, 990-PF or 1120-POL, you should consider filing electronically. Electronic filing is the fastest, easiest and most accurate way to file your return. For more information, visit the Charities and Nonprofit web at www.irs.gov/eo. This site will provide information about;

- The type of returns that can be filed electronically,

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- approved e-File providers, and
- if you are required to file electronically.

If you have any questions, please call us at the number shown above, or you may write us at the address shown at the top of this letter.



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# EXHIBIT 56

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Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (ascept private foundations)

Department of the Treasury Internal Networks Devices

Form 990

Do not error Social Security rumbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.ris.gov/Yorre200.

2013 Open to Public Inspection

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And Do	ing Business As		52-	0140979
	reber and airest (or P.D. box it real is not deleared to atreat address)	#101618	E Telephone numb	ber
	900 Crystal Drive, 6th Floor	1.0000	703	-373-0933
	y or town, state or province, country, and ZIP or foreign postal code		() Graningers	7,322,531
Topor V	rlington, VA 22202		Heat is this a group	
	res and address of principal officer MS. Lisa Nelson		for subordinat	tes T
0.00	se as C above		HOU AN AD BELLEVILLE	w inclusion 1 Yes 1 No
converget alla	tes: 🗶 50100(0)	501 327	if "No," attach	a list. (see instructions)
	ww.alec.org		H(c) Group esergi	tion number 🕨
n of a particul	ter: X Domension Trust Association Other 🕨	L Your	of tamater: 1975	M State of legal domicile: I
ti Summ				
	eactive the organization's mission or most significant activities: $\underline{A}\underline{a}\underline{a}$			
Cong	ress & the public by sharing resear	ch and	educationa	l info.
2 Check #	is box 🕨 🛄 If the organization discordinued its operations or disp	coad of mon	than 25% of its repl	saaetti.
3 Number	of voting members of the governing body (Part VI, line 1a)			3 2
4 Number	of independent voting members of the governing body (Part VI, line 10	E		4 2
\$ Total nu	nber of Individuals employed in calendar year 2013-(Part V, Ine 2a)		1	s <u>4</u>
E Total nu	nber af volunteers (estimate if necessary)			6 2
7 a Total uni	elated business revenue from Part VIII, column (C), line 12		2	ta 550
to Net unre	lated business taxable income from Porn 9661, line 34	A Design and A design and		m 0
B Net unn			Prior Year	Current Vear
	dons and granto (Part WE, live 1h)		Prior Year 7,216,208	Current Vear 3. 5,825,882
8 Contribu 9 Program	form and gravito (Part Will, line 1h) assrvice recommon (Part Will, line 2g)		Prior Year 7,216,208 1,200,481	CurrentYear 5,825,882 1,176,337
8 Contribu 9 Program	dons and granto (Part WE, live 1h)		Prin Yew 7,216,208 1,200,481 4,264	Current Year 5,825,882 1,176,337 2,226
8 Contribu 9 Program 18 Investm	form and gravito (Part Will, line 1h) assrvice renormae (Part VIII, line 2g)		Prim Year 7,216,208 1,200,481 4,264 4,098	Current Year 5,825,882 1,176,337 2,226 318,086
8 Contribu 9 Program 10 Investm 11 Other ro	dons and grants (Part Will, line 1h) asrvice revenue (Part Will, line 2g) ent income (Part Vill, column (4), lines 3, 4, and 7c8		Prise Year 7,216,208 1,200,481 4,264 4,098 8,425,051	Current Year 5,825,882 1,176,337 2,226 3,318,086 7,322,531
8 Contribu 9 Program 18 Intrastrus 11 Other to 12 Total res	dons and grants (Part 108, line 1h) service revenue (Part 108, line 2g) ent income (Part 108, column (A), lines 3, 4, and 7c8 serue (Part 108, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		Prim Year 7,216,208 1,200,481 4,264 4,098	Current Year 5,825,882 1,176,337 2,226 3,318,086 7,322,531
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total res 13 Grants a 14 Banofta	fons and grants (Part WE, Ins 1h) service revenue (Part WE, Ins 2g) ent income (Part VE, column (A), Inse 3, 4, and 7d) serve (Part VE, column (A), Inse 5, 6d, 8d, 9d, 10d, and 11e) enue, add inse 3 through 11 (mail sepal that VE, column (A), Inse 13 enue add inse 3 through 11 (mail sepal that VE, column (A), Inse 13 enue set inse 3 through 11 (mail sepal that VE, column (A), Inse 13 paid to on far members (Part IX, column (A), Inse 10		Print Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0	Current Year 5,825,882 1,176,337 1,2,226 3,318,086 7,322,531 1,7,500 0,0
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total res 13 Grants a 14 Banofta	fons and grants Part WE, line 1h) asrvice revenue (Part WE, line 2g) int income Part VE, column (A), lines 3, 4, and 7d) sinue (Part VE, column (A), lines 5, 6d, 8d, 9d, 10d, and 11e) anue add lines 2 through 11 (must separation) of similar amounts paid (Part IX, column (A), lines 10)		Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0 2,757,422	Current Vear 5,825,882 1,176,337 2,226 318,086 7,322,531 1,7,500 2,920,969
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Banofita 15 Salteries, 16 Picfessi	form and grants (Part 118, line 11) aervice revenue (Part 118, line 2g) ent income (Part 118, column (A), lines 3, 4, and 7c8 enue (Part 118, column (A), lines 5, 6d, 6c, 9c, 10c, and 11e) enue edit lines 3 through 11 (mail equal Part 128, column (A), line 13) and similar amounts paid (Part D), column (A), lines 105 paid to or far members (Part D), column (A), line 14) other compensation, employee benefits (Part D), column (A), lines 5-10 and fundraising fees (Part D), column (A), line 11e)		Print Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0	Current Vear 5,825,882 1,176,337 2,226 318,086 7,322,531 1,7,500 2,920,969
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Banofta 15 Salaries, 16 Picfessi 16 Total fur	form and grants (Part 118, line 15) aarvice revenue (Part 118, line 25) ent income (Part 118, column (A), lines 3, 4, and 7c8 enue (Part 118, column (A), lines 5, 60, 60, 100, and 116) anue additions 3 through 11 (must republicate VIS, column (A), line 12) and similar amounts paid (Part D), column (A), lines 5.05 paid to or far members (Part D), column (A), lines 5.05 paid to or far members (Part D), column (A), line 4( other compensation, employee benefits (Part D), column (A), lines 5.15 and fundraising fees (Part D), column (A), line 11e( draising opportoos (Part D), column (A), line 11e( 5.3.7.	¢	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 2,757,422 110,923	Current Vear 1. 5,825,882 1,176,337 2,226 318,086 7,322,531 0. 17,500 0. 0 1,2,920,969 1,155,758
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Banofita 15 Salaries, 16 Professi 16 Total fun 17 Other ex	form and grants (Part 108, line 11) service revenue (Part 108, line 2g) ent income (Part 108, column (A), lines 3, 4, and 7c8 enue (Part 108, column (A), lines 5, 60, 80, 90, 100, and 11e) anue additions 3 through 11 (must separately 108, column (A), line 12) and similar amounts paid (Part DI, column (A), lines 100 paid to or far members (Part DI, column (A), line 4) other compensation, employee benefits (Part DI, column (A), lines 5.10 and fundmining fees (Part DI, column (A), line 11e) draining expension (Part DI, column (A), line 11e) draining expension (Part DI, column (A), line 20) parases (Part D, column (A), line 11e, 53.7., penses (Part D, column (A), line 11e, 116, 116, 244)	¢	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 2,757,422 110,923 5,764,302	Current Vear 1. 5,825,882 1. 1,176,337 1. 2,226 1. 318,086 1. 7,322,531 1. 17,500 1. 2,920,969 1. 2,920,969 1. 5,416,725
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Banofita 15 Salaries, 16 Professi 16 Total fun 17 Other ex	form and grants (Part 118, line 15) aarvice revenue (Part 118, line 25) ent income (Part 118, column (A), lines 3, 4, and 7c8 enue (Part 118, column (A), lines 5, 60, 60, 100, and 116) anue additions 3 through 11 (must republicate VIS, column (A), line 12) and similar amounts paid (Part D), column (A), lines 5.05 paid to or far members (Part D), column (A), lines 5.05 paid to or far members (Part D), column (A), line 4( other compensation, employee benefits (Part D), column (A), lines 5.15 and fundraising fees (Part D), column (A), line 11e( draising opportoos (Part D), column (A), line 11e( 5.3.7.	¢	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 2,757,422 110,923 5,764,302 8,642,647	Current Year 5,825,882 1,176,337 1,2,226 3,318,086 7,322,531 1,7,500 1,2,920,969 1,2,920,969 1,2,920,969 1,5,416,725 1,5,416,725 1,6,510,952
8 Contribu 9 Program 10 Investme 11 Other ro 12 Total res 13 Grants a 14 Banofta 15 Salaries, 16 Pictossi 16 Total fun 17 Other ex 18 Total res	form and grants (Part 108, line 11) service revenue (Part 108, line 2g) ent income (Part 108, column (A), lines 3, 4, and 7c8 enue (Part 108, column (A), lines 5, 60, 80, 90, 100, and 11e) anue additions 3 through 11 (must separately 108, column (A), line 12) and similar amounts paid (Part DI, column (A), lines 100 paid to or far members (Part DI, column (A), line 4) other compensation, employee benefits (Part DI, column (A), lines 5.10 and fundmining fees (Part DI, column (A), line 11e) draining expension (Part DI, column (A), line 11e) draining expension (Part DI, column (A), line 20) parases (Part D, column (A), line 11e, 53.7., penses (Part D, column (A), line 11e, 116, 116, 244)	¢	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 2,757,422 110,923 5,764,302	Current Year 5,825,882 1,176,337 1,2,226 3,318,086 7,322,531 1,7,500 1,2,920,969 1,2,920,969 1,2,920,969 1,5,416,725 1,5,416,725 1,6,510,952
8 Contribu 9 Program 10 Investme 11 Other ro 12 Total res 13 Grants a 14 Banofta 15 Salaries, 16 Pictossi 16 Total fun 17 Other ex 18 Total res	form and grants (Part WE, line 1h) service revenue (Part WE, line 2g) int income (Part VE, column (A), lines 3, 4, and 7d) innue (Part VE, column (A), lines 5, 6d, 8d, 9d, 10d, and 11e) innue add lines 3 through 11 (mail equal that VE, column (A), line 13) ind similar amounts paid (Part IX, column (A), lines 100 paid to or far members (Part IX, column (A), lines 100 paid to or far members (Part IX, column (A), line 14) other compensation, employee benefits (Part IX, column (A), lines 5.10 and fundmining flees (Part IX, column (A), line 11e) draining osponesies (Part IX, column (A), line 21) panses (Part IX, column (A), line 11e, 116, 244) penses (Part IX, column (A), line 11e, 04, line 20)	424.	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 2,757,422 110,923 5,764,302 8,642,647	Current Vear . 5,825,882 . 1,176,337 . 2,226 . 318,086 . 7,322,531 . 7,322,531 . 7,322,531 . 17,500 . 0 . 0 . 0 . 2,920,969 . 155,758 . 5,416,725 . 8,510,952 . <1,188,421
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Bunofita 15 Salaries, 16 Picfessi 16 Total fun 17 Other ex 18 Total re- 18 Total re- 18 Revenue	form and grants (Part WE, line 1h) service revenue (Part WE, line 2g) int income (Part VE, column (A), lines 3, 4, and 7d) innue (Part VE, column (A), lines 5, 6d, 8d, 9d, 10d, and 11e) innue add lines 3 through 11 (mail equal that VE, column (A), line 13) ind similar amounts paid (Part IX, column (A), lines 100 paid to or far members (Part IX, column (A), lines 100 paid to or far members (Part IX, column (A), line 14) other compensation, employee benefits (Part IX, column (A), lines 5.10 and fundmining flees (Part IX, column (A), line 11e) draining opportude (Part IX, column (A), line 11e) panses (Part IX, column (A), line 11e, 113/24s) penses (Part IX, column (A), line 101, column (A), line 20)	424.	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0 2,757,422 110,923 5,764,302 8,642,647 <217,596	Current Vear 5,825,882 1,176,337 2,226 318,086 7,322,531 1,7,500 2,920,969 1,155,758 2,5,416,725 5,416,725 5,416,725 5,416,725 5,510,952 5,> <1,188,421 W End of Year
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Bunofita 15 Salteries, 16 Picfessi 16 Total fun 17 Other ex 18 Total re- 18 Total re- 18 Revenue 20 Total re-	form and grants (Part Will, line 1t) aervice resonance (Part VIII, line 2g) ent income (Part VIII, column (A), lines 3, 4, and 7c8 enue-(Part VIII, column (A), lines 5, 6d, 6c, 9c, 10c, and 11e) enue (Part VIII, column (A), lines 5, 6d, 6c, 9c, 10c, and 11e) enue add lines 3 through 11 (must equal Part VIII, estarm (A), line 13) nd similar amounts paid (Part IX, column (A), lines 105 paid to or far members (Part IX, column (A), line 4) other compensation, employee benefits (Part IX, column (A), lines 5-10 mol fundming fees (Part IX, column (A), line 11e) draining coperates (Part IX, column (A), line 218 <b>5</b> , 37, penses (Part IX, column (A), line 11e,	0	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0 2,757,422 110,923 5,764,302 8,642,647 <217,596 ginding of Control Year 4,855,087 1,467,899	Current Vear 5,825,882 1,176,337 2,226 318,086 7,322,531 1,7,500 2,920,969 1,2,920,969 1,55,758 1,5,416,725 1,5,5,416,725 1
8 Contribu 9 Program 10 Investm 11 Other ro 12 Total re- 13 Grants a 14 Banofita 15 Satheries, 16 Picfessi 16 Total fun 17 Other ex 18 Total re- 18 Total re- 19 Revenue 20 Total re- 21 Total au	form and grants (Part 108, line 11) service revenue (Part 108, line 2g) ent income (Part 108, column (A), lines 3, 4, and 7c8 enue (Part 108, column (A), lines 5, 60, 80, 90, 100, and 11e) anue additions 3 through 11 (must separitized that 108, column (A), line 12) nd similar amounts paid (Part D), column (A), lines 100 paid to or far members (Part D), column (A), line 11e) other compensation, employee benefits (Part D), column (A), lines 5.10 and fundmining fees (Part D), column (A), line 11e) draining expension (Part D), column (A), line 11e) draining expension (Part D), column (A), line 210 persens Arbit lines 13-17 (must equal Part D), column (A), line 250 (and reported), buttact line 18 from line 12 and (Part X, line 10)	0	Prim Year 7,216,208 1,200,481 4,264 4,098 8,425,051 10,000 0 2,757,422 110,923 5,764,302 8,642,647 <217,596 pinting of Garnal Year 4,855,087	Current Vear 5,825,882 1,176,337 2,226 318,086 7,322,531 1,7,500 2,920,969 1,2,920,969 1,55,758 1,5,416,725 1,5,5,416,725 1

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Bign	Signature of efficient	Ciris / /
Here	Ms. Lisa Nelson, CBO Type or print rame and Ste	
	Frind/liges preparer's name Frind/liges areaser's name	Des / Josa D Plis
Pete	Thomas J. Raffa	af entry P00916458
Property	Erminster . Raffa, P.C.	Perfx89% 52-1511275
Das Only	Hom's address, 1899 L Street, NW, Suite 900	
	Washington, DC 20036	Phare to 202-822-5000
May the I	RS discuss this return with the preparer shown above? [see instructions]	No Yes No
100001 NP	22-12 LPW. For Papersech Reduction Act Notice, see the apparate instructions.	C C C Form 990 (2012)

	federalism among elected officials and the private sector members and seeks to educate the general public on ALEC's institutional goals and objectives.         Objectives.         COnverses         Converses         Discribe in Schedds 0)         Ausent 1,448,906. sectorment 17,500.1 (memal 81,632.)         Total program service segments         5,937,403.
	federalism among elected officials and the private sector members and seeks to educate the general public on ALEC's institutional goals and objectives.         Objectives.         Other proper services (Describe in Schedde 0)         Nummers       1,448,906. numbers at 17,500.1 (numat)
	federalism among elected officials and the private sector members and mesks to educate the general public on ALEC's institutional goals and
ha i	federalism among elected officials and the private sector members and mesks to educate the general public on ALEC's institutional goals and
	Public Affairs - Through this program, ALEC conducts an on-going communications program that integrates all departments of ALEC to promote policies based on free-market, limited government and
•	Conferences - ALEC holds national conferences, providing workshops on Current issues with leading experts, public figures and elected officials. The three national conferences held during 2013 were the Spring Task Force Summit, Annual Meeting and States and National Policy Summit Meeting.
	The Task Forces include the following: Civil Justice; Commerce, Insurance and Economic Development; Communications and Technology; Education; Energy, Environment and Agriculture; Health and Human Services; International Relations; Justice Performance Project and Tax and Fiscal Policy.
	Task Forces - ALEC's policy Task Forces provide a forum for legislators and the private sector to discuss issues, develop policies, and draft model bills and resolutions which serves as a public policy resource.
	Section 501(c)(b) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expanses, and revenue, if any, for each program service reported.
	If "Yes," describe these changes on Schedule D. Describe the caparization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Old the organization cease conducting, or make significant changes in how it conducts, any program services?
	the prior Feen 000 or 000 52?
	Congress, and the general and business public by sharing research and Oid the organization underlake any significant program services during the year which were not lated on
	Organization's mission is to assist State Legislators, Members of
	The American Legislative Exchange Council is a think-tank for state-based public policy issues and potential solutions. The
	Briefly describe the organization's mission:
	Check If Scheelule Coontains a response or note to any line in this Part II

Pa	1990-2013) American Legislative Exchange Council 52-0140 at W Checklist of Required Schedules	979	p	100.3
		_	Yes	Pho
1	Is the organization described in section 501(c)(3) or 4047(a)(1) (other than a private foundation)? If "rice," complete Sufrequer A	,	x	
2	Is the organization required to complete Schoolule B, Schoolule of Contribution?	2	X	-
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part /			x
4	Section 901(c)(3) organizations. Did the organization angage in lobbying activities, or have a section 501(h) election in effect during the tax year? if "Yee," complete Boheekale C, Part N		x	
5	In the organization a section 501(c)(4, 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revanue Procedure 56-121 // "rise," complete Schedule C, Part IV	5		x
0	Did the organization maintain any donor advised funds or any similar funds or accounts for which denors have the sight to provide advice on the distribution or investment of amounts in such funds or accounts? (# "Yes," complete Schedule D, Part /	6		x
7	Did the organization receive or hold a conservation essement, including easements to prosome open space, the onvironment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7		x
	Del the organization maintain colloctions of works of alt, historical transume, or other sindlar exects? // "rist," complete Schools/b D, Part IV			x
Ð	Did the organization report an errount in Part X, line 21, for endrow or outstockal account bability; serve as a outstockan for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or dobt negotiation services?			x
10	If "rea," complete Schedule D, Part IV Did the organization, descity or through a related organization, hold assets in temporarily restricted endowments, parmanent, endowments, or quesi-ondowments? // "Yes," complete Schedule D, Part V	9		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts W, VE, VE, B, or X as applicable.			-
•	Old the organization report an amount for land, buildings, and equipment in Plart X, line 107 // "Yea," complete Schedule D, Plant V/	110	*	
	Old the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assists reported in Part X, line 147 // "Yes," complete Schedule D, Part VI	18		x
*	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total oscels reported in Part X, line 167 // "visit," complete Schedyle D, Part VV	110		x
4	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 107 if "Hes," complete Schedule D, Part IX	110	x	
	Did the organization report an amount for other labilities in Part X, ine 357 If "Yes," complete defaolde D, Part X	110	-	
1	Did the organization's separate or consolicited financial statuments for the tax year include a locitrate that addresses the organization's liability for uncertain tax positions under FIN 48 (ADC 740)1 if "rite," complete Schedule D, Part X	110	1.5	
120	Did the organization obtain separate, independent audited financial statements for the tax year? # "risc," complete Schedule 0, Parts Xhand XN	tia		x
•	Was the organization included in consolidated, independent audited financial statements for the tax year? # "Nex," and if the organization answered "No " to line 12s, than completing Schedule D, Parts XI and XD is optional	526	x	
19	Is the organization a school described in section 170(3)(1)/0(3)? # "Yee," complete Schedule 2	13		x
144	Did the organization maintain an office, employees, or agents outside of the United States?	144		X
1	Did the organization have appreciate momentums or exponence of more than \$10,000 term grantmaking, fundration, business, Investment, and program service activities outside the United States, or appreciate foreign investments valued at \$100,000 or more? If "Nax," complete Scheckle P, Parts / and IV	140		x
15	Did the organization report on Plat DL column (A), line 3, more than \$5,000 of grants or other assistance to or for any tonign organization? M "Nes," complete Schoolule F, Parts K and TF	15		x
10	Did the organization report on Plant DL optimers (A), the 3, more than \$5,000 of aggregate-gravits or other assistance to or for fondign individuals? If "Yes," complete Schedule F, Parts IV and IV	10		x
17	Did the organization report a total of more than \$15,000 of sepanaes the professional fundraising services on Part D, obtainin (4), lines 6 and 11e7 // "Hez," complete Schedule G, Part I	17	x	_
18	Did the organization report more than \$15,000 total of fundraising avent gross income and costributions on Part VIII, lines 1c and 8x7 I/ "rise," complete Schedule 0, Part II	+8		x
19	Did the organization report more than \$15,000 of gross income from gaining activities on Part vill, time ba? # "Nas," samplete Schedule G, Part W	-		x
206	Did the organization operate one or more hospital facilities? # "Kes," complete Schedule H	200		X
	# "flug" to line 25a, skit the organization attach a copy of its audited linancial stationents to this return?	200		-12
		a second s	990	2013

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Par	200 COLOR American Legislative Exchange Council 52-0140 t IV Checkist of Required Schedules constant	979	P	220 4
		_	Yes	No
21	Old the organization report more than \$5,000 of grants or other assistance to any demestic organization or government on Part IX, column (4), line 17.8 "Yes," complete Schedule 1, Parts J and N	21	x	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, oolumn (4), line 37.8 "thes," complete Schedule I, Parts Lang/AV	22		x
23	Old the organization answer "Yes" to Part VII, Section A, Ine 3, 4, or 5 about compensation of the organization's current and former officiers, directors, trustees, key employees, and highest compensated employees? V "Yes," complete Schedule J	23	x	
24a	Cid the organization have a tax everypt bond lesse with an outstanding principal amount of more than \$100,008 as of the last day of the year, that was lessed after December 31, 20037 # 'Yea," answer lines 246 through 244 and complete Schedule K. # 'Mo', go to line 25a	241		x
	Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception?	240	-	-
	Did the organization maintain an econow account other than a refunding escrew at any time during the year to defeate any tax events bonds?	244		
. 4	Old the organization act as an "on bahalf of" issuer for bonds outstanding at any time during the year?	244		
25e	Section 801(c)(3) and 901(c)(4) organizations. Old the organization engage in an excess benefit transaction with a disqualified perior during the year? # "riss." complete Schedule 1, Part /	254		x
b	Is the organization aware that it engaged in an encess benefit transaction with a dequalitied person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990/E23 if "Yes," complete Schedule L. Part /	250		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	1.68	-	ha.
~	former officers, directors, trustees, key employees, highest comparisated employees, or disqualified persons? If as, complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assailance to an officer, director, trustee, key orgoloyee, substantial		-	-
	contributor or employee thereof, a grant solection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule 1, Part M	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L. Part IV	1	10.00	10
59	instructions for applicable Wing thresholds, conditions, and exceptions):	20	15	
	A current or former officer, director, trustee, or key employee? If "like," complete Schedule L, Part N	204	-	X
	A tarrity member of a current or former officer, director, truston, or key employee? # "Yee," complete Schedule L, Part /V	280	-	X
1	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Net," complete Schedule L, Part IV	281		x
29	Did the organization receive more than \$25,000 in non-cash contributions? # "Yes," complete Schedule M	29	_	Х
20	Did the organization measure contributions of art, historical treasures, or other similar assets, or qualitied consortation contributions? /f "ries," complete Schedule M	30		x
ð1	Did the organization liquidate, terminate, or disorties and cease operations? If "Nee," complete Scheck/e IV, Part I	31		x
52	Did the organization sell, exchange, dispose of, or transfer more than 25% of its reit assets?// "Yes," complete Schedule IV, Part //	32		x
38	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations aections 301.7101 d and 301.7101-01 // "line," complete Schedule R, Part /	30		x
ы	Was the organization related to any tax-ecompt or taxable entity? # "Yes," complete Schedule R. Part 8, IR, or IR, and	24	x	1
354	And an a second se	354	-	х
	If "Fee" to line 15a, cld the organization receive any payment from or engage in any transaction with a controlled entity			Ê
36	within the meaning of section \$13(b)(13)? # "Yes." complete Schedule R. Part V, line 2	.379.	-	-
	N "Tex," corruption Scheelule IV, Part V, Ine 2	.00.	_	X.
31	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			1.
58	and that is treated as a partnership for federal income tax purposes? // "Yes," complete Schedule IV, Part VI Did the organization complete Schedule D and provide explanations in Schedule D for Part VI, Inves 11b and 197	37	-	×
-	Note: All Fpim 990 filers are required to complete Scheckle 0	30	X	

Form 990 (2013)

1

C

101504 80-09-10

13480821 786783 alac

_	Check # Schedule O contains a response or note to any line in this Part V			and in	h
	Easter the number reported in thes 3 of Form 1095, Easter G-It not applicable 1e	31	-	Yes	N
7	Color the second s		1.0	10	61
2	Manage		lind.	12.2	
	(gentiling) visitings to price winners?	Provid		x	-
24	Enter the number of employees reported on Form W-0, Transmittal of Wage and Tax Statements,		50	-	
	Ned for the calendar year ending with or within the year covered by this return	45	101	277	
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		æ	x	
	Note. If the sum of lines its and 2s is greater than 250, you may be required to e-the (see instructions)		-	100	
3+	Did the organization have unveloted business gross income of \$1,000 or mere during the year?		34		3
÷	If "Yes," has it field a Form 960 T for this year? if "No," to line 30, provide an explanation in Schedule O		SD	_	1
44	At any time during the colorator year, did the organization have an interest in, or a signature or other subtarily	NOV. B	-	_	-
	financial account in a foreign country (such as a bank account, escurities account, or other financial account)?		40		3
ъ	If "Yes," enter the name of the tangs country: >		101	1	1
	See Instructions for Sling requirements for Form TO F 90 22.1, Report of Foreign Bank and Pinancial Accounts.		03	560	2
64	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		50		3
	Did any totable party notify the organization that it was or is a party to a prohibited tax shaller transaction?		50	-	3
÷	If "Yes," to line 5a or 5b, clid the organization file Form \$666 17		50	_	1
64	Does the organization have annual gross receipts that are remaily greater than \$100,000, and did the organiz				
	any contributions that were not tax deductible as sharitable contributions?		60		2
÷	If "Yes," did the organization include with every solicitation an express statement that such contributions or pl	19			-
	www.notitax.doductible?		60	1	
2	Organizations that may receive deductible contributions under section 170(c).		100	1.1	23
٠	Did the organization receive a payment is excess of \$75 reads parity as a centritreton and parity for goods and senious prov	Roll to The payment?	70		2
ð,	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	1	
4	Did the organization will, exchange, or otherwise dispose of sangles personal property for which it was require	đ.			
	10 fla Forn 82627		78		2
4	# "flas," indicate the number of Forme 8282 fled during the year 74			221	
٠	Did the organization rooping any funds, directly or indencity, to pay premiums on a personal benofit contract?		76		3
ŧ	Did the organization, during the year, pay premiums, directly or indirectly, on a personal barrets contract?		21	-	2
٠	If the organization received a contribution of qualified intellectual property, did the organization file Form 8000		711		
	If the organization received a contribution of cars, boats, aliphanes, or other vehicles, did the organization like a		7h	1	
	Spennering experimentations maintaining donor advised hade and socials \$09(a)(1) apparting argunizations. Did the supp	ardre .	1.1	20	
	ergenitation, or a denor adviced fund maintained by a sponsaring organization, have excess is alrest holdings at any time di	ring the year?	.0	_	
9	Sponsoring organizations maintaining donor advised tunds.		10	alt.	5.
*	Did the organization make any taxable distributions under section 40007		28		_
	Did the organization make a distribution to a donor, donor advisor, or misted person?		90	_	_
D	Bection 80 %(d)7) organizations. Enter		100	10	
2	Initiation fees and capital contributions included on Part VIII, Ine 12		127	-20	
	Gross recepts, included on Porm 990, Part VIE, Ins 12, for public use of club facilities		(Tri)	18	
١.	Section 901(c)(12) organizations. Enter:		20		
2	Gross income from members or shareholders 11e		215	574	
۰	Ordes income from other advances (Do not net ensuring due or peld to other sources against ensuring due or received from them)		1	1.11	R
	arrounts due or received from them.) [11b] Socition 4047(d)(1) non-exempt charitable trusts, to the organization filing from 500 in loss of Form 10477		100	Part 1	
7	and the second		124	_	-
ŝ	They, "after the amount of tax-overapt interest received or social during the year			52	2
			-		-
	Note: See the instructions for additional information the organization must report on Schedule ().		etha .	-	-
	Enter the amount of meanwea the organization is required to maintain by the states in which the			96	
	organization is licensed to issue-qualified health plans			100	E
e.	Enter the amount of reserves on hand		50		1
	Latit		144	-	2
	If "Yos," tas it field a Form720 to report these powreates? If "No," provide an explanation in Schedule O		14b		1
-		1		990	78
		201	0	2	7
1000				VV/	1

-	Check if Scheckle D contains a response or note to any line. In this Part VI					X
loci	tion A. Governing Body and Management			_		-
		11			Yes	34
u	Eviter the number of voting members of the governing body at the end of the tox year	-34-	2	1		1
	If there are material differences in writing rights among members of the poverning body, or liftle governing			1	20	
	body delegated broad authority to an executive committee or similar committee, explain in Schadule 0,					15.
	Evilar the manifest of voting members included in line Ta, above, who are independent	1.96.1	2	1		1.5
8	Did any officer, director, trustee, or key employee have a family relationship of a business relationship				1000	
	officer, director, trustee, or key employee? Dtd the organization delegate control over management duties customerily performed by or under t			-8	-	-
÷.,	of officers, directors, or trustees, or key employees to a management company or other paraan?	IN GRACE	supervision	1.4		l.,
	Did the organization make any significant changes to its governing documents since the prior Form	900 um	Elect2	3		x
÷.	Did the organization become aware during the year of a significant diversion of the organization's as			4		x
	Did the organization have members or stockholders?			0	x	+n
	Did the organization have members, stockholders, or other persons who had the power to elect or a			14	- 0	-
	more members of the governing lipody?			78	x	
	Are any governance decisions of the organization reserved to (or subject to approval by) members,			1.00		
	parsons other than the governing body?			78		x
	Did file organization contemporaneously document the meetings belt or written actions undertaken during the se-			10	1.00	
	The governing body?			80	x	
	Each committee with authority to act on behall of the prverring body?			146	-	2
	In there any officer, director, trustee, or key employee lated in Part VI, Section A, who cannot be re-	wheel at	the	-	-	t"
-	organization's mailing address? if "Hes," provide the names and addresses to Schedulo O					x
iect	tion B. Policies (The Sector B requests information about policies not required by the Internal A	inverse.	Code i	-		-
			A 1000	10.00	Yes	1 14
66	Did the organization have local chapters, branches, or affiliates?			939	1	x
	If "Yes," did the organization have written policies and procedures governing the activities of such o			1	-	1
	and branches to ensure their operations are consistent with the organization's occurpt purposes?					ι.
11#	Has the organization provided a complete copy of this Form 990 to all members of its governing box			114		X
ъ	Describe in Bohodule O the process, if any, used by the organization to review this Form 990.	2600	1.12.12.11.1	0.33	12.0	
124	Del the organization have a written conflict of interest policy? If "No," go to ine 19		1.1.4-4	123	X	
٠	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give its	a to confi	lete?	125	X	
٠	Did the organization regularly and constatently rearder and enteros compliance with the policy? If "	Yes, * der	ecribe		100	
	In Schedule O how this was done			120		2
19	Did the organization have a written whistlebkower policy?			13	X	
14	Did the organization have a written document relention and destruction policy?			14	X	Ŀ.
15	Did the process for determining compensation of the following persons include a neview and approx	al by inc	Appandent	100	2003	
	porsons, comparability data, and contemporarious substantiation of the deliberation and decision			1.0	EC/6	10
	The organization's CEO, Resource Director, or top management official			150	X	_
	Other officers or key employees of the organization			191	X	_
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			1.1	197	12
64	Did the organization invest in, contribute assets to, or participate in a joint vesture or similar amongs				250	
	taxable entity during the year?			.15a	-	13
	If "Yes," did the organization tokw a written policy or procedure requiring the organization to evalu			1007	100	10
	In joint venture errorgements under applicable lederal tax law, and take stops to safeguard the orga	rieatur	14 ·		2.00	P
-	recently status with respect to such anangements?			155	_	-
	ion C. Discloaure				10.0	
	List the states with which a copy of this Form 990 is required to be Sec > AE, AL, AR, AZ, O					
8	Section 6104 requires an organization to make its Forms 1005 (or 1024 # applicable), 990, and 990	1 (Sector	on but (oggins only	0-24	- 90	
	For public inspection. Indicate how you made these scalable. Check all that apply.           Image: State in the second state in the					
	And a second s					
9	Deports in Bohedule O whother (and if so, how), the organization reads its governing documents, or	019210	e enteriore polects 4	10 814	ACIM1	
0	statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possessos the books a	and care				
1	Lisa Bowen, Sr. Dir. of Pinance - 703-373-0933	ing repo	un de se adeit	andre 1	-	-
	ALACE DURCH, DL + DAA + VA FAMADUM - 703-373-0355			-	-	_

Employe	American Legislative Exchange Council sation of Officers, Directors, Trustees, Key Employees, Highest es, and Independent Contractors thedule O contains a response or note to any line in this Part W	52-0140979 Pice7 Compensated
Section A. Officers,	Directors, Trustees, Key Employees, and Highest Compensated Employees	
ta Complete this table	for all persons required to be listed. Report compensation for the calendar year endi	ing with or within the organization's tax year.
List all of the org     List all of the org     List the organizal     able compensation (So     List all of the org     reportable compensatio     List all of the org	anication's current officers, deectors, trustees (whether individuals or organizations), (E), and (F) if no compensation was paid. anization's current key employees, if any. See instructions for definition of "key emploin ion's five current highest compensated employees (other than an officer, deector, trust is of Form W/2 and/or Box 7 of Form 1999-MISC) of more than \$100,000 from the organization's formative officers, key employees, and highest compensated employees why on from the organization and any related organizations, anization's former directors or trustees that received, in the capacity as a former directors.	loyee." stee, or key employee) who seceived report- rigenitiation and any related organizations, to received more than \$100,000 of
	wing order individual trustees or directors, institutional trustees; officers; key employ	yees, highest compensated employees;

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week	( but	out a	Pos herk en pr	(C) Tosition eck more that one is person is both an ( a director/invalue)			(D) Reportable compensation itom	(E) Reportable compensation from related	(F) Estimated emount of other
	(list any hours for related organizations befow line)	Individual Tuttles or display	Inductive factors	and	the sequences	Agent (persenant)	None	the organization (W12/1000-MISC)	organizations (NF2/1096-MISC)	compensation from the organization and related organizations
<ol> <li>Representative John Piscope, CT Chair</li> </ol>		x		x				0.	0.	0.
<ol> <li>Representative Linds Openyer, IA, First Vice Chair</li> </ol>	1.00	x		x				0.	0.	0
(3) Representative Phil King, TE Second Vice Chair	1.00	x		x				0.	0.	0
(4) Henstor Leah Voksir, WI Treasurer	1.00	x		x				0.	0.	0.
(5) Representative Liston Berfield, 82. Secretary	1.00	x		x			-	0.	0.	0
(6) Representative David Frissell, US_Immediate Fast Cheir	1.00	x		x			_	0.	0.	0.
(7) Representative Gary Banz, OS Director (8) Senator James Buck, IN	1.00	x		_	-	-	-	o.	0.	0
Director (9) Senator Bill Cadman, CD	1.00	x		-	-		-	0,	0.	0
(10) Senator Barbers Cepavaka	1.00	X	$\vdash$	-	H	-	-	<u> 0</u> .	0.	0.
SV. Director (11) Representative Philip A. Ounn	1.00	X		-		Η	-	0.	0.	0
HE, Director (12) Representative Joe Marrison	1.00	X	H	-			1	0.	0.	0.
LA, Director (13) Belegate Millian Nowell, VA Director	1,00	x					1	0. 0.	0.	0.
(14) Senator Michael Lemoureux, AB. Director	1.00	x						0.	0.	0.
(15) Representative Steve McDaniel, IN, Director	1.00	x						0.	0.	0.
(16) Representative Ray Merrick, Kil Nigertor	1.00	x						0.	0.	0.
(17) Senator Nayne Miederhanser, 17. Director	1.00	x						0.	0.	0.

Part VII Bection A. Officers, Directors, Tru	stees, Key Em	eler.	100	. an	dH	iche:	NIC	onpersaled Employee	a Bonthued	1979 Page 8
(A) Name and title	(B) Average hours per week	1.50	- not o	Pos	C) itor			(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations before line)	MARK TOTAL POINT	terthology include	the second	and participants	April 10 Acres 10	free.	The organization (IV-2/1099-MESC)	organizations (w2/1009-M/BC)	compensation from the organization and related organizations
(18) Denator William Dalts, CH Director	1.00	x						0.	0.	. 0.
(15) Representative Thom Tillis, SC, Director	1.00	X					_	0.	0.	. 0.
(30) Representative Curry Todd, TM Director	1.00	X	L	L	L			0.	0.	. o.
(21) denator dusan Magle, #2 Director	1.00	X	L	L	L			0.	0.	. 0.
(33) Ron Scheberle Executive Director	37.50	1	-	x	1			337,698.	0.	840.
(23) biss Bowen Sr. Dir Fissner/Admin. (24) Michael Bowenn	37.50		-	x	-	-		127,506.	0.	21,618.
Gr. Dir Folicy/Strategy (25) Wilhelm Materling	37.50		+	┝	ŀ	x	-	149.256.	0.	25,714.
Dir Public Affairs (26) Jonathan Williams	37.50		┝	┝	┝	x	_	126,242.	0.	7,175.
Task Force Director		1	-		-	x	•	110,215. 850,917.	0.	
Total from continuation sheets to Part V d Total (add lives 1b and 1c)     Total number of individuals (including bulk compensation from the organization			kar	ed a	bov		No N	0. 850,917. ceived more than \$100,	0 . 0 . 000 of reportable	. 77,933. 5
<ol> <li>Did the organization list any former office line 1a7 # 'Yes,' complete Schedule J for</li> <li>For any individual lated on line 1a, is the s and related organizations greater than \$11</li> <li>Did any person listed on line 1a receive or rendered to the organization? # 'Yes,' cor Bection B. Independent Contractors</li> </ol>	such individual sum of reportab 50,0007 // "Yes, accrue compe	10 0 100	omp smpl	oris late from	ation Soft	n anv eduk y unv	d oth J A elate	er compensation from to or such individual	he organization	Yes No 3 X 4 X 6 X
Complete this table for your five highest of the organization. Report compensation for										not not
(A) Name and busines	e address	_	_		_		1	(R) Description of se	evices	(C) Compensation
Doner Fundraising 815 Brazos, Suite 701, A Edelman								Event plannin		226,434.
21992 Network Place, Chi CMI Communications, 400 Blvd., Rochester, NY 146	Mile Cro 24						Т	Public relati Audio Visual	LOUB	208,000.
Webster Chamberlain & Be 1747 Penn. Ave., NW, Was MGA, Inc.			DC.	2	00	06	+	Legal & Const	lting	172,521.
1230 17th Street, NW, Wa 2 Total number of independent contractors	(including but n	_		_	_	_			ore than	168,747.
\$100,000 of compensation from the organ	kolon 🕨	-	-	-	-	5	_		0.0	Form 990 (2013)

10-20-18

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NACE N	and a second	Oheck if Schedule O cont	tra de la		(A) Total revenue	(E) Related or exempt function revenue	IC) Unrelated butiness revenue	Press 200
Į.	1.0	Federated compaligne	fa		and the state	STATE OF STREET	10000	10.255
귉	- 8	Membership dues	10			- Hardware - ware	1.000	1.125S
8	•	Fundraiting events	10		は古ちの部に	1.2.2.2.0		1.200
2Í		Related organizations	1d		MASSAL	12220 Car	A CONTRACTOR	LEDE
£I		Government grants (contribut			No. 2 Carl		D. Briterie	372497
51		All other contributions, pilts, grav			22.00	Cheffer and the second	and the second	1000
61		similar amounts not included abo	the second secon	825,882.	240 3 3 3 3 3		いたい。ない	Sec.
Brail Other &		Norwash contributions included in lines	ta 10.8		0.05 0.00	2.4187951177	1. C	PS Cal
4	h	Total, Add Even 1a-1f		the second second second second	5,825,882.		Margin Land	1.2 1.2.
1	20	Conferences/sea		Business Code	1 110 321 1	110 331	State of the state	10023
1		Membership dues		900099	1,110,321.1	.110,321.		
5	b	Publications	-	900099	1,953.	1,403.		
ŧ١	. *.	Publications		300033	1,993.	1,903.	550.	
2j	a							
1								
1		All other program service news	entre	-	1,176,337.	Contraction of the local states	Test Manual and	100000000
t	_	Total, Add lines 29-27 Investment income (including	distance inter-	the second se	ALANDI 001.	And the Designation	the Transferred	Contraction of the local distance
		other similar amounts)	or movement, model		2,226.			2,23
		income from investment of ta	a distant hand a	increase and				
		Royalties	- complex solud \$					
	×	colorada	(8 Real	(8 Personal	and the second second	and the party of		
		Gross rents	1.110	The statement	現在の現代であり	The second second	100000	38.335
		Less: rental expenses			1201 St.	State State	the states	2-3-61-2
		Rental income or (ces)	1		BURNER CO.	122726.747	Same Fra	1277
		Net rental income or (loss)		•		and a state of the	- ACCESS 104 104	COLUMN THE R
		Gross amount from sales of	() Securities	08.08wr	BARTOS	1.63-1 E # 102	Children of the local division of the	10000
		assets other than inventory			15. 10 - 20 - 20	A State	25 Marticen	Cart C
		Lass: cost or other basin			Ser Ser Star			Sale Col
	1.000	and soles expenses			Sales Siles	ないでしたな	Carl and	Hickory
		Gain or (loss)	10 10 10		APAL DE ST	248 - 10a.	F. R. Martin	1004550
		Net gain or (loss)		•				
		Gross income from fundralising	g events (not		States and the	16月17日16日	State of the state	1. N. W.
	1.1.1	including 8	of		and the second second	1. 人、石谷	でなったい	E.P.S.
	- 2	contributions reported on line	14). See		State -	いた。日本	and the state	History B
		Part IV, line 18			S No.	いたとえている	Sale and the second	11 30
		Less: direct expenses	b		A STREET		10年1日2日	- FRING
		Net income or (lose) from hund	traising events	Þ.		283 34/10		
		Gross income from garning ac	tivities. See		-1-1-5-37-57-1	STATES STATES	(二)日本(水)	AD READ TO
		Part IV, Ine 10			1-265 201	きゅうちょう リンズモ	記を許せた	1322.0
		Less: direct expenses	b		C. S. M. S. K.	States -	1000	1992
		Net income or (loss) from gain					_	
		Gross sales of inventory, less	returns		「日本の一方」	GAR ANZIS	22.2.2.	Acres 6
		and allowances			and the second	El tradet	STELLE C	Ser 22
		Less: cost of goods sold	b		100000253925	8-1	C AN AVAN	4539(20
ł	0	Net income or (loss) from sale	and the second se			A DOLLAR STORY		1000
÷		Sublease income		Business Code 900099	317,834.	317 834	an and the second second	NUTRING DO
		Other		900099	252.	317,834.		
	D	Acres .		200033	636.	424.		
		All other second						
		All other revenue		-	318,086.	COLUMN TO A		
1		Total, Add lines 11a-11d			7,322,531.1	493 873	550.	2,23
		THAT TERMINE, DOE KINDLETOTE.			1,266,221:1	1833,0134	330.	1

# Form 960 2013 American Legislative Exchange Council Part IX Statement of Functional Expenses

52-0140979 Page 10

Sect	on 501(c)(3) and 501(c)(4) organizations must comp Check If Schedule O contains a respon			ingeliente columne (A)	
	tot include amounts reported on lines 65, 80, 80, and 100 of Part VIII.	(A) Total expenses	(D) Program service exponses	Management and general organises	(D) Fundralsing expenses
1	Grants and other attristance to governments and				CONTRACTOR OF
	organizations in the United States. See Part N, Ime 21	17,500.	17,500.	and the second second	Sid Lines
2	Grants and other assistance to individuals in				
	the United States. See Part IV, Ine 22			BTENNISSER 3	1 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
а.	Grants and other assistance to governments,				
	organizations, and individuals outside the			The second s	
	United States. See Part IV, lines 15 and 16			Endland 2. Vale	
4	Benefits paid to or for members				the second second
	Compensation of ourrent officiens, directors,				
	trustees, and key employees	487,662.	244,433.	209,375.	33,854.
6	Compensation not included above, to disqualified persons (as defined under section 4958(1)(1)) and persons described in section 4958(c)(3)(9)		1		
7.1	Other salaries and wages	1,968,639.	1,758,462.	135,581.	74,596.
	Pantikin plan accruaits and contributions (include				
- 71	section 401(k) and 403(b) employer contributions)	56,198.	46,209.	7,487.	2,502.
D.	Other employee benefits	236,824.	211,525.	13,838.	11,461.
10	Payrol taxes	171,646.	141,136.	22,868.	7,642.
11	Fees for services (non-employees):				
	Management		100000000000		
	Legal	202,919.	166,983.	26,937.	8,999.
	Accounting	58,271.	47,916.	7,762.	2,593.
	Lobbying				
	Professional lundralising services. See Part IV, line 17	155.758.	ALC: NOT STREET, STREE	with the state	155,758,
1	Investment management fees				
	Other. (If line 11g amount exceeds 12% of line 25,		the second second		and the second
	solumn (A) amount, list line 11g expenses on Sch 0.)	508,463.	425,223.	33,036.	50,204.
12	Advertising and promotion	2,318.	2,318.		
13	Office expenses	635,835.	438,934.	70,260.	126,641.
14	Information technology	226,864.	186,550.	30,218.	10,096.
15	Poysities				
10	Cocupancy	868,145.	713,876.	115,637.	38,632.
17	Travel	251,054.	247,075.	3,007.	972.
18	Payments of travel or entertainmont expenses				
	for any federal, state, or local public officials	242,265.	206,790.	35,475.	
10	Conferences, conventions, and meetings	1,614,231.	1,557,778.	55,135.	1,318.
20	Interest	5,533.	4,550.	737.	246.
21	Payments to attilates		0(		
22	Depreciation, depletion, and amortization	143,445.	117,955.	19,107.	6,383.
23	Insurance	35,987.	30,615.	4,027.	1,345.
24	Other supervises. Itertice supervises not sovered above. (List missourilametous expenses in time 24e. If time 24e amount exceeds 10% of itre 25, column (A) amount, list kine 24e expenses on Schedule 0.)	1. S. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			Nest is
	Bad debt	241,227.		241,227.	
b.	Dues and membership	137,307.	131,925.	1,795.	3,587.
. 6	Artwork/graphics	112,064.	111,856.	165.	43.
d	Subscriptions/research	62,933.	62,794.	104.	35.
	All other expenses	67,864.	65,000.	2,347.	517.
25	Tetal functional expenses, Add lines 1 through 24e	8,510,952.	6,937,403,	1,036,125.	537,424.
20	Joint easts. Complete this line only if the organization reported in column (III) joint costs from a combined educational campaign and fundnaising solicitation.				

Check here

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It following DOP IN-2 (ASC MIS-230)

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P2	1990) 17 X	Balance Sheet	Council	52-0	140979 Page 11
-		Onecis # Schedulo O contains a response or note to any line in this Part X		-	
-			(A) Beginning of year	Π	(B) End of year
	1	Cash - non interest boaring	1,780,906.		361,014.
	2	Savings and temporary cash investments	1,576,250.	2	1,623,844.
	9	Pledges and gravits receivable, net	1,024,329.	3	1,229,546.
	4	Accounts receivable, net	3,916.	4	8,335.
	0	Loars and other receivables from current and former efficers, directors,	And the Real Property in	1000	
	1.3	bustees, key employees, and highest compensated employees. Complete	Pag and a state of the		
	L	Plet II of Schedule L		8	
	0	Loans and other receivables from other disqualified persons (as owned under		235	
		section 4968(f)(1), persona described in section 4058(c)(390), and contributing	100 - 10 - 1 - 1 L		
	1.1	omployees and approximing organizations of section 501(030) voluntary	A STATISTICS OF THE STATE	104	
륲.		employees' beneficiary organizations (see instit). Complete Part II of Sch L		6	
Amate	1.7	Notes and loans receivable, nat	0	.7	
		Inventories for sale or use		8	
	. 0	Prepaid expenses and defende charges	157,628,	9	133,760.
	104	Land, buildings, and equipment; oper or other		100	142 CO. 10
		topis Complete Part VI of Schedule-D 1, 625, 129.	States 12 00 F	110	
		Loss: accumulated depreciation 100 100	312,058.	1Dc	1,040,044.
	11	Investments - publicly traded securities		11	
	15	Investments - ather securities. See Part IV, line 11		12	
	18	Involtments - program-related. See Part IV, Ine 11		45	
	14	Intangible assets		.14	
	15	Other assets. Bea Part N, Ine 11	0.	95	441,595.
-	15	Total assets. Add lines 1 through 15 (must equal line 34)	4,855,087.		4,838,138.
	17	Accounts payable and account exponsos	531,336.	17	716,174.
	18	Grante payeble		18	
	19	Deferred revenue	268,767.	10	235,496.
	20	Tax-eventset bond kabilities		20	
	21	Escrew or custodial account liability. Complete Part IV of Schedule D		91	
Ē.	22	Loarn and other papalities to current and former officers, directors, trustave,	100 mill 2 5 0 m	1	
ŧ.		key employees, highest compensated employees, and disquilified personal	10400-33 2-2000	100 m	
3		Complete Part II of Schedule L		- 22	
	29	Secured mortgages and notes payable to unrelated third parties		21	
	24	Untercuted notes and loans payable to unreliated third parties		24	
	25	Other Bab@bes (Including Sederal Income too, payables to rolated third			
		perties, and other liabilities not included on lines 17/34). Complete Part X of Dohodule D	660 000		
	26	Total (labilities, Acti lines 17 through 25	667,796.		1,687,701.
-	100-	Organizations that follow SFAS 117 (ASC 958; check here > X) and	1,467,899.	28	2.639.371.
	1	complete lines 27 through 29, and lines 39 and 24.			
8	27		E30 234		1.245
ž.	28		528,614.		4,245.
	29		2,858,574.		2,194,522.
8		Parsanettly restricted net assets Organizations that do not follow 8FAB 117 (ASC 958), check here	The second second	29	a filter a beauty
ĥ		and complete lines 30 through 34.	The state		Cart Contract

American Legislative Exchange Council

4,838,138. Form \$90 (2013)

2,198,767.

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32

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34

387,188

855

.087

52-0140979 Page 11

100011

Net Annets

30

31

32

33

34

Gapital stock or trust principal, or current funda-

Total liabilities and not assets/fund balances

Total nut assets or fund balances .....

Paid in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

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5-CE-	American Legislative Exchange Council	52-0	140979	Pe	ce 12
(es	rt XI Reconciliation of Net Assets				-
	Check if Schedule C-contains a response or note to any line in this Part XI				<u> </u>
	Total revenue (must equal Part VII, column (A), Ine 12)		7,32	3.5	. 141
2	Total expenses (must equal Part IX, column (4), line 20)		8,51		
8	Revenue less expenses. Bubtract line 2 from line 1			0.4	
4	Not assets or fund balances at beginning of year (must equal Part X, line 33, options (A)		3.38		
4	Nat unrealized gains (cases) on investments		2100		203
	Donated services and use of facilities				
7	Investment expenses	and the second s			_
	Prix period adjustments				
9	Other changes in net assets or hand balances (anplain in Schedule O)				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 inust equal Part X, line 33,				
	00hmn (3)	10	2,19	8.7	67.
Pa	rt XII Financial Statements and Reporting				-
	Check If Schedule Disontains a response or note to any line in this Part XII		1000	1.1.1	
				Yes	No
	Accounting method used to prepare the Form 200: Ceeh X Account Cher		10.00	553	12
	If the organization changed its method of accounting from a prior year or checked "Other," explain is Se	feebule O.	1.0	83	125
2h	Were the organization's financial statements complied or seveneed by an independent accountant?	1	24		X
	If "Yee," check a bea below to indicate whether the financial statements for the year wars compiled or n	a real boundary	121	124	100
	separate basis, corvacilidated basis, or both:		1.11	199	12-1
	Caparate basis Consolidated basis Both consolidated and separate basis		1.1.1	2	10.
. 6	Were the organization's financial statements audited by an independent accountant?		2	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a r		10.23	23	5+63
	comeditated basis, or both:		12.57	177	100
	Separate basis X Consolidated basis Both consolidated and separate basis		10.00	196	100
	If "Yes" to line 2a or 2b, does the organization have a constitute that assumes responsibility for evening	tel el the oudit.	100.00	100	14
	review, or compilation of its financial statements and selection of an independent accountant?		20		X
	If the organization changed either its oversight process or selection process during the ter year, explain	is Schedule O.	100	The fee	300
34	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in	the Single Audit	255	1.15	123
	Act and OMB Circular Ar1387		30		X
	# "Yes." did the organization undergo the required audit or sudito? If the organization did not undergo th	store besiuper a	100		1.1.1
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		30	÷	

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Name of the organization         Americ Can Legris Lative Exchange Council         Transver identification number           Part I         Passen for Public Chemry Status (vs.equantities and complete the part line instructive.         52-0140979           The organization         A duality of the public Chemry Status (vs.equantities and complete the part line instructive.         52-0140979           Image: Instruction of Public Chemry Status (vs.equantities and complete the part line instructive.         52-0140979           A duality of the completion because its (Ferres 11 transvertion operated to effective.         52-0140979           A duality of the completion because its (Ferres 11 transvertion operated in section 17000) (1000).         A duality of the completion operated in origination of the completion is active 17000) (1000).           A medic fereneenth equination operated in origination with a heaptul described in section 17000) (1000).         A medic formeworth equination operated in origination with a heaptul described in section 17000) (1000).           A duality of the ferres 11 to 000 (1000) (10000) (10000) (10000) (10000) (10000) (1000) (10000) (10000) (1000)	(Farm 990 or 960-EZ)	Complete If the organization is a section 50 %(2) organization or a section 4047(a)(1) nonsuumpt charitable trust.  Atlach to Form 990 or Form 990-EZ.								2013 Open to Public
Americian         Locial lative         Exchange         Council         S2-0140979           Part I         Reason for Public Charry Statust (At equivalence and complete the part) (and in return.)         The organization is not a private foundation because its (Fig. News 11 frought) one bod)         A distribution of discribes, or association of discribes described in section 1700b(10,400).           2         A submit discribes of discribes of discribes of discribes of discribes of discribes of discribes discribed in section 1700b(10,400).         A distribution operator of discribes and operatoriation operator with a heapful discribed in section 1700b(10,400).           4         A medical mean private in operatoriation operatoriation with a heapful discribed in section 1700b(10,400).         A medical mean private in the heapful of a college or university resoluted by a governmental and described in section 1700b(10,400).           5         A medical mean private in the heapful of a college or university resoluted for a section 1700b(10,400).         A discription of the complex Part II.           6         A locard, data, or local government or governmental and described in section 1700b(10,400).         A discription that normally resolved (Discription Part II.)           7         XA an equivalisation that normally resolved (Discription Part II.)         A section 1000(10,400). (Complete Part II.)           8         A organization that normally resolved (Discription Part II.)         A section 1000(10,400). (Complete Part II.)           9         An organization that normaly resolved (Discription P		Internation a	Noval Bulkediate & (Form 1950	0.000-22	and its inst	tuctions is	a at www.it	is gov/for		Inspection
The experientation is not a private four-factor because in its: (For invers 1 through 11, sheed, only one boc.)  A sheard, conversion of of uncrites, or association of disturbate, described in section TOD(s)(1)(A)(s).  A readical described in eactions TOD(s)(1)(A)(s), (March Schoduler E)  A heaphal or a cooperative hospital service organization described in sections TOD(s)(1)(A)(s), (E), (E), (E), (E), (E), (E), (E), (E		Americ	an Legislativ	re Exc	hange	Cour	acil			
section 100(b)(1)(A)(A)(A). (Complete Part II.)         6       A factural, state, or local government or governmental unit described in section 100(b)(1)(A)(A).         7       XA nonpartication that normally reversives is addretartial part of its support from operating unit of from the governal public described in section 100(b)(1)(A)(A)(A)(A)(A)(A)(A)(A)(A)(A)(A)(A)(A)	the organization is not a p 1 A church, com 2 A school descr 3 A heaptal or a 4 A medical rese oity, and state	private foundatio writion of church ribed in section cooperative hos arch organizatio	in because it is: (For lines res, or association of chu 970(b0)19(A)(6), (Attach 5 pital service organization in operated is conjunction	1 through chea deac chedule E3 doscribed with a hos	11, theck sited in er ) in anotion gital desc	only one solion 17 170(b)(1 slowd in e	box.) 060113(408 3(4884). ection 57(	). XDS TACAR		
supporting segarization, check this box     Unce August 17, 2000, has the segarization accepted any gift or contribution from any of the following parsonal     (0) A person who described in gitter alone or together with persons described in (i) and (ii) below,     The governing body of the supported organization?     (ii) A family member of a person described in (i) or (i) above?     (iii) A 35% controlled entity of a person described in (i) or (i) above?     (ii) A 35% controlled entity of a person described in (i) or (i) above?     (ii) A 35% controlled entity of a person described in (i) or (i) above?     (iii) A 35% controlled entity of a person described in (i) or (i) above?     (ii) Name of segarization     (iii) Name     (iiiii) Name     (iii) Name     (iiii) Name     (iii) Name     (iii)	section 1708 6 A federal, state 7 X An organization section 170(b) 8 A community 1 9 An organization activities related income and un See section 5 10 An organization 10 An organization reary publicity of describes the tr a Dy checking th foundation mail	(C1)(A)(v). (Comp a, or local govern in that normally in (C(A)(v). (Comp net described in in that normally is d to its countril in that normally is d to its countril in that normally is d to its countril in that normally is d to its countril is countrie to organized and in provide organized is portion b cml is box, I cently the nogers and othority the in those of supportion is box, I cently the in those of supportion is box, I cently the in those of supportion is box, I cently the is box, I cently the is box, I cently the is box, I cently the is box.	plete Part II.) whent or governmental un- plete Part II.) section 170(b)(18A)(v), section 170(b)(18A)(v), section 170(b)(18A)(v), section 170(b)(18A)(v), section 170(b)(18A)(v), section 170(b)(18A)(v), toological of section operated exclusively to to operated exclusively forth instance described in section operated exclusively to to operated exclusively forth instance described in section operation and comp Type II. c	It describe of its supp (Complete 1/0% of its ain except tion 511 to for 511 to for 500(a) for 500(	d in section port from a Part it.) is support f ions, and () od from bu- ic safety. It of, to perfo 11 or section 14 through inclineally of ad organize	in 170(b) governm (orn cont) () no mor () no m	(1)/All/4) ential unit o libutions, in libutions, in libutions, 23 acquired to con 6039(st) incliants of (2). One and (2). One and (2). One and (2). One and (2). One and (2). One and (2).	or from the nombursh 1/2% of it by the org 40. cor to can atten 508 atten 508 atten 508 atten 60 r more da rection 60	e general le tens, a i suppor inization ly out the paga, ch pa II- No qualified	public described in red gross receipts from tifore gross investment after June 30, 1975. I purposes of one or esk the box that e-functionally integrated persons other than
organization (described on lines 1-9 in col. (i) issied in your arganization in col. (i) organization in tech above or IRC section powerwing document? (i) or your support	<ul> <li>Binos August 1</li> <li>A person The pover</li> <li>A family st (R) A 35% co</li> </ul>	17, 2006, has the sho directly or in ning body of the rember of a pers retralied entity of	<ul> <li>organization accepted a solectly controls, either a supported organization? on described in () above? a person described in ()</li> </ul>	kone or tog or (ii) above	ether with	persons	described	in (I) and	(II) below	11a01 11a01
Yes No Yes No Yes No		(I) É N	(described as lites 1-9	in cold (ii) is	sted is your	ingenization in ea		0110-020	an in col.	(nii) Ansant of monetary support
	2000 - 10 C - 12				1 1				-	
				Yes	No	Yes	No	Yee	No	

Total LHA For Paperwork Reduction Act Notice, see the Instructions for Schodule A (Form 990 or 990-EZ) 2013

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Schedule Ad	Form 990 or 990-EZ 2013	American	Legislative	Exchange	Council	52-0140979	Proh 2
Part II	Support Schedule for	or Organizatio	ns Described in S	ections 170(b)	(1)(A)(Iv) and	170(b)(1)(A)(vi)	

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to quality under Part III. If the organization failed to quality under the tosts-fisted below, please complete Part III.)

Section A. Public Support						
Colendar year (or fiscallyear beginning ini) 🏲	Del 2009	(H) 2010	(e) 2011	66 2012	(m) 2015	(1) Total
<ol> <li>Gifts, grants, contributions, and membership feasi received. (Do not include any "unusual grants.")</li> </ol>			7759834.			31986825.
2 Tex revenues leaded for the organ- ization's benefit and either paid to or unpended on its behalf	5167554.		11220341	1210200.	5025002	D1700023.
The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total Add lines 1 through 5	5187554.	5997347.	7759834.	7216208	5825882	31986825.
6 The portion of total contributions				1020000	20820081	CALCOVER 21
by each person (other then a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the						
	ALC: NO.	10	10.3.743	-C11.199	1000	
amount shown on line 11,		1.5	1.2.1.5.07	11.00	110/-	
column (f)			-			1484752.
6 Public topport, barrat leathurs has + Section B. Total Support						30502073.
	0.1 (20)	data rannaria.	1.4 3944	1.0000	Libraria	1
Culendar year for fincal year beginning inf 🕨	082000 5187554.	(b) 2010	002011	MI 1012	(m) 2013	M Total
7 Amounts fors line 4	370(3341	5997347.	7759834.	7216208.	5825882	31986825.
B Gross income from interest, shidensh, payments received on securities bans, rents, royaties					511.52	
and income from similar advecass	7,750.	6,889.	6,541.	4,264.	2,226	27,670.
9 Net income from unveilated business activities, whather or not the business is regularly carried on						
<ol> <li>Other income. Do not include gais or loss from the aate of capital assets (Explain in Part IV.)</li> </ol>		317.	193.	4,098.	318,086	322,694.
11 Total support, Add lives 7 through 10		Contract of the second second	1111 ASSE	1.00000.0000	2.2.2.2.2.2	32337189.
12 Gross receipts from related activities.	, etc. (see instruction	ona)			12	5,058,952.
13 First live years, if the Form 900 is for	the organization's		d, fourth, or filter to	ax year as a sectio		
Section C. Computation of Pub		mentage				
14 Public support percentage for 2010	the state of the second s	the second se	on and the second s			94.33 %
					14	93.67 %
15a 33 10% support test - 2013. If the stop here. The organization qualities	organization did no as a publicity supp	s check the box in orted organization	n line 13, and line	16 is 33 1.5% or r	nom, check this t	os and
b 33 1/3% support test - 2012. If the	organization did no	x check a bite on I	ina 13 or 18a, and	8 Brie 15 to 33 1/09	L or more, check	this box
and stop have. The organization que						····· • •
17e 10% -facts-and-circentstances los and if the organization meets the Tax	its and circumstan	caro" teat, cheach if	No look and alog I	tere, Esplain In Pa		
meets the "facts and circumstances"						
In 10% -facts-and-circumstances tes more, and if the organization meets to	he 'Tacts-and-circo	ristarees" Not, ci	heick this box and	stop here. Explain	hin Part Minow 9	
organization meets the "facto-and-cle						P
18 Private foundation. If the propriotics	en did rek charck a	hde on line 13, 16	a, 390, 17a, or 17			0-ar 990-EZ) 2013

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# Part III Support Schedule for Organizations Described in Section 509(a)(2)

Page 3

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to quality under the testa listed below, please complete Pwt II.)

Calendar year (or fiscal year beginning in) 🕨	(a) 2009	010010	(1) 2011	64.0040	ALA 00040	AR. Wester
<ol> <li>Giffs, grants, contributions, and membership fees received. (Do not</li> </ol>	MUSA	@12010	102011	Lift 2012	040 2013	49 Total
include any "unusual grants.")					1 1	
2 Gross receipts from admissions, merchandlee sold or services per- formed, or lacitizes furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unvelated trade or bus iness under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
@ Tetal, Add lines 1 through 5						
Ta Amounta included on lines 1, 2, and 3 received from disqualified persons						
b Amounta included an lines 1 and 3 recolumn Norm offwer Dear diseguilited persons that ancount the greater of \$1,000 or the of the amount on time 13 for the year						
e Add lines 7a and 7b						
C. POWER IMAGENT SPECIFICATION FROM	et au en se	1000000000000	Constant opt	1月19月25日25日	1-4-WA-12-5-1-3	10 million (1997)
Section B. Total Support						
Calendar year (or fiscal year beginning in) 🕨	66 2009	D12010	4:12091	60 2012	640,2013	(6 Total
9 Amounts from line 6						
b Unvelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1575						
e Add lines 10s and 10b						
11 Net income from unrelated business activities not included in fire 100, whether or not the business is requirely carried on						
12 Other Income. Do not include gain or loss from the sale of capital assets (Explain in Part N/)						
13 Total support, procimers, No. 11, and 122						
14 First five years. If the Form 990 is for t	the organization's	s first, second, the	rd, fourth, or fifth t	tax year as a sect	ion 501(c)(2) organiza	elon,
check this box and atop here	Current De		and the second sec			
Section C. Computation of Public	and the second se	the second s			Lat	
15 Public support percentage for 2013 (in			comu (\$)		15	
<ol> <li>Public support percentage from 20121</li> <li>Section D. Computation of Invest</li> </ol>					10	
server a construction of the server of the	A series of an and a series of the series of	Contraction of the second s			[ er ]	
17 Investment income percentage for 201			ne 13, column (6)		17	
18 Investment income percentage from 2			on loss \$1, and \$1		18	
19a 33 1/3% support tests - 2013. If the o				2		in not
more than 33 1/3%, check this box an b 33 1/3% support tests - 2012. If the o line 18 is not more than 33 1/3%, check	rganization did r	of check a box of	h line 14 or line 19	w, and line 16 la m	tire than 33 1/3%, a	nd PL
the second contract a second to second by the						and the second second
20 Private foundation. If the organization	click and observe a	how on line 14, 14	to be 100 chards in	his how and says in	and a second sec	

chedule A, Part	II, Line 10, Explanation for Other Income:
liscellaneous	
010 Amount: \$	317.
011 Amount: \$	193.
012 Amount: \$	4,098.
013 Amount: \$	252.
ublease income	
013 Amount: \$	317,834.

<ul> <li>PUBLIC DISCLOSURE COPY **</li> </ul>	٠	PUBL:	IC D	ISCI	LOSURE	COPY	
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(Porm 900, 990-EZ, ex 900-PF) Separative of the Pressure Her val Provense Tamber

# Schedule of Contributors

 Attach to Form 990, Form 900-EZ, or Form 900-PF.
 Information about Schedule 6 (Form 990, 990-EZ, or 900-PF) and its instructions is of www.its.gov/form390. 084 http://doi.org/

2013

Engayer identification number

Name of the organization

52-0140979

## Organization type(sheet) or st)

Filleria of:	Section:
Form 860 or 960-62 [X] 901(o) 3 ) (enter number) organization - 4547(4)(1) nonesempti charitable trust eat treated as a private trunclation S27 political organization Form 1990-FF = 901(o)(2) ecompt private foundation	[X] 601(c) 3 (inster number) expanditation
Form 1890-FF	501(c)(3) exempt private foundation
	494734(1) recreasempt crowitable basis treated as a private localities
	1011(30) tarable private foundation

American Legislative Exchange Council

Check if your organization is covered by the General Rule or a Special Rule.

Note. Only a sector 50%(c)(7), (8), or (10) organization can check bores for both the General Rule and a Special Rule. See instructions.

#### Ceneral Rule

For an organization filing Form 990, 990 EZ, or 990 PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts Fand IL

## Special Rules

For a section 501(x)(3) organization filing Form 990 or 390-52 that net the 30 1/5% support test of the regulations under sections. 508(x)(1) and 170(x)(1)(4)(4) and received from any one contributor, during the year, a contribution of the preater of (1) 86,000 or (2) 2% of the amount on () Perm 990, Pert VII, Ime 1h, or (i) Perm 990-52, Ime 1. Complete Parts I and 1.

For a section 6815(x)(7), 80, or (10) organization filing Form 990 or 990/62 that soothed from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, iterary, or educational purposes, or line prevention of orwelky to children or animale. Complete Parts I, 8, and 81.

For a section 501(c)(7), (8), or (10) organization filling Form 995 or 995 EE that received hom any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter have the total contributors that were received during the year for an exclusively religious, charitable, etc., purposes. Do not complete any of the parts where the General Bule applies to this regarization because it increated remarkshowly religious, charitable, etc., purposes. Do not complete any of the parts where the General Bule applies to this regarization because it increated remarkshowly religious, charitable, etc., purposes. Do not complete any of the parts where the General Bule applies to this regarization because it increated remarkshowly religious, charitable, etc., purposes. Do not complete any of the parts where the General Bule applies to this regarization because it is control to reserve the total control to react the General Bule applies to the reserve to the reserve it is control to react the total control to react the General Bule applies to the reserve it is reacted remarkshowly religious, charitable, etc., control to an \$1,000 or more during the year.

Caution. An organization that is not covered by the General Puls and/or the Special Pulses does not file Schedule & (Form 990, 990-62, or 290-PV), but it exact answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-62 or on its Form 990-PF, Part I, line 3, to certify that it does not meet the Wing requirements of Schedule & (Form 990, 990-62, or 990 PF).

11/A For Paperwork Reduction Act Notice, see the Instructions for Form 995, 900-62, or 990-PF. Schedult 3-Form 991, 190-62, or 990-PF [ (2112)



	<b>b</b> 1	(6)	14
(a) 4a.	(b) Namio, address, and ZIP + 4	Total contributions	Type of contribution
1		ss.	Person X Payroll D Norcesh (Complete Part II for noncath contributions.)
(x) 90.	(b) Name, address, and ZIP = 4	(c) Total contributions	(d) Type of contribution
2		s8_00.	Person X Payroll
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3		s <u>170.000.</u>	Person X Payrol
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6		s139,000.	Person X Payroll Nyncash (Complete Part II for rscogish gagtributors)

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Schedule B (Form 990, 990-FZ, or 990-PF) (2013)

Name of organization

Employer identification number

from a state line 12	Warmen 1	Mark date	A.278	10000	DED. Horbert S	÷
Schedule B	57-CM(90) 1	MAL 91	RPER.	0.0004	PT-0001-	N

Name of argunization

Part I

American Legislative Exchange Council

Contributors (see instructions). Use duplicate copies of Part I it additional space is needed.

52-0140979

Employer identification number

(a) (b) (c) 6d0 Type of contribution No. Name, eddress, and ZIP + 4 **Total contributions** 7 х Person Payroll 135,000. Noncash 1 Complete Part E for noncesh contributions.) (rel) D-1 410 640 No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 書 Person X Payroll Noncash 124,500. 5 (Complete Part II for noncash contributions.) 640 0.1 (c) 间 Type of contribution Name, address, and ZIP + 4 **Total contributions** No. Person Payroll Noncesh \$ (Complete Part II for noncash contributions.) (c) 640 (b) 间 Name, address, and ZIP = 4 Total contributions Type of contribution No. Person Payroll Norsoash (Complete Part II for noncash contributions.) (a) (b) (let) id. No. Nome, address, and ZIP + 4 **Total contributions** Type of contribution Person Pageoli Noncash (Complete Part II for noncash contributions.) 60 00 101 0.0 **Total contributions** Name, address, and ZIP + 4 Type of contribution No. Person Payroll Noncash \$ (Complete Part II for -Schedule 8 (Form 990, 180-62) of 990-54 96% 823-812 15-24-15 19

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Page 2

	Form 900.9904Z, or 8007Y) (2013)	1.	Page 3
liame of org	reater	0	nplayer identification number
Americ	an Legislative Exchange Council		52-0140979
Part II	Noncash Property (see instructions). Use duplicate copies of 5	bebeen al ecerpt lancifiche hill haf	
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Norme of organiza		e Council	Page 4 Troplager identification sumber 52-0140979
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ia) Ka. from Farti	(b) Purpose of gift	is the of grit	(d) Description of haw gift is held
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SCHEDULE C	Politica	Campaign	and Lobby	ing Activities	ONE IS. THE MAY
(Form 900 or 990-EZ)	For Organizations Complete If the org	2013			
Organizació stitra Trasaury Martel Marcelas Barrelas	Open to Public Inspection				
Section 501(c)(3) org theotion 501(c) (alther Section 507 organiza the organization analy Section 501(c)(3) org Section 501(c)(3) org the organization analy	ered "Yes," to Form 930, anizations: Complete Parts then excline 501(2)(20) erg fons: Complete Part I-A or ered "Yes," to Form 930, anizations that have field F anizations that have NOT I ered "Yes," to Form 930,	Part IV, line 3, or Fi 14. and 8. Do not cr pricellone: Complet Ny. Part IV, line 4, or Fi arm 5708 (election of lod Form 5768 (election Part IV, line 5 (Proc	erm 990-EZ, Part V, I complete Part I-C. tr Parts I-A and C balo erm 990-EZ, Part VI, inder section 901(h)) fron under section 501	C (Farm 900 or 900-E2) and it enformétik). Ine 46 (Political Compaign Act w. Do-not complete Part H3. Ine 47 (Lobbying Activities), t Complete Part II.A. Do not com (h)/: Complete Part II-B. Do not (2, Part V, Ine 35e (Prany Tae	han bon Part & B. complete Part IIA.
Name of organization	or (6) organizations: Comp	Autore and a			er identification number
Part I-A Comple	American Legi to If the organizatio	slative Rx	change Cour Ser section 501(c	or is a section 527 org	52-0140979 anization.
2 Political expenditure				sin Pat N►S	
	te if the organizatio				
1 Enter the amount of	any exclae tax incurred by	the organization un	lier section 4866	▶5	
2 Enter the arrount of 5 If the completion in	any excise tax incurred by current a section 4055 tax	organization menag	ara under serten 495	8 immeniation <b>F</b> \$_	the second se
da Was a correction re-	de?	CHE IS IN POINT 4725	tion may hear to communi-		Yes No
& F "Yes," describe in	Part IV			, except section 501(c)	-
the second s	actly expended by the %in	second design of the second se	the second se	When a period of the period of the local sector of the sec	haft
2 Enter the amount of	the filing organization's fur	nde contributed to di	ther organizations for a	section 627	
assept function sol	Littee			►1_	
	n expenditures. Add lines				
<ol> <li>Bid the filling organiz</li> <li>Enter the names, ad mode payments. Fo contributions receive</li> </ol>	ation file Form 1120-POL drasses and employer iden reach organization listed.	for this year? All feation number (E) writer the amount pai directly delivered to	N) of all metion 527 p d from the filing organ a separate political or	cellical organizations to which t ization's funds. Also enter the o pinicition, such as a separate	amount of political
(a) Harne		(b) Address	(E) EIN	(d) Amount paid from Filing organization's funds. If none, enter -0.	lei Amount of political promptly and directly delivered to a separate political organization. If none, order O.
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or Papenwork Reductio U.	on Act Notice, see the Ins	tructions for Form (	990 or 990-EZ.	Schedule C #	arm 990 ar 990-62) 2013
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Part II-A Complete if the orga [election under sect	anization is ex	egislative Ex emptunder section	change Cou 501(c)(3) and fi	ncil 52-0 ed Form 5768	140979 Page 2
A Check F C fithe filing organizati exponens, and stars	tin belongs to an a of momentation	and the second se		group member's nam	N, address, EPI,
8 Check 🕨 🛄 I the filing organizati	se checked box A	and "Imited control" provi	telone apply.		
Limits [The term "soperal	(u) filing organization's totale	(b) Attiliated group totals			
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b Total lobbying expenditures to influe			10.00-01.0010.0000000000000000000000000	0.	
e Total lobbying expenditures jadd lin	0.				
d Other esempt purpose expenditures	8,355,194.				
# Total coantpl purpose expenditures	8,355,194.				
1 Lobbying nontanable amount. Enter	567,760.				
If the amount on line fir, solution (a) or		100000000000000000000000000000000000000			
Not over \$500,800		A CONTRACT			
Not over \$500,000         20% of the amount on line 1a.           Over \$500,000 but not over \$1,000,000         \$100,000 plus 15% of the excess over \$500,000.					State and the second
Over \$1,000,000 but not over \$1.50		Contraction of the last			
Over \$1,500,000 but not over \$17.0	to over \$1,500,000.		12 122		
Over \$17,000,000	Collect March 1990		State 1 Francisco		
	a an either line th 007? 4-Year A dione that mode a	veraging Period Under S rection 601(h) election o	ection 601(h) Ro not have to corry	the second second second second second	
004	and the state of the local state of the stat	the instructions for lines		ige 4.)	
	Lubbying Exp	endhires During 4-Year	Averaging Period		
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24 Lobbying nontavalite amount	441,740	501,582.	\$76,295.	567,760,	2,087,377.
b Lobbying ceiling amount (150% of the 24, column(4))	Constant of Autor	Senter-	STREES ST	A STATISTICS	3,131,066.
¢ Total lobitying expenditures					
d Grassroots nortaxable amount	110,435	. 125,396.	144.074.	141,940.	521,845.
Grassroots ceiling amount. (190% sfilme 2d, column (s)		1000			782,768.
f Graseroots toboying expenditures					

Schedule C (Form 990 or 990-82) 2013

percent.

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# Schetule C (Form 980 or 180 F2) 2013 American Legislative Exchange Council 52-0140979 Page 8 [Part II-B] Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

************************************	- 14	4	- 1	н.
local legislation, including any attempt to influence public opinion on a legislative matter or influenciam, through the use of: Volunteen7 I Public address in management (include compensation in expenses reported as lines 10 through 100		No	Am	marti
<ul> <li>Paid start or management (Include compensation in expenses reported on lines 10 through 107 <ul> <li>Motile advertisements, legislation, or the public?</li> <li>Publications, or published or broadcest statements?</li> <li>Grants to other expensations to fobbying purposes?</li> <li>Chart context with legislations, conventions, speeches, lectures, or any sinker means?</li> <li>Other activities in the 1 cause the expension of blocks, lectures, or any sinker means?</li> <li>Other activities in the 1 cause the expension of blocks in the section 501(c)(2)?</li> <li>If "bas," enter the amount of any tax incurred under section 4912</li> <li>If "bas," enter the amount of any tax incurred by segarization managem under section 4912</li> <li>If "bas," enter the amount of any tax incurred by segarization managem under section 4912</li> <li>If "bas," enter the amount of any tax incurred by segarization managem under section 4912</li> <li>If "bas," enter the amount of any tax incurred by segarization managem under section 4912</li> <li>If "bas," enter the amount of any tax incurred by segarization managem under section 501(c)(4), section 55 501(c)(5).</li> </ul> 1 Were substantially all (50% or more) dues received nondeductible by manthess? 2 Other expensions reake andy inhouses tabloying expenditures from the place year? 3 Other expensions reake andy inhouses tabloying expenditures from the place year? 3 Other expensions and a effect (a) BOTH Part III-A, lines 1 and 2, are ensembled "No answerred "Yes," 1 Dues, assessments and inflar amounts from members 2 Section 1500(c)(4), section 500(c)(4), section 50</li></ul>				1
Publication of an instagement (Produce compensation in expenses reported on lines to through 107      Moting to members, legislation, or the public?      Publications, or published or broadcest statements?      Other context with legislations, their withs, powemenest effective, or any similar means?      Other context with legislations, convertions, speeches, lectures, or any similar means?      Other activities in line 1 cause the organization to be not described in section 50%(c)(5)?      Thes, "and" after the amount of any tex incurred by segarization meragent under soction 4812      of the activities in line 1 cause the organization to be not described in section 50%(c)(5)?      of the activities in line 1 cause the organization to be not described in section 50%(c)(5)?      of the activities in line 1 cause the organization to be not described in section 50%(c)(6)?      of the activities in line 1 cause the organization is be not described in section 50%(c)(6)?      of the activities in line 1 cause the organization is excempt under soction 50%(c)(6)?      of the activities in line 1 cause the organization is excempt under soction 50%(c)(6).      When substantially all (50%) or ment) dues received nondeductible by manbes?      Do the organization rates only in house leadying expensions of 52,000 or leas?      Other organization agree to carry over bothying and policial expenditures from the prior year?      art III-B Complete if the organization is excempt under soction 50%(c)(4), soction 50%(c)(4			1255	
Autings to members, legislators, or the public?     Publications, or published or broadcast statements?     Grants to other organizations for lothying surpress?     Diver actual with legislators, their with, government ethilatie, or a legislation body?     Ratiles, demonstrations, sominars, conventions, specohes, lectures, or any similar moans?     Other actual with legislators, their with, government ethilatie, or a legislation body?     Ratiles, demonstrations, sominars, conventions, specohes, lectures, or any similar moans?     Other actuals in like 1 cause the organization to be soft described in section 507(c)(3)?     If "Nex," enter the amount of any tax incurred by segnituation managers under section 4812     or the film organization insured a section 4812 tax, duit the form 4720 for this yea?     art III-A Complete if the organization is exempt under section 501(c)(4), section 5     S01(c)(6).      Were substantially all (50% or mont) dues received nondeductible by manifess?     Did the organization game to carry over leaving and political expenditures in 501(c)(4), section 5     S01(c)(6), and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "No answered" Yee."      Dues, assessments and with actuals 502(b)(1)(4) insection 501(c)(4), section 501(c)(6), and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yee."      Dues, assessments and which actual political expenditures (do net instude encounts of political expandition line actual station 502(c)(1)(4), caction 503(c)(1)(4), caction 503(c)(6), and and encounts from members?     Section 150(c) modeluctible lothying and political expenditures (do net instude encounts of political expenditures (do net i	-	-	1.12	
Publications, or published or broadcast statements?     I dearts to other organizations for lobbing purposes?     Direct context with legislators, their shafts, provement officials, or a logislation body?     Ballies, demonstrations, convertions, typeoches, lectures, or any similar reserve?     Other activities in line 1 cause the organization to be not described in section 50%(c)(5)?     Thes, "enter the amount of any tex incurred under section 4912     Thes," enter the amount of any tex incurred under section 4912     Thes, "enter the amount of any tex incurred under section 4912     Thes," enter the amount of any tex incurred under section 4912     Thes," enter the amount of any tex incurred under section 4912     Thes," enter the amount of any tex incurred by arganization managers under section 4912     Thes," enter the amount of any tex incurred to be set described by managers     Thes, "enter the amount of any tex incurred to be set described by managers     The organization incurred a section 4912 to do to the year?     art III-A     Complete if the organization is exempt under section 591(c)(4), section 5     SO1(c)(6).      Were substantially at (50% or more) dues received nondeductible by manifers?     Do the organization agree to carry over lobbying and political expenditures from the prior year?     Do the organization agree to carry over lobbying and political expenditures from the prior year?     Dues, assessments and ainflar amounts from members     Section 1501(c)(4), section 527(5) tax weap peid),     Current year     Cataryower from their section 527(5) tax weap peid),     Current year     Aggregate amount reported in section 520(c)(1)(4) revices of nondeductible section 160(b) dues     # notices were sert and the amount on line 2c exceeds the amount on line 3, what portion of the occease     down the organization agree to carryower to the sectionable of mondeductible lobbying and political     expenditure expended tor fiteophying and political expenditures (see instructions)     arestere				
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Do The activities in like 1 cause the organization to be not described in section 501(c)(3)     If "Nex," enter the encount of any tex incurred under section 4012     If "Nex," enter the encount of any tex incurred by experization managers under section 4012     If the films organization incurred is section 4012 tax, del # the Form 4720 for this year?     If the films organization incurred is section 4012 tax, del # the Form 4720 for this year?     If the films organization incurred is section 4012 tax, del # the Form 4720 for this year?     If the films organization incurred is section 4012 tax, del # the Form 4720 for this year?     If the organization incurred is section 4012 tax, del # the Form 4720 for this year?     If the organization relate only in these technology approximates of 12,000 or texe?     Dot the organization agree to carry over lobying and political expenditures from the prior year?     Dot the organization agree to carry over lobying and political expenditures from the prior year?     Dot the organization agree to carry over lobying and political expenditures from the prior year?     Dotes, assessments and similar ensures from members     Section 152(s) condectuctive tobying and political expenditures (do net instude ensures of political expenditures (do net instude ensures of political expensions for ethot the section 527(s) tax was peid),     Current year     Carryover termination year     Carryover termination year     Total     Aggregate amount reported in section 5000(s)(1)(4) increase of nondectuctive section 162(s) does     Finatizes were service and the amount of the 2000(s)(1)(4) increase of nondectuctive section 162(s) does     Finatives measure and termine to the section 5000(s)(1)(4) increase of nondectuctive section 162(s) does     Finatizes were service and the amount on time 3c exceeds the amount on time 3c, what portion of the occease does the organization agree to carryover to the reasonative ortimate of nondectuctive lobying and political experditures (see instructio	100	1950-14		
If "Nex," enter the amount of any tex incurred by segarization managers under section 4812     If "Nex," enter the amount of any tex incurred by segarization managers under section 4812     If the films organization insurred a section 4812 tax, dot if the Form 4720 for Nex year?     If III-A Complete if the organization is excempt under section 591(c)(4), section 5     S01(c)(5).      Wree substantially all (90% or new) dues received nondeductible by members?     Dot the organization make only inheares labbying expenditures of \$2,000 or leas?     Dot the organization agree to carry over lobbying and political expenditures from the prior year?     art III-B Complete if the organization is excempt under section 501(c)(4), section 5     S01(c)(5) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No     answered "Yes,"     Dues, assessments and similar amounts from members     Section 150(a) mondeductible lobbying and political expenditures (do net include encests of political     expenses for which the section 5020(a)(1)/4) rectices of nondeductible section 160(a) dues     Finatize next and the amount on line 20 exceeds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the seconds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the seconds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the seconds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the seconds the amount on line 3, what political interval     expension agree to carryoner to the seconds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the seconds the amount on line 3, what portion of the occess     does the organization agree to carryoner to the second the amount on line 3, what portion of the occess     does the organization agree to carryoner to the second the amount on line 3, what portion of	-			1
If "Yes," enter the anount of any tax incurred by segarization manages under section 4812     If the films organization insurred a section 4212 tax, dot if the Form 4720 for this year?     art III-A Complete if the organization is exempt under section 501(c)(4), section 5     S01(c)(6).      Were substantially all (50% or nore) dues received nondeductible by manifers?     Did the organization ages to carry over lobbying expenditures of £2,000 or leas?     Did the organization ages to carry over lobbying and political expenditures from the prior year?     Did the organization ages to carry over lobbying and political expenditures from the prior year?     Did the organization ages to carry over lobbying and political expenditures from the prior year?     Did the organization ages to carry over lobbying and political expenditures from the prior year?     Did the organization ages to carry over lobbying and political expenditures from the prior year?     Did the organization ages to carry over lobbying and political expenditures ido net instude amounts of political expenses for which the section 5210(c)(1) has were peid).     Current year     Gampower host and were     Total     Aggregate amount reported in section 5020(e)(1)(4) rectices of nondeductible section 162(b) dues     Protizes were sent and the amount on line 3c exceeds the amount on line 3, what portion of the occoses     does the organization ages to carryoner to the reasonable estimate of nondeductible lobbying and political     expenditure nest year?     Taxable amount of lobbying and political expenditures (see instruction)     aut IV Supplemental Information	1000	1000	-	
If the films organization insurred a section 4912 tax, dot it the Porm 4720 for this year?     art III-A Complete if the organization is exempt under section 501(c)(4), section 5     501(c)(6).      Were substantially all (50% or norm) dues received nondeductible by manbes?     Dot the organization rates only inhouse tableying expenditures of \$2,000 or leas?     Dot the organization agree to carry over lobbying and political expenditures from the prior year?     art III-B Complete if the organization is exempt under section 501(c)(4), section 5     501(c)(5) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No     answered "Yes."     Dues, assessments and utriar amounts from mambers     Section 150(a) nondeductible lobbying and political expenditures (do not include amounts of political     argenesis for ethich the section 502(c)(4) has wee peid).     Current year     Construction agree to carry over 1000(a) and political expenditures (do not include amounts of political     answered "Yes."     Dues, assessments and utriar amounts from mambers     Section 150(a) nondeductible lobbying and political expenditures (do not include amounts of political     answered "Yes."     Dues assessments and utriar amounts from mambers     Section 150(b) nondeductible lobbying and political expenditures (do not include amounts of political     answered year     Construyear     Construyear     Construyear     Construyear     Total     Aggregate amount reported in section 5000(a) (a) prioritical orderation in the 3, what portion of the occose     does the organization agree to carryoner 10 the reasonable estimate of rendeductible lobbying and political     supervision and year?     Taxable amount of lobbying and political expenditures (see instructions)     and the descriptions required for Part IA, line 1; Part IE, line 4; Part IC, line 5; Part IA (afflicted group lists     supervisions required for Part IA, line 1; Part IE, line 4; Part IC, line 5; Part IA (afflicted group lists	20	1223	-	
art III-A       Complete if the organization is exempt under section 501(c)(4), section 5         501(c)(5).         Were substantially al (50% or nore) dues received nondeductible by manbes?         Dot the organization rake only inhome labbying expenditures of \$2,000 or leas?         Dot the organization agree to carry over lobbying and political expenditures from the prior year?         art III-D       Complete if the organization is exempt under section 501(c)(4), section 55 501(c)(5) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."         Dues, assessments and similar amounts from members       Section 152(i) rendeductible lobbying and political expenditures (do net include anounts of political expenditures (do net include anount on the section 5020(a)(1)(4) rectoes of nondeductible section 162(b) dues         # Total       Aggregate amount reported in section 5020(a)(1)(4) rectoes of nondeductible total politic expenditure nest yea?         # Total       Aggregate amount aported in section 5020(a)(1)(4) rectoes of nondeductible total politic expenditure nest yea?         # Total       Aggregate amount aported in sectio			Sec. Party	1
<ul> <li>Did the organization rade only infraues tableying expenditures of \$2,000 or test?</li> <li>Did the organization agree to carry over lobbying and political expenditures from the prior year?</li> <li>art III-B Complete If the organization is exempt under section \$01(c)(4), section \$501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."</li> <li>Dues, assessments and similar amounts from members</li> <li>Section 152(s) condectuative lobbying and political expenditures (do net instude amounts of political expenses for which the section \$27(f) has wee peid).</li> <li>Corrent year</li> <li>Construction test year</li> <li>Construction agree to carry over 1000(s)(1)(4) notices of nondeductible section 100(s) dues</li> <li>I notices were sent and the encount on line 3c exceeds the smount on line 3, what portion of the excess does the organization agree to tarryoner to the reasonable estimate of nondeductible lobbying and political expenditures (see instructions).</li> <li>Table amount of lobbying and political expenditures (see instructions).</li> <li>Table amount of lobbying and political expenditures (see instructions).</li> <li>Table amount of lobbying and political expenditures (see instructions).</li> </ul>	1(c)	(5), or se	otion	
Did the organization rake only inhome tableying expenditures of \$2,000 or test?     Did the organization agree to carry over lobbying and political expenditures from the prior year?     art III-B     Complete if the organization is exempt under section \$01(c)(4), section \$     S01(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No     answered "Yes,"     Dues, assessments and similar amounts from members     Section 155(s) rendeductible lobbying and political expenditures (do net instude amounts of political     answered "Yes,"     Dues, assessments and similar amounts from members     Section 155(s) rendeductible lobbying and political expenditures (do net instude amounts of political     answered "Yes,"     Dues, assessments and similar amounts from members     Section 155(s) rendeductible lobbying and political expenditures (do net instude amounts of political     answered to ethich the section 527(t) has wee peid).     Constructs     Gatyone from last year     Total     Aggregate amount reported in section 5000(s)(1)(4) resides of nondeductible section 160(s) dues     If retices were sent and the amount on line 3c exceeds the amount on line 3, what portion of the exceeds     does the organization agree to carryoner to the reasonable estimate of nondeductible lobbying and political     expenditure neat year?     Tasable amount of lobbying and political expenditures (see instructions)     art IV     Supplemental Information     order the descriptions required for Part 14, line 1; Part 140, line 4; Part 140, line 5; Part 8A (affiliated group list);		-	Yes	Ne
Old the organization agree to carry over lobbying and political expenditures from the prior year?         ant III-B       Complete if the organization is exempt under section 501(c)(4), section 55 501(c)(5) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."         Dues, assessments and similar amounts from members       Section 162(a) condetuctive lobbying and political expenditures (do net instude amounts of political expenditures (do net instude amounts of political expenditures (do net instude amounts of political expenses for etikth the section 527(f) tax was peid).         a Current year       E Campored Intervention 527(f) tax was peid).         a Current year       E Campored Intervention 527(f) (are not expenditures (do net instude amounts of political expenses for etikth the section 527(f) tax was peid).         a Current year       E Campored Intervention 527(f) (are measured in condeductible section 162(g) dues         b Campored Intervention 527(f) (are exceeds the smount on inc 0, what portion of the exceeds does the organization agree to campore to the reasonable estimate of nondeductible tobaying and political expenditure next year?         b Taxible amount of lobbying and political expenditures (see instructions)         art IV       Supplemental Information         and IV       Supplemental Information				
art III-B       Complete if the organization is exempt under section 501(c)(4), section 55 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."         Dues, assessments and similar amounts from members         Section 162(a) nondeductible lobbying and political expenditures (do net instude amounts of political expenses for which the section 627(b) tax was peid).         a Current year         b Campored Interview (a) and political expenditures (do net instude amounts of political expenses for which the section 627(b) tax was peid).         c Current year         b Campored Interview (a) and political expendence of nondeductible section 162(c) dues         F notices were sent and the amount on line 2c exceeds the smount on line 3, what portion of the excess does the required to all political expendence of nondeductible lobbying and political expendence of nondeductible lobbying and political expendence (see instructions)         att IV       Supplemental Information         att IV       Supplemental Information				
answered "Yes,"     Dues, assessments and similar amounts from members     Section 152(s) nondeductible lobbying and political expanditures (do net instude amounts of political     anpaness for which the section 522(s) tas was paid),     Current year     Garyover from last year     Total     Aggregate amount reported in section 5220(s)(1)(4) notices of nondeductible section 162(s) dues     Pinotices were sent and the amount on line 3c exceeds the amount on line 3, what portion of the oxises     does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political     engenditure nest year?     Tasable amount of lobbying and political expenditures (see instructions)     art IV Supplemental Information				
Section 152(n) rendeductible lobbying and political rependitures (do net instude anounts of political expanses for which the section 527(f) tax was peid).   Current year  Current year  Catryover homitest year  Total  Aggregate amount reported in section 5000(e)(1)(4) retices of nondeductible section 162(e) dues  Findices were sent and the anount on line 3c exceeds the smouth on line 3, what portion of the occess does the organization agree to carryover to the reasonable ostimate of nondeductible lobbying and political expenditures (see instructions)  art IV  Supplemental Information  adde the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (afflicted group list);	- Un			ne a, i
aspanses for ethich the section 527(f) tax was peid). Current year Current year Carryover hom last year Total Aggregate amount reported in section 5000(a)(1)/4) notices of nondeductible section 160(a) dues Finatices were sent and the errount on line 2c exceeds the smouth on line 3, what portion of the occess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable errount of lobbying and political expenditures (see instructions) art IV Supplemental Information node the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (afflicted group list);				
Catryover homitast year     Total     Aggregate amount reported in section 6000(e)(1)(4) notices of nondeductible section 160(e) dues     If notices were sent and the amount on line 3c exceeds the smount on line 3, what portion of the occess     does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and politics     expenditure next year?     Tatable amount of lobbying and political expenditures (see instructions)     art IV Supplemental Information     note the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (affiliated group list);				
Total     Aggregate amount reported in section 5000(s)(1)/4 notices of nondeductible section 160(s) dues     Findices were sent and the amount on line 3c exceeds the amount on line 3, what portion of the oxoose     does the organization agree to carryoner to the reasonable estimate of nondeductible lobbying and politice     expanditure next year?     Taxable amount of lobbying and political expenditures (see instructions)     art IV Supplemental Information     note the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (afflicted group list);				_
Aggregate amount reported in section 6000(e)(1)(4) notices of nondeductible section 160(e) dues If notices were sent and the amount on line 3c exceeds the smould on line 3, what portion of the oxoses does the organization agree to carryoner to the reasonable estimate of nondeductible lobicying and politics required turn next year? Tassible amount of lobbying and political expenditures (see instructions) art IV Supplemental Information role the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (affiliated group list);			-	
If notices were sent and the arrows on line 3c exceeds the smould on line 3, what portion of the occess     does the organization agree to carryowe to the reasonable estimate of nondeductible lobicying and politics     unpanelitare next year?     Tasoble erround of lobbying and political expenditures (see instructions)     art IV Supplemental Information      note the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (affiliated group-list)				
does the organization agree to carryoner to the reasonable estimate of nondeductible lobitying and politics expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) art IV Supplemental Information rule the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (affiliated group list);		3	_	_
Taxable amount of lobbying and political expenditures (see instructions) art IV Supplemental Information role the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (afflicted group list);				
art IV Supplemental Information adde the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-A (afflicted group list);				
rvide the descriptions required for Part IA, Ime 1; Part I-B, Ime 4; Part I-C, Ime 5; Part I-A (affiliated group list);	_			
so, complete the part for any additional intermetion.	Part III	A Re 2.4	nd Part Fil	), <b>H</b> re 1.
	Part B	IA, ine 2, a	ind Part Ed	5. Bri
	-			-
5	hedul	a C Forti	290 x 20	(-6Z) 3
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For	HEDULE D In 930)	Part N, I	Ine 6, 7, 8, 9, 10, 11s Atta	Financial Statements ation enswered "Yes," to Form 990, 190, 190, 190, 191, 191, 191, 124, or 120, ch to Form 990. Kit and its instructions is at www.im.gov		20 Open to Inspect	13 Public
	e of the organization		OUT IN THE OWNER OF THE OWNER OF	Ad and its managements is at www.vis.pow		eyer identificatio	and the second second
_	rt1 Organizati	American L ons Maintaining D	Donor Advised F	Exchange Council unds or Other Similar Funds or /	1.1.2	52-01409	979
	organization a	inswered "Yes' to Form	1 990, Part IV, 110 0.	(a) Donor advised funds	and Event	is and other accord	-
	Total number at end	of units	-	ALCONG RELIES REEL	000 1 1010	5 M 10 V 20 M 2000	879
2	Aggregate contributio	I see a set of the					
	Aggregate grants from						
4	Aggregate value at er						
			onor advisors in writin	g that the assets held in donor advised fu	nde		
	are the organization's	s property, subject to th	te organization's excl	usive legal contro?		Yes.	No No
6	Did the organization is	inform all grantees, don	tors, and denor advise	ors in writing that plant funds can be used	only		
	for charitable purpose	es and not for the bene	efit of the donor or do	nor achéeor, or for any other purpose confe	entrag	1.2	122
-	impormissible private					Yes	No.
Pa	and the second se	ion Easements. O vation easements held	the second s	ation answered "Yes" to Form 900, Part N	, line 7.		
2	Protection of ru Protection of ru Protection of Complete Invos 2a the	f land for public use (e.) atural habitat f open space	p_recreation or educ		visitoric si	tructure	Pe kat
	day of the tax year.				EACH.	Reld at the End of th	he Tay Your
	Total number of cons	ervation easements				the state part of a	W. LEA. LEW.
		ed by conservation eas			20	-	
				re included in (a)	24		
d				8/17/98, and not on a historic structure	-		
	listed in the National	Register			24		
4 5	year  Number of states why Does the organization	ere property subject to	contervation easers regarding the periods	maniforing, inspection, handling of		_	
8				as? enforcing conternation easements during			L NO
7				roing cliniservation easemonts during the y			
				tely the requirements of section 170(h)(4)			-
	and section 170(h)(4)					Ves	1 No
9	include, if applicable,	how the organization re the text of the footnote	eports conservation e	asoments in its revenue and expense statu a financial statements that describes the o	ement, ar		
Pa				t, Historical Treasures, or Other Part IV, Ins 8.	Simila	r Assets.	
14	If the organization ele	cled, as permitted und	Ser BRAS 116 JASC 98	(0.00 to report in its revenue statement a	and being	noo shoot works opr	Mart,
	historical treasures, o	w other similar assets h	eld for public exhibits	In, education, or research in furtherance o	/ public (	service, provide, in	n Part XIII,
	the text of the footno	te to its financial states	ments that describes (	these items.			
b				50), to report in its revenue statement and			
			blic exhibition, educat	for, or research in furtherance of public se	ervice, pr	rovide the followin	g amounts
	rolating to these item						
			R, \$198 1		- 1- 1		
	(ii) Assets included i		the block of the		. Þ 1		_
2	the following amount	s required to be reports	ed under SFAS 116 p	es, or offier similar assets for financial gain VSC 958) relating to these items:	, provide		
÷	Revenues included in	Form 990, Part VII, 8n	e 1		. • •		
ь	Assets included in Fo	om 990, Part X					
LHA BRB		uction Act Notice, see	the instructions for	Form 900.	5	ichedde Dillorn	eros 1000
				25		11 11 . 11	PY
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Part	In Organizations Maintaining C	n Legislat Collections of A	ive Exc	hange al Treas	Council	52-	01409	79	Eman 2
	Using the organization's anguialition, access check all that apply:								
	Public exhibition		Louis	or metung	e programa				
	Scholerty research		Othe						
•	Preservation for future generations								
4.5	Provide a description of the organization's o	ofections and explain	nhow they h	rither the on	panipation's ex-	empt purpose i	Part IOF		
	During the year, did the organization solicitio								
	to be wald to raise funds retrier than its live en	nimismed as part of	the organization	on's collect	an7		Ves	1	No
Part	IV Escrow and Custodial Arran reported an anount on Form \$50, Pa	gements. Compl	ate if the orga	nization and	wared "Yes" b	Form 990, Par	t IV, Bre G, e	¥	
	In the organization an agent, trustee, custod on Form 990, Part X?			butiens or i	vitwe annata re	f included		C	No
b.1	f "Tes," explain the anangement in Part XII	and complete the fo	Rowing table:				_		_
							Arrow	ett	
6.8	Deginning balance					10		_	_
# /	Additions during the year								_
. * *	Distributions during the year					10			
1.5	Enting balance					H	22.22		
29 1	Did the organization include an amount on F	orm 960, Part X, line	219				Yes	- C	No
- b - 1	V Endowment Funds. Complete	Check here if the ev	glandini he	been prov	ided in Pyet 301			_	1
		fel Current year					back juits	UTYRO	1.1008
10.5	Beginning of year belance								
8.4	Contributions								
0.7	Not investment earnings, gains, and losses-								
	Snanta or acholamhipa						-		
* 5	Other expanditures for facilities and programs								
	Administrative expenses					-	_	_	
	End of year balance	for a second second			192		-		
2.1	Provide the estimated percentage of the cur	rorit year and balance	e fine 1g, col	umn Izdii hei	d on				
	Board designated or quasi-endowment		56	0000000					
	Portrianont andowment	. 95	T-0						
_	Temponerly restricted endowment >								
	The percentages in lines 25, 25, and 20 show	Ad equal 100%							
	We there endowneant funds not in the posse		ation that are	held and at	transtead for	The network star	0		
	19: -						20 i	[Yas	No
	ij srvelated organizations						34)	-	4.00
	30 related organizations			********			240	-	-
1.1	F"fes" to 3a(i), are the related organization	a listed on reculated of	e Sectore in S	9		*****			+
	Vi Land, Buildings, and Equips	organization's ends	writers funda	- Hereard			30	_	-
4 1					on this Deet W	Sec. 25.			
4 1	the second se	d "Yes" to Pore 590	PARTY, INC.	110 June Pol					
4 1	Complete if the organization answere			the second second second		the second s	10.00	in the second	
Part	Complete if the organization answere Description of property	d "Yes" to Form 200 (e) Cost or o biaits (myestr	ther D	Cent or et basis jothe	her det	Accumulated spreciation	ộth Đơ	ok val	
4 CPart	Complete if the organization answere Description of property-	Let Cost er o basis (mveste	ther D	Cent or et	her det	Accumulated	ộth Đư	ok val	
4 C Part	Complete if the organization answers Description of property and Ruiklings	Bel Cost er o bants (mvesta	ther D	Cent or et	her det	Accumulated			
4 C Part	Complete if the organization answere Description of property-	Bel Cost er o bants (mvesta	ther D	Cent or et basis jothe	her (4) 0 0	Accumulated			
4 CPort	Complete if the organization answers Description of property and Ruiklings	Ind Cost or o babits (Invasito	ther D	, 087, 0	her (e) 0 0 252. 202.	Accumulated gradiation	. 8	28,1	830.
4 C Part	Complete if the organization answere Description of property- and Buildings Jacobrotz improvements	Ind Cost or o babits (Invasito	ther D	Cent or et basis jothe	her (e) 0 0 252. 202.	Accumulated spreciation	. 8	28,1	830.

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		52-0140979 Page
(B) Book value	(e) Method of veluation: C	X68 or end-of-year market value
	No. 1 States	
p Form 990, Part M, Ime 1 (b) Dook value		13. Seet or end-of-yeer market value
	and the second se	Contraction in the local division of the loc
Amonption	19. 000 FOTT 350, FOT 2, 40	Bij Book velue 441, 595
		▶ 441,595
		A, are 25.
	A. 444	
	44,986.	The state of the state
	180	
	and the second s	
	See.	
	4.23	
	(b) Book value	a Form 990, Part M, Ine 116. See Form 900, Part X, Ine (b) Book value (c) Method of valuation: C (c

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1 Total revenue, gains, and other support per audited financial statements			1	7,328,181.
2 Amounts included on line 1 but not on Form 950, Part VIII, line 12:			26.0	
a Net soveofixed pains on investments	28			
b Donated services and use of facilities	20	5,650.		
e. Recoveries of prior year grants			2.1	
d Other (Describe in Part XIII)				
Add lines 2a through 24		10000	24	5,650.
3 Subtract line ge from line 1			3	7,322,531.
4 Arrounts included on Form 960, Part VII, line 12, but not on line 1:				
a Investment argenese not included on Form 090, Part 118, Inc 76	40		1	
Other (Describe in Part XII)			100	
e Additions 4a and 4b		1.	40	Ô.
E. Tritel support to Edd lines 5 and Sc. (This must see al Form DOI flast 1 day 2).	21			7,322,531.
Part XI Reconciliation of Expenses per Audited Financial S	astements With	Expenses per	Flotu	m.
Camplete If the organization answered "Yea" to Form 990, Part IV, I				
1 Total-expanses and issue per audited financial statements			1	8,516,602.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:			100	
a Donated services and use of facilities	20	5,650.	1	
b Prior year adjustments				
c Other losses	22			
d Other (Describe in Part XIII.)				
e Add lines 2s through 2d			20	5,650.
3 Subtract ins ge from ins t			4	8,510,952.
4 Amounts included on Form 990, Part 9L line 25, but not on line 1:			124	
a Investment expenses not included on Form 990, Part Will, line 7b	40		1.1	
& Other (Deaplike in Part XII.)			-	
e Add lines 4e and 4b			40	0
5 Total arganase. Addition 3 and 4c. (This must equal Form 500, Part Line	782		5	8,510,952
Part XII Supplemental Information.		10.000.0000.000		
Provide the descriptions required for Part II. lines 3, 5, and 9. Part III, lines 1a and	4 Part N. Mes 10 a	nd Sty Part V, Inc.	4: Piet	X, Inv 2: Part XI.
ires 2d and 4b; and 2nd XI, lines 2d and 4b. Also complete this part to provide			0.011	

Management reviews and assesses all activities annually to

identify any changes in the scope of the activities and revenue sources

and the tax treatment thereof to identify any uncertain tax positions.

For the year ended December 31, 2013, management did not identify any

uncertain tax positions requiring recognition or disclosure in the

financial statements.

10.04

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Schedule D (Form 090) 2013

SCHEDULE G (Form 980 or 990-E2) Department of the Treasury Material Revenue Service	Complete II th	ental Information Regarding e organization answered "Yes" to organization entered more than \$ Attach to Form 98 atout Schedule Giftern 980 or 980-52	Form 0 15,000-0 0-or Fo	00, Pr an For m 99	art IV, lines 17, 18, o m 500-EZ, line 6a. 0-EZ.	or 10, or if the	2013 Open To Public Inspection
	America Ing Activities	an Legislative Exc 5. Corpus Pfre operation area		_	the second s	52-01	the second s
Indicate whether the     X Mail solicite     X Internet and     E X Phone solicit     d X In-paraon so     2 a Old the organizatio     key employees lab	iona entail aolicitation lations licitations in heve a written ed in Form 910, a highest paid inv	ised funds through any of the follow = Solicit f Solicit g Soli	zlion of aton of Efundio # (inclus profess	non-g poeur Isling e Iing er	overnmert grants moverts events flows, diselers, iso undraising services?		
(i) Name and addres or entity (tund		(60 Activity	Antes and	in loss	φej Gross receipts from activity	(b) Amount parts to invine metamod fundration listed in col. ()	to private by
Donar Pendrataing		Policite funds on Dehelf	Yes	No			
Byanos, Buite 741, Clearword Communic 12841 Braesar VIII	ettons -	of MIAC's semal conf. Direct mail consultant		x	211,814.	20,2	
or licensing.		ion is registered or licensed to solic		_			a registration
		, FL, GA, IL, KS, KY, LA , UT, VA, MA, MI, MV		×υ,	ND, HI, MN, N	is, MC, ND,	an, mJ, NM, NY
	Part IV	fice, see the instructions for Form for continuations 2013.04020	29			C	

l		(a) Event #1	(b) Event 42	(c) Other events.	(d) Total events (add coll (a) through coll (d)
L		(avent type)	(award type)	()otal number)	100.44
1	Gross receipts	1			
\$	Lass: Contributions				
١.	Gross income filte 1 minute line 25				
	Constant of the second s				
ŀ	Cash prizes	-			
1	Noncesh prices				
1	Rent/Bality costs				
1	Food and beverages				1
1					
1	Extertainment				
1	Char druct expenses				
	<ol> <li>Direct expense summary. Add lines 4 three Net income summary. Subtract line 10 from</li> </ol>				
ł		(a) llingo	(b) Pulliobs/retail bingo/progressiva tingo	(c) Other gaming	să Total gareng bal col. (a) through col. (
8.					
Ŀ	Gross revenue			1	-
ľ					
T	Grown neverse	-			
		-			
	Cash prizes				
	Gash prizes				
	Cush prizes	Y+++	76 - Yee	Yee9	
	Gash prizes		%% %	Yee9	
	Cash prizes	Yua No	percent .	(And the second s	
	Clash prizes Noncesh prizes Noncesh prizes Ners/facility-coarts Cher direct expenses Volunteer labor Direct expenses summary. Add itrue 2 thro	yea No ugh 5 in colume (i0	No	(And the second s	
	Clash prizes Noncesh prizes Noncesh prizes Rem/facility-coarts Cherridisct exponses Volumeor labor	yea No ugh 5 in colume (i0	No	(And the second s	
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		ugh 5 in column (c)	1 No	(And the second s	
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	Cash prizes Noncesh prizes Noncesh prizes Nersflacility-coats Cherdract expenses Volumeer labor Direct expense summary. Add lines 2 thro Ant gening inseres sectores, Budfract in the statebil in which the expenses gening the expenies licensed to operate gening This," explain:	ugh 5 in column (0	98 stution?	No P	Yes
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	Yes	Page 1
11 Does the organization operate gaming activities with nonmembers? 12 In the organization a granter, beneficiary or tructee of a trust or a member of a partnership or other entity formed		
to administer chartable gaming?		- No
13 Indicate the percentage of gaming activity operated in		1
e The organization's facility b An outside facility	128	-
14 Enter the name and address of the person who prepares the organization's gaming/special events books and wareh		
Name 🕨		
Address 🕨		
16e Does the organization have a contract with a third party from whom the organization receives gaming revenue?	¥es	
b If "Yes," enter the amount of gaming revenue received by the organization 🕨 8 and the amou	et.	
of gaming revenue retained by the third party 🅨 🛚		
e If "Yes," enter tarse and address of the third party:		
Nairo 🕨		_
Addres 🕨		
16 Gaming manager intosmation:		
Name 🕨		
Ganing manager compensation 🕨 S		
Description of services provided 🕨		_
		_
Director/officer Directoryes Independent contractor		
17 Marchetory distributions:		
a is the organization recuired under state law to moke charitable distributions from the gaming proceeds to		
retain the state panelog license?	Vez.	
a Drive the amount of distributions required under shale law to be distributed to other exempt organizations or spent in	1-The	1.1746
organization's own exempt activities during the tax year 🕨 1		
Pert IV Supplemental internation. Provide the explanations required by Part I, line 2b, course (6) and (c), and Po 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instruction		00, 150,
Schedule G. Part I. Line 2b, List of Ten Highest Paid Fundrai	isers:	
(i) Name of Fundraiser: Doner Fundraising		
(1) Address of Pundraiser: 815 Brazos, Suite 701, Austin, TX	78701	
(i) Name of Fundraiser: Clearword Communications		
(i) Address of Pundraiser:	AAT	76
(i) Address of Pundraiser: 12841 Braenar Village Plaza, #51, Bistow, VA 20136	()	- 2
12841 Braenar Village Plaza, #51, Bistow, VA 20136	CO	-62)20

Plane 500)	- 9 and	Grants and Other Assistance to Organizations, Governments, and Individuals in the United States compass if the organization assessed "feat" to Form 900, Part IV, Ins 21 or 22	ner Assistan nd Individual	ce to Organ Is in the Uni to Paren 800, Par	izations, ted States rN, liss 21 or 22		2013
Desirement of the Pressure Institute Represent Service	* Informat	Attach to Farm 960, Attach to Farm 960, P Information about Schedule ( From 090) and its instructions is at anne its particularitied.	Attach to Form 980. Form 9801 and its inserv	m 980. L'instructions la et	www.itt.gos/famile	00	Open to Puelio Inspection
these of the organization American	Legislative	we Exchange	council.				Employer Identification number 52-0140979
	and Assistance	Second and the second of	and an other states of the sta	And Active Contractor	and the strength and the	and the second	
<ol> <li>Look the organization manifest records (1)-substantian the anount of the grants or assessments in a granteer region or assessments are seenand.</li> <li>Collects used to avoid the grants or assessment?</li> </ol>	In-substantian In	change of the phone of	to of approximation, the	turning the second	Not the Brank of W		
Fart B Grants and Other Analitance to Governments and Organizations	Governments an	of Organizations in th	in the United States. Complete	orpiete if the orpo	in the United States. Complete if the organization american	"Yes" to Form 980. Part IV, line 21, for any	t NJ, line 21, for any
1 (() Name and address of espectration (in the line) (in t	NI EN	Ect PhC methon if applicable	and Amount of Bill Amount of Bill	In Amount of scoreastic assistance	Method of would be would be a solution ( 1994) a so	(g) Description of non-cash assistance	IN Purpose of grant or auditance
Donor's Trust-payment to Talent Market, disregarded entity at Denor's Trust - 115 North Neury 51 Aleesadria, 43 22114	12-2066327	513(+)(3)	12,546,	0			bear al. supars
State Policy Network 1935 S. Fort Nyer Drive, Maise 240 Drithmoon, YA 12227	1152560-25	STALEUD)	5,010.	0			Spensorship of State Policy Bereach's assess section
<ol> <li>Entertinal number of eaction 501/00(b and government organizations lated in the line 1 table</li> <li>Entertinal number of constructions lated in the line 1 table</li> </ol>	and government of a lated in the line	rpenizations listed in T 1 table	the line 1 table				••
	A see the Instruct	fore for Form 860.					Schedule I (Ferm 990) (2010)
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Ditraction         Direction         Direction <thdirection< th=""> <thdirection< th=""> <th< th=""><th>ative Bechange Co seditates Corper Pro oper Bilhumber of 10 Amount of</th><th>Councils 1 operation aroweed "Yes re of \$0 Arount of nos</th><th><ul> <li>To Form 990, Part IN, line 22, 94 Metrod of valuation protection and a second at the second se</li></ul></th><th>52-0140979 Press</th></th<></thdirection<></thdirection<>	ative Bechange Co seditates Corper Pro oper Bilhumber of 10 Amount of	Councils 1 operation aroweed "Yes re of \$0 Arount of nos	<ul> <li>To Form 990, Part IN, line 22, 94 Metrod of valuation protection and a second at the second se</li></ul>	52-0140979 Press
Port N     Supermentative     notation       Part I     Line 21       Sponsoretic functions     are made to established	to establishe .	open bl. and any others	oltimation.	
AND W sheet to be		ee.		Boleshie I Forn D00 (2013)
COFY				

SCHEDULE J		ensation Information	01/18 144. 19	10-0847
Form 990)	그는 영상에서는 것 같아? 영상 것	Directors, Trusters, Key Employees, and Highest Compensated Employees ation answered "Yes" on Farm 990, Part IV, line 23.	20	13
seatest the heavy	Attach to F	orre 990. 🕨 See separate instructions.	Open to I Inspect	
Name of the organizatio		I If orm 1993 and its improcessing of www.im.pourtainsist. Employee is	dentificatio	And in case of the local division of the loc
			140979	
Part I Question	ns Regarding Compensation			
			1	Yes No
te Check the approp	nate books) if the organization provid	ed any of the following to or for a person failed in Parce 1992,	1.1	02 3-3
		any relevant information regarding these items.	100	1000
First-closs or	charter travel	Housing allowance or residence for personal use	1000	
Travel for cor	ripanions	Payments for business use of personal residence	12	0.110
Tax independ	leation and gross-up payments	Health or social club-dues or initiation fees	10.0	1.0
Clooritonary	spending account	Personal services (e.g., mail, chauffeur, chof)	100	1200
			1.5	
		ization follow a written policy regarding payment or	1000	AS INC.
		bed above? If "No," complete Part II to explain	10	_
		turking or allowing expenses incuried by all directors.		1000
trustses, and offic	on, itcluding the CEO/Executive Dire	ctor, regarding the terms checked in the 1/2?	2	-
			1.1	5.77
		tion used to establish the comparaztion of the organization's	100	23.0
		eck any boxes for methods used by a related organization to	1.2	194.1
estabilish compet	aution of the DEC/Executive Director, I		1.11	10
Compensatio	an committee	X Written employment contract	1.11	2011
X Independent	compensation consultant.	X Compensation survey or study	233	1000
X Form 990 of	other organizations	[X] Approvality the board or compensation committee	1.7	12 22
		VIL Section A, line 1a, with respect to the filing		
	elated organization:		1000	-
	ice payment or charge-of-contril pays		40	X
	scalus payment from, a supplemental		40	- <u>X</u>
	eceive payment from, an equity-based		4s	
If "Yes" to any of	inus 4aro, list the persons and provide	the applicable amounts for each item is Part II.	1.797	
Only section 501	(c)(3) and 601(c)(4) organizations ma	unt complete lanes 5-8.	1.50	8 2
		1a, did the organization pay or accrue any compensation		100
contingent on the			1.1.1	S. 1.3
			54	X
			60	X
	or 5b, desorbs in Part 31.		10000	1000
4 For parages inter	Lin Form 990, Part VI, Section A, line	te, del the organization pay or accrue any compensation	1.1	
	reit samings of	and a second		2.1
	the second se		04	X
b Any related organ				X
	or 6b, describe in Part II.			100
		Te, did the organization provide any non-fixed payments	1	
			7	x
		or accrued pursuant to a contract that was subject to the	÷	1. the second
		an 53.4658-4(a)(2)? If "Yea," describe in Part II	8	X
				3.0
B H "Yea" to ine 8, Regulations sections		suffable presumption procedure described in	1.1	. 00

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(A) Nome and Title		duer uogesuoouoo	and a number of the second	Autoriperation Dig Other reportsche comparation	comparation comparation	in the second se		in place Form 980
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Schemal Form 500, 2013 Amorf. Can Logia	American Lecislative Exchange Council	52-0140979 Page 9
Privide the internation, suplanation, or descriptions required for P	Pryody the internation, suplanation, or descriptions required for Part 1, Insulia, 10, 3, 4s, 40, 4s, 5s, 5s, 5s, 5s, 5s, 5s, 5s, sed to Part 5, Also complete the part for any additional information.	15. Also complete the part for any additional information.
		Schedule J (Form 900) 2013
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SCHEDULE O (Form 990 or 990-EZ) Department of the Transvy Intent Research Process	Complete to pro Form 1990 o	Information to ride information for response r 990-EZ or to provide any a Attach to Form 990 or 1 0.Farm 990 or 990 EZ and to	es to specific questions a dditional information. 990-EZ.	om	2013 Open to Public
Name of the organization		islative Exchan	1 - 1	Employee	Identification number
Form 990. Par		Description of	State State State		2
educational i	S. 1. 2. 19 States	AND CLEPTRON OF	or game account	HAUDINE	
Form 990, Par	t III, Line 4d,	Other Program	Services:		
State Outread	h				
Expenses \$ 79	3,667. includ	ling grants of :	\$ 0. Revenu	o \$ 0.	
Membership					
Expenses \$ 65	5,239. includ	ling grants of :	\$ 17,500. R	evenue \$	81,632.
Form 990, Par	t VI, Section A	, line 6:			
In accordance	with the bylaw	a of ALEC, full	1 membership	shall	
be open to pe	rsons dedicated	to the preserv	vation of ind	ividual	liberty,
basic America	n values and in	stitutions, pro	ductive free	enterpr	ise, and
limited repre	sentative gover	mment, who supp	port the purp	oses of	ALEC, and
who serve, or	formerly serve	d, as members o	of a state or	territo	rial
legislature,	the United Stat	es Congress or	similar bodi	es outsi	de the
United States	•				
Form 990, Par	t VI, Section A	, line 7a:			
Directors are	elected at eac	h annual meetin	og. The Board	d shall	
consist of 23	members of whi	ch 18 director	are nominate	ed and e	lected by
the Board of	Directors. Thr	ee Directors s	hall be nomina	ated by	the Board o
Directors fro	m a list of six	nominees supp)	lied by the St	tate Cha	ir, one of
whom shall be	the Chair of t	he State Chairs	. Two Direct	tors sha	11 be
		ctors from a 1: netrostions for Form 000 or 37			supplied by
70924 786783	alec	2013.04020 Amer	ican Legislat	ive Excl	han ALEC

Infectule O From 260 or 3 Name of the organization		Employer identification number
	American Legislative Exchange Council	52-0140979

the Task Force chairs, all four of whom shall be Task Force public sector chairs.

Form 990, Part VI, Section A, line 8b:

ALEC has a finance committee and written minutes were prepared

for all meetings of this committee though the minutes of each prior meeting were not formally approved.

Form 990, Part VI, Section B, line 11:

The Senior Director of Finance reviews ALEC's Form 990. Such

review takes place upon receipt of the draft Form 990 received from the

independent public accounting firm who conducts the financial statement

audit of ALEC. The review involves comparison of financial data in the

Form 990 with the audited financial statements and review of all narrative

information for accuracy and completeness. The Executive Director of ALEC

then reviews the Form 990. Prior to filing, the public disclosure copy of

the Form 990 is provided to the full Board of ALEC.

Form 990, Part VI, Section B, line 12:

ALEC has a written conflict of interest policy and existing procedures require all Board members to annually disclose all conflicts and sign this policy statement. While all Board members did not sign the policy statement in 2013, ALEC's management and Board are working on wave to best address conflicts of interest. Actual or perceived conflicts are addressed by the Board on a case by case basis.

Form 990, Part VI, Section B, Line 15:

ALEC compares current salary rates with other non-profits by Schedule () (Form 900 or 990-82) (30 t3) 38

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Dotokake-O (Form 1980 or 1980 E2) (2013)	Page 2
Name of the organization American Legislative Exchange Council	Employer identification number 52-0140979
reviewing various Federal Form 990's to ensure the rate	es are competitive.
Once compensation is determined for top management off	icials, officers, and
key employees, the board of directors reviews and appr-	oves the rates prior
to any change in compensation taking effect.	
Form 990, Part VI, Line 17, List of States receiving c	opy of Form 990:
AK, AL, AR, AE, CA, CO, CT, FL, GA, IL, KS, KY, LA, MA, MD, ME, MI, MN,	MS,NC,ND,NH,NJ,NM,NY
OH, OK, OR, PA, RI, SC, TN, UT, VA, NA, WI, WV	
Form 990, Part VI, Section C, Line 19:	
ALEC makes these documents available upon request.	

Schedule O (Farm 980 or 980 EZ) (2013)

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of the organization American Integrated Environments Interviewed and Environments Interviewed and Environments of the operation of Theraperised and the statements of Theraped Tax-Ensempt One Interviewed Antice Interviewed Tax-Ensempt One Interviewed Interview and ENV Interviewed Interview and ENV Interviewed Interview and ENV Interviewed Interviewed Tax-Ensempt One Interviewed Interviewed Interviewe	Form 940) Form 940)	<ul> <li>Related Organizations and Unrelated Partnerships</li> <li>Complete if the organization answerd "Yes" on Ferm 900, Part IV, line 31, 34, 350, 36, or 37.</li> <li>Attack to Ferm 900.</li> <li>East aspections.</li> </ul>	and Unrelated Partner 'es" on Form 900, Part IV, line 31, Tax aquavate instructions. O) and the instructions is at very.)	rtmenships ne 21, 34, 355, 36, staas, wee,it, pontoma	er 37.	8	2013
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Identification of Restrict Transformer, Complete if the organization arisement "Top" on Form PHI, Ive 3 ta book at 1 a or or or now at a state of the transmission of the former, the second at 1 a or of the transmission of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former, the second at 1 a or of the former of the second at 1 a or of the former of the second at 1 a or of the former of the second at 1 a or of the former of the second at 1 a or of the former of the second at 1 a or of the second at 1 a or of the former of the second at 1 a or of the former of the second at 1 a or of the s							
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translan Fradert - 61.22232E Interesta the public & gov <sup>1</sup> t Crustal Tetive, filt Flore - 01.01 and sera try providing unan, VA. 33203	Del Name, address, and EN of related organization	Premary activity	40 Legal demote (state or foregr country)	-	. 20	0 much controlling antity	You No
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	or Poperventit Reduction Act Notice, ree	e the instructions for Ferm 500.				Subedule R (	Form 9803 201

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(Marrie, address, and EV of related organization	EN I	ž	00 Primury activity	10 North	(Read controlling	In Type of entity (C ceep. 8 com.	- C	m Snew of state income	(c) Sharred asofs asofs	(N) Parcentage Ownerstrig	
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	46-2233     Jeffersonian Project     46-2233     tV     Other Information (Note the Schodule A and personal benefit contract statement requirement     instructions for Part V) Check if the organization used Sch. O to respond to any question in this	ts in t	he	Piet.
-	most sources for many or consumer and organization used both. Onto respond to any question in the	8 1-81		X
		-	Yes	N
12	Did the argumentation expanse to one experiment activity not providually reported to the HSY II "Yes," provide a datalied clearapters of each activity in Schedule D	1.2		
		32	-	18
4	Wre any significant changes reads to the organizing or gowening docements? If "rise," attach a conformed copy of the amended	1.5		
	docursets if they reflect a change to the expectestion's some. Otherwise, explain the change on factorials O (and instructions)	34	-	X
**	Out the organization have unrelated basiliess gross income of \$1,000 or more during the year from business activities (such as these reported	1.5		I
d,	on lines 1, 6u, and 7u, areang sitteral/?	254		L.X
	If Yes' Is kins 35a, has the organization Ked a Farra 1997-T for the year? If 19a," provide on optionation is Schoola's O	35b	N/	Α.
.4	We the organization a section (601(3)(4), 501(2)(5), or 501(2)(6) argunization subject to section 800((4) rollow, reporting, and proxy tea	1.00		
	repuironando during the year? # "Yes," parapido Schedule C, Part 18	352	_	12
۰.	Did the argamisation undergo a Residution, desclution, termination, or significant disposition of not assets during the year? If "Yes,"			I
	complete spelled le parts of Schedigle N	34		2
	Enter amount unpolitical aspanditures, check as described in the instructions 💦 🕨 👔	15(5	1,12	
	Oid #w arganization the Ferm 1129-POL for this year?	379	-	3
h	Od the organization-borrow from, or make any loans to, any official, direction, traction, or key employee or were any such loans media	1000		1.1
	in a prior year and still cudatanating at the end at the tax year speced by (bis retars)?	384		X
	If Yes,' somplete Schedulo 1, Part II and order the total amount knowed 28% N/A	100		
۲	Sentice \$31(c)(7) organizations. Entar:	1.2	101	
٠	In Station face and supplied contributions included on line 0	12.1	123	10
b	Grone receipte, included on line B, for public use of dub facilities 266 N/A	100	1.53	
8	Senitor 801(030) organizationa. Entar amount al tax imposed on the organization starting the year under:	1.00	1.1	1
	section 4011 N/A ;montan 4912 N/A ;section 4065 N/A	5.3	20	1÷
b	Section 301((c)() and 501(c)(4) organizations, Old the organization-angage in any section 4568 excess barieft immediate during the	10.8	1.2	F.
	year, or thit it angage is an exercise lowwill transactive in a prior year that has not been reported on any of its prior Ferres 990 or 990-627			
	8"Yes," complete Schedule 1, Part 1	405		3
÷	Bestion 101(030) and 501(0(4) organizations. Enter amount of tax improved on-organization memory or		0.1	
	or disqualified persons during the year under exclicine 4912, 4955, and 4968	1253	20	1
i	Section 301(x)(0) and 501()((4) organizations, forthe amount of law on law 400 minutesand by the	12.2		1.
5	organization	5.3	9.5	
	All organizations, All any time during the baryesr, was the organization a party to a prohibited tax sincher	1.0	0.0	
7	tomaction? If Yins," complete Form ###0-T	48+		15
	List the states with which a copy of this return is filed  None		-	-
	The suprementar's books are in carried by The Organization Subgious as by (703)	373	- 0.5	19.9
	Louistar 2900 Crystal Drive, 6th Floor, Arlington, VA 2P+4 > 2			
÷	A any time during the calendar year, dai the organization have an interest in or a signature or other authority	(B.R.Y	<u> </u>	
1	own a financial account in a foreign country (such as a bank account, securities account, or other financial		Yes	TN.
	accountly and a solution of a state and the solution of a so	425	1.00	H
	If Yas, anter the marte of the fersion country:	429	1.1	H
		122	122	
2	See the instructions for exceptions and filing requirements for Pare TD # 90-22. 1, Report of Foreign Bank and Fierancial Accounts.	120		1.5
۰	At any lote during the calendar year, did the organization resistance office outside of the U.S.?	421	L	1.2
	II 'Yes,' enter the name of the foreign country:			-
1	Sentien (647)(a)(1) episoarigit charitable scala Nieg Form 550-82 in lios of Farm 1041 - Chesk here			5
	and extur the sensent of tax-exempt intenst received or accessed during the tax year			_
		_	Yes	N
8	Del the organization maintals any donor advised funds during the year? If Yes, "Form 500 must be completed instead of	100	30	12
2	form 999-62	44+	_	3
b	Did the organization operate one or more heightal budilities during the year? If "Yes," Farm 990 mest be completed instead.	1000	160	
	ofform 140-EZ	441	_	2
	Did the organization nooilve any paymonts for andoor tanking services during the year?	644	_	3
đ	If 'Yis' to low 44c, his the organization field a form 720 to report these payments? If "We," provide an explanation		1278	
	In Schedule O	444		
a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	454		
	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section		2,20	
	1 12/16/12/2 # "Yes," Farm 500 and Schwälde Filmay results to be completed instead of Farm 100-07 (see Awheritees)	413		3
1	000	A	90-67	(20
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	3 601	U		
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	ompikie Schedule (), Part I				41 2
	Section 501(c)(3) organizations only	and the second second second			
	All section 501(c)(3) organizations must answer questions 4	17-49b and 52, and complet	te the tables for line	is 90 and 51.	
	Check if the organization used Schedula O to respond to a	re question in this Part V.		Description of the local division of the loc	in the second
			Liver research at the		Yes N
	rganitation argage in hobying activities or have a rection 501(H) of				47
0.574.01	periodice embodies described in section 170(b)(1)(A)(8)? II "ray,	" eorepieto Schedulo C			48
Ba Diditie o	rponization make any transfers to an exemption relatibility related	organization?			49a
	visi the rolated organization a naction 577 organization?			A	490
	this bale for the organization's file highest compriseded amplities		n, this loss and key e	LEKÄÄRE) AUE-13	CR TROOPVIET (TROP
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	(x) Raiss and the of each originytes	(b) Average hours, per week devaluation	(0) Fagintian companiator, Farms	(H) Hards has office	(in) Collimates antound of oth
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	which the temperature part over proceed	And the Buddet she with same	A set a case these \$154	THE of summary	too have the
	fon. If there is none, enter "None," N/A	NAL OVERLEY'S MUCHOUSE INC.	110 F 10 F 10 F 10 F 10 F	the or surgerise	eter reprine
	Softe and business address of each independent contractor		Type of service	44.0	entre estre estre
			a dife or service	2010	A BUT IN SHIELD
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of Total rest	ther of other independent contractors each receiving over \$100,000	6			
	rgonization complete Schedulo A7 Note. Al section 50 1((3)(3) organ		and the second second		
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Sched	ule B
(Form 980).	990-EZ,
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## Schedule of Contributors

 Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Information about Schodule 8 (Form 990, 990-EZ, or 990-FF) and its instructions is at arww.its.gou/form990. CMERL 1940-0041

2013

Employer identification number

46-2233126

Name of the organization

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Organization type://hock-one/

Filers of:	Section:
Form 990 or 990-82	X 501(c) 4 ) letter number) organization
	4947(x)(1) runnoverspt charitable trust realied as a private foundation
	527 political organization
Form 1990-1711	5010,33) exempt private foundation
	45417(q(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a figureial Rule.

Note. Only a section 501(c)(7), (8), or (10) organization can check boets for both the General Pule and a Special Pule. See instructions.

#### **Centeral Plute**

[X] For an organization filing Form 590, 990-EZ, or 960-PF that received, during the year. \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

#### Special Rules

- For a section 501(c)(3) organization filing Form 998 or 990-52 that net the 38 1/0% support test of the regulations under sections 50880(1) and 170(b)(1)(A)(V) and received itum any one contributor, during the year, a contribution of the greater of (1) \$5,000 or \$3,2% of the amount on (i) Form 990, Part VIII, line th, or (ii) Form 990 E2, line 1, Complete Parts I and II.
  - For a sector 501(c)(7), 68, or (18) organization tilling Form 000 or 000 62 that received from any one combitutor, during the year, total combibutions of more than 81,000 for use exclusively for religious, charitable, ecler/\$10, literary, or educational purposes, or the prevention of crueity to children or animala. Camplete Parts I, 8, and 81.
  - For a sector 501(c97), (8), or (18) organization like Form 990 or 990 E2 that received from any one contributor, during the year, contributors for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts where the General Bute applies to this organization because it received monochrolytely religious, charitable, etc., purpose, the transition of \$2,000 or more during the year.

Courties. An organization that is not operand by the General Rule and/or the Special Rules does not the Schedule B (Form 990, 990 EZ, or 990 PF), but it must answer 'No' on Part IV, line 2, of its Form 990, or check the box on line Iri of its Form 990-EZ or on its Form 990-PF, Part L line 2, to certify that It does not meet the filing requirements of Schedule B (Form 990, 900 EZ, or 990 PF).

U.V. For Paperwork Reduction Act Nation, see the Instructions for Parm 090, 960-62, or 990-PT. Scholate 8 (Fairs 990, 200-62, or 990-PT) (2010)



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Jeffersonian Project	46-2233126

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			noncash contributions)
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Leil Nio.	(k) Name, address, and ZP + 4	(iii) Total contributions	(d) Type of contribution
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00 No	(b) Nome, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
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0x0 Néo.	(b) Name, address, and ZIP + 4	(c) Tetai contributions	(d) Type of contribution
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effer	ceonian Project	46	-2233126
Part II	Noncash Property (see instructions). Use duplicate copies of P	fart II Faddilional space is needed.	
(a) No. From Parti	(b) Description of remeasih property given	(n) Field (or estimate) (see instructions)	(d) Data received
_		#	
IAI No. From Part I	(b) Description of remoash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
-			
III No. from Perti	(b) Description of ecricanth property given	(6) FMV (or estimate) (see instructions)	(d) Date received
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(Form HIO or HID-EZ)	Supplemental Information Complete to provide information for r Form 990 or 990-EZ or to provide	reponents to specific questions	90-EZ	2013
Experiment of the Interry New York	Attach to Form     Information about Schedule O Form/IND or 1990-52	980-or 890-EZ.	National State	Open to Patrile- Inspection
Name of the organization	Jeffersonian Project		Employe	r identification number
Form 990-82	Part I, Line 16, Other Exp		40	
	C Other Expenses:	penses		
				Amount :
Office suppli	.9.2			84.
Form 990-EZ,	Part II, Line 24, Other As	asets:		
Description		Beg. o	f Year	End of Year
Contributions	receivable		0.	10,000.
Form 990-EZ,	Part II, Line 26, Other Li	iabilities:		
Description		Beg. o	f Year	End of Year
Accounts pays	ble		0.	5,644.
Form 990-EZ,	Part III, Primary Exempt H	Purpose - The mis	sion of	the
Jeffersonian	Project is to educate the	public and gover	nment pr	licy
makers by pro	viding nonpartiean researc	b on current eve	nts and	other
issues of cog	cern to the public and gov	vernment policy m	akers.	
Form 990-EZ,	Part III, Line 28, Program	Service Accompl	ishment	
The Jefferson	ian Project will prepare i	information and		
documents to	educate the public as well	as Congress on		
various areas	, including health care, a	religion and civi	1	
modiety, welf	are, education, the nation	anl budget, the e	nvironm	ant, and
immigations.				
Costs incurre	d in 2013 were 100% genera	and administra	tive in	nature
rather than p	rogram related as the orga	unization was in	its star	rt up
phase.	Aution Act Notice, see the Instructions for Form	990-or 990-EZ. Sc	hedula (Far	1993 at 1985 Ba Sarah

(Form 900 or 990-82) Department of the Treasury block Department Protect	Supplemental Information to Form 990 or 990- Complete to provide information for responses to specific questions on Form 980 or 980-E2 or to provide any additional information. Altach to Form 990 or 980-E2.		2013 Open to Public Inspection
Name of the organization	Jeffersonian Project	Employer 46-23	derofication number 233126

The organization did not, during the year, receive any funds, directly,

or indirectly, to pay premiums on a personal benefit contract.

The organization, did not, during the year, pay any premiums, directly,

or indirectly, on a personal benefit contract.

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LHA. Far Paperwark Reduction Act Notics, are the Instructions for Fore 990 or 990-EZ.

Schedule 0 (Form 990 or 997-EZ) (2013)

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### Application for Extension of Time To File an Exempt Organization Return

Department of the Treasury internal Information Converse

Pley, January 2014]

Form 8868

File a separate application for each return. Information about Form 8888 and its instructions is at www.ins.gov/form8868.

► [X]

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a.

If you are filing for an Adultional (Not Automatic) 3-Marth Extension, complete only Part II (on page 2 of this form).

Do not compliate Part it unless, you have already been granted on extomatic 3month externation on a proviously fied Form 6666.

Electronic Hing (n-file). You can electronically like Form 8988 if you have a 3-month automatic extension of time to file iff months for a corporation required to the Form \$995-T), or an additional (not automated 3-month extension of time. You can dectronically the Form \$555 to request an extension of time to the any of the forme lided in Part I or Part II with the exception of Form 5070, Information Roturn for Transfers Associated With-Contain Personal Benefit Contracts, which must be sent to the IRS in paper lornal (see instructions). For more details on the electronic filing of this form, duit event its graviable and olais on a Kip for Charities & Namaratia.

Automatic 3-Month Extension of Time, Only submit original (no copies needed). Partl

Table or Name of exercit reputation or other that one instructions	State March March 1971
te De hoome tar raturns.	Enter ther's Monthlying number
All other corporations protecting TE20-C starts, partnerships, REM/Cs, and insists must use For	m 7004 to request an extension of time
Part 1 only	
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print		restruction environment until the first of
C	Jeffersonian Project	46-2233126
the chiester	Number, street, and norm or sufferen. Ha P.D. box, see Notuctions. 2900 Crystal Drive, 6th Floor	Social security number (ISN)
NUTLICE OF A	Oty, town or post office, state, and 2P code. For a foreign address, see instructions. April in others, VA 22202	

Differ the Penam cade for the return that this i	giplication is for (the a separa	m apprication for each return)	01
Application In For		Application In For	Return
Form 990 or Form 990 EZ		Parm 990 T (opporation)	Grede 07
Earne 930-ML		Form 1041-A	08
Form-4720 (individual)		Form 4720 (other than individual)	09
Exem (NO.P.F		Paren (COR)	

2011-2018-1-1		FORE GGS/	
ore \$90-T (sec. 401(a) or 404(a) to st	05	Form 9098	
orm 900-T (trust other than storys)	- 06	Form 8670	
Lisa Bowen, Sr	. Dix	ector of Finance	

٠	The books are in the	care of 🕨	- 1900 Crystal	Drive, 6th Ploor - Arlington,	VA	22202
	Tolgihore No. 1	7035	373-0933	Fan Ma		

If the organization closes not have an office or place of business in the United States, check this box.

<ul> <li>If this is for a calcula Platian, order the</li> </ul>	organization's four digit Group Exemption Number (SEN)	If this is for the whole group, check this
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August 15, 2014	
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bax year beginning

If the tax year entered in the 1 to for less than 12 months, shock research Charge in accounting period

Initial whom - Fing return

If this application is for Forme 990-bL, MIOHT, MIO-T, 4720, or 6080, enter the tertative tax, less any powerlandable credits. See instructions.	20 5	
If this application is for Forms 990-FF, 1903-T, 4/240, or 6068, onter any refundable cracits and		
estimated tax payments made, induce any prior year created among allowed as a create		

Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, the united EFTERS (Electricitic Fashanal Tax, Payment Rowleag). Eles Instructions.

Caution. If you are going to make an electronic funds withdrawal (direct dabit) with this Form 8668, see Form 845360 and Form 8879400 for payment inditablished.

36A	For Privacy Act and Paperwork Reduction Act	Notice, ser	e instructions.
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